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Goran Jurkovic, CEO of Delta Dental of Michigan

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10 Things to Remember About 2018

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Auto Suppliers

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Automotive/ Manufacturing

Finance

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Banks
Divisions, Affiliates and Subsidiaries
Money Managers
Venture-Capital Firms
Credit Unions
Business Insurance Agencies

Architectural Firms
General Contractors

Real Estate

Services/ Health Care/ Nonprofits







United Shore Puts Community Giving Decisions in Hands of Employees

How one local company encourages its team members to be hands-on with the causes they care about.



Every United Shore team member is given four hours of Volunteer Time Off (VTO) to participate in a cause of their choice. Here, they volunteer at Gleaners Community Food Bank.

Torking for a company that gives to charity makes everyone feel good. It makes people feel even better when they have the power to dictate where exactly a company sends its monetary donations. While that decision-making ability is rare, it's alive and well at United Shore, a Pontiac-based company that has made a name for itself as a nationally acclaimed workplace, #1 mortgage lender and local community ambassador.

United Shore runs a "Pay It Forward" program, a system that allows employees to earn points and then convert those points into real dollars that the company donates to the specific charities and causes of their choice – without employees needing to spend any of their own money.



United Shore donated over 200 backpacks to Pontiac schools as part of its Back to School backpack drive.

Employees have access to a catalog of nearly 50 local and national organizations, with charities being added every three months based on employee requests. Taking it a step further, United Shore employees can pinpoint tangible items within each charity that they want to contribute to.

For example, United Shore employees can send a lump-sum to the general American Cancer Society fund, or dedicate their donations to cover specific things like providing patients and caregivers with a night of free lodging when traveling for cancer treatment, or providing a ride to or from treatment or follow-up appointments.

People can even allocate their donations across different organizations – a can of paint to Habitat for Humanity, a warm meal from Gleaner's Community Food Bank, or a contribution to the construction of a barrier-free all-inclusive playground through Scarlet's Smile Foundation. The list goes on and on.

That puts a lot of choices and a lot of decision-making power in the hands of the company's nearly 3,000 people, who all earn points through a variety of ways, including:

- Unused PTO hours
- Internal or external "kudos" received
- Internal Brilliant Ideas that get implemented

The reason for putting employees in charge of decisions is simple – United Shore wants community giving to be more about employees engaging with causes they care about, as opposed to simply writing a check.

United Shore's perspective on community giving is refreshingly simple: If you can get people to rally behind the community and various organizations, and make choices that are important to them, then both the community and United Shore employees end up winning big in the end.

re you one of those people who keep the

To get an Enhanced Membership, go to crainsdetroit.com/membership or call (313) 446-0450.

If you have questions, or if your company should be on one of these lists, email Detroit Data Editor Sonya Hill: shill@crain.com.

Book of Lists at their desks all year long, dog-earing pages and wearing out the binding?

You already know it's packed with exclusive information on hundreds of Detroit-area companies.

But you may not know how deep the rabbit hole truly goes.

People with a Crain's Enhanced Membership do. With a few clicks, they can download the entire 2019 Book of Lists in Excel format. That file contains the names and titles of thousands of local executives. So if you want to know who's

> who in the Detroit business community — and maybe get them on your contacts list — that's a great place to start.

But it really is just the start. Enhanced Memberships offer the ability to download as many lists as you want for an entire year. Crain's also offers similar memberships at publications in Chicago, New York and Cleveland.

Of course, an Enhanced Membership still comes with the print edition of Crain's, including the Book of Lists. Enjoy it — but go easy on it. The binding won't last forever. — *Chuck Soder, senior* data editor, Crain City Books



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etroit is the Motor City. You don't need us to tell you that.

But it's also a whole lot more than

But it's also a whole lot more than that. How much more — a tapestry woven by innovation and hard work across every industry in town — is spelled out in the pages that follow.

The bottom line: The automotive business is still the engine of Southeast Michigan, but it takes hundreds and thousands of parts to keep that machine running.

The numbers in these lists help tell the stories of the millions of people who make it all happen.

The Big Picture/ Motor City lists

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CRAIN'S

SIGNATURE EVENTS

2019 EVENT CALENDAR



Late Feb.



For more than three decades, *Crain's* editorial team has highlighted the year's biggest newsmakers, with one being chosen as the Newsmaker of the Year. It culminates at an annual luncheon that pulls the state's movers and shakers into one room. The event also honors the winner of our Best-Managed Nonprofit contest.



HEALTH CARE LEADERSHIP SUMMIT

Mid Oct

Health Care Leadership Summit is our premier, annual health care event focusing on trends and current events impacting the industry. The Summit provides opportunities to learn about the ever-changing landscape. It also serves as a catalyst for individuals working in health care field to network. The event also recognizes the honorees of our Health Care Heroes program.





A CELEBRATION OF CRAIN'S 40 UNDER 40 AND 20 IN THEIR 20s

Mid Nov.

One of the largest gatherings of Michigan's rising leaders. The event is a one-stop destination to rub elbows with young professionals that are scaling businesses to new heights, making decisions that put their organizations on the map and producing a seemingly infinite stream of impactful work.

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10 things to remember about 2018

Detroit's Amazon bid

The year was only a couple of weeks old when Detroit found out it hadn't made the first cut of cities vying for Amazon.com Inc.'s "HQ2" second headquarters. The online giant offered the explanation that Detroit's talent pool and transit weren't up to snuff.

As the year played out, the 20 remaining finalist cities jockeyed for attention from Bezos & Co. In the end, Amazon picked not one but three new locations. The two splitting the HQ2 were Long Island City in New York's Queens borough and suburban Washington, D.C. Amazon also announced a substantial location to be created in Nashville.

The end of the process drew criticism that it Amazon had rigged the game from the start to extract the maximum possible subsidies for the move — as well as criticism that it was case of the municipal rich getting richer.

Michigan Central Station's miracle

Amazon was always a long shot for Detroit, but something else that's always seemed like a long shot became more than just a dream with Ford Motor Co.'s announcement that it would buy and renovate the long-decrepit Michigan Central Station.

Ford paid a jaw-dropping \$90 million for the building, which for years had been exposed to the elements, and plans a renovation worth more than \$300 million. If there were ever a symbol of Detroit's decline, the train station would be it. Maybe its new life can serve as an equally potent symbol of rebirth.

DMC's inspection troubles

The Detroit Medical Center continued to struggle with complaints about its sterile processing department, which prompted a second inspection by state regulators in October.

The hospital submitted a plan to remedy problems the state said it found

At the same time, DMC got some measure of stability from a new five-year contract it made with University Physicians, the faculty practice of Wayne State University, after several years of tension. Then, however, UP filed for Chapter 11 bankruptcy protection in November.

It plans to reorganize and center itself on downtown Detroit operations serving DMC, but the bankruptcy does add a measure of uncertainty.

Hudson's site

The year 2017 ended with a groundbreaking at the site of the long-demolished Hudson's building in downtown Detroit. The year 2018 saw continual updates on the plans for a tower on the site — which at first was planned to be the



LARRY PEPLIN FOR CRAIN'S

Ford paid \$90 million for the Michigan Central Station and plans a renovation worth more than \$300 million.



LARRY PEPLIN FOR CRAIN'S

The appearance of scooter companies like Bird and Lime was the most visible change in Detroit's street life this year.

tallest in the city by a few feet. By the end of the year, the plans had grown to more than 900 feet tall, which would dwarf the Marriott tower of the Renaissance Center by almost 200 feet.

The November election

Statewide office saw a nearly complete turnover with the election of Democrats Gretchen Whitmer as governor, Dana Nessel as attorney general and Jocelyn Benson as secretary of state. All of those offices were previously held by Republicans. Not changing hands was the Republican-dominated Legislature, which caused controversy with legislation in their lame-duck session to remove some powers from the offices those Democrats had won. As of press time, Gov. Rick Snyder had not said whether he would sign or veto them.

Minimum wage brouhaha

That Legislature also raised controversy — and maybe some sighs

of relief from employers — by partially rolling back a plan to increase the minimum wage and mandate paid sick time. Those measures began as ballot issues, which the Republican-controlled — Legislature then passed to keep them off the ballot. After the election, the same Legislature voted to drastically slow down the increase in the minimum wage and sharply dial back the sicktime mandate. A court challenge is possible.

UM's new embrace of Detroit

For decades, Ann Arbor and Detroit seemed to consider themselves in completely separate orbits. This year, the University of Michigan took major steps to expand in the city. UM bought out the Horace H. Rackham Building in Midtown, and later it joined in a \$50 million plan with the Kresge Foundation to transform the Marygrove College campus into a cradle-to-college educational center and outpost of UM's education school. UM President Mark Schlis-



LARRY PEPLIN FOR CRAIN'S

Democrat Gretchen Whitmer (left) defeated Republican Bill Schuette in the race for Michigan governor in November.

sel has made no secret that he views a footprint in Detroit as vital to the university's future.

Scooters, scooters everywhere

One day, we had no electric scooters lying on our sidewalks awaiting renters. Then, one day, you couldn't help tripping over them. The sudden appearance of the scooter companies like Bird and Lime was the most visible change in Detroit's street life this year. It also opened eyes and wallets to the possibility that future mobility options might not come in the shape of a car. Now, we'll get to see how those scooters make it through a Michigan winter.

A trio of big company sales

Southeast Michigan saw its share of multibillion-dollar sales of major companies by local entrepreneurs. In the space of a few months, Ann Arbor-based Duo Security, Detroit-based Meridian Health and Troy-based Syntel Inc. were all sold for more than \$2 billion each (\$3.2 billion in the case of Syntel). Duo's founder, Dug Song, remains with the company. Meridian's Cotton family and Syntel's Bharat Desai and his wife, Neerja Sethi, have moved on to other things with the proceeds of the sales.

Chemical Bank's big move

The Midland institution and the largest bank headquartered in Michigan surprised the state and business community with its announcement that it would move to Detroit and build a new 20-story headquarters in the city. It was the culmination of big changes for the bank since it acquired Troy-based Talmer Bancorp. After that, former Talmer President and CEO David Provost eventually assumed the same role at Chemical and former Talmer Chairman Gary Torgow became chairman of Chemical. The bank, already a powerhouse outstate, sees the move as a way to grow in Southeast Michigan.





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CRAIN'S

DETROIT BUSINESS

REPRINTS

THE BIG PICTURE/MOTOR CITY

10 things to watch in 2019

The future of the auto show

This January will mark the final edition of the North American International Auto Show as we have known it. After this year's show, we'll wait to see exactly how it evolves over the year-and-a-half that will elapse until the first June show in 2020. Expect the show's organizers to say more about the shape of that show this year, an event expected to extend the reach of the show well outside the confines of Cobo Center.

Henry Ford, Wayne State negotiate

Henry Ford Health System and Wayne State University's medical school should have a clearer idea of where their relationship will go after they signed a memorandum of understanding to create a deeper relationship in 2018. The two organizations have said they hope to have a final deal set in early 2019. The relationship holds the potential to change the shape of health care in downtown Detroit.

Tariff battles

The automotive business — and business at large — will keep close tabs on the continuing trade-war saga spurred by President Donald Trump. Trump, who declared himself a "Tariff Man" on Twitter in December and sent financial markets into a tizzy, is continuing negotiations with China, sometimes signaling a deal, and the administration sometimes walking that back. There is lots of uncertainty, but one certainty: The markets will continue to track every twist and turn in the coming year.

Money flows to neighborhoods

Seven major Detroit companies this month promised to kick in \$5 million apiece to Detroit's Strategic Neighborhood Fund, an investment fund designed to help along improvements to Detroit's commercial corridors. The coming year should see interest in new projects in the targeted neighborhoods, for which the city aims to follow the model that worked in Midtown.

The never-ending MLS bid

We were waiting in 2018 for word on whether Dan Gilbert and Tom Gores would succeed in their bid to bring a Major League Soccer team to Detroit. We're still waiting. MLS did award one franchise this year, to Nashville, and is said to plan to add one more team aside from a new franchise in Austin, Texas. But it's not clear when that will happen. Maybe we'll know more this year.

GM's plant moves (and other automotive uncertainties)

General Motors Co. CEO Mary Barra made headlines with the an-



January 2019 will mark the final edition of the North American International Auto Show as we have known it



BLOOMBER

General Motors Co. CEO Mary Barra made headlines with the announcement that GM would "unallocate" production at five plants.

nouncement that GM would "unallocate" production at five plants, including the Detroit-Hamtramck Assembly and Warren Transmission plants. But that doesn't mean that closings are a done deal. The automaker will need to negotiate those closings with the United Auto Workers this year — a contract year. Those plants will certainly be a centerpiece of the negotiation.

Nick Lyon and Eden Wells trials

Current Health and Human Services Director Nick Lyon and state Chief Medical Officer Eden Wells are both likely headed to trial on charges related to legionnaires' disease deaths in Flint. Both remained on the job while facing preliminary examinations in 2018 and being ordered to trial for involuntary manslaughter, among other charges. Some have argued it amounted to criminalizing the decisions that state officials make every day in their jobs.

No-name CEO group gets a name

The regional cooperative often called the "no-name CEO group" will get a name — or at least the economic development nonprofit it's working on with the Detroit Regional Chamber will. The economic development nonprofit is expected to work on coordinating



GETTY IMAGES/ISTOCKPHOTO

Michigan's big social change in 2018 was the legalization by voters of marijuana for recreational use.

business attraction efforts for the region. The CEO group has also helped re-energize a pair of high schools in Detroit and is also looking at ways the city's public spaces and a diverse array of operators of them can work more closely together.

Legal pot And how it plays out

Michigan's big social change this year was the legalization by voters of marijuana for recreational use. It's already legal to possess it, though not to sell it. This year, the state will work through the regulatory structure that will govern a future retail industry, but we're not likely to see the first pot shops open until 2020. What that future will look like — and who will profit from it — will become clearer as the year goes on.

Recession fears

It isn't here yet — and nobody knows when it will be — but hanging over many business decisions in 2018 were fears of when the next recession will start and how bad it will be. Auto sales were stable this year, but fears over tariffs and other trade disputes, increasing consumer debt and rising interest rates have the recession stress meter slowly creeping higher. In the coming year, businesses will be watching for it to redline.



						Detroit	1010	
	Company Address Phone, website	Top executive	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016) Percent change	area employees Jan. 2018	Worldwid employee Jan. 2018	
1	Penske Corp. , Bloomfield Hills 48302-0954 (248) 648-2000; www.penske.com	Roger Penske chairman	\$31,800.0	\$30,098.0	5.7%	1,435	58,870	Retail automotive, truck leasing and logistics, motorsports racing
2	Rock Ventures ^① , Detroit 48226 (800) 251-9080	Dan Gilbert chairman and founder	6,560.0 ^②	6,500.0 ^②	0.9	17,819	29,835	Services organization that connects and serves a portfolio of companies, investments, and real estate
3	Meridian Health Plan ³ , Detroit 48226 (313) 324-3700; corp.mhplan.com	David Cotton CEO and chairman	3,810.6	3,732.0	2.1	NA	NA	Government health insurance programs
4	llitch companies , Detroit 48201 (313) 471-6600; www.ilitchcompanies.com	Christopher Ilitch president and CEO, Ilitch Holdings Inc.	3,600.0	3,400.0	5.9	6,900	24,475	Food, sports and entertainment organization
5	Plastipak Holdings Inc. , Plymouth 48170 (734) 455-3600; www.plastipak.com	William Young president and CEO	2,782.4	2,689.4	3.5	675	6,400	Manufacturer of rigid plastic containers for the consumer products industry
6	Barton Malow Co. , Southfield 48034 (248) 436-5000; www.bartonmalow.com	Ryan Maibach president and CEO	2,591.0	2,425.5	6.8	1,324	2,200	General contracting, construction management, design/build, engineer-procure-construct, integrated project delivery, self-perform services: civil, concrete, rigging and interiors
7	Inteva Products LLC, Troy 48084 (248) 655-8886; www.intevaproducts.com	Lon Offenbacher, president, CEO and founder	2,500.0	2,800.0	-10.7	342	14,496	Global tier-one automotive supplier of closure systems, interior systems, motors and electronics, and roof systems.
8	Moroun family holdings , Warren 48089 (586) 939-7000	NA [⊕]	2,404.2 ^②	2,218.5 ②	8.4	NA	NA	Ambassador Bridge and various trucking and logistics companies
9	The Suburban Collection , Troy 48084 (877) 471-7100; www.SuburbanCollection.com	David T. Fischer chairman and CEO	2,294.2	2,130.4	7.7	1,960	2,143	Automobile dealerships
10	International Automotive Components, Southfield 48034 (248) 455-7000; www.iacgroup.com	Manfred Gingl ^⑤ CEO	2,200.0	2,600.0 ⁽⁶⁾	-15.4	697	22,000	Global supplier of interior automotive components and systems including cockpits and overhead systems
11	Sherwood Food Distributors ^① , Detroit 48228 (313) 659-7300; www.sherwoodfoods.com	Earl Ishbia and Jay Leavy, co-CEOs	2,198.9	2,154.8	2.0	345	1,201	Wholesale food distributor
12	H.W. Kaufman Financial Group/ Burns & Wilcox, Farmington Hills 48334 (248) 932-9000; www.hwkaufman.com	Alan Jay Kaufman chairman, president and CEO	2,100.0	2,050.0	2.4	260	1,817	Provides insurance services including distribution, brokerage, underwriting, reinsurance, real estate, premium financing, inspections, audits, risk management and third-party claims administration
13	Bridgewater Interiors LLC , Detroit 48209 (313) 842-3300; www.bridgewater-interiors.com	Ronald Hall Jr. president and CEO	2,009.5	2,205.6	-8.9	1,170	2,123	Automotive seating/interiors
14	Belfor Holdings Inc. , Birmingham 48009 (248) 594-1144; www.belfor.com	Sheldon Yellen CEO	1,794.8	1,590.2	12.9	2,233	NA	Property restoration
15	Victory Automotive Group Inc., Canton Township 48188 (734) 495-3500; www.victoryautomotivegroup.com	Jeffrey Cappo president	1,760.3 [®]	1,567.6 [®]	12.3	NA	NA	Automotive dealerships
16	Piston Group ⁽⁹⁾ , Southfield 48075 (313) 541-8674; www.pistongroup.com	Vinnie Johnson, founder, chairman & CEO	1,707.9	1,622.8	5.2	1,108	7,759	Automotive supplier
17	Soave Enterprises LLC, Detroit 48207 (313) 567-7000; www.soave.com	Anthony Soave president and CEO	1,610.4	1,193.0	35.0	687	1,786	Diversified management holding company
18	Walbridge , Detroit 48226 (313) 963-8000; www.walbridge.com	John Rakolta Jr. chairman and CEO	1,500.0	1,450.0	3.4	347	1,000	Construction: general contracting, design-build, construction management, engineer/procure/construct, virtual design, digital mapping
19	Wolverine Packing Co. , Detroit 48207 (313) 259-7500; www.wolverinepacking.com	Jim Bonahoom president	1,303.0	1,280.0	1.8	600	NA	Wholesale meat packer and processor; wholesale meat, poultry and seafood distributor
20	The Diez Group , Dearborn 48126 (313) 491-1200; www.thediezgroup.com	Gerald Diez CEO	1,190.0	1,152.0	3.3	450	NA	Aluminum and steel sales, processing and warehousing companies
21	United Shore Financial Services LLC , Troy 48083 (248) 833-5000; www.unitedshore.com	Mat Ishbia president and CEO	1,086.0	857.0	26.7	2,400	2,400	Mortgage lender
22	LaFontaine Automotive Group , Highland Township 48357 (248) 887-4747; www.thefamilydeal.com	Michael LaFontaine, chairman/owner; Maureen LaFontaine, president/owner		816.8	13.3	1,001	1,001	Automobile dealerships
23	Syncreon Global Holdings Ltd., Auburn Hills 48326 (248) 377-4700; www.syncreon.com	Brian Enright CEO	900.0 ⁽¹⁾	1,100.0 ②	-18.2	NA	NA	Global provider of advanced supply chain services that offers a full range of third- and fourth-party logistics services
24	Kenwal Steel Corp., Dearborn 48126 (313) 739-1000; www.kenwal.com	Kenneth Eisenberg chairman and CEO	882.0	774.0	14.0	NA	NA	Steel service center
25	Amerisure Mutual Insurance Co., Farmington Hills 48331 (248) 615-9000; www.amerisure.com	Gregory Crabb president and CEO	838.9	835.9	0.4	357	737	Property and casualty insurance company
26	General RV Center Inc., Wixom 48393 (248) 349-0900; www.generalrv.com	Robert Baidas, CEO' Loren Baidas, president	827.6	707.0	17.1	650	1,550	Recreational vehicle dealership

- ① Sold Greektown Casino-Hotel to Wyomissing, Pa.-based gaming conglomerate Penn National Gaming Inc. and Vici Properties Inc. on Nov. 13.
- (2) Crain's estimate.
- ③ Sold to Tampa-based Wellcare Health Plans Inc. The deal is expected to close by the end of the year.
- 4 There is not a holding company for the Moroun family businesses. Some are public companies controlled by Manuel and/or Matthew Moroun. Others are owned privately by the Moroun family.
- (5) Succeeds Natale Rea, who was named president and interim CEO on June 4.
- (6) Includes the spun-off soft-trim operations, Auria Solutions Ltd. Shanghai Shenda Co. Ltd. (Shenda), and International Automotive Components (IAC) Group which officially closed a joint venture transaction, forming Auria Solutions Ltd. (Auria) in September 2017.
- ① Sherwood Food Distributors merged with San Diego-based Harvest Food Distributors in April 2017. The firms will continue to do business under their current names under the deal.
- Automotive News
- ① Holding company for Piston Automotive, Irvin Automotive, Detroit Thermal Systems and Airea.
- (10) Transport Topics Top 50 Logistics Companies.

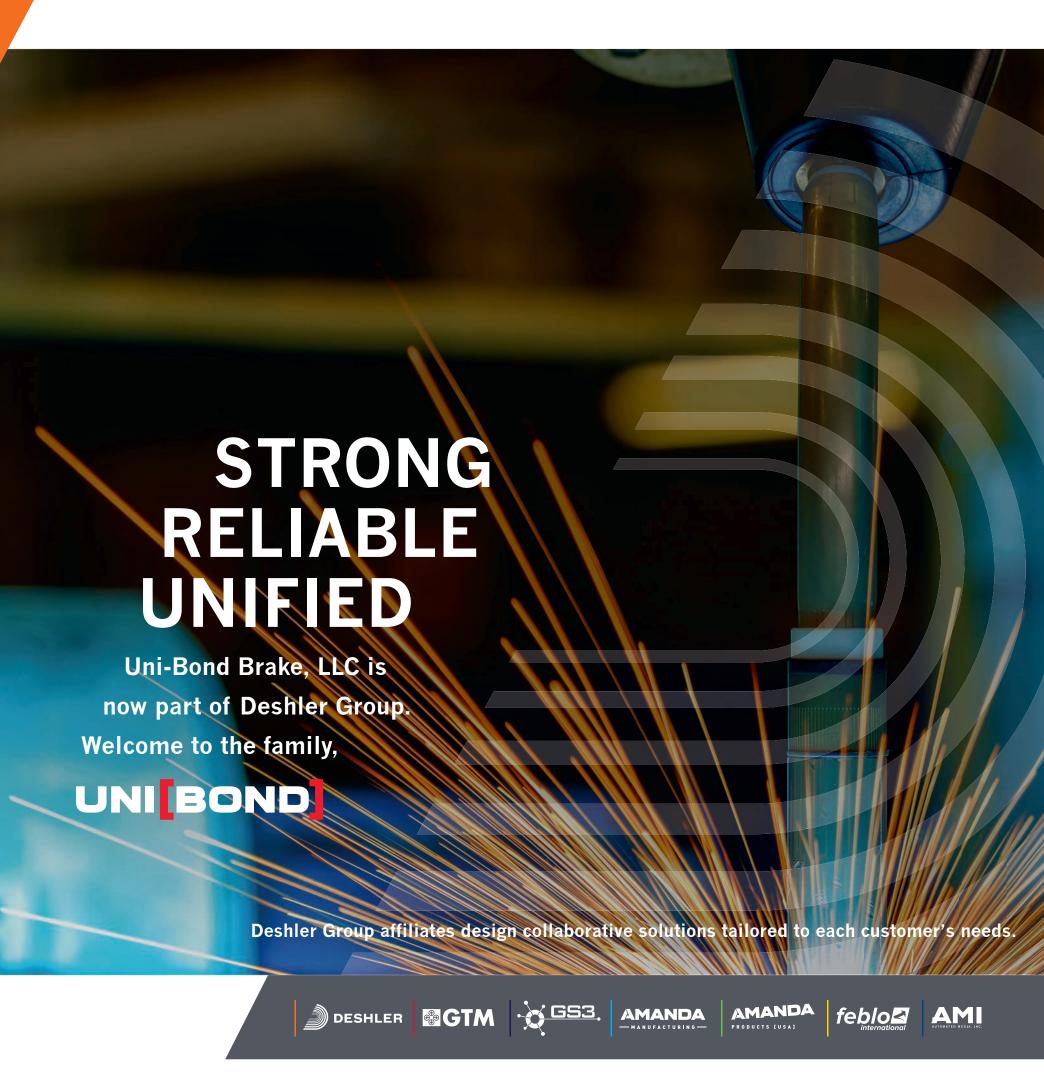
	Company Address		Revenue (\$000,000)	Revenue) Percent	Detroit area employees	Worldwide	2
	Phone, website	Top executive	2017	2016	change	Jan. 2018	Jan. 2018	Type of business
27	McNaughton-McKay Electric Co. , Madison Heights 48071-4134 (248) 399-7500; www.mc-mc.com	Donald Slominski Jr. president and CEO	\$823.0	\$724.0	13.7%	335	1,460	Electric/electronics distributor
28	U.S. Farathane , Auburn Hills 48326 (248) 754-7000; www.usfarathane.com	Andrew Greenlee president and CEO	810.0	750.0	8.0	2,341	4,689	Plastic injection molder, extruder, thermal compression molder
29	Art Van Furniture Inc. ⁽¹⁾ , Warren 48092 (586) 939-0800; www.artvan.com	Ronald Boire ^② president and CEO	0.008	660.0	21.2	1,742	NA	Retail home furnishings
30	Lipari Foods LLC , Warren 48089 (586) 447-3500; www.liparifoods.com	Thom Lipari president and CEO	775.0	702.0	10.4	763	1,350	Wholesale food distribution.
31	Neapco Holdings LLC , Farmington Hills 48331 (248) 669-6500; www.neapco.com	Kenneth Hopkins president and CEO	757.0	702.0	7.8	553	2,953	Designs, manufactures and distributes driveline systems and service parts
32	Carhartt Inc., Dearborn 48126 (313) 271-8460; www.carhartt.com	Mark Valade chairman and CEO	752.1	677.8	11.0	517	4,668	Apparel manufacturer
33	Atlas Oil Co., Taylor 48180 (800) 878-2000; www.atlasoil.com	Sam Simon founder and chairman	691.3	506.7	36.4	115	386	Petroleum distribution, innovative fueling solutions
34	United Road Services Inc. ³ , Romulus 48174 (734) 947-7900; unitedroad.com	Kathleen McCann (4) chair and CEO	646.0	525.0	23.0	548	1,694	Vehicle logistics for vehicle manufacturers, remarketers, auctions, dealers and internet vehicle transactions nationally
35	Roush Enterprises, Livonia 48150 (734) 779-7006; www.roush.com	Evan Lyall CEO	567.3	487.0	16.5	3,550	4,200	Engineering, product development, and integration specialists; development and manufacturing of performance vehicles, aftermarket components and alternative fuel systems for fleet applications
36	Camaco LLC, Farmington Hills 48331 (248) 442-6800; www.camacollc.com	Flavia De Veny president & CEO	538.0	471.0	14.2	56	3,386	Full-service supplier of automotive seat structure assemblies
37	Barrick Enterprises Inc. , Royal Oak 48073 (248) 549-3737; www.barrickent.com	Robert Barrick president	534.4	491.9	8.6	17	17	Petroleum retailer and wholesaler
38	MSX International Inc. ^⑤ , Detroit 48226 (248) 829-6042; www.msxi.com	Frederick Minturn president and CEO	526.0	526.0	0.0	1,250	NA	Business process outsourcing service provider for global automotive retail segments and human capital managed service provider
39	Plante Moran PLLC , Southfield 48037 (248) 352-2500; www.plantemoran.com	James Proppe managing partner	520.9	481.8	8.1	1,154	2,456	Accounting and management consulting firm
40	PVS Chemicals Inc. , Detroit 48213 (313) 921-1200; www.pvschemicals.com	David Nicholson ⁽⁶⁾ president and CEO	500.0	471.0	6.2	NA	NA	Manufacturer, marketer and distributor of industrial chemicals
40	Orleans International Inc., West Bloomfield 48322 (248) 855-5556; www.orleansintl.com	Earl Tushman president & CEO	500.0	610.0	-18.0	26	48	Meat importer
42	RKA Petroleum Cos. Inc. , Romulus 48174 (734) 946-2199; www.rkapetroleum.com	Kari Elliott CEO	490.0 ^①	457.5 ^①	7.1	NA	NA	Wholesale distributor of gasoline, diesel fuel, ethanol, biodiesel, Jet A and Jet A1 products; hauler of crude oil, common carrier
43	Commercial Contracting Group Inc., Auburn Hills 48326 (248) 209-0500; www.cccnetwork.com	Stephen Fragnoli president and CEO	480.0	298.0	61.1	165	NA	General contractor, machinery installer, building interiors, concrete
44	Aristeo Construction Co., Livonia 48150 (734) 427-9111; www.aristeo.com	Michelle Aristeo Barton [®] president	448.6	402.8	11.4	425	567	General contractor and construction manager
45	Southfield Chrysler Dodge Jeep Ram , Southfield 48034 (248) 354-2950; southfieldchrysler.com	Chris Snyder general manager	435.0 ^⑦	446.2	-2.5	NA	NA	Automobile dealerships
46	NYX Inc., Livonia 48150 (734) 462-2385; www.nyxinc.com	Chain Sandhu, chairman; Jatinder- Bir Sandhu, CEO	423.0 ^⑨	402.0	5.2	NA	NA	Automotive supplier specializing in plastic interiors and sub-system components
47	Motor City Electric Co. , Detroit 48213 (313) 921-5300; www.mceco.com	Dale Wieczorek, chairman, president and CEO	419.8	279.0	50.5	900	1,012	Electrical contractor
48	Hungry Howie's Pizza Inc. , Madison Heights 48071 (248) 414-3300; www.hungryhowies.com	Steve Jackson president and CEO	403.1 ⁽¹⁾	378.2 ⁽¹⁾	6.6	94	11,000	Pizza franchisor
49	Eaton Steel Bar Co. , Oak Park 48237 (248) 398-3434; www.eatonsteel.com	Gary Goodman, co- owner; Mark Goodman, co-owner	400.0 ⁽¹⁾	400.0 ^⑦	0.0	NA	NA	Sales and support services company for hot-rolled and cold finished steel bar products
50	Alta Equipment Co., Livonia 48150 (248) 449-6700; www.altaequipment.com	Ryan Greenawalt president and CEO	370.0	330.0	12.1	340	820	Heavy construction equipment, material handling equipment, industrial equipment, cranes
51	Acro Service Corp. , Livonia 48152 (734) 591-1100; www.acrocorp.com	Ron Shahani president and CEO	354.1	331.8	6.7	1,886	7,452	Staff augmentation, outsourcing and IT and engineering consulting, application development and enablement, relational database design and development, Web design and development
52	Stewart Management Group Inc., Harper Woods 48225 (313) 432-6200; www.gordonchevrolet.com	Gordon Stewart president	350.1	338.3	3.5	110	404	Automobile dealerships
52	Prestige Automotive , St. Clair Shores 48080 (586) 773-1550; www.prestigeautomotive.com	Gregory Jackson chairman and CEO	350.1	360.7 (2)	-2.9	166	NA	Automobile dealerships, real estate and insurance

- ① Art Van Elslander, founder, sold the company to Boston-based private equity firm Thomas H. Lee Partners in February 2017.
- ② Replaced Kim Yost as president and CEO, effective April 30.
- 3 Bought by Washington, D.C.-based private equity firm The Carlyle Group in September 2017.
- ④ Will step down as CEO and become executive chair in January. To be succeeded by Mark Anderson.
- (5) Acquired by Bain Capital Private Equity, Boston, on Jan. 9, 2017.
- 6 Succeeded James Nicholson in July.
- 7 Crain's estimate.
- 8 Succeeded Joseph Aristeo as president in July. Joseph Aristeo will take on the role of executive advisor.
- Company estimate.
- (10) Systemwide sales.
- (1) Projected revenue from Metal Center News Service Center Top 50.
- (12) Automotive News.

	Company		Revenue	Revenue	5		Worldwide	
	Address Phone, website	Top executive	(\$000,000) 2017	2016	Percent e change	mployees Jan. 2018	Jan. 2018	Type of business
54	Detroit Lions Inc. , Allen Park 48101 (313) 216-4000; www.detroitlions.com	Martha Ford owner	\$341.0 ^①	\$321.0 ^①	6.2%	NA	NA	National Football League franchise
55	Great Expressions Dental Centers PC , Southfield 48034 (248) 203-1100; greatexpressions.com	Dan Hirschfeld CEO	340.0	338.0	0.6	709	2,967	Dental care, including general and preventive care, cosmetic, orthodontic and specialty dental services
55	Strategic Staffing Solutions Inc. , Detroit 48226 (313) 596-6900; www.strategicstaff.com	Cynthia Pasky president and CEO	340.0	330.0	3.0	1,200	3,600	Consulting and staff augmentation services, vendor management programs, customized solution, call center technology and a domestic IT development center
57	Elder Automotive Group , Troy 48083 (248) 585-4000; www.elderautogroup.com	Tony Elder, president; Robert Elder, VP	331.5 ^②	326.5	1.5	NA	NA	Automotive dealerships
58	Belle Tire Distributors Inc. , Allen Park 48101 (313) 271-9400; www.belletire.com	Jack Lawless III CEO	325.0	313.0	3.8	1,500	2,100	Retailer of tires and automotive services
59	The Ideal Group Inc., Detroit 48209 (313) 849-0000; www.weareideal.com	Frank Venegas Jr. chairman and CEO	321.7	307.0	4.8	313		General contracting, specialized miscellaneous steel manufacturing and distribution of protective barrier products, global supply chain management, other
60	HTC Global Services Inc., Troy 48084 (248) 786-2500; www.htcinc.com	Madhava Reddy president and CEO	320.0 ^②	267.7 ^②	19.6	NA		Application development and maintenance, business process management, document and content management and project management office services
61	Schostak Family Enterprises ^③ , Livonia 48152 (248) 262-1000; www.schostak.com	Robert Schostak and David Schostak, co- CEOs; Thomas Litzler, EVP and COO	315.1	298.6	5.5	789		Restaurants, commercial and residential real estate, development and property management
62	The Christman Co. , Detroit 48202-3030 (313) 908-6060; www.christmanco.com	Ronald Staley, senior VP, Southeast Michigan operations	305.9	100.0	205.7	35	NA	Construction management, general contracting, design/build, facilities planning and analysis, program management, real estate development, self-perform skilled construction trades
63	Jim Riehl's Friendly Automotive Group Inc., Warren 48093 (586) 979-8700; www.jimriehl.com	James Riehl Jr. president and CEO	297.4	283.7	4.8	473	NA	Automobile dealership
64	Roncelli Inc., Sterling Heights 48312 (586) 264-2060; www.roncelli-inc.com	Gary Roncelli, chairman and CEO; Thomas Wickersham, president and COO	281.0	235.0	19.6	232	NA	Construction services, program management, construction management, design and build
65	ABC Appliance Inc. , Pontiac 48343 (248) 335-4222; www.abcwarehouse.com	Gordon Hartunian chairman	271.0	NA	NA	NA	NA	Appliances, electronics and car audio, bedding and furniture
66	Snethkamp Automotive Family, Highland Park 48203 (313) 868-3300; www.snethkampauto.com	Mark Snethkamp president	264.0 ^②	260.0 ②	1.5	NA	NA	Automobile dealerships
67	Buff Whelan Chevrolet , Sterling Heights 48313 (586) 939-7300; www.buffwhelan.com	Kerry Whelan president	261.6	224.8	16.4	166	166	Automotive dealership sales and service
68	SmithGroup , Detroit 48226 (313) 983-3600; www.smithgroup.com	Jeffrey Hausman, Detroit office director; Mike Medici, president and managing partner	256.7	235.9	8.8	371	1,188	Architecture, engineering and planning
69	Global Automotive Alliance LLC , Detroit 48210 (313) 849-3222; www.gaasolutions.com	William Pickard chairman	255.7	234.4	9.1	207	1,724	Warehousing, contract assembly, freight forwarding, contract logistics, procurement, quality control, and inventory management
70	Chase Plastic Services Inc. , Clarkston 48346 (248) 620-2120; www.chaseplastics.com	Kevin Chase, president; Carole Chase, VP	250.0	219.0	14.2	57	127	Specialty engineering thermoplastics distributor
70	Compuware Corp., Detroit 48226 (313) 227-7300; www.compuware.com	Chris O'Malley CEO	250.0 ^②	250.0 ②	0.0	NA	NA	Mainframe software-dedicated business
72	AccessPoint LLC , Farmington Hills 48334 866-513-3861; apteam.com	Greg Packer CEO and chairman	245.8	229.3	7.2	63	115	Full service HR, staffing and recruiting for manufacturing, information technology and health systems
73	The Macomb Group Inc. , Sterling Heights 48312 (586) 274-4100; www.macombgroup.com	William McGivern Jr., CEO; Keith Schatko, VP	240.0	200.0	20.0	136	353	Distributor of pipe, valves, fittings, heating and cooling, control and instrumentation, boilers, pumps repair, steam products, sanitary piping products, fire protection.
74	Hatch Stamping Co. , Chelsea 48118 (734) 475-8628; www.hatchstamping.com	Daniel Craig COO and president	217.2	186.6	16.4	583	1,285	Manufacturing
75	Dykema Gossett PLLC , Detroit 48243 (313) 568-6800; www.dykema.com	Peter Kellett chairman and CEO	212.3	219.0	-3.1	286	774	Law firm
76	Urban Science Applications Inc. , Detroit 48243 (313) 259-9900; www.urbanscience.com	James Anderson, president, founder and CEO	211.0	203.5	3.7	384	894	Global retail marketing consulting with a scientific approach
77	Fori Automation Inc. , Shelby Township 48315 (586) 247-2336; www.foriauto.com	Mike Beck, VP of global operations; Paul Meloche, VP of sales	209.0	175.0	19.4	251		Global assembly, testing, and welding equipment for the automotive, aerospace, military agriculture, recreational vehicle, and alternative-energy industries
78	Crain Communications Inc. , Detroit 48207 (313) 446-6000; www.crain.com	Keith Crain, chairman; KC Crain, president	199.2 ^⑤	221.0	-9.9	250	650	Publisher of business, trade and consumer publications and related websites
79	Royal Oak Ford/Briarwood Ford , Royal Oak 48067 (248) 548-4100; www.royaloakford.com	Eddie Hall Jr. president and CEO	198.8	202.9	-2.0	231	NA	Automobile dealership
80	Clark Hill PLC, Detroit 48226 (313) 965-8300; www.clarkhill.com	John Hern CEO	193.6	151.5	27.8	242	789	Law firm

- ① From Forbes. Net of stadium revenue used for debt payments.
- ② Crain's estimate.
- 3 Data includes TEAM Schostak Family Restaurants, Schostak Brothers & Co., Inc., Schostak Development, Schostak Family Office, Schostak-Fisher Group and Templar Baker Group LLC
- 4 Includes full-and part-time employees.
- (5) Business Insurance ceased publication in late 2016.





81 Pat (31 82 Ves (24 83 Fra (24 Hu	at Milliken Ford Inc., Redford 48239-1492 13) 255-3100; www.patmillikenford.com esco Oil Corp., Southfield 48076	Top executive Bruce Godfrey,	2017	(\$000,000) 2016	Percent change	employees	employees	
81 (31 82 Ves (24 83 Cra (24) Hu	13) 255-3100; www.patmillikenford.com	•				Jan. 2010	Jul 1. 2010	Type of business
83 Fra (24)	esco Oil Corp., Southfield 48076	chairman; Brian Godfrey, president	\$190.0	\$186.0	2.2%	137	137	Automobile dealership
(24 Hu	48) 557-1600; www.vescooil.com	Marjory Epstein chairman	184.0	173.0	6.4	125	222	Distributor of auto and industrial lubricants and chemicals, auto aftermarket products
Hu	,	Frank Rewold president and CEO	182.1	69.5	161.9	67	67	Construction management, general contracting, design/build
84 481	umanetics Innovative Solutions Inc., Plymouth 170	*	180.0	165.0	9.1	270	650	Designs and manufactures safety equipment, including sophisticated crash test dummies, software modeling, customer engineering solutions, strain and fiber sensors and related test equipment
Q5 Dea	earborn Mid-West Co., Taylor 48180	Jeff Homenik president and CEO	177.0	172.0	2.9	165	1,293	Material handling systems, construction, tooling/equipment installation, plant maintenance services, life-cycle improvement
	77) 433-5922; www.bowmanchevy.com	Katie Bowman Coleman president and owner	172.3	146.0	18.0	135	135	Automotive dealership
	ll Perkins Automotive Group, Taylor 48180	Bill Perkins president	167.6	175.6	-4.5	85	85	Automobile dealerships
ΩΩ Det	etroit 48226 13) 481-8200; www.sachseconstruction.com	Todd Sachse, CEO and founder; Steve Berlage, president and COO	167.0	203.7	-18.0	165	NA	General contracting, construction management, design/build and tenant coordination
		Kim Adler president	165.0	155.0	6.5	65	450	Distributor of appliance parts
	86) 598-9700; www.colasantigroup.com	Carey Colasanti, CEO; Pat Wysocki , president	162.0	135.0	20.0	200	NA	General contracting and construction management and design/build; self-perform concrete services
480	034-1928 48) 353-1300; www.tamaroff.com	Jeffrey Tamaroff, chairman and CEO; Marvin Tamaroff chairman emeritus; Eric Frehsee and Jason Tamaroff, VPs	159.9	149.0	7.3	221	NA	Automobile dealerships
92 483	~-~	Arn Tellem Palace vice chairman	154.0 ^①	154.0	0.0	200 ^①	NA	Detroit Pistons, The Palace of Auburn Hills, DTE Energy Music Theatre
92 (73	34) 453-2300; www.locperformance.com	Louis Burr CEO	154.0	120.3	28.0	266	435	Large fabricated structures, final drives, suspension and track systems for Army combat vehicles
94 Por	ontiac 48341	Vincent DeLeonardis president and CEO	150.2	172.8	-13.1	105	105	General contractor and construction manager
95 Inc		Paul Hatcher, president; Paul Oliver, principal	147.2	86.7	69.8	39	NA	Construction manager, general contractor and design/build
		Jeff Laethem president	146.7 ^①	144.5	1.5	NA	NA	Automobile dealership
97 Ori		Donald Milosch president	146.6 ^①	144.4 ^①	1.5	NA	NA	Automobile dealership
		Mindi Fynke president and CEO	145.8	134.7	8.2	144	NA	Pharmacy benefit manager
	n afari Inc., Dearborn 48126 13) 441-3000; www.ghafari.com	Yousif Ghafari chairman	145.2	151.0	-3.8	761	1,046	Engineering, architecture, process design, consulting, construction services $+\ professional\ staffing$
		David Burnley president and CEO	145.0	160.0	-9.4	70	70	Provides construction management, general contracting, program management, design build, pre-construction and decommissioning services
	ar Nut Products Co. , Madison Heights 48071 48) 588-1903; www.karsnuts.com	Nick Nicolay president and CEO	139.1	128.4	8.3	219	NA	Snack food manufacturing and distribution
102 Far	rmington Hills 48334	Dominic Silvio founder, chairman and CEO	138.0	NA	NA	82	216	Marketing
Mie	idwest Steel Inc., Detroit 48211 13) 873-2220; www.midweststeel.com	Thomas Broad, executive VP; Gary Broad, CEO, president	136.0 ②	NA	NA	NA	NA	Structural-steel contractor
	34) 475-1361; www.jiffymix.com	Howdy Holmes chairman, president and CEO	134.0	132.0	1.5	NA	300	Retail, institutional, food service baking mixes
105 (24	48) 643-9010; www.stgit.com	Anup Popat chairman and CEO	131.0	105.0	24.8	550	2,252	Information technology outsourcing; digital services transformation; big data analytics; mobility; cloud transformation; software application development leveraging innovation global delivery centers
100 (73	34) 676-2200; www.gornoford.com	Ed Jolliffe president	130.0	134.0	-3.0	99	99	Automobile dealership
106 (24	48) 603-2600; www.technosoftcorp.com	Radhakrishnan Gurusamy president and CEO	130.0	126.0	3.2	150	4,400	Information technology and IT-enabled consulting services and business process outsourcing IT services and technology enabled health care solutions.
	48) 355-7500; www.avisford.com	Walter Douglas Sr., chairman; Mark Douglas, president	128.5	131.0	-1.9	124	NA	Automobile dealership
	eshler Group Inc., Livonia 48150	Robert Gruschow president and CEO	128.4	135.3	-5.1	255	504	Industrial manufacturing group, incorporating fabrication, design, assembly, logistics, transport and information technology

¹ Crain's estimate.

② From National Veteran Business Development Council.

	Company Address	To a constitue	Revenue \$000,000)	Revenue (\$000,000) Percent	Detroit area employees	Worldwide employee	e S
110	Phone, website National Business Supply Inc. (dba NBS Commercial Interiors), Troy 48083 (240) 922 5400 programmer NBS commercial Interiors)	Top executive Richard Schwabauer president	\$128.0	\$138.0	-7.2%	170	NA	Type of business Commercial furnishing, audiovisual distributor
110	(248) 823-5400; www.yourNBS.com James Group International Inc. , Detroit 48209 (313) 841-0070; www.jamesgroupintl.com	John A. James, chairman; Lorron James ^① , CEO	128.0	129.0	-0.8	114	NA	Global supply chain management providing services in IT, export/import logistics, assembly, consolidation/deconsolidation
112	Village Ford Inc., Dearborn 48124 (313) 565-3900; www.villageford.com	James Seavitt president and CEO	127.8	124.8	2.4	1,166	186	Automotive dealership
113	National Food Group Inc., Novi 48377-2454 (800) 886-6866; www.nationalfoodgroup.com	Sean Zecman president and CEO	124.9	113.4	10.2	90	108	Wholesale and retail food manufacturing and distribution, commodity processing
114	ChemicoMays LLC , Southfield 48033 (248) 723-3263; www.thechemicogroup.com	Leon Richardson CEO, chairman, president	124.0	108.5	14.3	215	350	Chemical manufacturing, chemical management
115	Proper Group International Inc. , Warren 48089 (586) 779-8787; www.propergroupintl.com	Geoffrey O'Brien CEO	121.0	105.0	15.2	310	850	Complex plastic injection molds, premium injection molded parts and assemblies, consumer products, polyurethane and skin form tooling, microcellular foam tooling, conformal cooling technologies, vaccuum metalizing, rapid prototyping and web-based management of tooling and process data
116	Secure-24 LLC , Southfield 48033 (800) 332-0076; secure-24.com	Mike BeDell CEO	112.7	93.0	21.2	458	636	Global provider of managed cloud and security services, IT operations and application hosting
117	Big Boy Restaurants International LLC , Warren 48091 (586) 759-6000; www.bigboy.com	David Crawford ^② CEO	111.5	125.0	-10.8	232	0	Restaurants, food manufacturer
118	Roger Zatkoff Co. (Zatkoff Seals & Packings), Farmington Hills 48335 (248) 478-2400; www.zatkoff.com	Gary Zatkoff president and CEO	111.2	105.3	5.6	64	175	Distributor of seals and packings; manufacturer of gaskets
119	Load One Transportation & Logistics , Taylor 48180 (734) 947-9440; www.load1.com	John Elliott CEO	108.4	87.2	24.3	571	624	Transportation and logistics solutions. Transportation services include ground expedite, air charter, air freight, logistics management, truckload, and specialized curtain-side flatbeds.
120	Advantage Management Group Inc-Advantage Living Centers, Southfield 48075 (248) 569-8400; AdvantageLiving.net	Reginald Hartsfield and Kelsey Hastings owners	108.0	103.3	4.6	1,671	NA	Skilled-nursing homes, assisted living
121	MJC Real Estate Co. Inc. , Macomb Township 48044 (586) 263-1203; www.mjccompanies.com	Michael Chirco founder and president	106.9	84.7	26.3	81	82	Residential, apartment, commercial construction, builder and developer
122	Link Engineering Co. , Plymouth 48170 (734) 453-0800; www.linkeng.com	Roy Link chairman and CEO	106.5	95.0	12.1	340	560	Manufacturer of testing systems and provider of commercial testing services
123	Roseville Chrysler Jeep Inc. , Roseville 48066 (586) 859-2500; www.mikeriehls.com	Michael Riehl president	106.3	110.9	-4.2	92	NA	Automobile dealership
124	The Mars Agency , Southfield 48033-7496 (248) 936-2200; www.themarsagency.com	Ken Barnett global CEO and chairman	106.1	94.6	12.1	230	400	Advertising and integrated marketing agency with a focus on consumer brands and retail
125	MPS Group Inc. , Farmington Hills 48331 (313) 841-7588; www.mpsgrp.com	Charlie Williams chairman	106.0	83.0	27.7	174	556	Total waste management, paint shop management and industrial cleaning and maintenance
126	London Square Specialty Services LLC , Troy 48083 (888) 703-3183; www.mycallcenterteam.com	Jeana Asmaro, COO	105.0	98.0	7.1	103	NA	Business process outsourcing
127	Miller, Canfield, Paddock and Stone PLC , Detroit 48226-4415 (313) 963-6420; www.millercanfield.com	Michael McGee CEO	104.0	111.0	-6.3	301	438	Law firm
128	Rush Trucking Corp. , Wayne 48184 (800) 526-7874; www.rushtrucking.com	Andra Rush chairwoman	103.0	121.3	-15.1	166	466	Motor carrier, logistics management
129	DeMaria , Detroit 48202-3008 (313) 870-2800; www.demariabuild.com	Joseph DeMaria Jr., CEO; Anthony DeMaria, president	102.5	124.1	-17.4	120	120	General contracting, design build, construction management, program management, pre-construction services
130	BullsEye Telecom Inc. , Southfield 48033 (248) 784-2500; www.bullseyetelecom.com	William Oberlin chairman and CEO	102.0	100.0	2.0	190	230	Communications services
131	International Extrusions Inc., Garden City 48135 (734) 427-8700; www.extrusion.net	Nicholas Noecker president and CEO	101.0	92.0	9.8	310	321	Manufacturer of aluminum extruded profiles, powder-coat painting and fabrication facilities
132	Marsh Construction (T.H. Marsh), Bloomfield Hills 48304 (248) 586-4130; www.thmarsh.com	Ryan Marsh president and CEO	97.0	90.0	7.8	60	NA	General contracting, construction management and advisory services.
133	Wolverine Truck Sales Inc. , Dearborn 48120 (313) 849-0800; www.wolverinetruckgroup.com	Lynn Terry president	94.6	101.3	-6.6	159	NA	Truck sales, parts and service
134	WorkForce Software LLC , Livonia 48152 (877) 493-6723; www.workforcesoftware.com	Mike Morini CEO	93.4	91.0	2.6	186	597	Workforce management solutions
135	Phillips Service Industries Inc. , Livonia 48150 (734) 853-5000; www.psi-online.com	W. Scott Phillips president and CEO	92.0 ^③	92.0	0.0	300	370	Defense systems, homeland security, aircraft components, providers of direct manufacturing technology, welding machines, rugged electronics, wireless networks, automated assembly systems, repair services, uninterruptable power supplies
136	TransNav Technologies Inc. , New Baltimore 48047 (586) 716-5600; www.transnav.com	Percy Vreeken president	91.0	90.0 ⁽⁴⁾	1.1	270	520	Trading and manufacturing company specializing in product design and development, tooling fabrication, injection molding and decorating and assembly
137	Auburn Pharmaceutical Co. , Troy 48083 (248) 526-3700; auburngenerics.com	Jeffrey Farber chairman, president and CEO	89.3	94.4	-5.3	98	102	Distributor of generic pharmaceuticals

- ① Appointed CEO in January.
- ② Succeeded Keith Sirois as CEO effective Jan. 1. ③ Company estimate.
- 4 Plastics News.

	Company Address Phone, website	Top executive	Revenue (\$000,000) 2017	Revenue (\$000,000 2016) Percent e	Detroit area employees Jan. 2018	Worldwide employees Jan. 2018	e S Type of business
138	E.W. Grobbel Sons Inc. , Detroit 48207 (313) 567-8000; grobbel.com	Jason Grobbel president	\$89.0	\$68.0	30.9%	166	166	Corned beef
138	Atwell LLC, Southfield 48076 (248) 447-2000; www.atwell-group.com	Brian Wenzel president and CEO	89.0	88.3	0.8	124	417	Civil engineering, land surveying, land solutions, land planning, environmental consulting, natural resource management, program management and construction management
140	Diversified Computer Supplies Inc. , Ann Arbor 48108 (800) 766-5400; www.dcsbiz.com	Joseph Hollenshead chairman, president and CEO	88.5	93.0	-4.8	47	99	Distributes imaging/printer supplies, develops IT strategies for clients and supports back-end connectivity with XML feeds, EDI integration and an e-commerce platform
141	Michael Bates Chevrolet ⁽²⁾ , Woodhaven 48183 (734) 676-9600; www.michaelbateschevy.com	Michael Bates owner	87.4 ^③	86.1	1.5	NA	NA	Automobile dealership
142	Rapid Global Business Solutions Inc. (RGBSI), Troy 48083 (248) 589-1135; www.rgbsi.com	Nanua Singh chairman and CEO	84.8	71.8	18.2	742	2,102	Software development, IT services, staffing, engineering, quality lifecycle management, ERP, cloud, BI/analytics
143	Caniff Electric Supply, Hamtramck 48212 (313) 365-8144; www.caniff.com	Douglas Bemis president	84.4	50.7	66.5	73	73	Wholesale distributor of electrical products
144	Ansara Restaurant Group Inc. , Farmington Hills 48331 (248) 848-9099; www.ansararestaurantgroup.com	Victor Ansara president and CEO	82.1	79.2	3.8	2,795	3,100	Restaurant
145	Systrand Manufacturing Corp., Brownstown Township 48183 (734) 479-8100; www.systrand.com	Sharon Cannarsa president and CEO	81.2	69.2	17.3	274	343	Precision machining and assembly
146	C.E. Gleeson Constructors Inc. , Troy 48083 (248) 647-5500; www.gleesonconstructors.com	Charles E. Gleeson II president and CEO	81.0	79.0	2.5	38	47	General contractor/construction manager
147	Emagine Entertainment Inc. , Troy 48084 (248) 468-2990; www.emagine-entertainment.com	Paul Glantz chairman	80.0	NA	NA	130	1,750	Movie theaters
148	Arbor Bancorp Inc. (Bank of Ann Arbor) , Ann Arbor 48104 (734) 662-1600; www.bankofannarbor.com	Timothy Marshall president and CEO	79.0	57.6	37.2	231	231	Bank
149	Harley Ellis Devereaux Corp. , Southfield 48033 (248) 262-1500; www.hed.design	Michael Cooper president and managing principal	78.8	67.4	16.9	120		Full-service architecture, engineering, planning, interior design, landscape architecture, construction administration
150	TTi Global Inc. , Bloomfield Hills 48304 (248) 853-5550; www.tti-global.com	Lori Blaker president and CEO	78.0	82.7	-5.7	200	2,000	Staffing, training, consulting, outsourcing and research
150	Kirco Manix , Troy 48084 (248) 354-5100; www.kircomanix.com	Douglas Manix president	78.0	96.0	-18.8	35	NA	Design and build, construction management
152	Epitec Inc. , Southfield 48033 (248) 353-6800; www.epitec.com	Jerome Sheppard, CEO	77.2	68.0	13.5	750	NA	IT, engineering and professional staffing.
153	Bob Jeannotte Buick GMC Inc. , Plymouth 48170 (734) 453-2500; www.jeannotte.com	Robert Jeannotte CEO	76.0	69.0	10.1	55	55	Automobile dealership
154	Danlaw Inc. , Novi 48375 (248) 476-5571; www.danlawinc.com	Raju Dandu founder and chairman	75.0	85.0	-11.8	200	800	Cloud-based connected vehicle solutions and embedded electronics
155	Shaw Electric Co. , Southfield 48033 (248) 228-2000; www.shawelectric.com	Robert Minielly president and CEO	73.2	76.0	-3.7	245	258	Electrical, fire alarm, security and teledata contractor
156	Better Made Snack Foods Inc. , Detroit 48213 (313) 925-4774; www.bettermadesnackfoods.com	Salvatore Cipriano, CEO	71.0	70.0	1.4	231	259	Snack foods
157	Andiamo Restaurant Group , Warren 48092 (586) 268-3200; vicarirestaurants.com	Joe Vicari CEO, president	69.5	65.0	6.9	500	ŕ	Restaurants
158	Wade Trim , Detroit 48226 (313) 961-3650; www.wadetrim.com	Andrew McCune president and CEO	68.1	64.7	5.1	171	442	Consulting engineering and planning services
159	BlueWater Technologies Group Inc. , Southfield 48075 (248) 356-4399; www.bluewatertech.com	Suzanne Schoeneberger president	67.6 ^③	76.0	-11.0	NA	NA	Live event and AV technology experiences
160	HelloWorld Inc. , Southfield 48075 (248) 543-6800; www.helloworld.com	Peter DeNunzio CEO	67.0	60.0	11.7	300		Digital marketing company specializing in building promotional campaigns and loyalty programs, with mobile and analytics capabilities
161	Multi-Bank Securities Inc., Southfield 48075 (800) 967-9045; www.mbssecurities.com	David Maccagnone CEO	66.4 ^⑤	75.5	-12.1	69		Independent, investment firm that specializes in the sales, trading and underwriting of institutional, fixed-income securities
162	(734) 542-7600; www.marketstrategies.com	Melissa Sauter and Duncan Lawrence co-CEOs	66.0	65.4	0.9	103		Market research consultancy
163	O'Brien Construction Inc., Troy 48083 (248) 334-2470; www.obriencc.com	Timothy O'Brien president	65.2	NA	NA	42	NA	General contractor and construction manager
164	Productions Plus - The Talent Shop , Bingham Farms 48025 (248) 644-5566; www.productions-plus.com	Margery Krevsky Dosey CEO, owner	64.5	62.0	4.0	NA	NA	Full service talent management agency
165	Reliable Software Resources Inc. , Northville 48167 (248) 504-6869; www.rsrit.com	Ravi Vallem, CEO	64.3	63.2	1.7	624	NA	Data and application services including big data, advanced analytics, business intelligence
166	Buscemi Enterprises Inc. , Roseville 48066 (586) 296-5560; www.originalbuscemis.com	Anthony Buscemi manager	64.0	61.0	4.9	670	NA	Franchisor of pizza and sub party stores
167	Helm Inc. ^① , Plymouth 48170 (734) 468-3700; www.helm.com	Justin Gusick president & CEO	63.5	63.6	-0.2	110	NA	Multi-channel fulfillment services including warehousing and logistics

- ① Acquired United Meat and Deli Inc. in March 2017.
- ② Formerly Rodgers Chevrolet Inc. Bates purchased Rodgers Chevrolet in July 2017.
- 3 Crain's estimate.
- $\begin{tabular}{ll} \hline 4 \\ Succeeded Mark Winkelman as president on July 2. \\ \hline \end{tabular}$
- (5) Company estimate.
- (7) Acquired by Banyan Technologies Group, Dallas, Texas, a capital investor in October.



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	Company Address Phone, website	Top executive	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016				
168	Glassman Automotive Group Inc. , Southfield 48034	George Glassman president	\$62.9	\$65.2	-3.5%	82		Automobile dealerships
169	(248) 354-3300; www.glassmanautogroup.com Kasco Inc. , Royal Oak 48067 (248) 547-1210; www.kascoinc.com	Michael Engle vice president	62.2	80.6	-22.9	92	NA	Construction management, design/build, construction program administration
	Domestic Linen Supply and Laundry Co., Farmington Hills 48334 (248) 737-2000; www.domesticuniform.com	Bruce Colton president	60.0	59.0	1.7	115	600	Facility management and textile rental
171	Lowry Solutions , Brighton 48116 (810) 229-7200; www.lowrysolutions.com	Michael Lowry chairman, president and CEO	58.5	54.0	8.3	84	122	IT systems integrator
172	Motor City Stamping Inc. , Chesterfield Township 48051 (586) 949-8420; www.mcstamp.com	Judith Kucway CEO and CFO	58.1	74.0	-21.5	280	NA	Stamping plant, automotive welding, assembly, dies and prototypes
173	Amerilodge Group LLC, Bloomfield Hills 48302 (248) 601-2500; www.amerilodgegroup.com	Asad Malik president and CEO	57.1	49.6	15.1	479	687	Hospitality
174	Sur-Flo Plastics & Engineering Inc. , Warren 48089 (586) 773-0400; www.sur-flo.com	Mary Graff, president and CEO	56.3 ^①	55.0 ^①	2.4	NA	NA	Injection molding, assembly
174	ARC Supply Chain Solutions Inc. , Taylor 48180 (877) 272-3523; www.arc-scs.com	Greta Elliott, president; Chris Kopp, VP	56.3	53.7	4.9	39	41	Transportation management systems, dynamic reporting, modal optimization, financial services and warehouse operations
176	EO Burgers , Ann Arbor 48103 (734) 678-3153; www.msventures.com	Michael Gibbons CEO	54.0	NA	NA	200	NA	Restaurants
177	Kyyba Inc. , Farmington Hills 48334 (248) 813-9665; www.kyyba.com	Thiru Ganesan president and CEO	52.7	42.6	23.7	501	NA	Engineering and IT staffing services, application software, off-shore development and automotive electronics solutions
178	Orchard, Hiltz & McCliment Inc. (OHM Advisors), Livonia 48150 (888) 522-6711; www.ohm-advisors.com	John Hiltz president	51.8	46.6	11.2	211	427	The community advancement firm. Architecture, engineering and planning
179	Bell Fork Lift Inc. , Clinton Township 48035 (586) 415-5200; www.bellforklift.com	Wayne Bell president and CEO	49.0	48.0	2.1	140	NA	Material handling
180	Oscar W. Larson Co., Clarkston 48348 (248) 620-0070; www.larsonco.com	Bruce Larson CEO	48.9	NA	NA	191	317	General contractor
181	EEI Global Inc. , Rochester Hills 48307 (248) 601-9900; www.eeiglobal.com	Derek Gentile president and CEO	48.0	44.5	7.9	100	NA	Experiential marketing
182	Aztec Manufacturing Corp. , Romulus 48174 (734) 942-7433; www.aztecmfgcorp.com	Francis Lopez chairman	46.5	39.5	17.7	85	85	Manufacturer
183	American Plastic Toys Inc. , Walled Lake 48390 (248) 624-4881; american plastic toys.com	John Gessert president and CEO	46.4	42.3	9.6	200	325	Manufactures and distributes injection-molded plastic toys
184	PMA Consultants LLC , Detroit 48226 (313) 963-8863; www.pmaconsultants.com	Gui Ponce de Leon managing principal and CEO	46.2	43.4	6.4	31		Program, project and construction management consulting; expert witness services
185	PrizeLogic LLC , Southfield 48033 (248) 663-8600; www.prizelogic.com	Keith Simmons CEO	45.6	69.0	-33.9	43	162	Online promotion execution for Fortune 100 brands
186	SME (Soil and Materials Engineers Inc.), Plymouth 48170 (734) 454-9900; www.sme-usa.com	Mark Kramer president and CEO	45.3	40.2	12.7	186	280	Environmental consulting
187	Gonzalez Design Group , Pontiac 48340 (248) 548-6010; www.gonzalez-group.com	Gary Gonzalez CEO	43.5	63.5	-31.5	191		Design engineering, staffing, manufacturing technologies, production systems, other
188	Advance Packaging Technologies, Waterford Township 48329 (248) 674-3126; www.advancepac.com	Rob Cohen president	43.2	45.5	-5.1	17	24	Design and distribution of automotive adhesive films and industrial packaging
189	W3R Consulting , Southfield 48075 (248) 358-1002; www.w3r.com	Eric Hardy, chairman, president and CEO	42.0	49.0	-14.3	194		IT staffing and consulting, including application development, business intelligence and data analytics
190	Seko Worldwide Detroit , Romulus 48174 (734) 641-2100; www.sekologistics.com/detroit	Tanya Bartelo and Michael Bartelo owner, managing directors	41.6	41.3	0.6	26	6,650	Global provider of logistics services
191	Chamberlain Marketing Group , Taylor 48180 (734) 946-8005; www.chamberlainmarketing.com	Jerry Chamberlain CEO	40.6	38.2	6.3	118	126	Logo'd merchandise and apparel
192	CBI (Cyber Security Solutions) , Detroit 48226 (800) 747-8585; cbisecure.com	Steve Barone president and CEO	37.1	37.8	-1.9	81	93	Cyber security solutions
193	Contract Direct, Southfield 48075 (248) 395-1166; www.contractdirect.net	Elizabeth Hammond president	36.1	38.6	-6.3	56	100	Facility maintenance services
194	Almetals Inc., Wixom 48393 (248) 348-7722; www.almetals.com	James Chain president	36.0	41.0	-12.2	22	25	Metal slitter, distributor, warehouser and processing service center
195	Staffworks Group , Southfield 48075 (248) 416-1090; staffworksgroup.com	L. William Brann III, president and CEO	35.0	58.0	-39.7	1,200	2,500	Staffing agency
196		Jeff Styers founder and CEO	34.4	44.0	-21.9	NA	287	Staffing firm
197	New Center Stamping Inc., Detroit 48211-2008 (313) 872-3500; www.newcenter.net	Greg Smith chairman and CEO	33.0	36.0	-8.3	200	NA	Automotive stamping manufacturer
198	English Gardens , Dearborn Heights 48127 (313) 278-5244; www.EnglishGardens.com	John P. Darin , co- chairman of the board, COO and president	31.5	31.0	1.7	150	150	Retail nursery, garden and Christmas center with landscaping and decorating services
199	Malace & Associates Inc., Troy 48098 (248) 720-2500; www.malacehr.com	Larry Malace II president	30.4	34.1	-10.7	NA	NA	Integrated staffing company
200	Zausmer, August & Caldwell PC , Farmington Hills 48334 (248) 851-4111; www.zacfirm.com	Mark Zausmer managing shareholder	30.3	NA	NA	NA	NA	Law firm

CRAIN'S LIST: LARGEST PRIVATELY HELD COMPANIES, GREATER MICHIGAN Ranked by 2017 revenue

	Company Address Phone, website	Top executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Worldwide employees Jan. 2018	Type of business
1	Meijer Inc. 2929 Walker Ave. NW, Grand Rapids 49544 (616) 453-6711; www.meijer.com	Rick Keyes, president and CEO; Hank Meijer, executive chairman; Mark Murray, vice chairman	\$18,940.0 ^①	\$17,900.0 ^①	5.8%	NA	Supercenters and grocery stores
2	Gordon Food Service Inc. 1300 Gezon Parkway SW, Wyoming 49509 (888) 437-3663; gfs.com	Rich Wolowski, CEO; Dan Gordon, chairman; Jim Gordon, vice chairman	13,700.0 ^②	12,900.0 ②	6.2	NA	Foodservice distributor and grocery retailer
3	Amway 7575 Fulton St. E., Ada 49355-0001 (616) 787-1000; www.amwayglobal.com	Steve Van Andel, chairman; Doug DeVos, president	8,600.0	8,800.0	-2.3	17,000	Direct selling business
4	Jackson National Life Insurance Co. 1 Corporate Way, Lansing 48951 (517) 381-5500; www.jackson.com	Barry Stowe ⁽³⁾ chairman and CEO	5,199.6	4,707.4	10.5	NA	Annuities and retirement planning
5	Dart Container Corp. 500 Hogsback Road, Mason 48854 (517) 676-3800; www.dartcontainer.com	Jim Lammers, president; Robert Dart, CEO	3,200.0 ^④	3,200.0 ^④	0.0	NA	Foam cups and containers
6	Haworth Inc. 1 Haworth Center, Holland 49423 (616) 393-3000; www.haworth.com	Franco Bianchi president and CEO	2,040.0	1,940.0 ^⑤	5.2	7,000	Furniture, interior architecture and technology solutions
7	Auto-Owners Insurance Co. Inc. 6101 Anacapri Blvd., Lansing 48917 (517) 323-1200; www.auto-owners.com	Jeffrey Tagsold [©] chairman and CEO	1,782.2	1,735.6	2.7	4,908	Property, casualty and life insurance
8	Serra Automotive Inc. 3118 E. Hill Road, Grand Blanc 48439 (810) 694-1720; www.serrausa.com	Joseph Serra president	1,780.0	1,838.8	-3.2	1,784	Auto dealerships
9	Alro Steel 3100 E. High St., Jackson 49204 (517) 787-5500; www.alro.com	Alvin Glick, chairman and CEO; David Schmidt, president and COO	1,650.0	1,405.0	17.4	2,767	Metals, plastics, industrial supplies and tool management.
10	Zeigler Auto Group 4201 Stadium Drive, Kalamazoo 49008 (269) 375-4500; www.zeigler.com	Aaron Zeigler, president; Daniel Scheid, CFO	1,084.0	1,000.2	8.4	NA	Auto dealer
11	Garber Management Group Inc. 999 S. Washington Ave., Saginaw 48601 (989) 790-9090; www.garberauto.com	Richard Garber president	1,013.1	946.6	7.0	1,590	Auto dealerships and related companies
12	Fox Motor Group LLC 3060 Broadmoor Ave. SE, Grand Rapids 49512 (616) 942-5000; www.foxmotors.com	Daniel DeVos president and CEO	812.0 ①	812.7 ^⑦	-0.1	NA	Auto dealer
13	Bissell Homecare Inc. 2345 Walker Ave., Grand Rapids 49544 (616) 453-4451; www.bissell.com	Mark Bissell CEO and chairman	800.0 ®	900.0	-11.1	NA	Home care products
14	Mill Steel Co. 5116 36th St., Grand Rapids 49512 (616) 949-6700; www.millsteel.com	David Samrick, chairman and CEO; Pam Heglund, president	750.0 ^⑨	700.0 ⁽¹⁾	7.1	NA	Flat-rolled steel service center group serving the automotive, construction, furniture, tubing and general fabrication sectors
15	Two Men and a Truck International Inc. 3400 Belle Chase Way, Lansing 48911 (800) 345-1070; www.twomenandatruck.com	Mary Ellen Sheets, founder; Jon Nobis and Brig Sorber, co-CEOs; Randy Shacka, president; Jon Sorber, executive VP; Melanie Bergeron, chair	487.2	440.0	10.7	NA	Home and business moving, corporate relocation services, packing and unpacking services, sale of boxes and packing supplies
16	Lacks Enterprises Inc. 5460 Cascade Road SE, Grand Rapids 49546 (616) 949-6570; www.lacksenterprises.com	Richard Lacks Jr. CEO	470.0	470.0	0.0	2,600	Injection molding, assembly, painting and plating
17	Granger Construction Co. 6267 Aurelius Road, Lansing 48911 (517) 393-1670; www.grangerconstruction.com	Glenn Granger president	412.1	238.7	72.6	267	General contracting, construction management, design-build
18	JSJ Corp. 700 Robbins Road, Grand Haven 49417 (616) 842-6350; www.jsjcorp.com	Nelson Jacobson chairman, president and CEO	400.0	350.0	14.3	NA	Durable goods and services
19	Fabri-Kal Corp. 600 Plastics Place, Kalamazoo 49001 (269) 385-5050; www.f-k.com	Mike Roeder president and COO	375.0 ^④	375.0 ⁽¹⁾	0.0	NA	Thermoformer
20	Cascade Engineering Inc. 3400 Innovation Court SE, Grand Rapids 49512 (616) 975-4800; www.cascadeng.com	Christina Keller ⁽¹⁾ president and CEO	360.0 ⁽ⁱ⁾	360.0 ⁽¹⁾	0.0	NA	Plastics systems and components
20	Request Foods Inc. 3460 John F. Donnelly Drive, Holland 49424 (616) 786-0900; www.requestfoods.com	Steve Dewitt president	360.0	356.0	1.1	920	Manufacturer of frozen prepared foods

This list of privately held companies is an approximate compilation of the largest companies headquartered in Michigan outside of metro Detroit that do not have stock traded on a public exchange. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Actual revenue figures may vary. NA = not available.

- ① Supermarket News Top 75 estimate.
- ② Company estimate.
- $\ensuremath{\ensuremath{\mathfrak{J}}}$ To retire Dec. 31, 2018. Michael Falcon will succeed him as CEO effective Jan. 7, 2019.
- 4 *Plastics News* estimate.
- $\fbox{5} \operatorname{From} \textit{MiBiz}.$
- **6** Succeeded Jeffrey Harrold as chairman and CEO in December 2017.
- (7) Automotive News.
- **8** *Crain's* estimate.
- $\textcircled{9} \ \textbf{Projected revenue from } \textit{Metal Center News}.$
- 10 Metal Center News.
- (11) Plastics News.
- 12 Succeeded Mark Miller as president and CEO at the end of September.
- (13) *Plastics News* company estimate.

THE BIG PICTURE/MOTOR CITY

CRAIN'S LIST: SE MICHIGAN PUBLICLY HELD COMPANIES

Ranked by 2017 revenue

Mai	iked by 2017 revenue		Revenue	Revenue		Net income	Exchange/	Stock	
	Company Fiscal year end; website	Top executive(s)	(\$000,000) 2017		Percent change	(\$000,000) 2017/2016	Ticker	52-week	Type of industry
1	Ford Motor Co. (12/2017) (313) 322-3000; www.ford.com	Jim Hackett president and CEO	\$156,776.0	\$151,800.0	3.3%	\$4,607.0 \$4,607.0	NYSE F	\$13.33 \$8.17	Automobile manufacturer
2	General Motors Co. (12/2017) (313) 556-5000; www.gm.com	Mary Barra chairman and CEO	145,588.0	149,184.0	-2.4	(3,864.0) 9,427.0	NYSE GM	45.52 30.56	Automobile manufacturer
3	Penske Automotive Group Inc. (12/2017) (248) 648-2500; www.penskeautomotive.com	Roger Penske CEO	21,386.9	20,118.5	6.3	613.3 342.9	NYSE PAG	54.83 41.74	Automobile dealerships
4	Lear Corp. (12/2017) (248) 447-1500; lear.com	Raymond Scott ^① president and CEO	20,467.0	18,557.6	10.3	1,313.4 975.1	NYSE LEA	206.36 128.05	Automotive supplier
5	Adient plc (9/2017) (734) 254-5000; adient.com	Douglass DelGrosso president and CEO	16,213.0	16,790.0	-3.4	877.0 (1,546.0)	NYSE ADNT	84.59 21.09	Automotive supplier
6	Aptiv [©] (12/2017) (248) 813-2000; www.aptiv.com	Kevin Clark president and CEO	12,884.0	12,274.0	5.0	1,428.0 1,326.0	NYSE APTV	103.23 70.41	Automotive supplier
7	DTE Energy Co. (12/2017) (800) 235-8000; www.dteenergy.com	Gerard Anderson chairman and CEO	12,607.0	10,630.0	18.6	1,134.0 868.0	NYSE DTE	121.00 94.25	Energy company
8	BorgWarner Inc. (12/2017) (248) 754-9200; www.borgwarner.com	Frédéric Lissalde ^③ president and CEO of BorgWarner Inc.	9,799.3	9,071.0	8.0	439.9 118.5	NYSE BWA	58.22 35.71	Automotive supplier
9	Ally Financial Inc. (12/2017) (877) 247-2559; www.ally.com	Jeffrey Brown CEO	8,322.0	8,305.0	0.2	929.0 1,067.0	NYSE ALLY	31.29 23.69	Financial holding company
10	Masco Corp. (12/2017) (313) 274-7400; www.masco.com	Keith Allman president and CEO	7,644.0	7,357.0	3.9	533.0 491.0	NYSE MAS	46.45 27.15	Building products
11	CMS Energy Corp. (12/2017) (800) 477-5050; www.cmsenergy.com	Patti Poppe president and CEO	6,583.0	6,399.0	2.9	460.0 551.0	NYSE CMS	52.25 40.48	Energy
12	American Axle & Manufacturing Holdings Inc. (12/2017) (313) 758-2000; www.aam.com	David Dauch chairman and CEO Michael K. Simonte president	6,266.0	3,948.0	58.7	337.5 240.7	NYSE AXL	19.63 11.26	Automotive supplier
13	Kelly Services Inc. (12/2017) (248) 362-4444; www.kellyservices.com	George Corona president and CEO	5,276.8	5,276.8	0.0	71.6 120.8	Nasdaq KELYA	32.31 21.44	Staffing services
14	TI Fluid Systems (formerly TI Automotive) ⁽⁴⁾ (12/2017) (248) 296-8000; www.tiautomotive.com	Bill Kozyra president and CEO	4,193.0 ⁽⁵⁾	3,528.5 ⁽⁶⁾	18.8	134.8 ⁽⁵⁾ 44.5 ⁽⁶⁾	LSE TIFS	293.80 177.60	Automotive supplier
15	Cooper-Standard Holdings Inc. (12/2017) (248) 596-5800; www.cooperstandard.com	Jeffrey Edwards chairman and CEO	3,618.1	3,472.9	4.2	135.3 139.0	NYSE CPS	146.78 68.32	Automotive supplier
16	Meritor Inc. (10/2017) (248) 435-1000; www.meritor.com	Jeffrey Craig CEO and president	3,347.0	3,199.0	4.6	324.0 573.0	NYSE MTOR	29.54 15.01	Commercial vehicle, heavy duty truck and defense supplier
17	Visteon Corp. (12/2017) (734) 710-5000; www.visteon.com	Sachin Lawande president and CEO	3,146.0	3,161.0	-0.5	176.0 75.0	NYSE VC	140.64 67.27	Automotive supplier
18	Domino's Pizza Inc. (12/2017) (734) 930-3030; www.dominos.com	Richard Allison ^① CEO	2,788.0	2,472.6	12.8	277.9 214.7	NYSE DPZ	305.34 168.56	Restaurant franchisor
19	Tower International Inc. (12/2017) (248) 675-6000; www.towerinternational.com	James Gouin CEO	1,988.0	1,913.6	3.9	47.6 38.6	NYSE TOWR	33.65 24.02	Automotive supplier
20	Universal Logistics Holdings Inc. (12/2017) (586) 920-0100; www.UniversalLogistics.com	Jeff Rogers CEO	1,216.7	1,072.8	13.4	28.2 24.2	NASDAQ ULH	37.67 20.38	Transportation
21	Credit Acceptance Corp. (12/2017) (248) 353-2700; www.creditacceptance.com	Brett Roberts CEO	1,110.0	969.2	14.5	470.2 332.8	Nasdaq CACC	467.25 281.77	Financial institution
22	Superior Industries International Inc. (12/2017) (248) 352-7300; www.supind.com	Don Stebbins CEO	1,108.1	732.7	51.2	(6.0) 41.4	NYSE SUP	22.95 6.91	Automotive supplier
23	Flagstar Bancorp Inc. (12/2017) (248) 312-2000; www.flagstar.com	Alessandro DiNello president and CEO	997.0	904.0	10.3	63.0 171.0	NYSE FBC	40.06 28.18	Financial institution

This list of publicly held companies is a compilation of the largest companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties that have stock traded on a public exchange. 52-week highs and lows are for period ending Nov. 20, 2018. Information is from SEC filings.

¹ Former executive VP and president, seating. Succeeded Matthew Simoncini as president and CEO in February.

② In December 2017, Delphi Automotive plc spun off its powertrain segment as Delphi Technologies PLC (NYSE: DLPH) while Aptiv PLC (NYSE: APTV) emerged as its electric architecture and autonomous driving-focused business.

③ Succeeded James Verrier as president and CEO effective Aug. 1.

① Acquired by private equity firm Bain Capital LLC in June 2015. In October 2017, started listing shares on the London Stock Exchange under the ticker TIFS. TI Fluid Systems has headquarters in Oxford, England, and a corporate office in Auburn Hills.

⁽⁵⁾ Currency conversion based on euro to dollars rate of 1.2002.

⁽⁶⁾ Currency conversion based on euro to dollars rate of 1.0522.

⁽⁷⁾ Succeeded J. Patrick Doyle, effective July 1. Was formerly president of Domino's International.

CRAIN'S LIST: SE MICHIGAN PUBLICLY HELD COMPANIES

Ranked by 2017 revenue

	iked by 2017 reveride		D	D		Netters	Eurlana (Stock	
	Company Fiscal year end; website	Top executive(s)	Revenue (\$000,000) (2017	Revenue \$000,000) 2016	Percent change	Net income (\$000,000) 2017/2016	Ticker symbol	price 52-week high/low	Type of industry
24	Gentherm Inc. (12/2017) (248) 504-0500; www.gentherm.com	Phil Eyler ^① president and CEO	\$985.7	\$917.6	7.4%	\$35.2 \$76.6	Nasdaq THRM	\$50.30 \$30.18	Thermal technology
25	Sun Communities Inc. (12/2017) (248) 208-2500; www.suncommunities.com	Gary Shiffman chairman and CEO	982.6	833.8	17.8	65.0 17.4	NYSE SUI	103.85 80.12	Real estate
26	Syntel Inc. ⁽²⁾ (12/2017) (248) 619-2800; www.syntelinc.com	Rakesh Khanna president and CEO Bharat Desai co-chairman	923.8	966.6	-4.4	166.3 (57.4)	NASDAQ SYNT	35.91 16.72	Information technology
27	Horizon Global Corp. (12/2017) (248) 593-8820; www.horizonglobal.com	Carl Bizon ^③ president and CEO	893.0	649.2	37.6	(3.6) (12.4)	NYSE HZN	14.80 1.62	Towing, cargo management
28	TriMas Corp. (12/2017) (248) 631-5450; www.trimascorp.com	Thomas Amato president and CEO	817.7	794.0	3.0	31.0 (39.8)	NASDAQ TRS	31.80 22.70	Manufacturing conglomerate
29	Taubman Centers Inc. (12/2017) (248) 258-6800; www.taubman.com	Robert Taubman chairman, president and CEO	629.2	612.6	2.7	112.8 188.2	NYSE TCO	66.61 49.96	Retail real estate investment trust
30	Altair Engineering Inc. ^① (12/2017) (248) 614-2400; www.altair.com	James Scapa chairman and CEO	333.3	313.0	6.5	NA NA	NASDAQ ALTR	43.99 20.50	Engineering software
31	Ramco-Gershenson Properties Trust ⁽³⁾ (12/2017) (248) 350-9900; www.rgpt.com	Brian Harper ⁽⁶⁾ president and CEO	265.1	260.9	1.6	62.4 53.0	NYSE RPT	15.00 11.15	Real estate
32	Unique Fabricating Inc. (12/2017) (248) 853-2333; www.uniquefab.com	John Weinhardt president and CEO	175.3	170.5	2.8	6.5 6.7	NYSE MKT UFAB	9.70 6.06	Plastic fabrication
33	Diversified Restaurant Holdings Inc. (12/2017) (248) 223-9160; www.diversifiedrestaurantholdings.com	David Burke president and CEO	165.5	166.5	-0.6	(20.5) (6.0)	NASDAQ SAUC	1.87 0.85	Restaurant
34	Saga Communications Inc. (12/2017) (313) 886-7070; www.sagacommunications.com	Edward Christian chairman, president and CEO	118.1 [®]	119.0	-0.7	54.7 18.2	NYSE MKT SGA	44.81 34.25	Radio and TV stations
35	Agree Realty Corp. (12/2017) (248) 737-4190; www.agreerealty.com	Joey Agree CEO	116.9	91.5	27.7	58.8 45.8	NYSE ADC	59.69 43.74	Real estate investment trust
36	Arotech Corp. (12/2017) (734) 761-5836; www.arotech.com	Dean Krutty ⁽⁹⁾ president and CEO	98.7	93.0	6.2	3.8 (2.8)	NASDAQ ARTX	4.15 2.47	Defense and aerospace
37	Conifer Holdings Inc. (12/2017) (866) 412-2424; www.cnfrh.com	James Petcoff chairman and CEO	96.8	93.9	3.1	(21.5) (8.4)	NASDAQ CNFR	7.20 4.65	Insurance
38	Perceptron Inc. (6/2017) (734) 414-6100; www.perceptron.com	David Watza president, CEO and CFO	77.9	69.1	12.7	(168.0) (22.1)	NASDAQ PRCP	12.25 7.58	Process measurement tools
39	Federal Screw Works (6/2017) (586) 443-4200; www.federalscrewworks.com	Thomas Zurschmiede president and CEO	77.3	77.5	-0.2	3.1 7.1	OTC FSCR	10.00 6.76	Automotive supplier
40	InfuSystem Holdings Inc. (12/2017) (800) 962-9656; www.infusystem.com	Gregg Lehman, executive chairman Richard Dilorio, president and CEO	71.1	70.5	0.8	(20.7) (222.0)	NYSE MKT INFU	3.60 2.00	Provider of ambulatory infusion pumps and associated clinical services
41	Rockwell Medical Inc. (12/2017) (248) 960-9009; www.rockwellmed.com	Stuart Paul [®] CEO	57.3	53.3	7.5	(25.9) (19.8)	NASDAQ RMTI	6.92 3.40	Bio-pharma and drug development
42	University Bancorp Inc. (12/2017) (734) 741-5858; www.university-bank.com	Stephen Ranzini president and CEO	54.5	50.9	7.0	5.1 3.8	OTC UNIB	11.99 7.27	Financial institution
43	FNBH Bancorp Inc. (First National Bank in Howell) (12, 2017) (517) 546-3150; www.fnbh.com	Ronald Long president and CEO	15.5	13.4	15.2	0.3 11.9	OTC FNHM	2.35 1.98	Financial institution
44	OptimizeRx Corp. (12/2017) (248) 651-6568; www.optimizerx.com	William Febbo CEO and director	12.1	7.8	56.5	(2.1) (1.5)	QTC OPRX	18.39 3.36	NA
45	Bonal International Inc. (3/2017) (248) 353-2041; www.bonal.com	Thomas Hebel chairman, president, and CEO	1.6	2.1	-23.1	0.1 0.2	OTC BONL	2.30 1.60	Manufacturing machinery

This list of publicly held companies is a compilation of the largest companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties that have stock traded on a public exchange. 52-week highs and lows are for period ending Nov. 20, 2018. Information is from SEC filings.

- ① Succeeded Daniel Coker as president and CEO, effective Dec. 4, 2017.
- ② Acquired by French computer services company Atos SE on October 9.
- $\begin{tabular}{ll} \hline \end{tabular} Succeeded Mark Zeffiro who resigned May 8. \\ \end{tabular}$
- 4 Announced closing of initial public offering on Nov. 6, 2017.
- (5) Will change name to RPT Realty effective Nov. 13. Also, now based in New York but will maintain the Farmington Hills office.
- **(6)** Replaced Dennis Gershenson as CEO in June.
- $\begin{tabular}{ll} \hline \end{tabular} \begin{tabular}{ll} Spun off Bagger Dave's Burger Tavern into a separate company on Dec. 27, 2016. \end{tabular}$
- (§) On May 9, 2017, entered into an agreement to sell Joplin, Mo. and Victoria, Texas, television stations. This transaction closed on Sept. 1, 2017. The television stations that were sold constituted their entire television segment.
- ① Named president and CEO in March after serving as acting CEO since January 2017.
- 10 To join the company as CEO, effective September 4. He succeeds Robert Chioini who was terminated May 22.

CRAIN'S LIST: LARGEST GREATER MICHIGAN PUBLICLY HELD

COMPANIES Ranked by 2017 revenue

C	Ompany; fiscal year end	by 2017 revent	Revenue	Revenue		Net income	Evchange/	Stock price	
	Address Phone; website	Top executive(s)	(\$000,000) 2017	(\$000,000) 2016	Percent change	(\$000,000) 2017/2016	Ticker symbol	52-week high/low	Type of industry
1	DowDuPont (formerly Dow Chemical Co.) (12/2017) 2030 Dow Center, Midland 48674 (989) 636-1000; www.dow-dupont.com; www.dow.com	Ed Breen, CEO, DowDuPont; James R. Fitterling, president and COO, Dow and COO for the Materials Science Division, DowDuPont; Howard Ungerleider, executive VP and CFO, Dow and CFO, DowDuPont and Andrew Liveris, director and former executive chairman, DowDuPont	\$62,484.0 ^②	\$48,158.0	29.7%	\$1,669.0 \$4,404.0	NYSE DWDP	\$77.08 \$51.32	Chemical manufacturer
2	Whirlpool Corp. (12/2017) 2000 N. M-63, Benton Harbor 49022 (269) 923-5000; whirlpool.com	Marc Bitzer CEO	21,253.0	20,718.0	2.6	350.0 888.0	NYSE WHR	187.47 102.13	Home appliance manufacturer and sales
3	Kellogg Co. (12/2017) 1 Kellogg Square, Battle Creek 49016 (269) 961-2000; www.kelloggcompany.com	Steven Cahillane CEO	12,923.0	13,014.0	-0.7	1,269.0 694.0	NYSE K	74.98 56.40	Food processing
4	Stryker Corp. (12/2017) 2825 Airview Blvd., Kalamazoo 49002 (269) 385-2600; www.stryker.com	Kevin Lobo chairman and CEO	12,444.0	11,325.0	9.9	1,020.0 1,647.0	NYSE SYK	179.84 146.80	Medical technology
5	SpartanNash (12/2017) 850 76th St. SW, Grand Rapids 49158 (616) 878-2000; www.spartannash.com	Dave Staples president and CEO	8,128.1	7,734.6	5.1	(52.8) 56.8	NASDAQ SPTN	27.72 16.10	Grocery retail
6	Perrigo Co. plc (12/2017) 515 Eastern Ave., Allegan 49010 (269) 673-8451; www.perrigo.com	Murray Kessler ^③ president and CEO	4,946.2	5,280.6	-6.3	119.6 (4,012.8)	NYSE PRGO	95.93 60.38	Pharmaceuticals
7	Diplomat Pharmacy Inc. (12/2017) 4100 S. Saginaw St., Flint 48507 (888) 720-4450; diplomatpharmacy.com	Brian Griffin ^① chairman and CEO	4,485.2	4,410.4	1.7	15.5 28.3	NYSE DPLO	28.74 13.31	Drug retail
8	Universal Forest Products Inc. (12/2017) 2801 E. Beltline NE, Grand Rapids 49525 (800) 598-9663; www.ufpi.com	Matthew Missad CEO	3,941.2	3,240.5	21.6	117.3 99.6	NASDAQ UFPI	39.58 26.76	Wood and wood-alternative products
9	Steelcase Inc. (02/2018) 901 44th St. SE, Grand Rapids 49508 (616) 247-2710; www.steelcase.com	James Keane president and CEO, Steelcase Inc.	3,055.5	3,032.4	0.8	80.7 124.6	NYSE SCS	19.35 13.10	Office furniture
10	Wolverine World Wide Inc. (12/2017) 9341 Courtland Drive NE, Rockford 49351 (616) 866-5500; www.wolverineworldwide.com	Blake Krueger chairman, president and CEO	2,350.0	2,494.6	-5.8	0.3 87.7	NYSE WWW	39.77 27.75	Footwear manufacturer
11	Herman Miller Inc. (06/2017) 855 E. Main Ave., Zeeland 49464 (616) 654-3000; www.hermanmiller.com	Andi Owen ^⑤ president & CEO	2,280.0	2,278.2	0.1	NA 123.9	NASDAQ MLHR	41.84 29.95	Commercial and residential furniture; interior systems design and manufacturing
12	Gentex Corp. (12/2017) 600 N. Centennial St., Zeeland 49464 (616) 772-1800; www.gentex.com	Steven Downing [©] chairman and CEO	1,794.9	1,678.9	6.9	406.8 347.6	NASDAQ GNTX	25.41 17.80	Automotive OEM parts manufacturer
13	La-Z-Boy Inc. (04/2017) One La-Z-Boy Drive, Monroe 48162 (734) 242-1444; www.la-z-boy.com	Kurt Darrow chairman, president and CEO	1,583.9	1,520.1	4.2	80.9 85.9	NYSE LZB	39.15 27.32	Home furniture manufacturer
14	Chemical Financial Corp. (Chemical Bank) (12/2017) 235 E. Main St., Midland 48640-0569 (989) 839-5350; www.chemicalbankmi.com	Thomas Shafer president and CEO	776.2	503.4	54.2	149.5 108.0	NASDAQ CHFC	59.83 41.97	Banking
15	Spartan Motors Inc. (12/2017) 1541 Reynolds Road, Charlotte 48813 (517) 543-6400; www.spartanmotors.com	Daryl Adams CEO	707.1	590.8	19.7	15.9 8.6	NASDAQ SPAR	19.45 6.70	Automotive parts manufacturer
16	Neogen Corp. (06/2017) 620 Lesher Place, Lansing 48912 (517) 372-9200; www.neogen.com	John Adent CEO	361.6	321.3	12.5	44.0 36.5	NASDAQ NEOG	97.38 54.09	Food and animal safety products
17	Independent Bank Corp. (12/2017) 230 W. Main St., Ionia 48846 (800) 355-0641; www.ibcp.com	William Kessel president and CEO	171.4	128.8	33.0	20.5 22.8	NASDAQ IBCP	27.10 21.11	Banking
18	Mercantile Bank Corp. (12/2017) 310 Leonard St. NW, Grand Rapids 49504 (616) 406-3000; www.mercbank.com	Robert Kaminski president and CEO	144.5	139.5	3.6	31.3 31.9	NASDAQ MBWM	38.47 29.60	Banking
19	Macatawa Bank Corp. (12/2017) 10753 Macatawa Drive, Holland 49424 (616) 820-1444; www.macatawabank.com	Ronald Haan president and CEO	75.1	71.6	4.9	16.3 16.0	NASDAQ MCBC	12.92 9.57	Banking
20	Isabella Bank Corp. (12/2017) 401 N. Main, Mt. Pleasant 48858 (989) 772-9471; www.isabellabank.com	Jae Evans CEO	69.2	64.8	6.9	13.2 13.8	OTCQX ISBA	28.85 24.75	Banking
21	MBT Financial Corp. (Monroe Bank & Trust) (12/2017) 102 E. Front St., Monroe 48160 (734) 241-3431; www.mbandt.com	H. Douglas Chaffin president and CEO	57.7	57.4	0.5	10.6 14.5	NASDAQ MBTF	12.49 8.90	Banking

This list of publicly held companies is an approximate compilation of the largest companies headquartered in Michigan outside of Wayne, Oakland, Macomb, Washtenaw and Livingston counties that have stock traded on a public exchange. 52-week highs and lows are for period ending Nov. 20, 2018. Information was provided by the companies or from public documents. NA = not available.

- ① Dow Chemical Co. merged with DuPont Co. on Aug. 31, 2017, to form DowDuPont. Will split into three separate companies in 2019. The agriculture division will be called Corteva Agriscience, the specialty products division will be DuPont and the materials science division will be Dow.
- 2 The year ended Dec. 31, 2017, reflects the results of Dow for the entire year and the results of DuPont for the period beginning on and after Sept. 1, 2017.
- $\ensuremath{\ensuremath{\mathfrak{J}}}$ Succeeded Uwe Roehrhoff as president and CEO on Oct. 8.
- ④ Assumed the CEO position effective June 4.
- $\ensuremath{\overline{\mbox{5}}}$ Succeeded Brian Walker as president and CEO in August.
- $\ensuremath{\mathfrak{G}}$ Succeeded Fred Bauer as chairman and CEO.

LIST RESEARCHED BY SONYA D. HILL

CRAIN'S LIST: THE FAST 50 Ranked by combined revenue growth rankings,

2014-2017

201	4-2017						Revenue	
	Company Address Phone; website	Top executive(s)	Combined revenue growth rankings	Revenue (\$000,000) 2017/2014	Revenue % change 2017-2014	3-year % change ranking	growth (\$000,000) 2017-2014	Revenue growth ranking
1	United Shore Financial Services LLC 1414 E. Maple Road, Troy, 48083 (248) 833-5000, www.unitedshore.com	Mat Ishbia president and CEO	17	\$1,086.0 \$355.6	205%	3	\$730.4	14
2	Meridian Health Plan ^① 1 Campus Martius, Detroit, 48226 (313) 324-3700, corp.mhplan.com	David Cotton CEO and chairman	22	3,810.6 2,022.6	88	15	1,788.0	7
3	Piston Group ^① 3000 Town Center, Suite 2440, Southfield, 48075 (313) 541-8674, www.pistongroup.com	Vinnie Johnson founder, chairman & CEO	24	1,707.9 838.2	104	12	869.7	12
4	Sun Communities Inc. 27777 Franklin Road, Suite 200, Southfield, 48034 (248) 208-2500, www.suncommunities.com	Gary Shiffman chairman and CEO	27	982.6 471.7	108	11	510.9	16
5	American Axle & Manufacturing Holdings Inc. One Dauch Drive, Detroit, 48211 (313) 758-2000, www.aam.com	David Dauch, chairman and CEO; Michael K. Simonte, president	29	6,266.0 3,696.0	70	24	2,570.0	5
6	Barton Malow Co. 26500 American Drive, Southfield, 48034 (248) 436-5000, www.bartonmalow.com	Ryan Maibach president and CEO	32	2,591.0 1,498.0	73	22	1,093.0	10
7	The Christman Co. The Fisher Building, 3011 W. Grand Blvd., Suite 2600, Detroit, 48202-3030 (313) 908-6060, www.christmanco.com	Ronald Staley senior VP, Southeast Michigan operations	35	305.9 61.1	401	1	244.8	34
8	Victory Automotive Group Inc. 46352 Michigan Ave., Canton Township, 48188 (734) 495-3500, www.victoryautomotivegroup.com	Jeffrey Cappo president	38	1,760.3 ^③ 1,033.5 ^③	70	23	726.8	15
9	General RV Center Inc. 25000 Assembly Drive, Wixom, 48393 (248) 349-0900, www.generalrv.com	Robert Baidas, CEO; Loren Baidas, president	40	827.6 453.0	83	16	374.6	24
10	Loc Performance Products Inc. 13505 N. Haggerty Road, Plymouth, 48170 (734) 453-2300, www.locperformance.com	Louis Burr CEO	50	154.0 43.0	258	2	111.0	48
11	The Diez Group 8111 Tireman Ave., Dearborn, 48126 (313) 491-1200, www.thediezgroup.com	Gerald Diez CEO	51	1,190.0 733.0	62	31	457.0	20
12	Frank Rewold and Son Inc. 333 E. Second St., Rochester, 48307 (248) 651-7242, www.frankrewold.com	Frank Rewold president and CEO	54	182.1 70.1	160	7	112.0	47
13	Oliver/Hatcher Construction and Development Inc. 27333 Meadowbrook Road, Suite 100, Novi, 48377 (248) 374-1100, www.oliverhatcher.com	Paul Hatcher, president; Paul Oliver, principal	57	147.2 53.8	174	5	93.4	52
13	The Colasanti Cos. 24500 Wood Court, Macomb Township, 48042 (586) 598-9700, www.colasantigroup.com	Carey Colasanti, CEO; Pat Wysocki, president	57	162.0 66.9	142	8	95.1	49
15	U.S. Farathane 2700 High Meadow Circle, Auburn Hills, 48326 (248) 754-7000, www.usfarathane.com	Andrew Greenlee president and CEO	61	810.0 500.0	62	32	310.0	29
16	Credit Acceptance Corp. 25505 W. 12 Mile Road, Southfield, 48034 (248) 353-2700, www.creditacceptance.com	Brett Roberts CEO	63	1,110.0 723.5	53	42	386.5	21
17	Flagstar Bancorp Inc. 5151 Corporate Drive, Troy, 48098-2639 (248) 312-2000, www.flagstar.com	Alessandro DiNello president and CEO	67	997.0 646.6	54	40	350.4	27
18	Motor City Electric Co. 9440 Grinnell, Detroit, 48213 (313) 921-5300, www.mceco.com	Dale Wieczorek chairman, president and CEO	73	419.8 260.5	61	34	159.4	39
18	Domino's Pizza Inc. 30 Frank Lloyd Wright Drive, Ann Arbor, 48105 (734) 930-3030, www.dominos.com	Richard Allison ⁽⁴⁾ CEO	73	2,788.0 1,993.8	40	60	794.2	13
20	Agree Realty Corp. 31850 Northwestern Highway, Farmington Hills, 48334 (248) 737-4190, www.agreerealty.com	Joey Agree CEO	76	116.9 53.6	118	10	63.3	66
21	Hatch Stamping Co. 635 E. Industrial Drive, Chelsea, 48118 (734) 475-8628, www.hatchstamping.com	Daniel Craig COO and president	80	217.2 129.0	68	26	88.2	54
22	Spence Brothers 4130 Varsity Drive, Ann Arbor, 48180 (734) 213-6033, www.spencebrothers.com	Herbert Spence III president/CEO	81	90.4 38.0	138	9	52.4	72
23	Commercial Contracting Group Inc. 4260 N. Atlantic Blvd., Auburn Hills, 48326 (248) 209-0500, www.cccnetwork.com	Stephen Fragnoli president and CEO	86	480.0 321.0	50	46	159.0	40
24	O'Brien Construction Inc. 966 Livernois Road, Troy, 48083 (248) 334-2470, www.obriencc.com	Timothy O'Brien president	89	65.2 24.8	163	6	40.5	83
25	LaFontaine Automotive Group 4000 W. Highland Road, Highland Township, 48357 (248) 887-4747, www.thefamilydeal.com	Michael LaFontaine, chairman/ owner; Maureen LaFontaine, president/owner	95	925.2 663.3	39	62	262.0	33
25	Advantage Management Group Inc-Advantage Living Centers 25800 Northwestern Hwy #720, Southfield, 48075 (248) 569-8400, AdvantageLiving.net	Reginald Hartsfield and Kelsey Hastings, owners	95	108.0 60.0	80	18	48.0	77

This list is an approximate compilation of the fastest-growing companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Fastest growing is a measurement of revenue growth and does not denote whether a company is profitable. It is not a complete listing but the most comprehensive available.

- ① Sold to Tampa-based Wellcare Health Plans Inc. The deal closed in September and the Cotton family has left the business.
- 2 Holding company for Piston Automotive, Irvin Automotive, Detroit Thermal Systems and Airea.
- (3) Automotive News
- 4 Succeeded J. Patrick Doyle, effective July 1. Was formerly president of Domino's International.

CRAIN'S LIST: THE FAST 50 Ranked by combined revenue growth rankings,

2014-2017

20	Company Address Phone: website	Top executive(s)	Combined revenue growth rankings	Revenue (\$000,000) 2017/2014	Revenue % change 2017-2014	3-year % change ranking	Revenue growth (\$000,000) 2017-2014	Revenue growth ranking
27	Lipari Foods LLC 26661 Bunert Road, Warren, 48089 (586) 447-3500, www.liparifoods.com	Thom Lipari president and CEO	96	\$775.0 \$555.0	40%	61	\$220.0	35
28	The Mars Agency	Ken Barnett global CEO and chairman	99	106.1 59.8	77	19	46.2	80
29	H.W. Kaufman Group Inc./Burns & Wilcox Ltd. 30833 Northwestern Highway, Farmington Hills, 48334 (248) 932-9000, www.hwkaufman.com	Alan Jay Kaufman chairman, president and CEO	100	2,100.0 1,625.0	29	82	475.0	18
30	Aristeo Construction Co. 12811 Farmington Road, Livonia, 48150 (734) 427-9111, www.aristeo.com	Michelle Aristeo Barton ^① president	101	448.6 315.6	42	57	133.0	44
31	TI Fluid Systems (formerly TI Automotive) ^① 2020 Taylor Road, Auburn Hills, 48326 (248) 296-8000, www.tiautomotive.com	Bill Kozyra president and CEO	102	4,193.0 ^③ 3,300.0	27	91	893.0	11
32	National Food Group Inc. 46820 Magellan Drive, Suite A, Novi, 48377-2454 (800) 886-6866, www.nationalfoodgroup.com	Sean Zecman president and CEO	106	124.9 76.4	63	30	48.5	76
32	Devon Industrial Group 535 Griswold St., Suite 2050, Detroit, 48226 (313) 221-1600, www.devonindustrial.com	David Burnley president and CEO	106	145.0 90.8	60	35	54.2	71
34	MJC Real Estate Co. Inc. 46600 Romeo Plank Road, Suite 5, Macomb Township, 48044 (586) 263-1203, www.mjccompanies.com	Michael Chirco founder and president	110	106.9 65.1	64	29	41.8	81
35	Sherwood Food Distributors ⁽¹⁾ 12499 Evergreen Road, Detroit, 48228 (313) 659-7300, www.sherwoodfoods.com	Earl Ishbia and Jay Leavy co-CEOs	112	2,198.9 1,740.8	26	93	458.2	19
36	Penske Corp. 2555 Telegraph Road, Bloomfield Hills, 48302-0954 (248) 648-2000, www.penske.com	Roger Penske chairman	113	31,800.0 26,350.0	21	111	5,450.0	2
37	Kirco Manix 101 W. Big Beaver, Suite 200, Troy, 48084 (248) 354-5100, www.kircomanix.com	Douglas Manix president	115	78.0 45.0	73	21	33.0	94
38	Amerilodge Group LLC 2369 Franklin Road, Bloomfield Hills, 48302 (248) 601-2500, www.amerilodgegroup.com	Asad Malik president and CEO	116	57.1 28.1	103	13	29.0	103
39	Buff Whelan Chevrolet 40445 Van Dyke Ave., Sterling Heights, 48313 (586) 939-7300, www.buffwhelan.com	Kerry Whelan president	117	261.6 183.9	42	56	77.7	61
40	Shaw Electric Co. 22100 Telegraph, Southfield, 48033 (248) 228-2000, www.shawelectric.com	Robert Minielly president and CEO	119	73.2 42.0	74	20	31.2	99
40	Art Van Furniture Inc. ^⑤ 6500 14 Mile Road, Warren, 48092 (586) 939-0800, www.artvan.com	Ronald Boire [©] president and CEO	119	800.0 620.0	29	83	180.0	36
42	Arbor Bancorp Inc. (Bank of Ann Arbor) 125 S. Fifth Ave., Ann Arbor, 48104 (734) 662-1600, www.bankofannarbor.com	Timothy Marshall president and CEO	120	79.0 46.6	69	25	32.4	95
43	Acro Service Corp. 39209 W. Six Mile Road, Suite 250, Livonia, 48152 (734) 591-1100, www.acrocorp.com	Ron Shahani president and CEO	122	354.1 260.2	36	71	94.0	51
43	Alta Equipment Co. 11312 Merriman Rd., Livonia, 48150 (248) 449-6700, www.altaequipment.com	Ryan Greenawalt president and CEO	122	370.0 275.0	35	72	95.0	50
45	Clark Hill PLC 500 Woodward Ave., Suite 3500, Detroit, 48226 (313) 965-8300, www.clarkhill.com	John Hern CEO	123	193.6 135.0	43	54	58.6	69
45	The Macomb Group Inc. 6600 15 Mile Rd., Sterling Heights, 48312 (586) 274-4100, www.macombgroup.com	William McGivern Jr., CEO; Keith Schatko, vice president	123	240.0 170.5	41	59	69.5	64
47	Secure-24 LLC 26955 Northwestern Hwy., Ste 200, Southfield, 48033 (800) 332-0076, secure-24.com	Mike BeDell CEO	124	112.7 73.0	54	39	39.7	85
48	MPS Group Inc. 38755 Hills Tech Drive, Farmington Hills, 48331 (313) 841-7588, www.mpsgrp.com	Charlie Williams chairman	128	106.0 69.0	54	41	37.0	87
49	Roush Enterprises 12447 Levan, Livonia, 48150 (734) 779-7006, www.roush.com	Evan Lyall CEO	129	567.3 440.0 ^①	29	84	127.3	45
50	Proper Group International Inc. 13870 E. 11 Mile Road, Warren, 48089 (586) 779-8787, www.propergroupintl.com	Geoffrey O'Brien CEO	131	121.0 81.0	49	47	40.0	84

This list is an approximate compilation of the fastest-growing companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Fastest growing is a measurement of revenue growth and does not denote whether a company is profitable. It is not a complete listing but the most comprehensive available.

- 1 Succeeded Joseph Aristeo as president in July. Joseph Aristeo will take on the role of executive advisor.
- ② Acquired by private equity firm Bain Capital LLC in June 2015. In October 2017, started listing shares on the London Stock Exchange under the ticker TIFS. TI Fluid Systems has headquarters in Oxford, England, and a corporate office in Auburn Hills.
- ③ Currency conversion based on euro to dollars rate of 1.2002.
- 4 Sherwood Food Distributors merged with San Diego-based Harvest Food Distributors in April 2017. The firms will continue to do business under their current names under the deal.
- 5 Art Van Elslander, founder, sold the company to Boston-based private equity firm Thomas H. Lee Partners in February 2017.
- (6) Replaced Kim Yost as president and CEO, effective April 30.
- 7 Figures do not include revenue of Roush Fenway, Concord, N.C.

CRAIN'S LIST: TOP-COMPENSATED CEOS

Ranked by fiscal 2017 compensation

	Name Company	Total compensation 2017/2016	Salary 2017/2016	Bonus	Stock awards 2017/2016	Nonequity incentive/ retirement 2017/2016	Other compensation 2017/2016	Option awards 2017/2016	CEO pay ratio 2018	Median employee's total compensation	Percent change net income
1	R. Bruce McDonald ^① Adient plc	\$24,263,753 \$21,188,822	\$1,500,000 \$1,030,000	\$0 \$0	\$17,046,774 \$10,550,957	\$4,774,800 \$3,262,020	\$942,179 \$4,970,477	\$0 \$1,375,368	NA	NA	\$877,000,000 (\$1,546,000,000)
2	Mark Fields ^② Ford Motor Co.	23,500,111 22,102,498	1,050,000 1,787,500	NA NA	13,965,230 14,298,356	8,095,486 5,581,003	389,395 435,639	NA 0	NA	NA	4,607,000,000 4,607,000,000
3	Mary Barra General Motors Co.	21,958,048 22,582,059	2,100,000 2,000,000	0	10,737,570 13,000,036	5,008,792 6,941,777	861,683 640,246	3,250,003 0	295 to 1	74,487	(3,864,000,000) 9,427,000,000
4	James Hackett ^③ Ford Motor Co.	16,731,724 0	1,344,333 NA	1,000,000 NA	10,366,420 NA	3,600,000 NA	420,971 NA	NA NA	199 to 1	87,783	4,607,000,000 4,607,000,000
5	Gerard Anderson DTE Energy Co.	15,835,907 12,498,939	1,319,231 1,293,519	NA NA	8,813,700 7,141,380	5,568,249 3,919,689	134,727 144,351	NA NA	91 to 1	173,839	1,134,000,000 868,000,000
6	Matthew Simoncini ^① Lear Corp.	14,833,466 14,443,535	1,354,500 1,354,500	0	8,819,774 8,524,711	3,834,858 3,837,667	824,334 726,657	NA 0	1452 to 1 ^⑤	10,216	1,313,400,000 975,100,000
7	James Verrier [©] BorgWarner Inc.	14,085,523 12,367,516	1,260,000 1,245,000	0	8,561,811 9,316,086	3,801,391 984,732	462,321 821,698	NA NA	247 to 1	57,127	439,900,000 118,500,000
8	Kevin Clark Aptiv [©]	13,800,347 10,366,792	1,275,000 1,175,000	0	10,095,699 7,044,063	2,184,000 1,962,000	245,648 185,729	NA 0	2,526 to 1	5,464	1,428,000,000 1,326,000,000
9	Gary Shiffman Sun Communities Inc.	13,630,313 6,681,207	691,837 691,837	NA NA	11,895,000 5,193,750	1,037,756 791,837	5,720 3,783	NA NA	528 to 1	25,834	65,021,000 17,369,000
10	David Dauch American Axle & Manufacturing Holdings Inc.	13,245,617 11,102,320	1,150,000 1,150,000	0	7,319,937 5,617,069	4,688,698 4,260,652	86,982 74,599	NA 0	285 to 1	46,516	337,500,000 240,700,000
11	Sergio Marchionne [®] FCA US LLC	13,070,260 12,000,000	4,242,050 4,000,000	5,548,600 7,000,000	NA NA	NA NA	3,279,610 1,000,000	NA NA	NA	NA	NA NA
12	Keith Allman Masco Corp.	11,504,440 9,765,728	1,177,212 1,126,654	NA NA	3,876,629 2,442,825	4,370,127 4,258,176	405,144 611,019	1,675,328 1,327,054	298 to 1	38,617	533,000,000 491,000,000
13	Liam Butterworth ⁽⁹⁾ Delphi Technologies PLC ⁽⁷⁾	9,120,734 3,312,588	640,962 578,689	0 865,800	7,628,636 1,255,157	754,060 527,058	97,076 85,884	NA NA	NA	NA	NA NA
14	Jeffrey Brown Ally Financial Inc.	8,833,351 7,531,261	1,000,000 1,000,000	2,700,000 2,400,000	5,100,019 3,974,140	NA NA	33,332 157,121	NA NA	84 to 1	105,515	929,000,000 1,067,000,000
15	Sachin Lawande Visteon Corp.	8,044,443 8,724,572	1,030,000 1,022,500	NA NA	3,785,854 3,868,842	1,416,250 1,700,000	562,355 883,234	1,249,984 1,249,996	454 to 1	17,727	176,000,000 75,000,000
16	Patrick Doyle ⁽¹⁾ Domino's Pizza Inc.	7,939,727 8,636,303	1,025,000 1,015,192	0	1,859,962 1,888,923	2,498,745 3,292,300	403,144 338,268	2,152,876 2,101,620	461 to 1	17,226	277,900,000 214,678,000
17	Patricia Poppe ⁽¹⁾ CMS Energy Corp.	6,862,295 3,482,555	1,100,000 775,000	0	4,263,888 1,627,067	1,144,000 923,544	354,407 156,944	NA NA	40.9 to 1	167,636	460,000,000 551,000,000
18	Roger Penske Penske Automotive Group Inc.	6,807,491 6,537,331	1,375,000 1,200,000	NA NA	5,000,000 5,000,000	NA NA	432,491 337,331	NA NA	168 to 1	40,409	613,300,000 342,900,000
19	Jeffrey Craig Meritor Inc.	6,062,250 5,513,133	900,000 891,667	0	3,599,991 3,499,998	1,377,900 954,900	184,359 166,568	NA NA	NA	NA	324,000,000 573,000,000
20	Daniel Coker [®] Gentherm Inc.	5,586,651 3,350,580	850,000 750,000	650,250 637,500	951,250 731,520	609,361 386,584	1,599,990 94,646	925,800 750,330	83 to 1	67,478	35,227,000 76,598,000
21	Jeffrey Edwards Cooper-Standard Holdings Inc.	4,854,379 5,384,421	998,077 899,231	0	2,073,074 1,733,050	616,000 1,522,620	281,284 518,480	885,944 711,040	260 to 1	18,632	135,303,000 139,000,000
22	Phillip Eyler Gentherm Inc.	4,317,175 0	62,500 NA	1,312,500 NA	1,065,000 NA	0 NA	2,500 NA	1,874,675 NA	NA	NA	35,227,000 76,598,000
23	Joey Agree Agree Realty Corp.	3,944,174 3,696,630	525,168 414,064	61,390 750,000	2,636,987 2,499,992	688,610 0	32,019 32,574	NA NA	42 to 1	94,927	58,790,000 45,797,000

Top compensation for CEOs at publicly held companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Incentive plan/retirement column is total of nonequity incentive plan compensation, nonqualified deferred compensation and change in pension value. NA = not available.

- ① Announced June 11 that McDonald had retired. Frederick Henderson was appointed interim CEO and John Barth was appointed interim chairman.
- ② Stepped down as CEO on May 22, 2017 and was succeeded by Jim Hackett.
- 3 Succeeded Mark Fields as president and CEO in May 2017.
- 4 Retired effective Feb. 28, 2018. Ray Scott, former executive VP and president of Lear's seating business unit, replaced Simoncini as CEO.
- (§) Based on information from proxy. The annual total compensation of the CEO was \$14,833,466 and the median of the annual total compensation of all employees of the company (other than our CEO) was \$10,216.
- © COO Frederic Lissalde will replace Verrier, effective Aug. 1. Verrier is stepping down and will serve in a nonexecutive advisory role until he retires in February 2019.
- ① In December 2017, Delphi Automotive plc spun off its powertrain segment as Delphi Technologies PLC (NYSE: DLPH) while Aptiv PLC (NYSE: APTV) emerged as its electric architecture and autonomous driving-focused business.
- (8) Was replaced as CEO by Mike Manley, head of Fiat Chrysler Automobiles' Jeep division on July 21 after complications from surgery. Marchionne, who later died on July 25 was CEO of both FCA US LLC and Fiat Chrysler Automobiles N.V., London.
- ① Served as Senior VP and president of Powertrain Systems at Aptiv from February 2014 until Dec. 4, 2017.
- 10 To be succeeded by Richard Allison as CEO on July 1.
- ① Succeeded John Russell as president and CEO who retired July 1, 2016, but still serves as chairman.
- (12) Retired Dec. 4, 2017. Succeeded by Phillip Eyler as president and CEO.

CRAIN'S LIST: TOP-COMPENSATED CEOS

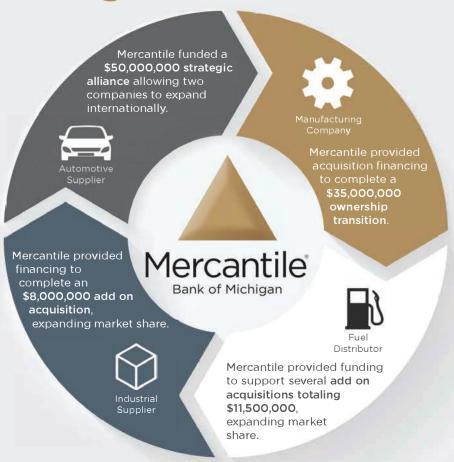
Ranked by fiscal 2017 compensation

Name Company	Total compensation 2017/2016	Salary 2017/2016	Bonus 2017/ 2016	Stock awards 2017/2016	Nonequity incentive/ retirement 2017/2016	Other compensation 2017/2016	Option awards 2017/2016	CEO pay ratio 2018	Median employee's total compensation	Percent change net income
24 George Corona Kelly Services Inc.	\$3,859,018 \$0	\$875,852 NA	\$0 NA	\$1,893,664 NA	\$1,051,064 NA	\$38,438 NA	NA NA	616 to 1	\$7,198	\$71,600,000 \$120,800,000
Donald Stebbins Superior Industries International Inc.	3,445,239 4,018,675	900,000 900,000	0	1,800,005 2,194,234	720,000 894,690	25,234 29,751	0	253 to 1 ^①	13,616	(6,009,000) 41,381,000
James Gouin ^② Tower International Inc.	3,435,664 0	800,000 NA	0	1,230,011 NA	1,367,500 NA	38,153 NA	NA NA	88:1	39,108	47,625,000 38,579,000
Thomas Amato TriMas Corp.	3,424,722 1,395,203	625,000 257,212	0	2,000,034	776,250 0	23,438 901	0 1,137,090	96 to 1 ^③	35,730	30,960,000 (39,800,000)
Edward Christian Saga Communications Inc.	3,383,383 3,218,937	1,030,420 990,938	0	1,281,800 1,229,288	950,000 850,000	121,163 148,711	0	94 to 1	35,818	54,717,000 18,186,000
Dennis Gershenson ^① Ramco-Gershenson Properties Trust ^③	3,335,248 3,456,205	727,204 703,269	0	1,602,342 1,763,406	995,972 979,800	9,730 9,730	NA 0	47 to 1	70,920	62,359,000 52,963,000
Robert Taubman Taubman Centers Inc.	3,023,149 4,908,330	152,719 928,818	NA 0	2,849,591 2,923,032	0 1,025,000	20,839 31,480	NA 0	35 to 1	86,216	112,757,000 188,151,000
Carl Camden [©] Kelly Services Inc.	2,514,814 3,377,214	398,252 1,000,000	0	2,093,613 2,274,600	0 0	22,949 102,614	0	NA	NA	71,600,000 120,800,000
Alessandro DiNello Flagstar Bancorp Inc.	2,387,543 3,445,766	1,000,000 1,000,000	0	0 900,000	1,305,500 1,258,000	82,043 287,766	NA NA	35.8 to 1	66,724	63,000,000 171,000,000

Top compensation for CEOs at publicly held companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Incentive plan/retirement column is total of nonequity incentive plan compensation, nonqualified deferred compensation and change in pension value. NA = not available.

- ① Based on information from proxy. The annual total CEO compensation was \$3,445,239 and the median annual total compensation of all employees of the company (other than our CEO) was \$13.616.
- ② Appointed CEO in January 2017. Also served as president from September 2016 until January 2017.
- 3 Based on information from proxy. CEO 2017 total compensation was \$3,424,722 and median of 2017 total compensation for all employees of the company, excluding CEO, was \$35,730.
- 4 Brian Harper replaced Gershenson as CEO in June.
- (5) Will change name to RPT Realty effective Nov. 13. Also, now based in New York but will maintain the Farmington Hills office.
- 6 Retired in May 10, 2017. Former COO, George Corona succeeds him as president and CEO.

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CRAIN'S LIST: TOP-COMPENSATED NON-CEO EXECUTIVES

Ranked by fiscal 2017 compensation

Name Company	Total compensation 2017/2016	Salary 2017/2016	Bonus 2017/2016	Stock awards 2017/2016	Nonequity incentive/ retirement 2017/2016	Other compensation 2017/2016	Option awards 2017/2016
William Clay Ford Jr. executive chairman Ford Motor Co.	\$15,626,099 \$13,862,938	\$1,650,000 \$1,625,000	\$0 \$0	\$10,266,426 \$8,737,761	\$2,192,132 \$2,212,739	\$1,517,541 \$1,287,438	NA \$0
James Farley executive VP, global marketing sales and service, Lincoln Ford Motor Co.	13,473,558 6,609,453	973,417 918,750	200,000 246,050	8,807,539 3,597,900	1,000,000 703,000	2,492,602 1,143,753	NA 0
Joseph Hinrichs executive VP and president, the Americas Ford Motor Co.	12,124,550 6,723,531	1,081,000 1,053,500	0	8,677,955 3,926,842	2,257,817 1,643,232	107,778 99,957	NA 0
Daniel Ammann ^① president General Motors Co.	9,258,318 10,223,984	1,450,000 1,450,000	0	4,078,222 4,700,032	2,138,800 3,513,100	356,918 560,852	1,234,378 NA
Mark Reuss executive VP, global product development, purchasing and supply chain General Motors Co.	7,726,508 8,412,661	1,200,000 1,200,000	0	3,345,168 3,900,018	1,824,390 3,039,777	344,446 272,866	1,012,504 0
Charles Stevens III executive VP and CFO General Motors Co.	7,101,039 7,603,085	1,100,000 1,100,000	0	3,076,744 3,450,007	1,676,614 2,808,946	316,430 244,132	931,251 0
Karl-Thomas Neumann former executive VP; president, Europe General Motors Co.	6,888,039 0	916,936 NA	2,000,000 NA	1,961,676 NA	1,403,113 NA	12,563 NA	593,751 NA
Neil Marchuk executive VP and CHRO Adient plc	6,856,578 4,377,473	625,000 600,000	400,000 1,500,000	4,400,013 1,399,973	1,189,377 855,000	242,188 22,500	0
Byron Foster executive VP Adient plc	6,780,072 3,339,562	750,000 540,004	0	3,700,002 569,566	2,102,250 1,206,481	227,820 773,448	0 250,063
Bob Shanks executive VP and CFO Ford Motor Co.	6,744,218 6,293,462	879,750 858,000	309,750 0	3,677,962 3,793,207	1,778,185 1,547,172	98,571 95,083	NA 0
Alan Batey executive VP & president, North America General Motors Co.	5,975,628 6,415,164	1,025,500 950,000	0	2,224,928 2,700,035	1,764,401 2,540,051	287,373 225,078	673,426 0
Eric Mitchell executive VP Adient plc	5,736,096 2,801,770	700,000 479,999	0	2,999,997 447,547	1,831,552 1,097,917	204,547 528,717	0 247,590
David Paja senior VP and president, advanced safety and user experience segment Aptiv ^②	5,702,741 0	517,917 NA	917,500 NA	3,402,373 NA	571,712 NA	293,239 NA	NA NA
Jeffrey Stafeil ^⑤ executive VP and CFO Adient plc	5,602,912 1,463,444	750,000 725,000	0	3,199,977 0	1,427,250 725,001	225,685 13,443	0
Raymond Scott ⁽¹⁾ president and CEO Lear Corp.	5,475,322 4,863,810	855,098 855,098	0	2,686,101 2,422,618	1,627,109 1,294,046	307,014 292,048	NA 0
Michael Simonte president American Axle & Manufacturing Holdings Inc.	5,036,913 4,166,262	727,300 640,000	0	2,144,593 1,797,486	2,108,241 1,677,940	56,779 50,836	0
Terrence Larkin executive VP, business development, general counsel and corporate secretary Lear Corp.	4,929,600 4,747,332	855,098 855,098	0	2,566,739 2,422,618	1,197,137 1,202,705	310,626 266,911	0
Jeff Vanneste senior vice president and CFO Lear Corp.	4,896,840 4,497,603	827,750 787,437	0	2,378,790 2,218,859	1,391,477 1,223,390	298,823 267,917	0
Gerardo Norcia president and COO DTE Energy Co.	4,871,914 3,869,764	730,385 650,926	NA NA	2,252,390 1,942,107	1,798,629 1,191,880	90,510 84,851	NA NA
Steven Kurmas ^⑤ former vice chairman of DTE Energy DTE Energy Co.	4,731,905 4,463,126	680,385 659,815	NA NA	1,752,947 1,933,398	2,200,715 1,781,694	97,858 88,219	NA NA
Ronald Hundzinski [©] VP and CFO BorgWarner Inc.	4,626,647 4,546,403	708,750 665,750	0	2,169,724 2,360,819	1,440,000 1,206,111	308,173 313,723	NA NA
David Meador vice chairman and chief administrative officer DTE Energy Co.	4,510,255 4,241,019	717,692 694,815	NA NA	1,596,259 1,802,763	2,108,150 1,653,505	88,154 89,936	NA NA
Majdi Abulaban senior VP and president, Signal and Power Solutions Segment and Engineered Components Group Aptiv ^①	4,347,831 3,754,829	667,500 652,500	0	2,019,136 1,464,351	642,380 581,490	1,018,815 1,056,488	NA NA
Frank Orsini senior VP, and president, electrical Lear Corp.	4,346,773 4,063,990	736,375 736,375	0	2,151,892 2,024,162	1,220,965 1,077,908	237,541 225,545	NA 0

Top compensation for non-CEO executives at publicly held companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Incentive plan/retirement column is total of nonequity incentive-plan compensation, nonqualified deferred compensation and change in pension value. NA = not available.

① Stepping down as president on Jan. 1 to become CEO of GM's Cruise autonomous vehicle unit.

② In December 2017, Delphi Automotive plc spun off its powertrain segment as Delphi Technologies PLC (NYSE: DLPH) while Aptiv PLC (NYSE: APTV) emerged as its electric architecture and autonomous driving-focused business.

³ Left Visteon effective March 31, 2016, and joined Adient later in the year.

⁴ Former executive VP and president, seating. Succeeded Matthew Simoncini as president and CEO in February.

⁽⁵⁾ Effective April 4, 2016, Gerardo Norcia succeeded Kurmas as president and COO. Kurmas became vice chairman; however he left that position effective Feb. 1, 2018.

⁽⁶⁾ To retire at the end of the year. Current treasurer Thomas McGill will serve as interim CFO while the company searches for a permanent replacement.

CRAIN'S LIST: LARGEST ASIAN-OWNED BUSINESSES

Ranked by 2017 revenue

	Company Address Phone; website	Majority owner	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016		Local mployees Jan. 2018	employees	Percent Asian- owned	Type of business
1	Camaco LLC 37000 12 Mile Road, Suite 105, Farmington Hills 48331 (248) 442-6800; www.camacollc.com	Arvind Pradhan chairman	\$538.0	\$471.0	14.2%	56	59		Supplier of complete structures, concept through design, including validation, testing, prototype developments, manufacturing and vertical integration
2	NYX Inc. 36111 Schoolcraft Road, Livonia 48150 (734) 462-2385; www.nyxinc.com	Chain Sandhu chairman	423.0 ^①	402.0	5.2	NA	1,991	NA	Plastic injection molding
3	Acro Service Corp. 39209 W. Six Mile Road, Suite 250, Livonia 48152 (734) 591-1100; www.acrocorp.com	Ron Shahani president and CEO	354.1	331.8	6.7	1,886	1,683		Staff-augmentation, outsourcing and IT and engineering consulting
4	HTC Global Services Inc. 3270 W. Big Beaver Road, Troy 48084 (248) 786-2500; www.htcinc.com	Madhava Reddy president and CEO	320.0 ^②	267.7 ^②	19.6	NA	NA		Application development and maintenance, business process management, document and content management and project management office services
5	Systems Technology Group (STG) 3001 W. Big Beaver Road, Suite 500, Troy 48084 (248) 643-9010; www.stgit.com	Anup Popat chairman and CEO	131.0	105.0	24.8	550	NA		Information technology outsourcing, digital services transformation, big data analytics, mobility, cloud transformation, software application development leveraging innovation global delivery centers
6	Technosoft Corp. One Towne Square, 6th Floor, Southfield 48076 (248) 603-2600; www.technosoftcorp.com	Radhakrishnan Gurusamy president and CEO	130.0	126.0	3.2	150	113	100	IT services and technology enabled health care solutions to Fortune 500 companies.
7	Rapid Global Business Solutions Inc. (RGBSI) 1200 Stephenson Highway, Troy 48083 (248) 589-1135; www.rgbsi.com	Nanua Singh chairman and CEO	84.8	71.8	18.2	742	711		Engineering design services, ERP, Cloud Services, staff augmentation, vendor management services, managed service provider, payroll, own vendor management system tool, recruitment process outsourcing services, production part approval process services, quality management
8	Danlaw Inc. 41131 Vincenti Court, Novi 48375 (248) 476-5571; www.danlawinc.com	Raju S. Dandu founder and chairman	75.0	85.0	-11.8	200	NA		Danlaw is a global leader in providing cloud-based connected vehicle solutions and embedded electronics for OEMs and tier one suppliers.
9	Reliable Software Resources Inc. 22260 Haggerty Road #285, Northville 48167 (248) 504-6869; www.rsrit.com	Ravi Vallem CEO	64.3	63.2	1.7	624	NA	NA	IT staffing and project implementations with specializations in big data/analytics, data warehousing and business intelligence
10	Amerilodge Group LLC 2369 Franklin Road, Bloomfield Hills 48302 (248) 601-2500; www.amerilodgegroup.com	Asad Malik president and CEO	57.1	49.6	15.1	479	387	100	Hospitality

This list of Asian-owned businesses is an approximate compilation of the largest such businesses headquartered in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Percentage of the company that is Asian-owned may not be solely held by a majority owner. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. NA = not available.

An expanded version of this list is available with a Crain's Enhanced Membership at crainsdetroit.com/lists

CRAIN'S LIST: LARGEST AFRICAN AMERICAN-OWNED BUSINESSES Ranked by 2017 revenue

	Company Address Phone; website	Majority owner(s)	Revenue (\$000,000) (2017	Revenue (\$000,000) 2016		Local employees Jan. 2018	Local employees Jan. 2017	Percent African American- owned	Type of business
1	Bridgewater Interiors LLC 4617 W. Fort St., Detroit 48209 (313) 842-3300; www.bridgewater-interiors.com	Ron Hall Jr. president and CEO	\$2,009.5	\$2,205.6	-8.9%	1,170	1,026	NA	Automotive seating
2	Piston Group ^① 3000 Town Center, Suite 2440, Southfield 48075 (313) 541-8674; www.pistongroup.com	Vinnie Johnson chairman	1,707.9	1,622.8	5.2	1,108	1,108	95	Automotive supplier
3	Detroit Manufacturing Systems LLC ^① 12701 Southfield Road, Building A, Detroit 48223 (313) 243-0700; dmsna.com	Bruce Smith ^② CEO	981.8	1,039.7	-5.6	829	836	NA	Automotive component manufacturing, module assembly and sequencing services
4	Prestige Automotive 20200 E. Nine Mile Road, St. Clair Shores 48080 (586) 773-1550; www.prestigeautomotive.com	Gregory Jackson chairman, president and CEO	350.1	360.7 ^③	-2.9	166	NA	100	Automobile dealerships, insurance and real estate
5	Global Automotive Alliance LLC 2801 Clark St., Detroit 48210 (313) 849-3222; www.gaasolutions.com	William Pickard chairman	255.7	234.4	9.1	207	220	100	Warehousing, contract assembly, freight forwarding, contract logistics, procurement, quality control, and inventory management
6	Royal Oak Ford/Briarwood Ford 27550 Woodward Ave., Royal Oak 48067 (248) 548-4100; www.royaloakford.com	Eddie Hall Jr. president	198.8	202.9	-2.0	231	217	60	Automobile dealerships
7	Bill Perkins Automotive Group 13801 S. Telegraph Road, Taylor 48180 (734) 287-2600; www.taylorchevy.com	Bill Perkins president	167.6	175.6	-4.5	85	153	100	Automobile dealerships
8	Devon Industrial Group 535 Griswold St., Suite 2050, Detroit 48226 (313) 221-1600; www.devonindustrial.com	David A. Burnley Sr. president and CEO	145.0	160.0	-9.4	70	60	51	Contracting and construction management
9	Avis Ford Inc. 29200 Telegraph Road, Southfield 48034 (248) 355-7500; www.avisford.com	Walter Douglas Sr. chairman and CEO	128.5	131.0	-1.9	124	121	72	Automobile dealership
10	James Group International Inc. 4335 W. Fort St., Detroit 48209 (313) 841-0070; www.jamesgroupintl.com	John James chairman	128.0	129.0	-0.8	114	107	100	Logistics and supply chain management

This list of African American-owned businesses is an approximate compilation of the largest businesses headquarterd in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Percentage of the company that is African American-owned may not be solely held by a majority owner. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Actual revenue figures may vary. NA = not available.

- ① Holding company for Piston Automotive, Irvin Automotive, Detroit Thermal Systems and Airea.
- ② Andra Rush stepped down as CEO and sold her majority share in the company to Bruce Smith in August.
- (3) Automotive News.

CRAIN'S LIST: LARGEST HISPANIC-OWNED BUSINESSES

Ranked by 2017 revenue

	Company Address Phone; website	Majority owner(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change		Percent Hispanic- owned	Type of business
1	The Diez Group 8111 Tireman Ave., Dearborn 48126 (313) 491-1200; www.thediezgroup.com	Gerald Diez chairman and CEO	\$1,190.0	\$1,152.0	3.3%	450	100%	Aluminum and steel sales, service, and logistics center: blanking, CTL, laser welding, slitting, milling, wash and oil, and warehousing and logistics
2	Elder Automotive Group 777 John R Road, Troy 48083 (248) 585-4000; www.elderautogroup.com	Tony Elder president	331.5 ^①	326.5	1.5	NA	NA	Automobile dealerships
3	The Ideal Group Inc. 2525 Clark St., Detroit 48209 (313) 849-0000; www.weareideal.com	Frank Venegas Jr. chairman and CEO	321.7	307.0	4.8	313	100	General contracting, miscellaneous steel manufacturing and distribution of protective barrier products, global supply chain management, storage and on-demand distribution of parts for machinery and selling excess stock
4	Global Parts & Maintenance 6112 Executive Drive, Westland 48185 NA; www.globalpartsllc.com	Paul Ureste CEO and managing member	129.0	129.0	0.0	NA	54	OEM replacement parts, commodity supply management and procurement services
5	Aztec Manufacturing Corp. 15378 Oakwood Drive, Romulus 48174 (734) 942-7433; www.aztecmfgcorp.com	Gregory Lopez president	46.5	39.5	17.7	85	NA	Production machining for on- and off-road vehicle applications; castings and forgings; full product development capabilities
6	PMA Consultants LLC 1 Woodward Ave., Suite 1400, Detroit 48226 (313) 963-8863; www.pmaconsultants.com	Gui Ponce de Leon CEO	46.2	43.4	6.4	31	95	Program, project and construction management consulting. Experts in project controls/scheduling, contract administration, procurement, value engineering/cost management, claims and risk management, dispute avoidance and resolution
7	Gonzalez Design Group 1670 E. Highwood, Pontiac 48340 (248) 548-6010; www.gonzalez-group.com	Gary Gonzalez CEO	43.5	63.5	-31.5	191	NA	Design engineering, staffing, manufacturing technologies, integrated marketing, production systems, containers, welding systems, assembly systems and printed circuit board assemblies
8	VisionPRO ^③ 3031 W. Grand Blvd., Suite 600, Detroit 48202 (313) 420-2000; www.visionproteam.com/	Christine Rice CEO	35.0	NA	NA	NA	100	Staffing
9	Performance Driven Workforce 22226 Garrison, Dearborn 48124 (313) 203-3435; www.pdworkforce.com	Lizabeth Ardisana CEO	22.2	18.0	23.1	175	51	Human capital management
10	Three Star Trucking Co. Inc. 36860 Van Born Road, Wayne 48184 (734) 728-5500; www.threestartrucking.com	Denise Rays president and CEO	10.0	10.7	-6.5	62	100	Transportation

This list of Hispanic-owned businesses is an approximate compilation of the largest such businesses headquartered in Wayne, Oakland, Macomb, Washtenaw or Livingston counties.

Percentage of the company that is Hispanic-owned may not be held by a single owner. It is not a complete listing but the most comprehensive available. Actual revenue figures may vary. NA = not available.

An expanded version of this list is available with a Crain's Enhanced Membership at crainsdetroit.com/lists

CRAIN'S LIST: LARGEST NATIVE AMERICAN-OWNED BUSINESSES Ranked by 2017 revenue

	Company Address Phone; website	Majority owner	Revenue (\$000,000) 2017		Percent change	Local employees Jan. 2018	Percent Native- American owned	Type of business
1	Rush Trucking Corp. 35160 E. Michigan Ave., Wayne 48184 (800) 526-7874; www.rushtrucking.com	Andra Rush founder and chairman	\$103.0	\$121.3	-15.1%	166	NA	Motor carrier
2	Systrand Manufacturing Corp. 19050 Allen Road, Brownstown Township 48183 (734) 479-8100; www.systrand.com	Sharon Cannarsa president and CEO	81.2	69.2	17.3	274	100	Precision machining and assembly of automotive products
3	Arrow Strategies LLC 27777 Franklin Road, Suite 1200, Southfield 48034 (248) 502-2500; www.arrowstrategies.com	Jeff Styers president and CEO	34.4	44.0	-21.9	NA	100	Staffing firm specializing in placement of professionals in the IT, engineering, professional, and health care services industries
4	Elite Plastic Products/Elite Mold & Engineering 51548 Filomena Drive, Shelby Township 48315 (586) 314-4000; www.teameliteonline.com	Robert Mandeville CEO	18.2	18.2	0.0	85	54	Plastic injection molding and tooling services from prototype to high-volume production quantities.
5	RB Construction Co. 249 Cass Ave., Mt. Clemens 48043 (586) 264-9478; www.rb-construction.com	Russell Beaver president	14.9	19.9	-25.1	7	100	General construction company, SBA 8(a) certified minority business enterprise, service disabled veteran-owned small business
6	Human Capital Staffing LLC 6001 Adams Road, Suite 208, Bloomfield Hills 48304 (248) 593-1950; www.hcsteam.com	Mary Oxendine Adams president	4.7	5.8	-19.0	77	100	Full-service staffing company including part-time, full-time, contract, temporary to permanent and payroll services

This list of Native American-owned businesses is an approximate compilation of the largest such businesses based in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Percentage of business that is Native American-owned may not be held by a single owner. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. NA = not available.

① Crain's estimate.

② A subsidiary of Vision Information Technologies Inc. The company formed after Vision Information Technologies Inc. separated its staffing business.



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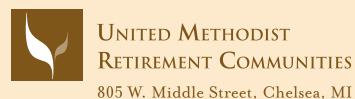
Towsley Village

Rehabilitative Care

• Kresge Healthcare & Rehabilitation Center

PACE®

- Huron Valley PACE® (Ypsilanti, Michigan)
- Thome PACE® (Jackson, Michigan)



CRAIN'S LIST: LARGEST MICHIGAN WOMAN-OWNED

BUSINESSES Ranked by 2017 revenue

	Company Address Phone; website	Majority owner(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Michigan employees Jan. 2018/ 2017	Percent woman- owned	Type of business
1	Ilitch companies ^① 2211 Woodward Ave., Detroit 48201 (313) 471-6600; www.ilitchcompanies.com	Marian Ilitch chairman	\$3,325.0 ^②		6.2%	NA NA	NA	Food, sports and entertainment industries. Companies include Little Caesars Pizza, Olympia Entertainment, Detroit Red Wings, Blue Line Foodservice Distribution, MotorCity Casino Hotel, Ilitch Holdings Inc., Champion Foods, Olympia Development and Little Caesars Pizza Kit Fundraising Program.
2	Dakkota Integrated Systems LLC 1875 Holloway Drive, Holt 48842 (517) 694-6500; www.dakkotasystems.com	Andra Rush chairman and CEO	600.0	737.0	-18.6	807 796	55	Complete assemblies for original-equipment manufacturers
3	RKA Petroleum Cos. Inc. 28340 Wick Road, Romulus 48174 (734) 946-2199; www.rkapetroleum.com	Kay Albertie owner	490.0 ^②	457.5 ^②	7.1	NA NA	100	Petroleum wholesaler, biodiesel, ethanol, E-85, jet A and jet A1 products, compressed natural gas and liquefied natural gas as well as a hauler of crude oil
4	Aristeo Construction Co. 12811 Farmington Road, Livonia 48150 (734) 427-9111; www.aristeo.com	Michelle Aristeo Barton, president; Anne Aristeo Martinelli, chief strategy officer	448.6	402.8	11.4	484 NA	NA	General contractor and construction manager that self-performs excavation, concrete, structural steel fabrication and erection, and equipment installation services. Aristeo serves the manufacturing, industrial, energy, and higher education markets.
5	Detroit Lions Inc. 222 Republic Drive, Allen Park 48101 (313) 216-4000; www.detroitlions.com	Martha Ford owner, chairwoman	341.0 ^③	321.0 ^③	6.2	NA NA	NA	National Football League franchise
6	Strategic Staffing Solutions Inc. 645 Griswold St., Suite 2900, Detroit 48226 (313) 596-6900; www.strategicstaff.com	Cynthia Pasky president and CEO	340.0	330.0	3.0	1,402 1,225	87	Consulting and staff augmentation services, managed service provider and vendor management programs, outsourced solutions, executive search services, call center technology and a domestic IT development center
7	Buff Whelan Chevrolet 40445 Van Dyke Ave., Sterling Heights 48313 (586) 939-7300; www.buffwhelan.com	Kerry Whelan president	261.6	224.8	16.4	166 163	100	Automobile dealership
8	Brazeway Inc. 2711 E. Maumee St., Adrian 49221-0749 (517) 265-2121; www.brazeway.com	Stephanie Hickman Boyse, president, CEO	215.8	191.7	12.6	61 58	51	Aluminum extrusion and heat transfer components for HVAC, appliance, automotive and energy applications
9	Vesco Oil Corp. 16055 W. 12 Mile Road, Southfield 48076 (248) 557-1600; www.vescooil.com	Marjory Epstein, chair; Lillian Epstein Stotland, president; Lena Epstein, general manager	184.0	173.0	6.4	184 178	60	Distributor of automotive and industrial lubricants, petroleum and aftermarket products and chemicals
10	Bowman Chevrolet 6750 Dixie Highway, Clarkston 48346 (877) 433-5922; www.bowmanchevy.com	Katie Bowman Coleman president and owner	172.3	146.0	18.0	135 128	100	Automotive dealership
11	EHIM Inc. 26711 Northwestern Highway, Suite 400, Southfield 48033-2154 (248) 948-9900; www.ehimrx.com	Mindi Fynke president and CEO	145.8	134.7	8.2	142 113	100	Pharmacy benefits management services, third-party administration and consulting services
12	Mahar Tool Supply Co. 112 Williams St., Saginaw 48602 (989) 799-5530; gomahar.com	Barb Mahar Lincoln CEO	110.0	119.0	-7.6	88 86	100	Tool management partner and industrial distribution, commodity management, gauging, staffing
13	Rush Trucking Corp. 35160 E. Michigan Ave., Wayne 48184 (800) 526-7874; www.rushtrucking.com	Andra Rush founder and chairman	103.0	121.3	-15.1	164 245	100	Motor carrier
14	Wolverine Truck Sales Inc. 3550 Wyoming Ave., Dearborn 48120 (313) 849-0800; www.wolverinetruckgroup.com	Lynn Terry president	94.6	101.3	-6.6	159 162	100	Truck sales, parts and service
15	Systrand Manufacturing Corp. 19050 Allen Road, Brownstown Township 48183 (734) 479-8100; www.systrand.com	Sharon Cannarsa president and CEO	81.2	69.2	17.3	274 217	100	Precision machining and assembly of automotive products
16	TTi Global Inc. 6001 N. Adams, Suite 185, Bloomfield Hills 48304 (248) 853-5550; www.tti-global.com	Lori Blaker owner, president and CEO	78.0	82.7	-5.7	200 200	95	Staffing, learning, outsourcing, research and consulting
17	BlueWater Technologies Group Inc. 24050 Northwestern Highway, Southfield 48075 (248) 356-4399; www.bluewatertech.com	Suzanne Schoeneberger president	67.6 ^②	76.0	-11.0	NA 220	NA	Audiovisual consultant. Handles large-scale audiovisual operations for sporting events, trade shows, corporate facilities and retail applications
18	Productions Plus - The Talent Shop 30600 Telegraph Road, Suite 2156, Bingham Farms 48025 (248) 644-5566; www.productions-plus.com	Margery Krevsky Dosey CEO	64.5	62.0	4.0	65 65	100	Full-service talent management and event staffing agency
19	MVC 27087 Gratiot Ave., Roseville 48066 (586) 491-2602; mvcusa.com	Linda Torakis president	60.0	53.0	13.2	14 14	56	Automotive decorative trim components including chrome plating, paint, injection molding, stamping, tool building
20	Motor City Stamping Inc. 47783 N. Gratiot Ave., Chesterfield Township 48051 (586) 949-8420; www.mcstamp.com	Judith Kucway CEO and CFO	58.1	74.0	-21.5	280 400	52	Stamping plant; automotive welding, assembly, dies and prototypes
21	ARC Supply Chain Solutions Inc. 13221 Inkster Road, Taylor 48180 (877) 272-3523; www.arc-scs.com	Greta Elliott president	56.3	53.7	4.9	39 40	75	Third-party logistics service, freight bill audit and payment, freight optimization

This list of woman-owned businesses is an approximate compilation of the largest such businesses headquartered in Michigan. Percentage of the company that is woman owned may not be solely held by the leading shareholder. Number of full-time employees may include full-time equivalents. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Detroit Manufacturing Systems LLC which was No. 2 on last year's list no longer qualifies since CEO Andra Rush sold her majority share in the company to Bruce Smith in August. Global Supply Solutions and Millennium Software did not respond before the publication date. NA = not available.

① Marian Ilitch is the chairperson of the company after the death of husband, Michael Ilitch, on Feb. 10, 2017. Excludes revenue from Detroit Tigers.

② Crain's estimate.

③ From *Forbes*. Net of stadium revenue used for debt payments.

CRAIN'S LIST: OAKLAND COUNTY'S LARGEST EMPLOYERS

Ranked by full-time employees July 2018

1/0	Company	July 2010	Full-time employees in	Full-time employees in	Full-time employees in	Worldwide	
	Address Phone; website	Top local executive	Oakland County July 2018	Oakland County July 2017	Michigan July 2018	employees July 2018	Type of business
1	Beaumont Health 2000 Town Center, Suite 1200, Southfield 48075 (248) 213-3333; www.beaumont.org	John Fox president and CEO	18,531	18,301	28,033	28,045	Health care system
2	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com	Michael Manley ^① CEO	12,866	13,099	36,923	90,000	Automobile manufacturer
3	General Motors Co. 300 Renaissance Center, Detroit 48265 (313) 556-5000; www.gm.com	Mary Barra chairman and CEO	9,773	9,687	52,025	172,533	Automobile manufacturer
4	Henry Ford Health System 1 Ford Place, Detroit 48202 (800) 436-7936; www.henryford.com	Wright Lassiter III president and CEO	6,024	4,085	25,514	25,554	Health care system
5	Ascension Michigan 28000 Dequindre Road, Warren 48092 NA; www.ascension.org/michigan	Joseph Cacchione, M.D. ^② ministry market executive	5,474	5,474	23,103	23,103	Health care system
6	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	5,100	4,195	18,204	503,103	Postal service
7	Oakland County 1200 N. Telegraph Road, Pontiac 48328 (248) 858-1000; www.oakgov.com	L. Brooks Patterson county executive	3,501	3,451	3,501	3,501	County government
8	Magna International of America Inc. 750 Tower Drive, Troy 48098 (248) 631-1100; www.magna.com	Don Walker, CEO; Jim Tobin, CMO and president, Magna Asia	2,667	2,441	10,782	172,000	Automotive parts supplier
9	Trinity Health 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinity-health.org	Richard Gilfillan, CEO, Trinity Health; Robert Casalou, president and CEO, Mercy Health and Saint Joseph Mercy Health System	2,542	2,466	23,794	131,000	Health care system
10	Continental Automotive Systems U.S. Inc. 1 Continental Drive, Auburn Hills 48326 (248) 393-5300; www.continental-corporation.com	Samir Salman, CEO, Continental, North America region	2,100	NA	2,250	236,000	Automotive supplier
11	Flagstar Bancorp Inc. 5151 Corporate Drive, Troy 48098-2639 (248) 312-2000; www.flagstar.com	Alessandro DiNello president and CEO	2,013	1,979	2,519	3,692	Financial institution
12	Comerica Bank 411 W. Lafayette, Detroit 48226 (248) 371-5000; www.comerica.com	Michael Ritchie Michigan market president	1,991	2,003	4,828	7,867	Financial institution
13	Rochester Community Schools 501 W. University, Rochester 48307 (248) 726-3000; www.rochester.k12.mi.us	Robert Shaner superintendent	1,949 ^③	1,833 ^③	NA	NA	Public school district
14	Lear Corp. 21557 Telegraph Road, Southfield 48033 (248) 447-1500; lear.com	Raymond Scott ^① president and CEO	1,925	1,932	3,827	167,200	Automotive supplier
15	Oakland University 2200 Squirrel Road, Rochester Hills 48309 (248) 370-2100; www.oakland.edu	Ora Hirsch Pescovitz president	1,798	1,764	1,811	1,811	Public university
16	Blue Cross Blue Shield of Michigan/Blue Care Network 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9000; www.bcbsm.com	Daniel Loepp president and CEO	1,741	1,496	9,008	10,236	Nonprofit mutual insurance company
17	McLaren Health Care Corp. One McLaren Parkway, Grand Blanc 48439 (810) 342-1100; www.mclaren.org	Philip Incarnati president and CEO	1,620	1,831	22,821	23,172	Health care system
18	Huron Valley Schools 2390 S. Milford Road, Highland 48357 (248) 684-8000; www.hvs.org	Nancy Coratti ^⑤ superintendent	1,507 ^③	1,362 ^③	NA	NA	Public school district
19	Walled Lake Consolidated Schools 850 Ladd Road, Walled Lake 48390 (248) 956-2000; www.wlcsd.org	Kenneth Gutman superintendent	1,401 ^③	1,410 ^③	NA	NA	Public school district
20	The Suburban Collection 1795 Maplelawn Drive, Troy 48084 (877) 471-7100; www.SuburbanCollection.com	David T. Fischer chairman and CEO	1,374	1,251	2,128	2,210	Automobile dealerships
21	U.S. Farathane 2700 High Meadow Circle, Auburn Hills 48326 (248) 754-7000; www.usfarathane.com	Andrew Greenlee president and CEO	1,334	1,269	2,318	4,860	Plastic injection molder, extruder, thermal compression molder
22	Kelly Services Inc. 999 W. Big Beaver Road, Troy 48084 (248) 362-4444; www.kellyservices.com	George Corona president and CEO	1,263	1,235	1,398	8,000	Staffing
23	Troy School District 4400 Livernois Road, Troy 48098 (248) 823-4000; www.troy.k12.mi.us	Richard Machesky superintendent	1,250 ^⑥	NA	1,250 [©]	NA	Public school district
24	Nissan North America Inc. 39001 Sunrise Drive, Farmington Hills 48331-3404 (248) 488-4123; www.nissanusa.com	Takeshi Yamaguchi senior vice president	1,215	1,213	1,215	1,215	Automobile manufacturer
25	Comau LLC 21000 Telegraph Road, Southfield 48033 (248) 353-8888; www.comau.com	Brendan Blennerhassett CEO (NAFTA)	1,200	1,300	1,200	0	Manufacturing

This list of Oakland County employers encompasses companies with headquarters in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Number of full-time employees may include full-time equivalents. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual figures may vary. NA = not available.

- 1 Succeeded Sergio Marchionne as CEO on July 21.
- $\begin{tabular}{ll} \hline \end{tabular}$ Succeeded Gwen MacKenzie, who resigned on April 30.
- $\ensuremath{\mathfrak{J}}$ Figure is FTE count from the Center for Educational Performance and Information.
- $\textcircled{4} \ Former\ executive\ VP\ and\ president,\ seating.\ Succeeded\ Matthew\ Simoncini\ as\ president\ and\ CEO\ in\ February.}$
- (5) To be succeeded by Paul Salah as superintendent on Dec. 31.
- (6) Crain's estimate.

CRAIN'S LIST: WAYNE COUNTY'S LARGEST EMPLOYERS

Ranked by full-time employees July 2018, excluding Detroit, Hamtramck and Highland Park

Rain		C3 301y 2010	Full-time employees in	Full-time employees in	Full-time		traffick affu filgillaffu Park
	Company Address Phone; website	Top local executive(s)	Wayne County July 2018	Wayne County July 2017	employees in Michigan July 2018	Worldwide employees July 2018	Type of business
1	Ford Motor Co. 1 American Road, Dearborn 48126 (313) 322-3000; www.ford.com	Jim Hackett president and CEO	42,740	42,740	4,800	NA	Automobile manufacturer
2	Beaumont Health 2000 Town Center, Suite 1200, Southfield 48075 (248) 213-3333; www.beaumont.org	John Fox president and CEO	9,096	9,436	28,033	28,045	Health care system
3	Trinity Health 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinity-health.org	Richard Gilfillan, CEO, Trinity Health; Robert Casalou, president and CEO, Mercy Health and Saint Joseph Mercy Health System	5,204	4,636	23,794	131,000	Health care system
4	Henry Ford Health System 1 Ford Place, Detroit 48202 (800) 436-7936; www.henryford.com	Wright Lassiter III president and CEO	3,480	2,152	25,514	25,554	Health care system
5	Dearborn Public Schools 18700 Audette, Dearborn 48124 (313) 827-3020; www.dearbornschools.org	Glenn Maleyko superintendent	2,284	2,181 ^①	2,284	2,284	Public school district
6	ZF North America Inc. 12001 Tech Center Drive, Livonia 48150 (734) 855-2600; www.zf.com	Franz Kleiner CEO	1,949	1,455	4,229	68,334	Automotive supplier
7	U.S. government 477 Michigan Ave., Detroit 48226 (313) 226-4910; www.usa.gov	NA	1,909	1,877	30,632	2,075,006	Federal government
8	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com	Michael Manley ^② CEO	1,849	1,609	36,923	90,000	Automobile manufacturer
9	AAA Michigan 1 Auto Club Drive, Dearborn 48126 (313) 336-1234; www.aaa.com	Joseph Richardson president and CEO, The Auto Club Group	1,838	1,850	3,561	7,712	Provider of insurance, travel agency services and emergency road services
10	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	1,800	1,495	18,204	503,103	Postal service
11	U.S. Steel - Great Lakes Works 100 Quality Drive, Ecorse 48229 (313) 749-2100; www.uss.com	Ronald Kostyo general manager, Automotive Operations	1,758 ^③	1,758	NA	NA	Steel manufacturer; hot and cold rolled sheet steel for automotive, appliance and construction applications
12	Plymouth-Canton Community Schools 454 S. Harvey St., Plymouth 48170 (734) 416-2700; www.pccsk12.com	Monica Merritt superintendent	1,750 ^①	1,787 ^①	NA	NA	Public school district
13	General Motors Co. 300 Renaissance Center, Detroit 48265 (313) 556-5000; www.gm.com	Mary Barra chairman and CEO	1,730	1,765	52,025	172,533	Automobile manufacturer
14	Acro Service Corp. 39209 W. Six Mile Road, Suite 250, Livonia 48152 (734) 591-1100; www.acrocorp.com		1,555	1,296	3,573	NA	Staff-augmentation, outsourcing and IT and engineering consulting
15	Wayne-Westland Community Schools 36745 Marquette St., Westland 48185 (734) 419-2000; wwcsd.net	Shelley Holt superintendent	1,453 ①	1,530	NA	NA	Public school district
16	Yazaki North America Inc. 6801 Haggerty Road, Canton Township 48187 (734) 983-1000; www.yazaki-na.com	Bo Andersson, president and CEO of Yazaki North and Central America, and president of Yazaki Europe	1,403 ⁽³⁾	1,475	NA	NA	Automotive supplier
17	DTE Energy Co. 1 Energy Plaza, Detroit 48226 (800) 235-8000; www.dteenergy.com	Gerard Anderson chairman and CEO	1,392	1,232	10,385	10,975	Energy and energy-technology company
18	Livonia Public Schools 15125 Farmington Road, Livonia 48154 (734) 744-2500; www.livoniapublicschools.org	Andrea Oquist superintendent	1,381	1,591 ^①	1,381	NA	Public school district
19	Adient plc 49200 Halyard Drive, Plymouth 48170 (734) 254-5000; adient.com	Douglass DelGrosso president and CEO	1,365	1,190	4,909	85,000	Automotive supplier
20	State of Michigan 3042 W. Grand Blvd., Cadillac Place, Suite 4-400, Detroit 48202 (313) 456-4400; www.michigan.gov		1,322	1,257	44,631	NA	State government
21	Comerica Bank 411 W. Lafayette, Detroit 48226 (248) 371-5000; www.comerica.com	Michael Ritchie Michigan market president	1,149	1,120	4,828	7,867	Financial services provider
22	Taylor School District 23033 Northline Road, Taylor 48180 (734) 374-1200; www.taylorschools.net	Ben Williams superintendent	912 1	941 ①	NA	NA	Public school district
23	University of Michigan Ann Arbor 48109 (734) 764-1817; umich.edu	Mark Schlissel president	842	829	34,904	49,797 ⁽⁴⁾	Public university and health system

This list of Wayne County's largest employers encompasses companies headquartered in Wayne, Oakland, Macomb, Livingston or Washtenaw counties. It is not a complete listing but the most comprehensive available. The number of full-time employees may include full-time equivalents. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual figures may vary. NA = not available.

① Figures are FTE counts from the Center for Educational Performance and Information.

② Succeeded Sergio Marchionne as CEO on July 21.

③ Crain's estimate.

④ Includes approximately 15,000 in-state part-time employees.

CRAIN'S LIST: DETROIT'S LARGEST EMPLOYERS

Ranked by full-time employees July 2018

Rai	nked by tull-time employe	es July 2018					
			Full-time employees in	Full-time employees in	Full-time employees		
	Company Address		the city of Detroit	the city of Detroit	in Michigan	Worldwide employees	
	Phone; website	Top local executive(s)	July 2018	July 2017	July 2018	July 2018	Type of business
1	Rock Ventures ^① 1050 Woodward Ave., Detroit 48226 (800) 251-9080	Dan Gilbert chairman and founder	17,819	16,617	17,819	29,835	Umbrella entity managing a portfolio of companies, investments and real estate, including Quicken Loans and Greektown Casino. $^{\textcircled{1}}$
2	Henry Ford Health System 1 Ford Place, Detroit 48202 (800) 436-7936; www.henryford.com	Wright Lassiter III president and CEO	10,008	8,923	25,514	25,554	Health care system
3	City of Detroit 2 Woodward Ave., Coleman A. Young Municipal Center, Detroit 48226 (313) 224-3700; www.detroitmi.gov	Mike Duggan mayor	9,565	9,066	9,565	9,565	City government
4	Detroit Medical Center 3990 John R, Detroit 48201 (313) 745-5146; www.dmc.org	Anthony Tedeschi group CEO	8,738	9,014	10,050	10,050	Health care system
5	U.S. government 477 Michigan Ave., Detroit 48226 (313) 226-4910; www.usa.gov	NA	6,279	6,361	30,632	2,075,006	Federal government
6	General Motors Co. 300 Renaissance Center, Detroit 48265 (313) 556-5000; www.gm.com	Mary Barra chairman and CEO	5,932	6,341	52,025	172,533	Automobile manufacturer
7	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	M. Roy Wilson president	5,910	5,780	5,910	5,910	Public university
8	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com	Michael Manley [©] CEO	5,778	5,981	36,923	90,000	Automobile manufacturer
9	Detroit Public Schools Community District 3011 W. Grand Blvd., Fisher Building, Detroit 48202 (313) 873-3111; www.detroitk12.org	Nikolai Vitti superintendent	5,700	5,794 ^③	5,700	5,700	Public school system
10	Ilitch companies 2211 Woodward Ave., Detroit 48201 (313) 471-6600; www.ilitchcompanies.com	Christopher Ilitch president and CEO, Ilitch Holdings Inc.	5,630 ^①	5,450 ^①	6,740 ⁽¹⁾	24,920 (4)	Food, sports and entertainment organization. Businesses include: Little Caesars Pizza, Blue Line Distribution, the Detroit Red Wings, Olympia Entertainment, the Detroit Tigers, Olympia Development of Michigan, Little Caesars Pizza Kit Fundraising Program and Champion Foods. The organization also has a joint venture interest in 313 Presents. Additionally, Marian Ilitch owns MotorCity Casino Hotel.
11	Blue Cross Blue Shield of Michigan/ Blue Care Network 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9000; www.bcbsm.com	Daniel Loepp president and CEO	5,420	5,511	9,008	10,236	Nonprofit mutual insurance company
12	DTE Energy Co. 1 Energy Plaza, Detroit 48226 (800) 235-8000; www.dteenergy.com	Gerard Anderson chairman and CEO	4,504	4,027	10,385	10,975	Energy and energy-technology company
13	State of Michigan 3042 W. Grand Blvd., Cadillac Place, Suite 4-400, Detroit 48202 (313) 456-4400; www.michigan.gov	Rick Snyder governor	3,752	3,753	44,631	NA	State government
14	Ascension Michigan 28000 Dequindre Road, Warren 48092 NA; www.ascension.org/michigan	Joseph Cacchione, M.D. ⁽³⁾ ministry market executive	3,155	3,155	23,103	23,103	Health care system
15	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	3,130	2,664	18,204	503,103	Postal service
16	MGM Grand Detroit LLC 1777 Third St., Detroit 48226 (877) 888-2121; www.mgmgranddetroit.com	Michael Neubecker president and COO	2,420	2,420	2,420	2,420	Casino, hotel, resort-style spa, meetings and events, dining, nightlife
17	Wayne County 500 Griswold Ave., Detroit 48226 (313) 224-5901; www.waynecounty.com	Warren Evans county executive	2,111	2,121	2,724	2,724	County government
18	Ally Financial Inc. 500 Woodward, Detroit 48188 (877) 247-2559; www.ally.com	Jeffrey Brown CEO	1,346	1,320	1,537	8,229	Financial service provider
19	Strategic Staffing Solutions Inc. 645 Griswold St., Suite 2900, Detroit 48226 (313) 596-6900; www.strategicstaff.com	Cynthia Pasky president and CEO	1,200	NA	1,587	3,600	Consulting and staff augmentation services, managed service provider and vendor management programs, outsourced solutions, executive search services, call center technology and a domestic IT development center
20	McLaren Health Care Corp. One McLaren Parkway, Grand Blanc 48439 (810) 342-1100; www.mclaren.org	Philip Incarnati president and CEO	1,049	1,257	22,821	23,172	Health care system
21	Comerica Bank 411 W. Lafayette, Detroit 48226 (248) 371-5000; www.comerica.com	Michael Ritchie Michigan market president	1,021	989	4,828	7,867	Financial services provider

This list of Detroit employers encompasses the cities of Detroit, Hamtramck and Highland Park. Employers with headquarters in Wayne, Oakland, Macomb, Washtenaw or Livingston counties are listed with their headquarter's address and top executive. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Number of full-time employees may include full-time equivalents. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Actual figures may vary. NA = not available.

- ① Sold Greektown Casino-Hotel to Wyomissing, Pa.-based gaming conglomerate Penn National Gaming Inc. and Vici Properties Inc. on Nov. 13.
- ② Succeeded Sergio Marchionne as CEO on July 21.
- ③ Figures are FTE counts from the Center for Educational Performance and Information.
- (4) Figures are FTE counts.
- (5) Succeeded Gwen MacKenzie, who resigned on April 30.

THE BIG PICTURE/MOTOR CITY

CRAIN'S LIST: WASHTENAW COUNTY'S LARGEST EMPLOYERS

Ranked by full-time employees July 2018

	Company Address Phone: website	Top local executive(s)	Full-time employees Washtenaw County July 2018/ 2017
1	University of Michigan Ann Arbor 48109 (734) 764-1817; umich.edu	Mark Schlissel president	33,225 31,920
2	Trinity Health 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinity-health.org	Richard Gilfillan, CEO, Trinity Health; Robert Casalou, president and CEO, Mercy Health and Saint Joseph Mercy Health System	
3	U.S. government 477 Michigan Ave., Detroit 48226 (313) 226-4910; www.usa.gov	NA	3,060 3,147
4	Ann Arbor Public Schools 2555 S. State St., Ann Arbor 48104 (734) 994-2200; www.aaps.k12.mi.us	Jeanice Swift superintendent	2,225 ^① 1,929 ^①
5	Faurecia North America 2800 High Meadow Circle, Auburn Hills 48326 (248) 724-5100; www.faurecia-us.com	Kevin Lammers, senior vice president, Faurecia Group North America; president, Faurecia USA Holdings Inc.	2,178 1,664
6	Eastern Michigan University 900 Oakwood, EMU Student Center , Ypsilanti 48197 (734) 487-4108; www.emich.edu	James Smith president	1,559 1,634
7	IHA Health Services Corp. 24 Frank Lloyd Wright Drive, Lobby J2000, Ann Arbor 48105 (734) 747-6766; www.ihacares.com	Mark LePage, MD CEO	1,442 1,389
8	State of Michigan 3042 W. Grand Blvd., Cadillac Place, Suite 4-400, Detroit 48202 (313) 456-4400; www.michigan.gov	Rick Snyder governor	1,409 1,429
9	Washtenaw County 220 N. Main St., Ann Arbor 48107-8645 (734) 222-6850; www.ewashtenaw.org	Gregory Dill county administrator	1,264 1,252
10	Thomson Reuters 6300 Interfirst Drive, Ann Arbor 48108 (734) 780-8000; www.thomsonreuters.com	Jon Baron SVP and GM, tax and accounting	1,155 ^② 1,155
11	Domino's Pizza Inc. 30 Frank Lloyd Wright Drive, Ann Arbor 48105 (734) 930-3030; www.dominos.com	Richard Allison ^③ CEO	812 812
12	City of Ann Arbor P.O. Box 8647, Ann Arbor 48107 (734) 794-6000; www.a2gov.org	Howard Lazarus city administrator	712 729
13	Ford Motor Co. 1 American Road, Dearborn 48126 (313) 322-3000; www.ford.com	Jim Hackett president and CEO	700 700
14	NSF International 789 N. Dixboro Road, Ann Arbor 48105 (734) 769-8010; www.nsf.org	Kevan Lawlor president and CEO	693 647
15	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	650 440
16	Washtenaw Community College 4800 E. Huron River Drive, Ann Arbor 48105-4800 (734) 973-3300; www.wccnet.edu	Rose Bellanca president	597 550
17	DTE Energy Co. 1 Energy Plaza, Detroit 48226 (800) 235-8000; www.dteenergy.com	Gerard Anderson chairman and CEO	568 453
18	Ypsilanti Community Schools (1885 Packard Road, Ypsilanti 48197 (734) 714-1210; www.ycschools.us	Alena Zachery-Ross ⁽³⁾ interim superintendent	550 ① 519 ①
19	ProQuest LLC 789 E. Eisenhower Parkway, P.O. Box 1346, Ann Arbor 48106 (734) 761-4700; www.proquest.com/en-US	Matti Shem-Tov CEO	542 ^② 542

This list of Washtenaw County employers encompasses companies headquartered in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Number of full-time employees may include full-time equivalents. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual figures may vary.

- ① Figures are FTE counts from the Center for Educational Performance and Information.
- 2 Crain's estimate.
- $\ensuremath{ \begin{tabular}{l} \ensuremath{ \begin{tabular}$
- ④ Ypsilanti Public Schools merged with Willow Run Community Schools to formed Ypsilanti Community Schools in 2013.
- (5) Succeeded Benjamin Edmondson after his resignation in August.

LIST RESEARCHED BY SONYA D. HILL

CRAIN'S LIST: LIVINGSTON COUNTY'S LARGEST EMPLOYERS Ranked by full-time

employees July 2018

en	nployees July 2018		
	Company Address Phone; website	Top local executive	Full-time employees Livingston County July 2018/ 2017
1	Brighton Area Schools 125 S. Church St., Brighton 48116 (810) 299-4000; brightonk12.com	Greg Gray superintendent	624 ^① 590 ^①
2	Citizens Insurance Co. of America 808 North Highlander Way, Howell 48843 (517) 546-2160; www.hanover.com	Paul Mueller, senior vice president, West Zone Executive, The Hanover Insurance Group, Inc.	600 600
3	Livingston Educational Service Agency 1425 W. Grand River Ave., Howell 48843 (517) 546-5550; www.livingstonesa.org	R. Michael Hubert superintendent	596 ^① 575 ^①
4	Trinity Health 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinity-health.org	Richard Gilfillan, CEO, Trinity Health; Robert Casalou, president and CEO, Mercy Health and Saint Joseph Mercy Health System	519 506
5	State of Michigan 3042 W. Grand Blvd., Cadillac Place, Suite 4-400, Detroit 48202 (313) 456-4400; www.michigan.gov	Rick Snyder governor	514 505
6	Hartland Consolidated Schools 9525 Highland Road, Howell 48843 (810) 626-2100; hartlandschools.us	Chuck Hughes superintendent	509 ① 492 ①
7	Howell Public School District 411 N. Highlander Way, Howell 48843 (517) 548-6200; www.howellschools.com	Erin MacGregor superintendent	481 658 ^①
8	Hatch Stamping Co. 635 E. Industrial Drive, Chelsea 48118 (734) 475-8628; www.hatchstamping.com	Daniel Craig COO and president	347 276
9	Toyoda Gosei North America Corp. 1400 Stephenson Highway, Troy 48083 (248) 280-2100; www.toyodagosei.com	Yoshiyuki Fujita, president; Nobuo Fujiwara, chairman of Toyoda Gosei North America Corp.	342 369
10	Pinckney Community Schools 2130 E. M-36, Pinckney 48169 (810) 225-3900; www.pinckneyschools.org	Richard Todd superintendent	321 ^① 325
11	Integrated Health Associates Inc. 24 Frank Lloyd Wright Drive, Lobby J2000, Ann Arbor 48105 (734) 747-6766; www.ihacares.com	Mark LePage, MD CEO	193 156
12	ZF North America Inc. 12001 Tech Center Drive, Livonia 48150 (734) 855-2600; www.zf.com	Franz Kleiner CEO	169 170
13	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	110 65
14	CMS Energy Corp. 1 Energy Plaza, Jackson 49201 (800) 477-5050; www.cmsenergy.com	Patti Poppe president and CEO	75 49
15	Blue Cross Blue Shield of Michigan/Blue Care Network 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9000; www.bcbsm.com	Daniel Loepp president and CEO	73 80
16	DTE Energy Co. 1 Energy Plaza, Detroit 48226 (800) 235-8000; www.dteenergy.com	Gerard Anderson chairman and CEO	65 60
17	J.P. Morgan Chase & Co. 611 Woodward Ave., Detroit 48226 (313) 256-8500; www.jpmorganchase.com	John Carter market president	55 38
18	City of Brighton 200 N. First St., Brighton 48116 (810) 227-1911; www.brightoncity.org	Jim Muzzin Mayor	52 54
19	Ilitch companies	Christopher Ilitch president and CEO, Ilitch Holdings Inc.	50 ② 40 ②
20	The Ideal Group Inc. 2525 Clark St., Detroit 48209 (313) 849-0000; www.weareideal.com	Frank Venegas Jr. chairman and CEO	39 32

This list of Livingston County employers encompasses companies headquartered in Wayne, Oakland, Macomb, Livingston or Washtenaw counties. Number of full-time employees may include full-time equivalents. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual figures may vary. NA = not available.

- ① Figure is FTE count from the Center for Educational Performance and Information.
- ② Figures are FTE counts.

LIST RESEARCHED BY SONYA D. HILL

SACILITY ENGINEERING to the following



to the following

Macomb County Manufacturers

for your support . . .





Manufacturing Day is a celebration of modern manufacturing meant to inspire the next generation of manufacturers. On October 5, Macomb County celebrated its sixth annual Manufacturing Day. Thanks to the willingness of local companies to get involved, more than 2,100 high school students visited area plants to see the industry in action and learn about career opportunities.

Thanks to our 2018 participants and sponsors*:

- * Advancing Macomb AGS Automotive
- * AIM Computer Solutions, Inc. Altair
 - American Axle & Manufacturing
- * American Society of Employers Ascent Aerospace Avon Machining
- * Baker Industries
 BMT Aerospace
 Brose, Jefferson
 Ceratizit USA
 Coe Press Equipment Corporation
 College Park Industries
 - College Park Industries
 Complete Prototype Services, Inc.
- Diversified Manufacturing & Assembly
- * Dominion Technologies Group Drake Enterprises, Inc. DWM Holdings Eckhart Eclipse Mold Eifel Mold and Engineering Faurecia Fraser Interiors Plant
- * FCA US, LLC
 Fisher Dynamics
 Flex-N-Gate Forming Technologies Warren
 Flex-N-Gate Forming Technologies Shelby

- * Ford Next Generation Learning Ford Motor Company - Romeo Engine Plant
- * Fori Automation, Inc.
- * Futuramic Tool & Engineering Gage Built
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 MAG Automotive
 Magna PowerTrain Sterling Heights
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 MB Aerospace Sterling Heights
 MFC Netform
- * Michigan Works! Young Professionals * Mitsubishi Chemical Performance
- Polymers
 MNP Corporation
 National Bronze MFG Co.

- North American Pipe/Royal Building Company
- Omega Plastics Orlandi Gear Company Paragon Technologies
- * Paslin PCS Company
- * Proper Group International
- * PTI Engineered Plastics Rave Computer
- * RCO Engineering
- * Romeo Rim, Inc. Schaller Corporation
- * Siemens
- Steptron Technologies, Inc.
- * Sterling Heights Regional Chamber Summit Plastic Molding, Inc. Supreme Gear Company Industries Synergy Prototype Stamping Tarus Products Inc. TransNav, Inc. USA Triumph Gear Systems Troy Laser & Fab
- * UHY Advisors
 Weldaloy Products Company
 Whitlam Group
- * Workforce Intelligence Network Yates Industries

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CRAIN'S LIST: MACOMB COUNTY'S LARGEST EMPLOYERS

Ranked by full-time employees July 2018

IXAII	Company Address Phone; website	Top local executive(s)	Full-time employees in Macomb County July 2018	Full-time employees in Macomb County July 2017	Full-time employees in Michigan July 2018	Worldwide employees July 2018	Type of business
1	General Motors Co. 300 Renaissance Center, Detroit 48265 (313) 556-5000; www.gm.com	Mary Barra chairman and CEO	19,810	19,777	52,025	172,533	Automobile manufacturer
2	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com	Michael Manley ^① CEO	14,410	11,314	36,923	90,000	Automobile manufacturer
3	U.S. government 477 Michigan Ave., Detroit 48226 (313) 226-4910; www.usa.gov	NA	6,622	6,616	30,632	2,075,006	Federal government
4	Ford Motor Co. 1 American Road, Dearborn 48126 (313) 322-3000; www.ford.com	Jim Hackett president and CEO	4,560	4,560	4,800	NA	Automobile manufacturer
5	Henry Ford Health System 1 Ford Place, Detroit 48202 (800) 436-7936; www.henryford.com	Wright Lassiter III president and CEO	4,210	2,448	25,514	25,554	Health care system
6	McLaren Health Care Corp. One McLaren Parkway, Grand Blanc 48439 (810) 342-1100; www.mclaren.org	Philip Incarnati president and CEO	2,882	2,776	22,821	23,172	Health care system
7	Utica Community Schools 11303 Greendale, Sterling Heights 48312 (586) 797-1000; www.uticak12.org	Christine Johns superintendent	2,679 ^②	2,642 ②	NA	NA	Public school system
8	Ascension Michigan 28000 Dequindre Road, Warren 48092 www.ascension.org/michigan	Joseph Cacchione, M.D. ³ , ministry market executive	2,650	2,650	23,103	23,103	Health care system
9	Macomb County 1 S. Main, Eighth Floor, Mt. Clemens 48043 (586) 469-7001; www.macombgov.org	Mark Hackel county executive	2,341	2,318	2,341	2,341	County government
10	General Dynamics Land Systems 38500 Mound Road, Sterling Heights 48310 (586) 825-4000; www.gdls.com	Gary Whited president	1,594	1,491	1,594	6,537	Defense contractor
11	Chippewa Valley Schools 19120 Cass Ave., Clinton Township 48038 (586) 723-2000; www.chippewavalleyschools.org	Ronald Roberts superintendent	1,515	1,586	1,515	1,515	Public school district
12	Adient plc 49200 Halyard Drive, Plymouth 48170 (734) 254-5000; adient.com	Douglass DelGrosso president and CEO	1,470	970	4,909	85,000	Automotive supplier
13	Warren Consolidated Schools 31300 Anita, Warren 48093 (586) 825-2400; www.wcskids.net	Robert Livernois superintendent	1,429	1,408 ^②	1,429	1,429	Public school system
14	State of Michigan 3042 W. Grand Blvd., Cadillac Place, Suite 4-400, Detroit 48202 (313) 456-4400; www.michigan.gov	Rick Snyder governor	1,301	1,283	44,631	NA	State government
15	Art Van Furniture Inc. ^① 6500 14 Mile Road, Warren 48092 (586) 939-0800; www.artvan.com	Ronald Boire ^⑤ president and CEO	1,256	1,159	2,405	3,956	Retail home furnishings
16	L'Anse Creuse Public Schools 24076 F.V. Pankow Blvd., Clinton Township 48036-1304 (586) 783-6300; www.lc-ps.org	Erik Edoff superintendent	1,130 ^②	1,145 ^②	NA	NA	Public school district
17	Macomb Intermediate School District 44001 Garfield Road, Clinton Township 48038-1100 (586) 228-3300; www.misd.net	Michael DeVault superintendent	1,050	1,035 ^②	1,050	1,050	Intermediate school district
18	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	1,015	835	18,204	503,103	Postal service
19	Bridgewater Interiors LLC 4617 W. Fort St., Detroit 48209 (313) 842-3300; www.bridgewater-interiors.com	Ronald Hall Jr. president and CEO	1,000	NA	1,800	2,123	Automotive seating/interiors
20	Magna International of America Inc. 750 Tower Drive, Troy 48098 (248) 631-1100; www.magna.com	Don Walker, CEO; Jim Tobin, CMO and president, Magna Asia	932	747	10,782	172,000	Automotive parts supplier
21	Lipari Foods LLC 26661 Bunert Road, Warren 48089 (586) 447-3500; www.liparifoods.com	Thom Lipari president and CEO	760	647	940	1,407	Wholesale food distribution
22	RCO Engineering 29200 Calahan Road, Roseville 48066 (586) 771-8400; www.rcoeng.com	Stephen Carollo CEO	681	681	748	NA	Supplier to the automotive, aerospace and defense industries.
23	ZF North America Inc. 12001 Tech Center Drive, Livonia 48150 (734) 855-2600; www.zf.com	Franz Kleiner CEO	666	657	4,229	68,334	Tier-one automotive supplier in driveline and chassis technology as well as active and passive safety technology
24	Macomb Community College 14500 E. 12 Mile Road, Warren 48088 (586) 445-7999; www.macomb.edu	James O. Sawyer IV president	651	675	651	651	Community college

This list of Macomb County employers encompasses companies headquartered in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Number of full-time employees may include full-time equivalents. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analysis and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Actual figures may vary. NA = not available.

- ① Succeeded Sergio Marchionne as CEO on July 21.
- ② Figures are FTE counts from the Center for Educational Performance and Information.
- 3 Succeeded Gwen MacKenzie, who resigned on April 30.
- 4 Art Van Elslander, founder, sold the company to Boston-based private equity firm Thomas H. Lee Partners in February 2017.
- (5) Replaced Kim Yost as president and CEO, effective April 30.

LIST RESEARCHED BY SONYA D. HILL

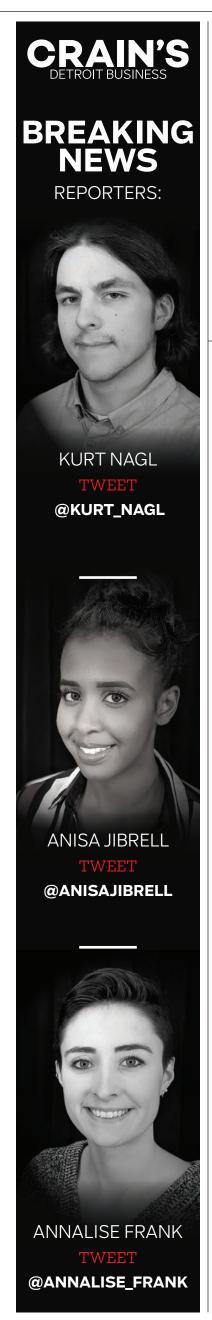
CRAIN'S LIST: LARGEST SE MICHIGAN EMPLOYERS

Ranked by full-time employees July 2018

Rai	nked by full-time employe	es July 2018	Full-time	Full-time			
	Company Address		employees in	employees in	NA/- of all of all a 1	NA / a ustati ustati a	
	Phone; website	Top local executive(s)	Southeast Michigan July 2018	Michigan July 2017	Worldwide employees July 2018	employees	s S Type of business
1	Ford Motor Co. 1 American Road, Dearborn 48126 (313) 322-3000; www.ford.com	Jim Hackett president and CEO	48,000	48,000	NA	NA	Automobile manufacturer
2	General Motors Co. 300 Renaissance Center, Detroit 48265 (313) 556-5000; www.gm.com	Mary Barra chairman and CEO	37,400	37,713	172,533	221,083	Automobile manufacturer
3	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com	Michael Manley ^① CEO	35,399	32,514	90,000	86,900	Automobile manufacturer
4	University of Michigan , Ann Arbor 48109 (734) 764-1817; umich.edu	Mark Schlissel president	34,067	32,749	49,797 ^②	48,000 ②	Public university and health system
5	Beaumont Health 2000 Town Center, Suite 1200, Southfield 48075 (248) 213-3333; www.beaumont.org	John Fox president and CEO	28,012	28,038	28,045	28,071	Health care system
6	Henry Ford Health System 1 Ford Place, Detroit 48202 (800) 436-7936; www.henryford.com	Wright Lassiter III president and CEO	23,724	17,608	25,554	18,520	Health care system
7	U.S. government 477 Michigan Ave., Detroit 48226 (313) 226-4910; www.usa.gov	NA	18,817	18,920	2,075,006	2,086,347	Federal government
8	Rock Ventures ^③ 1050 Woodward Ave., Detroit 48226 (800) 251-9080	Dan Gilbert chairman and founder	17,819	16,617	29,835	28,742	Umbrella entity managing a portfolio of companies, investments and real estate, including Quicken Loans and Greektown Casino. $^{\widehat{\ 3}}$
9	Trinity Health 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinity-health.org	Richard Gilfillan, CEO, Trinity Health; Robert Casalou, president and CEO, Mercy Health and Saint Joseph Mercy Health System	15,899	14,676	131,000	NA	Health care system
10	Ascension Michigan 28000 Dequindre Road, Warren 48092 NA; www.ascension.org/michigan	Joseph Cacchione, M.D. ⁽⁴⁾ ministry market executive	11,893	11,893	23,103	23,103	Health care system
11	U.S. Postal Service 1401 W. Fort St., Detroit 48233-9998 (313) 226-8678; www.usps.com	Karlett Gilbert district manager	11,805	9,694	503,103	508,908	Postal service
12	Detroit Medical Center 3990 John R, Detroit 48201 (313) 745-5146; www.dmc.org	Anthony Tedeschi group CEO	10,047	10,279	10,050	10,282	Health care system
13	City of Detroit 2 Woodward Ave., Coleman A. Young Municipal Center, Detroit 48226 (313) 224-3700; www.detroitmi.gov	Mike Duggan mayor	9,565	9,066	9,565	NA	City government
14	State of Michigan 3042 W. Grand Blvd., Cadillac Place, Suite 4-400, Detroit 48202 (313) 456-4400; www.michigan.gov	Rick Snyder governor	9,458	9,377	NA	NA	State government
15	Blue Cross Blue Shield of Michigan/ Blue Care Network 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9000; www.bcbsm.com	Daniel Loepp president and CEO	7,266	7,265	10,236	10,213	Nonprofit mutual insurance company
16	DTE Energy Co. 1 Energy Plaza, Detroit 48226 (800) 235-8000; www.dteenergy.com	Gerard Anderson chairman and CEO	7,032	6,278	10,975	10,014	Energy and energy-technology company
17	Ilitch companies 2211 Woodward Ave., Detroit 48201 (313) 471-6600; www.ilitchcompanies.com	Christopher Ilitch president and CEO, Ilitch Holdings Inc.	6,740	6,420	24,920 ⁽⁵⁾		Food, sports and entertainment organization. Businesses include: Little Caesars Pizza, Blue Line Distribution, the Detroit Red Wings, Olympia Entertainment, the Detroit Tigers, Olympia Development of Michigan, Little Caesars Pizza Kit Fundraising Program and Champion Foods. The organization also has a joint venture interest in 313 Presents. Additionally, Marian Ilitch owns MotorCity Casino Hotel.
18	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	M. Roy Wilson president	5,910	5,780	5,910		Public university
19	Detroit Public Schools Community District 3011 W. Grand Blvd., Fisher Building, Detroit 48202 (313) 873-3111; www.detroitk12.org	Nikolai Vitti superintendent	5,700	5,794	5,700		Public school system
20	McLaren Health Care Corp. One McLaren Parkway, Grand Blanc 48439 (810) 342-1100; www.mclaren.org	Philip Incarnati president and CEO	5,551	5,864	23,172		Health care system
21	Magna International of America Inc. 750 Tower Drive, Troy 48098 (248) 631-1100; www.magna.com	Don Walker, CEO; Jim Tobin, CMO and president, Magna Asia	5,095	4,528	172,000		Automotive parts supplier
22	Comerica Bank 411 W. Lafayette, Detroit 48226 (248) 371-5000; www.comerica.com	Michael Ritchie Michigan market president	4,486	4,446	7,867	7,989	Financial services provider

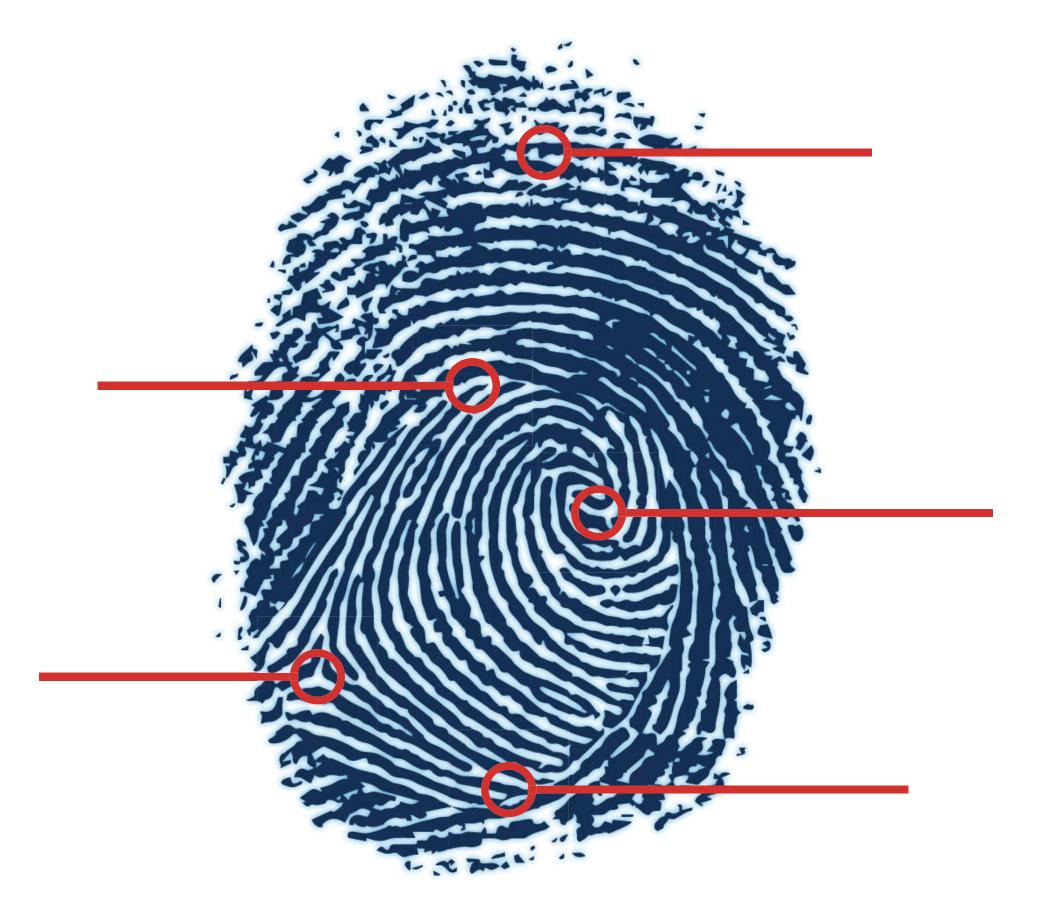
This list of Southeast Michigan employers encompasses companies with locations in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Number of full-time employees may include full-time equivalents. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual figures may vary. NA = not available.

- ① Succeeded Sergio Marchionne as CEO on July 21.
- ② Includes approximately 15,000 in-state part-time employees.
- 3 Sold Greektown Casino-Hotel to Wyomissing, Pa.-based gaming conglomerate Penn National Gaming Inc. and Vici Properties Inc. on Nov. 13.
- 4 Succeeded Gwen MacKenzie, who resigned on April 30.
- (5) Figures are FTE counts.
- **(6)** Figures are FTE counts from the Center for Educational Performance and Information.









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CRAIN'S LIST: MICHIGAN'S LARGEST PATENT RECIPIENTS

2015-2017 Ranked by number of utility patents awarded

	Company Address Phone, website	Top executive(s)	Total patents awarded 2015-2017	Patents awarded a 2017			
1	Ford Global Technologies LLC ^①	Bill Coughlin, CEO; James Hackett, CEO, Ford Motor Co.	4,044	1,651	1,368		Automobile manufacturer
2	GM Global Technologies Operations LLC 300 Renaissance Center, Detroit 48265	Mark Reuss, executive VP, global product development, purchasing and supply chain	2,780	859	908	1,013	Automobile manufacturer
3	Toyota Motor Engineering and Manufacturing North America Inc. 1555 Woodridge Ave., Ann Arbor 48105 www.toyota.com	James Lentz president	537	207	202	128	Automobile manufacturer
4	Whirlpool Corp. 2000 N. M-63, Benton Harbor 49022 (269) 923-5000; whirlpool.com	Marc Bitzer CEO	527	223	159	145	Household appliances
5	University of Michigan Ann Arbor 48109 (734) 764-1817; umich.edu	Mark Schlissel president	447	151	159	137	Public university and health system
6	Dow Global Technologies Inc. 2030 Dow Center, Midland 48674 (989) 636-1000	Mark Whiteman president	437	142	140	155	Chemicals, plastics and agricultural products
7	Magna International of America Inc. 750 Tower Drive, Troy 48098 (248) 631-1100; www.magna.com	Don Walker, CEO; Jim Tobin, CMO and president, Magna Asia	316	108	113	95	Automotive parts supplier
8	International Business Machines Corp. 18000 West Nine Mile Road, 2FL / BRS Center, Southfield 48075 (248) 552-4721	NA	306	102	108	96	Computer manufacturing
9	Nissan North America Inc. 39001 Sunrise Drive, Farmington Hills 48331-3404 (248) 488-4123; www.nissanusa.com	Takeshi Yamaguchi senior vice president	218	83	75	60	Automobile manufacturer
9	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com	Michael Manley ^① CEO	218	68	58	92	Automobile manufacturer
11	Denso International America Inc. 24777 Denso Drive, Southfield 48033 (248) 350-7500; www.denso.com/us-ca/en	Kenichiro Ito, chairman and CEO, Denso North America	201	87	52	62	Global supplier of advanced automotive components
12	LG Chem Ltd. 1 LG Way, Holland 49423 (616) 494-7100	Nick Kassanos president	186	63	57	66	Chemicals company and lithium-ion battery solutions
13	Eaton Corp. 13100 E. Michigan Ave., Galesburg 49053 (616) 342-3000; www.eaton.com	Joao Faria president, vehicle group	157	69	45	43	Engine air management, actuators, sensors, mirror controls, differentials, superchargers, valve trains, hose, truck transmissions
14	General Motors LLC Detroit NA	Mary Barra CEO	152	34	58	60	Automobile manufacturer
15	Gentex Corp. 600 N. Centennial St., Zeeland 49464 (616) 772-1800; www.gentex.com	Steven Downing ⁽¹⁾ chairman and CEO	148	67	43	38	Auto-dimming mirrors and aircraft windows, fire protection products
15	Lear Corp. 21557 Telegraph Road, Southfield 48033 (248) 447-1500; lear.com	Raymond Scott ^① president and CEO	148	46	56	46	Automotive supplier
17	Steering Solutions Ip Holding Corp 3900 Holland Rd., Saginaw 48601	NA	138	61	37	40	Automotive supplier
18	Robert Bosch GmbH 38000 Hills Tech Drive, Farmington Hills 48331 (248) 876-1000; www.boschusa.com	Mike Mansuetti president	136	40	43	53	Technology and services supplier for mobility solutions, industrial technology, consumer goods, and energy and building technology
19	Continental Automotive Systems U.S. Inc. 1 Continental Drive, Auburn Hills 48326 (248) 393-5300; www.continental-corporation.com	Samir Salman, CEO, North America region	134	48	58	28	Automotive supplier
20	Dow Silicones Corp. (formerly Dow Corning Corp.) ⁽³⁾ 2200 W. Salzburg Road, Midland 48686 (989) 496-4000; www.dowcorning.com	Mauro Gregorio CEO	133	41	33	59	Silicon-based chemical researcher, developer and manufacturer
21	Guardian Industries © 2300 Harmon Road, Auburn Hills 48326-1714 (248) 340-1800; www.guardian.com	Ron Vaupel president and CEO	132	31	51	50	Manufacturer of glass and automotive products and building products distributor.
22	Federal-Mogul LLC ^① 27300 W. 11 Mile Road, Southfield 48034 (248) 354-7700; www.federalmogul.com	Rainer Jueckstock, co-CEO and co- chairman and CEO, Federal-Mogul Powertrain; Brad Norton, co-CEO and co-chairman and CEO, Federal- Mogul Motorparts	127	33	42	52	Designs, engineers, manufactures and distributes technologies to improve fuel economy, reduce emissions and enhance vehicle safety
23	Michigan State University East Lansing 48824 (517) 355-1855; www.msu.edu	John Engler [®] interim president	120	39	46	35	Public university

SOURCE: IFI CLAIMS Patent Services

A utility patent protects the invention of a new machine, process or composition. The invention must be useful, such as software or stamping machine, to qualify for a utility patent. This year, *Crain's* collaborated with IFI CLAIMS Patent Services to compile the list of Michigan's top patenting companies. The list is based on US Utility patents granted in 2016, 2015 and 2014. The counts are based on the number of utility patent filings of companies with major local operations and where at least one listed inventor is shown as residing in Michigan. The count only includes patents with a Michigan connection. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. IFI CLAIMS Patent Services maintains a database of standardized names for patent assignees and applicants. This database is the basis for this year's Michigan list. NA = not available.

- 1) Wholly-owned subsidiary of Ford Motor Co.
- ② Succeeded Sergio Marchionne as CEO on July 21.
- 3 Succeeded Fred Bauer as chairman and CEO.
- 4 Former executive VP and president, seating. Succeeded Matthew Simoncini as president and CEO in February.
- (3) Changed its name effective Feb. 1, 2018. Subsidiary of Dow Chemical.
- (6) Shareholders, on Nov. 21, 2016, approved the sale of the company to KGIC Merger Corp., a wholly owned subsidiary of Wichita, Kan.-based Koch Industries Inc.

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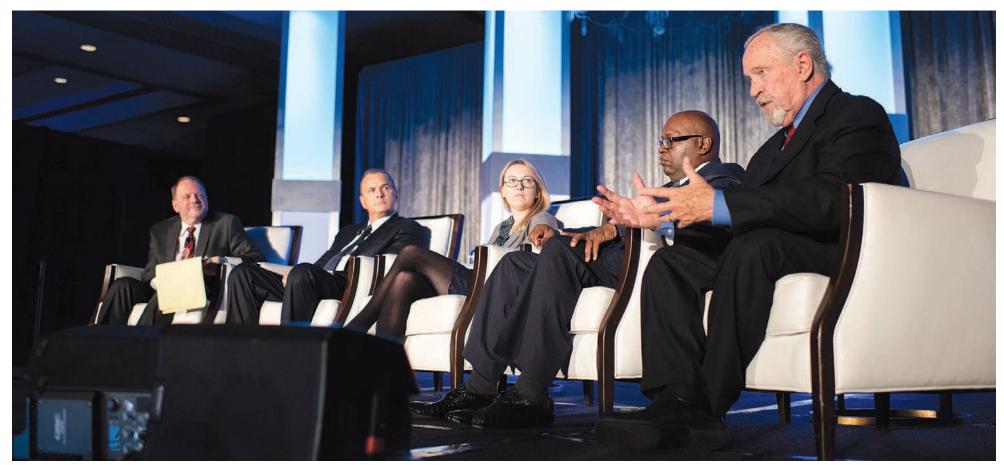
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ANDREW JOWETT FOR CRAIN'S

Moderator Mark Lezotte (left); Dennis Mouras, CEO, UnitedHealthCare Community Plan of Michigan; Isabel Jones, manager of Managed Care Integration, Washington State Health Care Authority; Willie Brooks, president and CEO, Detroit Wayne Mental Health Authority; and Dohn Hoyle, director of public policy, The Arc Michigan, speak on a panel about the best ways to coordinate and pay for mental health care.

Health Care Leadership Summit: A look back

By Jay Greene

With Michigan one year away from testing whether Medicaid HMOs can work effectively with behavioral health organizations to integrate health services, a Washington state Medicaid official gave attendees at *Crain's* Health Care Leadership Summit a glimpse of one potential future.

Isabel Jones, integration manager with the Washington State Health Care Authority, said three Medicaid health plans have begun contracting in two of the state's 39 counties to manage the physical and behavioral health of several thousand people. Results so far are promising, she told the audience at the October event, with eight of 31 outcome measurements exceeding other counties and the remaining 23 outcomes showing no significant changes.

"The first (six months) were rocky for the health plans to implement (the plan and contract with all willing behavioral health providers in their markets), but we are happy with the results so far," Jones said. Three more counties have begun integration this year with 180,000 lives covered with 24 counties joining in 2019 and the final 10 in 2020.

Jones said the Washington Legislature approved legislation in 2014 to move to an integrated Medicaid behavioral and physical health system by 2020, but counties could join earlier if they wanted. For nearly 20 years, Washington Medicaid and others used three systems of care for physical, mental health and substance abuse services, Jones said. The intellectual developmentally delayed population had already been integrated into managed care plans.

"We tried everything — memorandums of understanding, joint meetings (to improve care coordination) — to serve our clients better," Jones said, adding that in 2016 the state of Washington ranked 46th nationally in providing mental health services to its population.



ANDREW JOWETT FOR CRAIN'S DETROIT BUSINESS

Isabel Jones, integration manager with the Washington State Health Care Authority, speaks about her state's experience during the *Crain's* Health Care Leadership Summit at The Henry Hotel in Dearborn.

Need to know

- Crain's 10th Health Care Leadership Summit debated integration of physical and mental health
- Keynote speakers included Washington state Medicaid integration executive Isabel Jones and Michigan HHS Director Nick Lyon
- By fall 2019, Michigan plans to go forward with three pilots and one demonstration project to test integration

While Jones cited some evidence that outcomes have improved in the two counties, she said clinical integration between physical and behavioral health providers is still a work in progress.

"The Medicaid plans are trying to offer incentives to the providers to co-locate services under one location to make it easier to coordinate care and for (patients) to receive services," she said. "There need to be mergers in the provider community or collaboratives to co-locate services."

Lessons learned

As Michigan moves to design its integrated system, Jones said Washington found that mandating strict standards for provider networks for the HMOs is necessary. For example, Washington regulators require that any Medicaid HMO that contracts with the state must also contract with any willing behavioral health provider. She said if the state found out a provider in a market did not have a contract, the HMO would need to ensure that was corrected or explain why.

"When Medicaid enrollees are in a single health plan, they can receive physical, mental and substance use services better because incentives are much better aligned," Jones said. "The health plans can do early intervention and more to a higher level of care and deliver higher-end services."

Jones said it appears that the Medicaid health plans are saving money on the physical health side

by being able to deliver mild, moderate and serious mental health services. They appear to be using those premium dollar savings to expand behavioral health services, she said.

To prevent profiteering by the Medicaid HMOs, Jones said the state law limits the health plans to a 3 percent profit margin, and they are required to spend at least 85 percent of premiums on medical care.

Another lesson Jones said Michigan should note based on Washington's experience is that Medicaid HMOs have a totally different billing system than behavioral health providers

"Focus on knowledge transfer. We spent a lot of time on communication" between the Medicaid health plans and the behavioral health organizations and providers, Jones said. "Health plans had to learn how the behavioral providers get paid. It is totally different. HMOs are not used to it," she said.

But Jones said Medicaid health plans reached out to providers they never dealt with before and understand "whole person care" much better

"HMOs learned to work with homeless shelters, the social (safety net) system and criminal justice, the jails. They are in constant collaboration," she said.

One barrier that must be resolved over the next several years is developing an information technology system with shared medical records between HMOs and the behavioral health system, Jones said.

"Most behavioral health providers are migrating to new health records," she said. "There is no integration yet. We have seen them move more with billing" and later she expects they will share clinical information once privacy issues are worked out.

Jones said Washington state received \$1.5 billion from the federal government in a 1115 waiver that allowed integration and is using some of it to help providers with

new IT systems.

Michigan integration

Also at the summit, Nick Lyon, director of the Michigan Department of Health and Human Services, gave an opening keynote address to explain how Michigan began its integration process in early 2016 with the concept first proposed in Gov. Rick Snyder's 2017 budget proposal.

Lyon said he saw the now well-known "Section 298 boilerplate," which started as a budget carve-in for managed care plans to provide behavioral health services, as a starting point to discuss how best to deliver and improve delivery of physical and behavioral health. He also said he saw it as a opportunity to find a way to direct more money to the behavioral health system.

But Lyon acknowledged what many in the Snyder administration discovered: the strength and passion of the advocates of mental health as they fought strongly against quickly turning over nearly \$2.8 billion in funding to the Medicaid HMOs to manage.

"The boilerplate was not greeted" favorably by advocates of the current behavioral health system, especially those who rely on home- and community-based support services, Lyon said.

However, under the leadership of Lt. Gov. Brian Calley, the state health department began early in 2016 a Section 298 process that led to 45 meetings with 1,113 people from all sides. He said three pilots and one demonstration project will begin in October 2019 to test the best way to integrate care.

"Anything we can do to make the two systems work better will help" the more than 2 million people who use either Medicaid physical health or behavioral health services.

Jay Greene: (313) 446-0325 Twitter: @jaybgreene



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AUTOMOTTVE/ MANUFACTURING

he business that defines the Motor City has enjoyed good times.

North American vehicle sales hovering around 17 million have kept cash flowing through Southeast Michigan's enormous base of autmotive parts suppliers. Flashbacks to the Great Recession still cause executives to catch their breath when forecasting when the next one might come.

One of the biggest stories this year in the automotive business was the bumpy year navigated by Michigan's newest Fortune 500 company — Adient, the seat-making spinoff of Johnson Controls Inc. (and No. 3 on our auto suppliers list on Page 53).

Adient made headlines by announcing a dramatic headquarters move to downtown Detroit from Plymouth. It made headlines, again, when it scrapped that plan and its CEO resigned amid financial losses. We'll be watching in 2019 to see what happens next for Adient and the rest of the supply chain — and local economy.

The Automotive/ Manufacturing lists

Category	Page
Auto Suppliers	53-55
Automotive Aftermarket Suppliers	56
Auto Dealers	57



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CRAIN'S LIST: LARGEST OEM PARTS SUPPLIERS

Ranked by 2017 automotive original-equipment parts sales

Ran	iked by 2017 automotive o	originai-equipmen	t parts	sales		
	Company Address Phone; website	Top local executive(s)	OEM sales (\$000,000) 2017		Percent change	Products
1	Lear Corp. 21557 Telegraph Road, Southfield 48033 (248) 447-1500; lear.com	Raymond Scott $^{\scriptsize (1)}$ president and CEO	\$20,467.0	\$18,557.6	10.3%	Seating and electrical
2	Magna International of America Inc. 750 Tower Drive, Troy 48098 (248) 631-1100; www.magna.com	Don Walker, CEO; Jim Tobin, CMO and president, Magna Asia	19,571.0	19,381.0	1.0	Body, chassis, exterior, seating, powertrain, electronic, active driver assistance, vision, closure and roof systems
3	Adient plc 49200 Halyard Drive, Plymouth 48170 (734) 254-5000; adient.com	Douglass DelGrosso president and CEO	16,213.0	16,837.0	-3.7	Automotive seating
4	ZF North America Inc. 12001 Tech Center Drive, Livonia 48150 (734) 855-2600; www.zf.com	Franz Kleiner CEO	13,970.0	10,386.0 ②	34.5	Automotive braking products, transmissions, suspension, electronics
5	BorgWarner Inc. 3850 Hamlin Road, Auburn Hills 48326 (248) 754-9200; www.borgwarner.com	Frédéric Lissalde ^① president and CEO of BorgWarner Inc.	9,799.3	9,071.0	8.0	Engine and drivetrain systems and components
6	Denso International America Inc. 24777 Denso Drive, Southfield 48033 (248) 350-7500; www.denso.com/us-ca/en	Kenichiro Ito, chairman and CEO, Denso North America	9,600.0	8,708.0 (4)	10.2	Automotive air conditioning and engine cooling components and systems, including condensers, radiators, condenser, radiator and fan modules, heater cores, evaporators and HVAC units
7	Continental Automotive Systems U.S. Inc. 1 Continental Drive, Auburn Hills 48326 (248) 393-5300; www.continental-corporation.com	Samir Salman, CEO, North America region	8,978.0 ^②	8,497.0 ②	5.7	Tires, stability management systems, electronic chassis systems, brake systems
8	Robert Bosch LLC 38000 Hills Tech Drive, Farmington Hills 48331 (248) 876-1000; www.boschusa.com	Mike Mansuetti president	7,600.0	8,835.0 ^④	-14.0	Powertrain systems, human-machine interface, connectivity solutions, automated driving, driver assistance systems, driving safety systems, comfort actuators, infotainment, steering systems
9	American Axle & Manufacturing Holdings Inc. One Dauch Drive, Detroit 48211 (313) 758-2000; www.aam.com	David Dauch, chairman and CEO; Michael Simonte, president	6,266.0	3,948.0	58.7	Driveline and drivetrain components and systems
10	Federal-Mogul LLC ^⑤ 27300 W. 11 Mile Road, Southfield 48034 (248) 354-7700; www.federalmogul.com	Rainer Jueckstock, co-CEO and co- chairman and CEO, Federal-Mogul Powertrain; Brad Norton, co-CEO and co-chairman and CEO, Federal-Mogul Motorparts	5,650.0 ^②	5,159.0	9.5	Engine bearings, pistons, piston rings, sealing systems, ignition products, systems protection products, valvetrain products, braking, lighting and wiper products
11	Aisin World Corp. of America 15300 Centennial Drive, Northville 48168 (734) 453-5551; www.aisinworld.com	Scott Turpin president and CEO	5,648.0	5,650.0 ^②	-0.0	Body, brake and chassis systems; electronics; drivetrain and engine components
12	Faurecia North America 2800 High Meadow Circle, Auburn Hills 48326 (248) 724-5100; www.faurecia-us.com	Kevin Lammers, senior VP, Faurecia Group North America; president, Faurecia USA Holdings Inc.	5,300.0	5,800.0	-8.6	Automotive seating, emissions control technologies, interior systems
13	Hyundai Mobis (formerly Mobis North America) 23255 Commerce Drive, Farmington Hills 48335 (248) 426-5577; www.mobis.co.kr	Chung Myung-Chul, president; Young Deuk Lim, CEO	5,002.0 ^②	5,556.0 ②	-10.0	Chassis, cockpit and front-end modules; ABS, ESC, MDPS, ASV parts, LED lamps, sensors, electronic control systems, airbags, hybrid powertrains, parts and power control units
14	Valeo Inc. 150 Stephenson Highway, Troy 48083 (248) 619-8300; www.valeo.com	Francoise Colpron president, Valeo North America	4,889.2 ®	3,824.0 ①	27.9	Electrical, transmission, engine management and air management systems; hybrid and electric vehicle systems; climate control, powertrain thermal systems; compressors; front-end modules; driving assistance; interior controls and wiper systems; others
15	Panasonic Automotive Systems Co. of America 26455 American Drive, Southfield 48034 (248) 447-7000; www.panasonic.com	Scott Kirchner president	4,498.0 ②	3,716.0 4	21.0	Automotive multimedia products and components
16	Aptiv ^① 5725 Innovation Drive, Troy 48098 (248) 813-2000; www.aptiv.com	Kevin Clark president and CEO	4,257.0 ^②	4,385.0 ^②	-2.9	Global supplier of electronics and technologies for automotive, commercial vehicle and other market segments
17	TI Fluid Systems (formerly TI Automotive) ^(§) 2020 Taylor Road, Auburn Hills 48326 (248) 296-8000; www.tiautomotive.com	Bill Kozyra president and CEO	4,193.0	3,300.0	27.1	Automotive fluid storage, carrying and delivery technology
18	Yazaki North America Inc. 6801 Haggerty Road, Canton Township 48187 (734) 983-1000; www.yazaki-na.com	Bo Andersson, president and CEO of Yazaki North and Central America, and president of Yazaki Europe	4,097.0 ②	4,053.0	1.1	Connection systems, electrical distribution systems, electronic components, instrumentation
19	Nexteer Automotive 1272 Doris Road, Auburn Hills 48326 (248) 340-8200; www.nexteer.com	Michael Richardson, president and executive board director	3,878.0	3,842.2	0.9	Automotive systems
20	Cooper-Standard Holdings Inc. 39550 Orchard Hill Place Drive, Novi 48375 (248) 596-5800; www.cooperstandard.com	Jeffrey Edwards chairman and CEO	3,618.1	3,472.9	4.2	Sealing and trim, fuel and brake delivery, fluid transfer and anti-vibration systems
21	Autoliv North America 1320 Pacific Drive, Auburn Hills 48326 (248) 475-9000; www.autoliv.com	Dan Garceau president, Autoliv North America	3,536.0 ^②	3,425.0 ②	3.2	Airbags, inflators, seatbelts, electronics, steering wheels
22	Mahle Industries Inc. 23030 Mahle Drive, Farmington Hills 48335 (248) 305-8200; www.us.mahle.com	Scott Ferriman president	3,345.0	3,165.0 ②	5.7	Engine components, filter systems vehicle air conditioning and engine cooling

This list of automotive suppliers is an approximate compilation. For companies based in Detroit and divisions of U.S.-based companies in Detroit, figure is for worldwide OEM sales. For divisions of foreign-owned companies, figure is for North American OEM sales. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. NA = not available.

- ① Former executive VP and president, seating. Succeeded Matthew Simoncini as president and CEO in February.
- ② Automotive News.
- $\ensuremath{\ensuremath{\mathfrak{J}}}$ Succeeded James Verrier as president and CEO effective Aug. 1.
- 4 *Automotive News* estimate.
- 5 Tenneco Inc. announced in April that they have agreed to acquire Federal-Mogul LLC. The deal is expected to close in the second half of this year, subject to regulatory approvals.
- 6 *Crain's* estimate.
- ① In December 2017, Delphi Automotive plc spun off its powertrain segment as Delphi Technologies PLC (NYSE: DLPH) while Aptiv PLC (NYSE: APTV) emerged as its electric architecture and autonomous driving-focused business.
- (8) Acquired by private equity firm Bain Capital LLC in June 2015. In October 2017, started listing shares on the London Stock Exchange under the ticker TIFS. TI Fluid Systems has headquarters in Oxford, England, and a corporate office in Auburn Hills.



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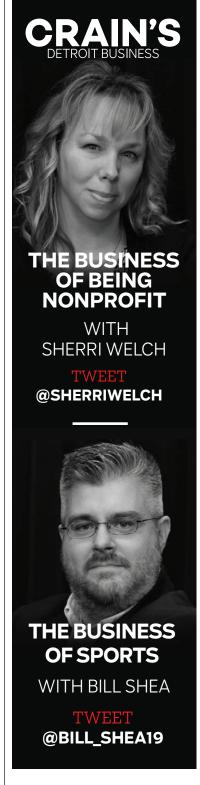
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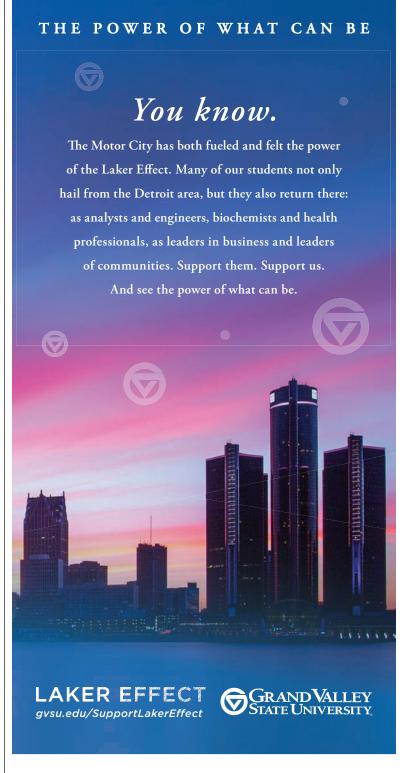
Assets under custody of LPL Financial and TD Ameritrade.

*As reported in Barron's March 10, 2018. Rankings based on assets under management, revenue generated for the advisors' firms, quality of practices, and other factors.

**As reported in Forbes September 26, 2017. The rankings, developed by Shook Research, are based on in-person and telephone due diligence meetings and a ranking algorithm for advisors who have a minimum of seven years of experience. Other factors include client retention, industry experience, compliance records, firm nominations, assets under management, revenue generated for their firms, and other factors.

 $Minimum\ Investment\ Requirement: \$1,000,000\ in\ Michigan/\$2,000,000\ outside\ of\ Michigan/\$2,000,000\ outside\ ou$







CRAIN'S LIST: LARGEST OEM PARTS SUPPLIERS

Ranked by 2017 automotive original-equipment parts sales

Пан	ked by 2017 automotive o	nigiriai-equipmen	•			
	Company Address Phone; website	Top local executive(s)	2017	(\$000,000) 2016		Products
23	GKN Driveline North America Inc. 2200 N. Opdyke Road, Auburn Hills 48326 (248) 296-7000; www.gkn.com	James Voeffray, SVP sales, marketing and program management	\$3,150.0 ^①	\$2,426.0 ^①	29.8%	Constant-velocity joints, all-wheel drive, e-drive systems, transaxle parts, sinter metal components for engine, transmission, driveline, body and chassis
24	Visteon Corp. 1 Village Center Drive, Van Buren Township 48111 (734) 710-5000; www.visteon.com	Sachin Lawande president and CEO	3,146.0	3,161.0	-0.5	Climate controls, electronics, interiors
25	Flex Ltd. 27755 Stansbury Blvd., Suite #300, Farmington Hills 48334 (248) 263-8732; www.flex.com	Chris Obey president, Automotive Solutions	2,850.0	2,300.0	23.9	Automotive electronics
26	Inteva Products LLC 1401 Crooks Road, Suite 100, Troy 48084 (248) 655-8886; www.intevaproducts.com	Lon Offenbacher president, CEO and founder	2,500.0	2,800.0	-10.7	Closure systems, interior systems, motors and electronics, roof systems
27	JTEKT Automotive Group Cos. 47771 Halyard Drive, Plymouth 48170 (734) 454-1500; www.jtekt-na.com	Koichi Yamanaka president and CEO	2,415.0 ^①	2,263.0 ①	6.7	Bearings, steering systems, driveline
28	International Automotive Components 28333 Telegraph Road, Southfield 48034 (248) 455-7000; www.iacgroup.com	Manfred Gingl ^② CEO	2,200.0	2,600.0	-15.4	Instrument panels and consoles, door systems, headliner and overhead systems and flooring and acoustic systems
29	Toyoda Gosei North America Corp. 1400 Stephenson Highway, Troy 48083 (248) 280-2100; www.toyodagosei.com	Yoshiyuki Fujita, president; Nobuo Fujiwara, chairman of Toyoda Gosei North America Corp.	2,173.0	2,102.8	3.3	Automotive sealing systems, interior and exterior parts, safety system products, functional components, LEDs
30	Schaeffler Group Automotive 1750 E. Big Beaver Road, Troy 48083 (248) 528 9080; www.schaeffler.us	Bruce Warmbold president and CEO	2,106.0 ①	2,177.0 ③	-3.3	Anti-friction bearings, engine components chassis and transmissions, wheel and axle bearings, clutch and transmission systems, dampers
31	Bridgewater Interiors LLC 4617 W. Fort St., Detroit 48209 (313) 842-3300; www.bridgewater-interiors.com	Ronald Hall Jr. president and CEO	2,009.5	2,206.0 ①	-8.9	Car seat systems and overhead systems for car interiors
32	Tower International Inc. 17672 N. Laurel Park Drive, Suite 400E, Livonia 48152 (248) 675-6000; www.towerinternational.com	James Gouin CEO	1,977.0	1,798.8	9.9	Structural components, assemblies and suspension modules
33	Dow Automotive/Related Businesses 1250 Harmon Road, Auburn Hills 48326 (248) 391-6300; www.dowautomotive.com	Steve Henderson president	1,839.0 ①	1,744.0	5.4	Composites, structural and elastic adhesives, acoustic-management systems, chassis applications
34	Brose North America Inc. 3933 Automation Ave., Auburn Hills 48326 (248) 339-4000; www.brose.com	Frank Lubischer ⁽¹⁾ president	1,701.0 ①	1,696.0 ①	0.3	Window regulators, door modules, seat adjusters, closure systems, motor drives
35	Gestamp North America 2701 Troy Center Drive, Troy 48084 (248) 743-3400; gestamp.com	Jeff Wilson president	1,667.0 ①	1,668.0 ^①	-0.1	Body-in-white stamping and assemblies, structural parts, skin panels, chassis hinges, pedals, power systems
36	Piston Group ⁽³⁾ 3000 Town Center, Suite 2440, Southfield 48075 (313) 541-8674; www.pistongroup.com	Vinnie Johnson founder, chairman & CEO	1,664.7	NA	NA	Module assembly, HVAC units, trim covers, visors
37	Dura Automotive Systems LLC/Global Automotive Systems LLC 1780 Pond Run, Auburn Hills 48326 (248) 299-7500; www.duraauto.com	Lynn Tilton CEO	1,430.0 ①	1,523.0 ①	-6.1	Control systems, exterior systems, structural systems
38	NTN USA Corp automotive operations 39255 W. 12 Mile Road, Farmington Hills 48331 (248) 324-4700; www.ntnamerica.com	Paul Tervo vice president, automotive OE	1,341.0 ①	1,271.0 ③	5.5	Driveshafts, constant-velocity products, hub and clutch units, bearings
39	Hella Corporate Center USA Inc. 43811 Plymouth Oaks Blvd., Plymouth 48170 (734) 414-0900; www.hellausa.com	Steve Lietaert president	1,188.0 ^③	1,800.0 ⁶		Lighting, electronic components and systems
40	Henniges Automotive ⁽¹⁾ 2750 High Meadow Circle, Auburn Hills 48326 (248) 340-4100; www.hennigesautomotive.com	Larry Williams president	994.3	NA	NA	Sealing, encapsulated glass systems, vibration-control products
40	Plastic Omnium Auto Inergy (USA) LLC © 2710 Bellingham Drive, Troy 48083 (248) 743-5700; www.plasticomnium.com	John Dunn president and CEO	994.3	911.3	9.1	Fuel systems
42	Detroit Manufacturing Systems LLC ^① 12701 Southfield Road, Building A, Detroit 48223 (313) 243-0700; dmsna.com	Bruce Smith [®] owner and CEO	981.8	1,039.7	-5.6	Plastic injection molding, welding and assembly primarily in interior automotive instrument panels
43	Eberspaecher North America Inc. 29101 Haggerty Road, Novi 48377-2913 (248) 994-7010; www.eberspaecher.com	Dennis Berry, CEO; Douglas Swick, president	940.0 ①	1,023.0 ①	-8.1	Silencers, catalytic converters, particulate filters, manifolds, vehicle heaters, electronics, electrical vehicle heaters
44	Mando America Corp. 29930 Hudson Drive, Novi 48377 (248) 668-4300; mando.com	Chang Ho Kim president	828.0 ⁽¹⁾	1,011.0 ⁽¹⁾	-18.1	Product lines include suspension, steering and brake systems

This list of automotive suppliers is an approximate compilation. For companies based in Detroit and divisions of U.S.-based companies in Detroit, figure is for worldwide OEM sales. For divisions of foreign-owned companies, figure is for North American OEM sales. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. NA = not available.

- 1) Automotive News.
- ② Succeeds Natale Rea, who was named president and interim CEO on June 4.
- 3 Automotive News estimate.
- 4 Succeeded Michael Brosseau, effective March 1.
- $\textcircled{5} \ Holding \ company \ for \ Piston \ Automotive, \ Irvin \ Automotive, \ Detroit \ Thermal \ Systems \ and \ Airea.$
- 6 Company estimate.
- Acquired by China's AVIC Automotive Systems Holding Co. Ltd. in Sept. 2015.
- (8) Formerly known as Inergy Automotive Systems USA LLC.
- 9 Andra Rush stepped down as CEO and sold her majority share in the company to Bruce Smith in August.
- (10) Succeeded Andra Rush as CEO in August.
- $\textcircled{11} \operatorname{From} \operatorname{Automotive} \operatorname{News}.$

CRAIN'S LIST: LARGEST AUTOMOTIVE AFTERMARKET PARTS SUPPLIERS

Ranked by 2017 automotive aftermarket sales

			Aftermarket sales	Company revenue	
	Company Phone; website	Top local executive	(\$000,000) 2017/2016	(\$000,000) 2017/2016	Automotive aftermarket products
1	Continental Automotive Systems U.S. Inc. (248) 393-5300; www.continental-corporation.com	Samir Salman CEO, North America region	\$4,408.6 ^① \$3,723.4 ^①	\$12,966.6 ^② \$10,951.3	Brake products; engine, steering and suspension components; fuel gaskets and seals; ignition and spark plugs; wipers; lighting; filters; chemicals and fuel pumps
2	Robert Bosch LLC (248) 876-1000; www.boschusa.com	Mike Mansuetti president	4,100.0 ^③ 4,000.0 ^③	13,700.0 13,700.0	Spark plugs, filters, wiper systems, batteries, light technology, energy systems, diesel systems and comfort electronics
3	Federal-Mogul Motorparts (248) 354-7700; www.fmmotorparts.com	Rainer Jueckstock, co-CEO, co- chairman and CEO, Powertrain; Brad Norton, co-CEO, co- chairman and CEO, Motorparts	3,150.0 ① 3,200.0	7,300.0 ^① 7,400.0	Spark plugs, ignition systems, engine products, brake products, fluids, filters, lighting.
4	ZF North America Inc. (734) 855-2600; www.zf.com	Franz Kleiner CEO	3,007.0 3,498.0	13,970.0 14,446.0	Transmissions, axles, clutches, brakes, shock absorbers, steering & suspension, steering systems
5	Meritor Inc. (248) 435-1000; www.meritor.com	Jeffrey Craig CEO and president	853.0 860.0	3,347.0 3,199.0	Replacement parts for trucks, trailers, buses and vans, including axles, brakes and brake systems, drivelines, suspension, trailers
6	Aisin World Corp. of America (734) 453-5551; www.aisinworld.com	Scott Turpin president and CEO	323.0 313.0	5,786.0 5,778.0	Cooling, drivetrain, engine, chemicals, fluids and electronics products.
7	Dow Automotive/Related Businesses (248) 391-6300; www.dowautomotive.com	Steve Henderson president	96.1 ^③ 94.0	$^{1,839.0}_{-1,744.0}^{\oplus}$	Glass bonding adhesives and crash body repair adhesives, brake fluids
8	TI Fluid Systems (formerly TI Automotive) ⁽⁵⁾ (248) 296-8000; www.tiautomotive.com	Bill Kozyra president and CEO	91.1 NA	4,193.0 ^⑥ 3,528.5 ^⑦	Fuel pumps, fuel modules, pump kits
9	Neapco Holdings LLC (248) 669-6500; www.neapco.com	Kenneth Hopkins president and CEO	53.0 54.0	757.0 702.0	Replacement driveline products for light vehicles, commercial vehicles, agricultural and industrial applications

This list of aftermarket companies is an approximate compilation. For companies based in Detroit and divisions of U.S.-based companies in Detroit, figure is for worldwide aftermarket sales. For divisions of foreign-owned companies, figure is for North American aftermarket sales. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. NA = not available.

- (1) Crain's estimate.
- ② The 2017 revenue figures represent NAFTA sales of Continental AG, based on a Dec. 31, 2017, euro to dollars rate of 1.2002. The 2016 revenue figures represent NAFTA sales, based on a Dec. 31, 2016, euro to dollars rate of 1.0522.
- 3 Automotive News.
- (4) Automotive News.
- (5) Acquired by private equity firm Bain Capital LLC in June 2015. In October 2017, started listing shares on the London Stock Exchange under the ticker TIFS. TI Fluid Systems has headquarters in Oxford, England, and a corporate office in Auburn Hills.
- (6) Currency conversion based on euro to dollars rate of 1.2002.
- ① Currency conversion based on euro to dollars rate of 1.0522.

An expanded version of this list is available with a Crain's Enhanced Membership at crainsdetroit.com/lists













CRAIN'S LIST: LARGEST LOCAL AUTO DEALERS Ranked by 2017 revenue

	Company Address Phone: website	Top executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Number of dealerships	Number of new vehicles sold, leased 2017/2016	Number of used vehicles sold 2017/2016
1	The Suburban Collection 1795 Maplelawn Drive, Troy 48084 (877) 471-7100; www.SuburbanCollection.com	David T. Fischer chairman and CEO	\$2,294.2	\$2,130.4	7.7%	38	36,785 35,578	22,240 22,063
2	Victory Automotive Group Inc. 46352 Michigan Ave., Canton Township 48188 (734) 495-3500; www.victoryautomotivegroup.com	Jeffrey Cappo president	1,760.3 ①	1,567.6 ^①	12.3	43 ①	35,915 ^① 31,336 ^①	19,400 ^① 18,312 ^①
3	LaFontaine Automotive Group 4000 W. Highland Road, Highland Township 48357 (248) 887-4747; www.thefamilydeal.com	Michael LaFontaine, chairman/owner; Maureen LaFontaine, president/owner	925.2	816.8	13.3	17 ^①	15,533 ^① 13,865	8,497 ^① 7,577
4	Southfield Chrysler Dodge Jeep Ram 28100 Telegraph Road, Southfield 48034 (248) 354-2950; southfieldchrysler.com	Chris Snyder general manager	435.0 ^②	446.2	-2.5	NA	NA 8,967	NA 3,301
5	Stewart Management Group Inc. 20844 Harper Ave., Suite 100, Harper Woods 48225 (313) 432-6200; www.gordonchevrolet.com	Gordon Stewart president	350.1	338.3	3.5	5 ③	$^{6,674}_{6,595}$ $^{\textcircled{1}}$	3,769 4,184 ^①
5	Prestige Automotive 20200 E. Nine Mile Road, St. Clair Shores 48080 (586) 773-1550; www.prestigeautomotive.com	Gregory Jackson chairman and CEO	350.1	360.7 ^①	-2.9	4	9,726 6,094 ^①	1,867 1,910 ^①
7	Elder Automotive Group 777 John R Road, Troy 48083 (248) 585-4000; www.elderautogroup.com	Tony Elder, president; Robert Elder, vice president	331.5 ^②	326.5	1.5	NA	NA NA	NA NA
8	Jim Riehl's Friendly Automotive Group Inc. 32899 Van Dyke Ave., Warren 48093 (586) 979-8700; www.jimriehl.com	James Riehl Jr. president and CEO	297.4	283.7	4.8	3	5,679 5,618	2,913 3,636
9	Snethkamp Automotive Family 16400 Woodward Ave., Highland Park 48203 (313) 868-3300; www.snethkampauto.com	Mark Snethkamp president	264.0 ^②	260.0 ②	1.5	NA	NA NA	NA NA
10	Buff Whelan Chevrolet 40445 Van Dyke Ave., Sterling Heights 48313 (586) 939-7300; www.buffwhelan.com	Kerry Whelan president	261.6	224.8	16.4	1	7,149 5,761	1,101 1,157
11	Matick Automotive ^① 14001 Telegraph Road, Redford 48239 (313) 531-7100; www.matickauto.com	Karl Zimmermann owner and operator	233.6	192.1	21.6	2	4,952 4,065	2,750 2,314
12	Royal Oak Ford/Briarwood Ford 27550 Woodward Ave., Royal Oak 48067 (248) 548-4100; www.royaloakford.com	Eddie Hall Jr. president and CEO	198.8	202.9	-2.0	3	NA 4,704	NA 1,927
13	Pat Milliken Ford Inc. 9600 Telegraph Road, Redford 48239-1492 (313) 255-3100; www.patmillikenford.com	Bruce Godfrey, chairman; Brian Godfrey, president	190.0	186.0	2.2	1	4,551 4,743	1,047 821
14	Bowman Chevrolet 6750 Dixie Highway, Clarkston 48346 (877) 433-5922; www.bowmanchevy.com	Katie Bowman Coleman president and owner	172.3	146.0	18.0	1	3,700 NA	1,177 NA
15	Bill Perkins Automotive Group 13801 S. Telegraph Road, Taylor 48180 (734) 287-2600; www.taylorchevy.com	Bill Perkins president	167.6	175.6	-4.5	1	3,485 3,625	2,925 3,416
16		Jeffrey Tamaroff, chairman and CEO; Marvin Tamaroff, chairman emeritus; Eric Frehsee and Jason Tamaroff, VPs	159.9	149.0	7.3	2	4,053 3,772	2,163 2,300
17	Ray Laethem Inc. 1677 Mack Ave., Detroit 48224 (313) 886-1700; www.raylaethem.com	Jeff Laethem president	146.7 2	144.5	1.5	NA	NA 3,353	NA 632
18	Milosch's Palace Chrysler-Jeep-Dodge Inc. 3800 S. Lapeer Road, Lake Orion 48359 (248) 393-2222; www.palacecjd.com	Donald Milosch president	146.6 ^②	144.4 ②	1.5	NA	NA NA	NA NA
19	Gorno Automotive Group 22025 Allen Road, Woodhaven 48183 (734) 676-2200; www.gornoford.com	Ed Jolliffe president	130.0	134.0	-3.0	1	NA NA	NA NA
20	Avis Ford Inc. 29200 Telegraph Road, Southfield 48034 (248) 355-7500; www.avisford.com	Walter Douglas Sr., chairman; Mark Douglas, president	128.5	131.0	-1.9	NA	NA NA	NA NA
21	Village Ford Inc. 23535 Michigan Ave., Dearborn 48124 (313) 565-3900; www.villageford.com	James Seavitt president and CEO	127.8	124.8	2.4	1	2,589 NA	726 NA
22	Roseville Chrysler Jeep Inc. 25800 Gratiot Ave., Roseville 48066 (586) 859-2500; www.mikeriehls.com	Michael Riehl president	106.3	110.9	-4.2	1	2,648 2,554	587 726
23	Michael Bates Chevrolet ^⑤ 23755 Allen Road, Woodhaven 48183 (734) 676-9600; www.michaelbateschevy.com	Michael Bates owner	87.4 ^②	86.1	1.5	1	NA NA	NA NA
24	Bob Jeannotte Buick GMC Inc. 14949 Sheldon Road, Plymouth 48170 (734) 453-2500; www.jeannotte.com	Robert Jeannotte CEO	76.0	69.0	10.1	1	1,630 1,449	390 378
25	Glassman Automotive Group Inc. 28000 Telegraph Road, Southfield 48034 (248) 354-3300; www.glassmanautogroup.com	George Glassman president	62.9	65.2	-3.5	1	1,585 NA	693 NA

This list of local auto dealers is an approximate compilation of the largest such businesses in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Dealership companies must have local stores to be included on this list. Penske Automotive Group is not on this list because, while it is locally headquartered, it doesn't have local car dealerships. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Actual revenue figures may vary. NA = not available.

- 1 Automotive News.
- $\begin{tabular}{ll} \hline \end{tabular} \end{tabular} Crain's \ estimate.$
- ③ Four of the five dealerships are outside of Michigan.
- $\textcircled{4} \ Includes \ George \ Matick \ Chevrolet, \ Matick \ Toyota \ and \ Matick \ Auto \ Exchange.$
- $\fbox{5} \ Formerly \ Rodgers \ Chevrolet \ Inc. \ Bates \ purchased \ Rodgers \ Chevrolet \ in \ July \ 2017.$

LIST RESEARCHED BY SONYA D. HILL

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FINANCE

he biggest financial news of 2018 may have been the impending arrival of a new regional bank headquarters in Detroit, the first since Comerica Inc. moved its corporate center to Dallas more than a decade ago. According to our list of largest banks, Chemical Bank would be the largest such institution with a corporate headquarters in metro Detroit. Check out the rest of our list of largest banks on Page 63.

On another financial front, 2018 saw some very big news in the venture capital world, with the exit by acquisition from Ann Arbor-based Duo Security, sold for \$2 billion to computer networking giant Cisco. Although its ventural capital investors were primarily on the coasts, the eye-popping valuation and sale are only going to bring more eyeballs and dollars to Ann Arbor's startup scene. Our list of largest venture capital firms appears on Page 65.

The Finance lists

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CRAIN'S LIST: LARGEST MICHIGAN ACCOUNTING FIRMS

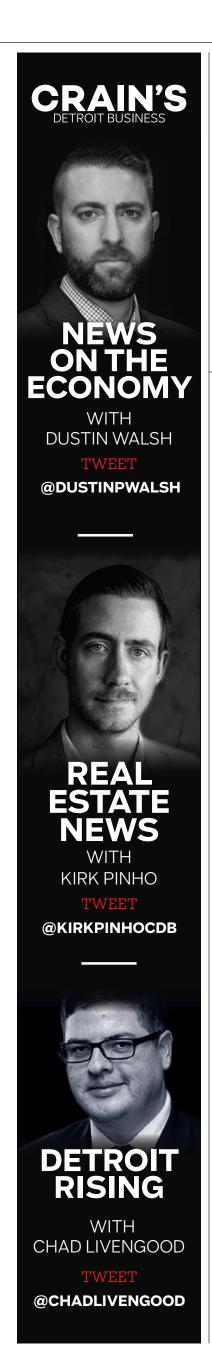
Ranked by number of Michigan employees (Includes Southeast Michigan employees)

	Company Address Phone; Website	Managing partner(s)	Number of	Number of employees Southeast Michigan June 2016/ 2015	Number of Michigan employees	Number of	Number of Michigan employees engaged in consulting	Number of Michigan employees engaged in other	Number of CPAs Michigan June 2016/ 2015
1	Plante Moran PLLC 27400 Northwestern Highway, Southfield 48037 (248) 352-2500; www.plantemoran.com	James Proppe	1,626 1,602	1,174 1,155	509	308	440	370	644 645
2	Deloitte LLP and its subsidiaries 200 Renaissance Center, Suite 3900, Detroit 48243-1895 (313) 396-3000; www2.deloitte.com/us/en.html	Mark Davidoff	1,311 1,365	1,124 1,289	315	218	440	338	320 315
3	PricewaterhouseCoopers LLP 500 Woodward Ave., Detroit 48226 (313) 394-6000; www.pwc.com	Ray Telang	809 805	729 768	NA	NA	NA	NA	NA 322
4	Ernst & Young LLP 777 Woodward Ave., Suite 1000, Detroit 48226 (313) 628-7100; www.ey.com	Angie Kelly, Detroit office; Jay Preston, Grand Rapids office	790 731	690 637	269	195	233	93	334 262
5	Rehmann 1500 W. Big Beaver Road, 2nd Floor, Troy 48084 (248) 952-5000; rehmann.com	Ryan Krause	692 616	241 283	180	175	46	291	252 249
6	BDO USA LLP 2600 W. Big Beaver Road, Suite 600, Troy 48084 (248) 362-2100; www.bdo.com	Keith Klucevek and John Marquardt	554 518	141 135	125	176	19	234	166 158
7	KPMG LLP 150 W. Jefferson Ave., Suite 1900, Detroit 48226 (313) 230-3000; www.kpmg.com	Betsy Meter	397 370	318 306	58	88	181	70	92 88
8	UHY LLP Chrysler House, 719 Griswold St., Suite 630, Detroit 48226 (313) 964-1040; www.uhy-us.com	Thomas Callan	390 380	390 380	NA	NA	NA	NA	NA 164
9	Yeo & Yeo PC 5300 Bay Road, Saginaw 48604 (989) 793-9830; www.yeoandyeo.com	Thomas Hollerback	218 210	36 35	49	38	38	93	84 86
10	Doeren Mayhew & Co. PC 305 W. Big Beaver Road, Suite 200, Troy 48084 (248) 244-3000; www.doeren.com	Chad Anschuetz	211 223	209 221	77	54	17	63	96 96
11	Crowe LLP (formerly Crowe Horwath LLP) ^① 55 Campau Ave. N.W., Suite 500, Grand Rapids 49503 (616) 774-0774; www.crowe.com	Rhonda Huismann	193 209	4 10	32	68	49	44	79 84
12	Andrews Hooper Pavlik PLC 691 N. Squirrel Road, Suite 280, Auburn Hills 48326 (248) 340-6050; www.ahpplc.com	William Mulders Jr.	153 NA	22 NA	71	44	10	28	67 NA
13	Maner Costerisan 2425 E. Grand River Ave., Suite 1, Lansing 48912 (517) 323-7500; manercpa.com	Jeffrey Stevens, CPA	116 109	3 3	49	20	16	31	56 47
14	Grant Thornton LLP 27777 Franklin Road, Suite 800, Southfield 48034 (248) 262-1950; www.grantthornton.com	Jim Tish, Detroit office managing partner	95 109	95 109	35	19	29	12	46 53
15	Baker Tilly Virchow Krause LLP 2000 Town Center, Suite 900, Southfield 48075 (248) 372-7300; www.bakertilly.com	Patrick Killeen	90 88	90 88	23	27	16	24	36 51
16	Clayton & McKervey PC 2000 Town Center, Suite 1800, Southfield 48075 (248) 208-8860; www.claytonmckervey.com	Robert J. Dutkiewicz	71 74	71 74	38	19	4	10	35 34
16	Cohen & Co. ^① 21420 Greater Mack Ave., St. Clair Shores 48080 (586) 772-8100; www.cohencpa.com	Robert MacKinlay	71 66	NA 66	NA	NA	NA	NA	NA NA
18	Gordon Advisors PC 1301 W. Long Lake Road, Suite 200, Troy 48098-6319 (248) 952-0200; www.gordoncpa.com	Patricia Bojanic and Kevin Klein executive committee	62 ^③ 62	62 ^③ 62	NA	NA	NA	NA	33 ^③ 32
19	MRPR Group PC $^{\textcircled{1}}$ 28411 Northwestern Highway, Suite 800, Southfield 48034 (248) 357-9000; www.mrpr.com	Angela Mastroionni	53 51	53 51	22	20	4	7	31 NA
20	Croskey Lanni PC 345 Diversion St., Suite 400, Rochester 48307 (248) 659-5300; www.croskeylanni.com	David Croskey	48 48	48 48	31	36	12	17	26 29
21	Cole, Newton & Duran CPAs 33762 Schoolcraft Road, Livonia 48150-1625 (734) 427-2030; www.cndcpa.com	Arthur Cole	46 45	46 45	4	13	4	25	14 17
22	Derderian, Kann, Seyferth & Salucci PC 3001 W. Big Beaver, Suite 700, Troy 48084 (248) 649-3400; www.DKSScpas.com	Ursula Scroggs	40 35	40 35	32	33	13	2	23 21
23	Mattina Kent & Gibbons 1214 N. Main St., Rochester 48307 (248) 601-9500; www.mkgpc.com	Vincent Mattina Jr.	39 41	25 26	30	33	19	16	21 19
24	Echelbarger, Himebaugh, Tamm and Co. 2301 East Paris Ave. SE, Grand Rapids 49546 (616) 575-3482; www.ehtc.com	David Echelbarger	39 35	0	5	16	6	12	16 16
24	RSM US LLP 719 Griswold St., Suite 820, Detroit 48226 (313) 335-3900; rsmus.com	Larry Keyler	39 30	39 30	16	11	7	5	25 NA

This list of accounting firms is an approximate compilation of the largest such companies in Michigan. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Michigan office. NA = not available.

- ① Effective June 4, Crowe Horwath LLP began practicing under a new name, Crowe LLP.
- ② Formerly Godfrey Hammel, Danneels & Co. PC. Bought by Cohen & Co. Ltd. of Cleveland in January 2016.
- ③ Crain's estimate.
- 4 Merged with Hantz Rhoades & Doehrer LLC, effective Jan. 1, 2017. The combined firms operate as MRPR CPAs & Advisors with offices in Southfield, Ann Arbor and Saline.

LIST RESEARCHED BY SONYA D. HILL







Your Fifth Third team will guide you through a tailored business and personal planning process, and introduce additional resources as needed to fit your unique goals and circumstances.

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CRAIN'S LIST: MICHIGAN BANKS

Ranked by 2018 Michigan deposits inside market

	Company Address Phone; website	Top executive(s)	Michigan deposits inside market (\$000,000) June 2018/2017	Number of Michigan offices inside market 2018	Michigan deposits outside market (\$000,000) 2018	Number of Michigan offices outside market 2018
1	J.P. Morgan Chase & Co. 611 Woodward Ave., Detroit 48226 (313) 256-8500; www.jpmorganchase.com	John Carter market president	\$43,832.4 \$43,944.7	231	\$1,230,258.6	4,913
2	Comerica Bank 411 W. Lafayette, Detroit 48226 (248) 371-5000; www.comerica.com	Michael Ritchie Michigan market president	30,157.2 29,480.7	195	27,928.5	242
3	Bank of America 2600 W. Big Beaver Road, Troy 48084 (800) 643-9600; www.bankofamerica.com	Matthew Elliott Michigan market president	19,264.2 17,841.0	107	1,293,436.4	4,365
4	PNC Bank 755 W. Big Beaver Road, Troy 48084 (800) 243-7274; www.pnc.com	Ric DeVore, president for Detroit and Southeast Michigan	17,288.6 17,425.1	186	244,887.7	2,295
5	Fifth Third Bank Eastern Michigan One Woodward, Detroit 48226 (313) 230-9001; www.53.com	David Girodat president and CEO, Eastern Michigan	16,530.1 16,954.5	208	91,636.1	965
6	Huntington National Bank 801 W. Big Beaver Road, Suite 500, Troy 48084-4724 (248) 244-3541; www.huntington.com	David Lochner ^① president of Eastern Michigan	15,767.0 15,199.5 ^②	316	66,869.4	695
7	Chemical Financial Corp. (Chemical Bank) 235 E. Main St., Midland 48640-0569 (989) 839-5350; www.chemicalbankmi.com	Thomas Shafer president and CEO	13,123.4 11,777.5 ^③	196	1,441.6	26
8	Flagstar Bancorp Inc. 5151 Corporate Drive, Troy 48098-2639 (248) 312-2000; www.flagstar.com	Alessandro DiNello president and CEO	10,297.0 9,023.8	99	618.5	9
9	Citizens Bank ^① 27777 Franklin Road, Southfield 48034 (248) 226-7998; www.charterone.com	Richard Hampson Michigan market president	5,719.3 5,537.9	92	84,582.7	706
10	TCF Bank 17440 College Parkway, Livonia 48152 NA; www.tcfbank.com	Camilla Stensen director retail banking, Michigan	3,193.9 3,010.3	51	15,318.2	282
11	Independent Bank Corp. 230 W. Main St., Ionia 48846 (800) 355-0641; www.ibcp.com	William Kessel president and CEO	2,820.5 2,278.0	70	0.0	0
12	Mercantile Bank Corp. 310 Leonard St. NW, Grand Rapids 49504 (616) 406-3000; www.mercbank.com	Robert Kaminski president and CEO	2,540.5 2,378.8	47	0.0	0
13	Wells Fargo & Co. 101 W. Washington St., Marquette 49855 (906) 228-1203; www.wellsfargo.com	David Szabo regional president	2,444.0 2,817.2	16	1,267,554.0	5,856
14	Macatawa Bank Corp. 10753 Macatawa Drive, Holland 49424 (616) 820-1444; www.macatawabank.com	Ronald Haan president and CEO	1,586.9 1,465.6	29	0.0	0
15	KeyBank N.A. 100 S. Main, P.O. Box 8612, Ann Arbor 48107 (800) 539-2968; www.keybank.com	Ted Willett president, Michigan	1,480.8 1,415.7	23	106,222.0	1,176
16	Old National Bank 2723 S. State St., Ann Arbor 48104 (734) 887-2600; www.oldnational.com	Alex Strati Michigan region CEO	1,367.2 1,317.4	24	11,301.5	165
17	Arbor Bancorp Inc. (Bank of Ann Arbor) 125 S. Fifth Ave., Ann Arbor 48104 (734) 662-1600; www.bankofannarbor.com	Timothy Marshall president and CEO	1,314.8 1,331.6	8	0.0	0
18	CIBC Bank 34901 Woodward Ave., Ste. 200, Birmingham 48009 (248) 566-4700; us.cibc.com/en/home.html	Victor Dodig, president and CEO; Larry Richman, senior executive VP and group head, US region; president and CEO, CIBC Bank USA	1,310.9 NA	1	17,187.5	22
19	Isabella Bank Corp. 401 N. Main, Mt. Pleasant 48858 (989) 772-9471; www.isabellabank.com	Jae Evans CEO	1,278.2 1,211.7	29	0.0	0
20	MBT Financial Corp. (Monroe Bank & Trust) 102 E. Front St., Monroe 48160 (734) 241-3431; www.mbandt.com	H. Douglas Chaffin president and CEO	1,149.1 1,179.0	20	0.0	0
21	Crestmark Bancorp Inc. © 5480 Corporate Drive, Suite 350, Troy 48098 (248) 641-5100; www.crestmark.com	W. David Tull, chairman and CEO; Michael Goik, president and COO	1,122.3 838.5	1	0.0	0
22	Level One Bancorp Inc. © 32991 Hamilton Court, Farmington Hills 48334 (248) 737-0300; www.levelonebank.com	Patrick Fehring chairman, president and CEO	1,083.2 997.7	12	0.0	0
23	First National Bancshares Inc. (First National Bank of America) 241 E. Saginaw, East Lansing 48823 (800) 968-3626; www.fnba.com	Ken Foote CEO	1,045.7 960.5	3	0.0	0

SOURCE: FDIC

This list ranks banks and bank holding companies with a presence in Michigan. Figures are from the FDIC's deposit market reports, which are based on the branch/office deposits for all FDIC-insured institutions as of June 30. It is not a complete listing but the most comprehensive available. Companies are listed with the address and top executive of their main metro Detroit office. Actual figures may vary. NA = not available.

- ① Stepped down as president effective Jan. 1, however will stay on until a successor is found.
- $\ensuremath{ \begin{tabular}{l} 2 Acquisition of FirstMerit Corp. closed in August 2016. \ensuremath{ \ensuremath{ }}$
- ③ Acquired Talmer Bancorp Inc. in August 2016.
- $\textcircled{4} \ Charter \ One \ branches \ in \ Michigan \ and \ Ohio \ were \ rebranded \ as \ Citizens \ Bank \ in \ April \ 2016.$
- (5) Acquired by Sioux Falls, S.D.-based Meta Financial Group Inc. on Aug. 1, 2018. Crestmark will operate as a division of Meta (Nasdaq: CASH) from its headquarters in Troy.
- (6) The holding company of Level One Bank, filed for an initial public offering with the SEC on March 23. It proposes to trade shares under the symbol LEVL on the NASDAQ.

LIST RESEARCHED BY FDIC

CRAIN'S LIST: LARGEST DIVISIONS, AFFILIATES AND SUBSIDIARIES Ranked by 2017 revenue

	Company					Parent company revenue	
	Address Phone; website	Top local executive(s)	Parent company	(\$000,000) 2017/2016	Percent change	(\$000,000)) Business description
1	FCA US LLC 1000 Chrysler Drive, Auburn Hills 48326-2766 (248) 576-5741; www.fcagroup.com		Fiat Chrysler Automobiles N.V. London		8.8%	NA	Automobile manufacturer
2	Magna International of America Inc. 750 Tower Drive, Troy 48098 (248) 631-1100; www.magna.com	Don Walker, CEO; Jim Tobin, CMO and president, Magna Asia	Magna International Inc. Aurora, Ontario	20,905.0 20,744.0	0.8	NA 36,400.0	OEM parts supplier. Products include body, chassis, interiors, exteriors, seating, powertrain, electronics and roof systems.
3	ZF North America Inc. 12001 Tech Center Drive, Livonia 48150 (734) 855-2600; www.zf.com	Franz Kleiner CEO	ZF Friedrichshafen AG Friedrichshafen, Germany	13,970.0 14,446.0	-3.3	NA	Automotive supplier
4	Robert Bosch LLC 38000 Hills Tech Drive, Farmington Hills 48331 (248) 876-1000; www.boschusa.com	Mike Mansuetti president	Robert Bosch GmbH Stuttgart, Germany	13,700.0 13,700.0	0.0	NA	Supplier of technology and services in automotive and industrial technology, consumer goods and building technology sectors
5	Continental Automotive Systems U.S. Inc. 1 Continental Drive, Auburn Hills 48326 (248) 393-5300; www.continental-corporation.com	Samir Salman CEO, Continental, North America region	Continental AG Hannover, Germany	12,966.6 ⁽³⁾ 10,951.3	18.4	NA 37,109.5 ⁽⁴⁾	Automotive brake and safety systems, electronics, hybrid technologies, powertrain and interior systems
6	Denso International America Inc. 24777 Denso Drive, Southfield 48033 (248) 350-7500; www.denso.com/us-ca/en	Kenichiro Ito, chairman and CEO, Denso North America	Denso Corp. Kariya, Aichi, Japan	9,600.0 9,700.0	-1.0	NA	Automotive supplier
7	Aisin World Corp. of America 15300 Centennial Drive, Northville 48168 (734) 453-5551; www.aisinworld.com	Scott Turpin president and CEO	Aisin Seiki Co. Ltd. Kariya, Aichi, Japan	5,786.0 5,778.0	0.1	NA	Automotive body systems, drivetrain and engine components, electronics, brake and chassis systems, chemical
8	Faurecia North America 2800 High Meadow Circle, Auburn Hills 48326 (248) 724-5100; www.faurecia-us.com	Kevin Lammers, senior VP, Faurecia Group North America; president, Faurecia USA Holdings, Inc.	Faurecia S.A. Nanterre, France	5,300.0 6,100.0	-13.1	NA	Automotive seating, emissions control technologies, interior/exterior systems
9	Hyundai Mobis (formerly Mobis North America) 23255 Commerce Drive, Farmington Hills 48335 (248) 426-5577; www.mobis.co.kr	Chung Myung-Chul, president; Young Deuk Lim, CEO	Hyundai Mobis Seoul, South Korea	5,002.0 ^⑤ 5,555.7 ^⑤	-10.0	24,984.0 ^③ 27,207.0 ^⑤	Automotive supplier
10	Valeo Inc. 150 Stephenson Highway, Troy 48083 (248) 619-8300; www.valeo.com	Francoise Colpron president, Valeo North America	Valeo S.A. Paris	4,889.2 ⁶ 3,825.0 ⁶	27.8	NA	Design, production and sale of components, integrated systems and modules for the automotive industry mainly for CO2 emissions reduction
11	Yazaki North America Inc. 6801 Haggerty Road, Canton Township 48187 (734) 983-1000; www.yazaki-na.com	Bo Andersson, president and CEO	Yazaki Corp. Tokyo	4,097.0 ⁽⁵⁾ 4,056.0 ⁽⁵⁾	1.0	15,754.0 ^⑤ 15,600.0 ^⑤	Tier-one automotive supplier of power and data services to original-equipment manufacturers and tier suppliers
12	Mahle Industries Inc. 23030 Mahle Drive, Farmington Hills 48335 (248) 305-8200; www.us.mahle.com	Scott Ferriman president	Mahle GmbH Stuttgart, Germany	3,345.0 3,165.0	5.7	NA	Piston systems, cylinder components, valve train, air management and liquid management systems, large engines, industrial filtration, cooling and air-conditioning systems
13	General Dynamics Land Systems 38500 Mound Road, Sterling Heights 48310 (586) 825-4000; www.gdls.com	Gary Whited president	General Dynamics Corp. Falls Church, Va.	3,227.0 3,129.5	3.1		Designer, developer and producer of armored vehicles and subsystems
14	Autoliv North America 1320 Pacific Drive, Auburn Hills 48326 (248) 475-9000; www.autoliv.com	Dan Garceau. president	Autoliv Inc. Stockholm, Sweden	2,905.0 ^⑦ 2,905.0	0.0	NA 10,100.0	Develops and manufactures automotive safety systems including airbags, seatbelts, steering wheels, radar, sensors, night vision and safety electronics
15	Amcor Rigid Plastics USA Inc. 935 Technology Drive, Suite 100, Ann Arbor 48108 (734) 428-9741; www.amcor.com	Eric Roegner [®] president	Amcor Ltd. Hawthorn, Australia	2,900.0 2,900.0	0.0	9,100.0 9,100.0	Rigid plastic packaging (bottles, jars, containers, closures and applicators) for the beverage, food, spirits, health care and home and personal care markets
16	Flex Ltd. 27755 Stansbury Blvd., Suite #300, Farmington Hills 48334 (248) 263-8732; www.flex.com	Chris Obey president, Automotive Solutions	Flex San Jose, Calif.	2,850.0 2,300.0	23.9	NA 23,863.0	Automotive supplier focused on autonomous vehicles, connectivity, clean tech and vehicle electrification
17	Toyoda Gosei North America Corp. 1400 Stephenson Highway, Troy 48083 (248) 280-2100; www.toyodagosei.com	Yoshiyuki Fujita, president; Nobuo Fujiwara, chairman	Toyoda Gosei Co., Ltd. Aichi, Japan	2,173.0 2,118.0	2.6	NA	Automotive parts supplier
18	Dow Automotive/Related Businesses 1250 Harmon Road, Auburn Hills 48326 (248) 391-6300; www.dowautomotive.com	Steve Henderson president	DowDuPont (formerly Dow Chemical Co.) ^① Midland	1,839.0 ⁽⁵⁾ 1,744.0 ⁽⁵⁾	5.4	NA	Automotive supplier
19	Detroit Medical Center 3990 John R, Detroit 48201 (313) 745-5146; www.dmc.org	Anthony Tedeschi group CEO	Tenet Healthcare Corp. Dallas, Texas	1,817.0 ⁽¹⁾ 1,798.0 ⁽¹⁾	1.1	NA	Health care system
20	Brose North America Inc. 3933 Automation Ave., Auburn Hills 48326 (248) 339-4000; www.brose.com	Frank Lubischer [®] president	Brose Fahrzeugteile GmbH & Co. KG Coburg	1,701.0 ^⑤ 1,696.0 ^⑤	0.3	7,089.0 ^⑤ 6,783.0 ^⑤	Developer, producer and integrator of systems and modules for doors and seats

This list contains information about Southeast Michigan-based divisions, affiliates, units and subsidiaries of companies whose headquarters are outside Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Companies are listed with the address and top executive of their main Detroit-area office. This is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analysis and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Actual revenue figures may vary. NA = not available.

- ① Succeeded Sergio Marchionne as CEO on July 21.
- 2) The 2017 revenue is based on Dec. 31, 2017, euro to dollars rate of 1.2002. The 2016 revenue is based on Dec. 31, 2016, euro to dollars rate of 1.0522.
- (3) The 2017 revenue figures represent NAFTA sales of Continental AG, based on a Dec. 31, 2017, euro to dollars rate of 1.2002. The 2016 revenue figures represent NAFTA sales, based on a Dec. 31, 2016, euro to dollars rate of 1.0522.
- 4 Figure is based on on Dec. 31, 2016, euro to dollars.
- (5) Automotive News.
- 6 Crain's estimate.
- 7 Company estimate.
- 8 Succeeded Michael Schmitt in November.
- ① Dow Chemical Co. merged with DuPont Co. on Aug. 31, 2017, to form DowDuPont. Will split into three separate companies in 2019. The agriculture division will be called Corteva Agriscience, the specialty products division will be DuPont and the materials science division will be Dow.
- 10 From Medicare cost report.
- ① Succeeded Michael Brosseau, effective March 1.

Assets under

CRAIN'S LIST: LARGEST MONEY MANAGERS

Ranked by assets under management

			Total assets		management				
	Company Address Website	r	under management (\$000,000) Jan. 1 2018/ 2017		Non- discretionary (\$000,000) Jan. 1, 2018/ 2017	With discretion (\$000,000) Jan. 1, 2018/ 2017	Analysts July 1	Portfolio managers July 1	Advisory activities
]	Comerica Asset Management Group 411 W. Lafayette, 5th Floor, Detroit 48275 www.comerica.com	Renee Gallagher (713) 385-9112	\$23,024.5 \$22,059.5	4.4%	\$0.0 NA	\$23,024.5 \$22,059.5	8	6	Financial planning; portfolio management for individuals and/or small businesses, investment companies, businesses or institutional clients; selection of other advisers; publication of periodicals or newsletters
2	Plante Moran Financial Advisors LLC 27400 Northwestern Highway, Southfield 48034 wealth.plantemoran.com	John Lesser (248) 375-7317	14,324.3 11,996.9	19.4	6,410.6 5,482.7	7,913.7 6,514.2	18		Financial planning; portfolio management for individuals and/or small businesses, and businesses or institutional clients
	INCORE Capital Management ^① 480 Pierce St., 3rd Floor, Birmingham 48009 www.vcm.com	Paul G. Pasicznyk, Head of Institutional (216) 898-2454	6,522.3 6,261.8	4.2	105.2 85.0	6,417.0 6,176.8	4	9	Portfolio management for individuals and/or small businesses, investment companies, businesses or institutional clients
4	Munder Capital Management ^① 480 Pierce St., 3rd Floor, Birmingham 48009 www.vcm.com	Paul G. Pasicznyk, Head of Institutional (216) 898-2454	6,411.5 6,095.5	5.2	335.8 230.6	6,075.7 5,864.9	2	5	Portfolio management for individuals and/or small businesses, investment companies, businesses or institutional clients
	LSIA ^② 39533 Woodward Ave., Suite 302, Bloomfield Hills 48304 www.myLSIA.com	William F. Camp (248) 430-0262	5,560.7 ^③ 3,550.3	56.6	0.0 0.2	5,560.7 3,550.1	NA	9	Financial planning, portfolio management for individuals and/or small businesses and businesses or institutional clients
	Heber Fuger Wendin Inc. 36700 Woodward Ave., Suite 201, Bloomfield Hills 48304 www.heberinvestments.com	David G. Barnes (248) 258-6866	4,355.1 4,502.6	-3.3	4,185.7 4,346.2	169.4 156.3	2	5	Portfolio management for individuals and/or small businesses, businesses or institutional clients, pension consulting services, publication of periodicals or newsletters, other

This list is a compilation of the largest money managers in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Assets under management with discretion gives a firm the authority to manage assets and to decide which securities to purchase and sell, and decide which investment advisers to retain. Assets under management non-discretionary requires clients to approve transactions before they can occur and may include advisory services, analysis and monitoring of accounts and investments. Unless otherwise noted, information is reported from the Form ADV, which is used to register an investment adviser with the U.S. Securities and Exchange Commission. It is not a complete listing but the most comprehensive available. NA = not available.

- ① Owned by Victory Capital Management Inc. (Ohio) and operates as a Victory Capital investment franchise.
- 2 Formerly LS Investment Advisors LLC.
- 3 Total amount of tax-exempt portfolios as of Jan. 2018 (reported above) includes sub-advisory accounts for which LSIA does not have account ownership. Classifications for these accounts are determined on a best efforts basis on the information available to LSIA.

CRAIN'S LIST: MICHIGAN'S LARGEST VENTURE CAPITAL FIRMS

Ranked by money under management

	Company Address Phone; website	Top local executives(s)	Money under management (\$000,000) 2017/2016	Funds managed 2017	Michigan investment professionals 2017	Description
1	Beringea 32330 W. 12 Mile Road, Farmington Hills, 48332 (248) 489-9000; www.beringea.com	Charles Rothstein, founder, senior managing director; Michael Gross, managing director	\$715.0	10	5	A private equity firm providing growth capital to market-leading businesses. The firm's team offers portfolio companies the resources to grow their businesses and create value for shareholders. Beringea invests \$2-15 million in equity in companies seeking capital for business expansion and growth. Beringea operates in the UK as Beringea UK.
2	Baird Capital 425 N. Main St., Ann Arbor, 48104 (888) 792-0477; www.bairdcapital.com	Dave Gregorka, venture partner	\$460.0	4	1	Focus on early- and expansion-stage tech and health care companies. Headquartered in Chicago, Ill.
3	Arboretum Ventures 303 Detroit St., Suite 301, Ann Arbor, 48104 (734) 998-3688; www.arboretumvc.com	Jan Garfinkle; Tim Petersen and Paul McCreadie, managing directors	\$454.0	4	6	Focus on medical device, diagnostic, health care IT and health care service companies.
4	MK Capital 535 W. William, Suite 303, Ann Arbor, 48103 (734) 663-6500; www.mkcapital.com	Josh Beebe, director; Bret Maxwell, Mark Koulogeorge, managing directors	\$265.0	2	1	Preferred initial investment amount: \$4 million. Invests in various stages of growth for cloud infrastructure, digital media, software and education technology. Headquartered in Northbrook, Ill.
5	Arsenal Venture Partners 303 Detroit St., Suite 100, Ann Arbor, 48104 (734) 436-1496; www.arsenalvp.com	Ryan Waddington, partner	\$230.0	5	2	Multistage investor aims at intersection of government, large companies and emerging technology. Headquartered in Winter Park, Fla.
6	Mercury Fund 303 Detroit St., Suite 100, Ann Arbor, 48104 NA; www.mercuryfund.com	Adrian Fortino, partner	\$205.0	3	1	An early-stage venture capital firm. With over \$200 million under management, Mercury focuses on entrepreneurs and technology innovation originating in the U.S. Midcontinent. Investment themes target SaaS, Cloud, and Data Science/AI platforms that make the industrial ecosystems of Middle America more competitive and efficient.

This list ranks venture capital firms with a presence in Michigan. Information is provided by the **Michigan Venture Capital Association**, the companies, company websites and the Michigan Economic Development Corporation. It is not a complete listing but the most comprehensive available. Companies are listed with the address and top executive of their main metro Detroit office. Companies headquartered outside their local location are noted in the description. NA = not available.

LIST RESEARCHED BY SONYA D. HILL



CRAIN'S LIST: LARGEST CREDIT UNIONS Ranked by 2017 assets

	Company Address Phone; website	Top executive(s)	Assets (\$000,000) 2017	Assets (\$000,000) 2016	Percent change	Number of members/ Number of branches	Total loans (\$000,000) 2017	Total loans (\$000,000) 2016
1	DFCU Financial 400 Town Center Drive, Dearborn 48126 (888) 336-2700; www.dfcufinancial.com	Mark Shobe president and CEO	\$4,628.1	\$4,362.2	6.1%	228,046 23	\$1,055.4	\$1,063.2
2	Genisys Credit Union 2100 Executive Hills Blvd., Auburn Hills 48326 (248) 322-9800; www.genisyscu.org	Jackie Buchanan president and CEO	2,351.6	2,204.5	6.7	204,523 31	1.5	1,274.7
3	Michigan Schools & Government Credit Union 40400 Garfield Road, Clinton Township 48038 (586) 263-8800; www.msgcu.org	Peter Gates president and CEO	1,853.6	1,669.9	11.0	125,656 14	1,474.7	1,255.7
4	Lake Trust Credit Union 4605 S. Old U.S. Highway 23, Brighton 48114 (888) 267-7200 ; www.laketrust.org	David Snodgrass president and CEO	1,817.3	1,775.0	2.4	174,583 NA	1,406.8	1,375.1
5	Credit Union One 400 E. Nine Mile Road, Ferndale 48220 (800) 451-4292; www.cuone.org	Gary Moody president and CEO	1,144.8	1,089.7	5.1	127,310 20	844.7	785.6
6	Community Choice Credit Union 31155 Northwestern Highway, Suite 294, Farmington Hills 48334 (877) 243-2528; www.communitychoicecu.com	Robert Bava president and CEO	1,027.5	853.4	20.4	98,765 NA	821.5	710.6
7	Michigan First Credit Union 27000 Evergreen Road, Lathrup Village 48076 (313) 345-7200; www.michiganfirst.com	Michael Poulos president and CEO	863.5	785.1	10.0	148,346 NA	593.2	509.4
8	Community Financial Credit Union 500 S. Harvey, Plymouth 48170 (734) 453-1200; www.cfcu.org	William Lawton president and CEO	856.8	766.1	11.8	72,133 13	793.3	710.1
9	Michigan Educational Credit Union 9200 Haggerty Road, Plymouth 48170 (734) 455-9200; www.michedcu.org	Robert Sandercock president and CEO	799.6	763.3	4.8	52,596 NA	467.1	438.0
10	University of Michigan Credit Union 340 E. Huron St., Ann Arbor 48104 (734) 662-8200; www.umcu.org	Tiffany Ford president and CEO	793.7	729.3	8.8	93,010 NA	578.3	468.6
11	Zeal Credit Union 17250 Newburgh, Livonia 48152 (800) 321-8570; www.zealcreditunion.org	Anthony Carnarvon president and CEO	577.7	555.3	4.0	64,822 NA	302.5	289.0
12	Vibe Credit Union 44575 W. 12 Mile Road, Novi 48377 (248) 735-9500; www.vibecreditunion.com	Thomas Reagan CEO	528.9	517.3	2.2	32,986 8	351.2	318.6
13	Alliance Catholic Credit Union 255 E. Maple Road, Troy 48083 (877) 950-2228; www.allianceccu.com	Robert Grech CEO	439.3	442.7	-0.8	33,521 7	197.3	191.3
14	Diversified Members Credit Union 1480 E. Jefferson Ave., Detroit 48207 (313) 568-5000; www.dmcu.com	Kathie Trembath CEO	412.1	418.6	-1.6	25,373 4	130.6	109.6
15	Christian Financial Credit Union 18441 Utica Road, Roseville 48066 (586) 772-6330; www.christianfinancialcu.org	Patricia Campbell, president and CEO; James Speshock, COO	381.3	362.0	5.3	42,209 11	267.7	252.0
16	Oakland County Credit Union ^① 1375 N. Oakland Blvd., Waterford Township 48327 (248) 886-0144; www.oaklandcountycu.com	Allan McMorris president and CEO	351.2	329.8	6.5	32,001 6	242.2	211.9
17	Cornerstone Community Financial 2955 University Drive, Auburn Hills 48326 (248) 340-9310; www.ccfinancial.com	Heidi Kassab president and CEO	269.3 ^②	272.3	-1.1	22,752 [©] NA	239.8	239.1
18	Public Service Credit Union 7665 Merriman Road, Romulus 48174 (734) 641-8400; www.pscunow.com	Dean Trudeau president and CEO	269.2	239.0	12.6	32,817 NA	183.7	149.1
19	People Driven Credit Union (3) 24333 Lahser Road, Southfield 48033 (248) 263-4100; www.peoplestrustcu.org	Renee DeMarco president and CEO	256.1	249.5	2.6	24,126 5	157.5	137.4
20	Our Credit Union 3070 Normandy Road, Royal Oak 48073 (248) 549-3838; www.ourcuonline.org	Tina Dix president and CEO	247.8	238.4	3.9	21,965 4	147.8	138.2
21	Extra Credit Union 6611 Chicago Road, Warren 48092 (586) 276-3000; www.extracreditunion.org	Deidra Williams president and CEO	221.8	214.1	3.6	20,334	126.6	111.1
22	LOC Federal Credit Union 22981 Farmington Road, Farmington 48336 (248) 474-2200; www.locfederal.com	James Dickinson Jr. president and CEO	215.2	201.8	6.7	25,002 3	110.0	97.3
23	FreeStar Financial Credit Union ^① 37570 Gratiot Ave., Clinton Township 48036 (586) 466-7800; www.freestarfinancial.com	Drema Isaac president and CEO	207.9	192.6	7.9	20,000 4	174.4	150.0
24	Michigan Legacy Credit Union ^⑤ 144 E. Pike St., Pontiac 48342 (248) 334-0568; www.myagcu.org	Carma Peters president and CEO	178.7	172.4	3.6	21,546 6	89.3	72.8
25	Parda Federal Credit Union 2601 Cambridge Court, Auburn Hills 48326 (248) 340-7000; www.parda.com	Kim Jones president and CEO	176.7	174.0	1.5	16,233 NA	98.4	94.6

This list of credit unions is of the largest such institutions in Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Information is supplied by the credit unions and the National Credit Union Administration December 2017 reports, ncua.gov. This is not a complete listing but the most comprehensive available. Actual figures may vary. NA = not available.

① My Postal Credit Union merged with Oakland County Credit Union effective May 1, 2016.

^{2 2017} annual report.

 $[\]underbrace{ \texttt{3} \textit{People Trust Credit Union merged with Community Driven Credit Union July 1, 2014 and formed People Driven Credit Union. }$

⁴ Formerly Central Macomb Community Credit Union.

⁽⁵⁾ Affinity Group Credit Union changed its name to Michigan Legacy Credit Union effective Oct. 13, 2015.





- Commercial litigation, from standard breach of contract claims to complex ERISA fraud claims
- Substantial experience litigating civil and criminal tax issues, specifically, cases that arise under the Michigan Tobacco Products Tax Act
- Assists in many debtor/creditor rights cases, bankruptcy proceedings, and has represented numerous creditors committees



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CRAIN'S LIST: LARGEST MICHIGAN BUSINESS INSURANCE AGENCIES AND COMPANIES Ranked by 2017 revenue

	Company Address Phone; website	Top executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Premium volume (\$000,000) 2017	Employees Jan.2018 Michigan/ Total U.S.	Worldwide employees Jan.2018	Insurance category
1	H.W. Kaufman Group Inc./Burns & Wilcox Ltd. 30833 Northwestern Highway, Farmington Hills 48334 (248) 932-9000: www.hwkaufman.com	Alan Jay Kaufman chairman, president and CEO	\$2,100.0	\$2,050.0	2.4%	\$2,100.0	266 1,732	1,817	Insurance Company
	Auto-Owners Insurance Co. Inc. 6101 Anacapri Blvd., Lansing 48917 (517) 323-1200; www.auto-owners.com	Jeffrey Tagsold $^{\scriptsize \textcircled{1}}$ chairman and CEO	1,782.2	1,735.6	2.7	7,296.6	2,697 4,908	4,908	Insurance Company
3	Amerisure Mutual Insurance Co. 26777 Halsted Road, Farmington Hills 48331 (248) 615-9000; www.amerisure.com	Gregory Crabb president and CEO	838.9	835.9	0.4	838.9	357 737	737	Insurance Company
4	AmeriTrust Group Inc. (formerly Meadowbrook Inc.) (2) 26255 American Drive, Southfield 48034-6112 (248) 358-1100; www.ameritrustgroup.com	Kenn Allen president and CEO	715.5	707.1	1.2	672.2	323 799	799	Insurance Agency, Insurance Company
5	Marsh & McLennan Companies Inc. (MMC) One Towne Square, Suite 1100, Southfield 48076 (248) 945-5600; www.mmc.com	Nina Maggart managing director & head of office	126.0 ^③	122.0 ^③	3.3	0.0	0	0	Insurance Company
6	Brown & Brown of Detroit 35735 Mound Road, Sterling Heights 48310 (586) 977-6300; www.bbdetroit.com	Todd Piersol, EVP; Angela Garner, president; Paul Glantz; Doug Shepson, administration	64.8	62.9	3.0	383.2	539 7,996	7,996	Insurance Agency
7	Arthur J. Gallagher & Co. 30150 Telegraph Road, Suite 408, Bingham Farms 48025 (248) 203-0626; www.ajg.com	Bryan Hirn, area president, benefits & HR Consulting; Ryan Isaacs, area president, insurance & risk management	58.0	56.0	3.6	NA	200 NA	26,783	Insurance Agency
8	Marsh & McLennan Agency LLC - Michigan 3331 W. Big Beaver Road, Suite 200, Troy 48084 (248) 822-8000 and (734) 525-2463; www.mma-mi.com	Becky McLaughlan, president & CEO Health & Benefits; Dan Hale, president & CEO, Property & Casualty	38.8	36.8	5.3	1,596.7	144 144	144	Insurance Agency, Insurance Company
9	LSG Insurance Partners 2600 S. Telegraph Road, Suite 100, Bloomfield Hills 48302 (248) 332-3100; www.lsgip.com	Jay Schreibman president and CEO	37.0	34.3	7.9	1,394.5	86 101	101	Insurance Agency
10	Valenti, Trobec, Chandler Inc./VTC Insurance Group 1175 W. Long Lake Road, Troy 48098 (248) 828-3377; www.vtcins.com	Alan Chandler, president and CEO; Jeffrey Chandler, EVP and Robert Trobec, CFO/EVP	34.5	31.1	11.1	180.0	156 161	161	Insurance Agency
11	Kapnick Insurance Group 769 Chicago Road, Troy 48083 (248) 352-4455; www.kapnick.com	Jim Kapnick CEO	29.7	29.4	1.1	300.0	156 156	156	Insurance Agency
12	Hylant Group Inc. 2401 W. Big Beaver Road, Ste. 400, Troy 48084 (248) 643-8750 ; www.hylant.com	Patrick McDaniel, Michigan partnership leader; Michael Nixon, senior VP, SEMI Employee Benefits Leader	28.9	27.3	5.7	427.7	158 695	695	Insurance Agency
13	Michigan Financial Cos. Inc. 28411 Northwestern Highway, Suite 1300, Southfield 4803 (248) 663-4700; www.michiganfinancial.com	Nick Valenti 4president and CEO	17.6	17.1	3.2	16.4	92 127	127	Insurance Agency
14	The Huttenlocher Group 1007 W. Huron, Waterford Township 48328 (248) 681-2100; www.hgway.com	David Huttenlocher CEO	14.3	11.8 ^④	21.2	110.0	86 86	86	Insurance Agency
	Daly Merritt Insurance 3099 Biddle Ave., Wyandotte 48192 (734) 283-1400; www.dalymerritt.com	Martin Daly president and CEO and Melissa Armatis COO	11.2	12.4	-9.6	124.5	59 NA	3,888	Insurance Agency
15	A. E. Mourad Agency Inc. 28277 Dequindre Road, Madison Heights 48071 (248) 336-1600; www.aemourad.com	Anthony Mourad, president; Peter Mourad and Steve Mourad, VPs	11.2	10.8	3.0	638.9	16 19	19	Insurance Agency
17	KIG Korotkin Insurance 26877 Northwestern Highway, Suite 400, Southfield 48033 (248) 352-5140; www.getkig.com	Kenneth Korotkin president	8.3	7.8	6.6	8.3	50 50	50	Insurance Agency
18	Oswald Cos. 39572 Woodward Ave., Suite 201, Bloomfield Hills 48304 (248) 433-1466; oswaldcompanies.com	Catherine Kosin senior vice president, Detroit market leader	6.8	8.0	-15.0	59.0	29 400	400	Insurance Agency
19	Capital Insurance Group 1263 W. Square Lake Road, Bloomfield Hills 48302 (248) 333-2500; www.capitalinsuranceagent.com	Robert Moglia Jr., president; Edmund George, Tom Moglia, Donn Johnson, VPs	6.3	6.0	5.0	42.0	27 27	27	Insurance Agency
20	Johnston Lewis Associates Inc. 575 E. Maple Road, Troy 48083 (248) 528-2400; www.johnstonlewis.com	Jay Sawmiller, president and CEO; Mike Cardella, Dan Wilhelm, Steve Rosser, EVPs	5.7	5.0	14.0	43.5	36 36	36	Insurance Agency
21	J.S. Clark Agency Inc. 25900 W. 11 Mile Road, Suite 210, Southfield 48034 (248) 355-9600; www.jsclarkagency.com	Joel Clark president and CEO	5.4	5.1	5.7	0.0	33 33	33	Insurance Agency
	Allied Insurance Managers Inc. 1055 S. Blvd. E., Suite 110, Rochester Hills 48307 (248) 853-0930; www.alliedinsmgr.com	Ron Kosmal, chairman and CEO; Paul Murad, president; Jayson Bass, VP	4.7	4.4	6.4	35.0	33 33	33	Insurance Agency
23	Cornerstone Municipal Advisory Group LLC 50 West Big Beaver, Ste. 220, Troy 48084 (248) 878-2100; www.cornerstonemunicipal.com	Mark Manquen founder/president	3.7	3.7	0.6	206.2	21 21	22	Insurance Agency
23	Goodman Venegas Insurance Agency Inc. 2800 Livernois, Suite 170, Troy 48083 (248) 740-9090; www.goodmanvenegas.com	M. Paul Venegas, president; Regina Goodman, co-owner	3.7	3.4	8.8	33.0	15 15	15	Insurance Agency

This list is an approximate compilation of the largest such agencies and companies in Michigan. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Michigan office. NA = not available.

- 1 Succeeded Jeffrey Harrold as chairman and CEO in December 2017.
- ② Meadowbrook Insurance Group, announced in October that it had changed its name to AmeriTrust Group Inc.
- ③ Includes Marsh, Mercer and Oliver Wyman figures.
- 4 Southeast Michigan revenue only.

LIST RESEARCHED BY SONYA D. HILL

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eal estate was nearly synonymous with business in Detroit in 2018. The year started with work getting under way on what it planned to be Detroit's tallest building, a Dan Gilbert project on the site of the former Hudson's flagship store. And as the year went on, plans for that tower kept getting taller and taller (at press time, the vision had grown from 734 feet to 912 feet). Only time will tell where

Corktown saw the year's other major real estate story the purchase and planned renovation of the long-vacant Michigan Central Station by Ford Motor Co. The automaker is aiming to make that piece of early 20th century history into the laboratory for transporation for the early 21st century.

Those were the big headlines, but there's a whole world of real estate in metro Detroit, the details of which fill the following pages.

The Real Estate lists

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CRAIN'S LIST: LARGEST ARCHITECTURAL FIRMS

Ranked by 2017 revenue

				Number of		
	Company Address Phone; website	Top local executive(s)		registered architects	of projects (\$000,000)) Notable projects Detroit area
1	SmithGroup 500 Griswold St., Suite 1700, Detroit 48226 (313) 983-3600; www.smithgroup.com	Jeffrey Hausman, Detroit office director; Mike Medici, president and managing partner	\$256.7 \$235.9	83 337	\$4,211.8 \$3.5	Wayne State University Mike Ilitch School of Business, Detroit; Henry Ford Hospital Cancer Center, Detroit; Little Caesars Global Resource Center, Detroit; Eco Homes at Midtown Detroit; Google Detroit Office, Detroit; LinkedIn Detroit Office, Detroit; DTE Energy Campus and Neighborhood Master Plan, Detroit; City of Detroit Islandview Greater Villages Urban Design, Detroit; University of Michigan-Dearborn Engineering Lab Building, Dearborn; Edsel & Eleanor Ford House Visitor Center and Administration Building, Grosse Pointe; University of Michigan School of Dentistry Renovation, Ann Arbor; University of Michigan Biological Sciences Building, Ann Arbor; General Motors Workplace Transformation, Warren
2	Ghafari Inc. 17101 Michigan Ave., Dearborn 48126 (313) 441-3000; www.ghafari.com	Yousif Ghafari chairman	145.2 151.0	23 50	NA NA	Projects for major OEMs and suppliers, including labs, offices and manufacturing facilities; Wayne County Airport + College for Creative Studies
3	Harley Ellis Devereaux Corp. 26913 Northwestern Highway, Suite 200, Southfield 48033 (248) 262-1500; www.hed.design	Michael Cooper, president and managing principal	78.8 67.4	30 115	780.0 659.0	NA
4	Fishbeck, Thompson, Carr & Huber Inc. 39500 Mackenzie Drive, Suite 100, Novi 48377 (248) 324-2090; www.ftch.com	Regine Beauboeuf, director of client services; Juliet Jakobowski Maes, marketing director	78.1 67.5	5 24	125.3 120.8	Clinton River Water Resource Recovery Facility Administration Building; University Hospital Psychiatric Day Treatment Center; University of Michigan Memorial Phoenix Laboratory Dry Room; Wayne State University Prentis Hall Renovations; ZF Global Electronics Laboratory
5	AECOM 27777 Franklin Road, Suite 2000, Southfield 48034 (248) 204-5900; www.aecom.com	G. Jerry Attia managing principal, Michigan, Buildings+Places	54.9 57.3	15 636	NA NA	NA
6	Orchard, Hiltz & McCliment Inc. (OHM Advisors) 34000 Plymouth Rd., Livonia 48150 (888) 522-6711; www.ohm-advisors.com	John Hiltz president	51.8 46.6	NA NA	NA NA	Market Pavilion at Westland's Tattan Park; Westland City Hall; city of Romulus police, fire and courthouse building; city of Milford wastewater treatment plant; city of Auburn Hills Department of Public Works renovation
7	NORR LLC 150 W. Jefferson Ave., Suite 1300, Detroit 48226 (313) 324-3100; www.norr.com	Anthony Ricciuti, RA, OAA, NCARB, vice president	28.5 24.7	22 52	546.0 475.0	Detroit Diesel Campus Renovation projects, Beaumont Health Retail Strategy Program, Wayne State University - STEM Innovation Center, MiDtown Detroit - dual brand hotel mixed use development, Pittsfield Mixed Use Development - residential and retail, Village at Northville mixed use - retail and residential, DWSD - Central Services Facility Consolidation project
8	ROSSETTI 160 W. Fort St., Suite 400, Detroit 48226 (313) 463-5151; www.rossetti.com	Matthew Rossetti president	27.0 25.0	26 ^① 26	NA NA	Ford Field renovation, Greektown Marketplace, One Campus Martius Building, Brewster Douglass Master Plan
9	Integrated Design Solutions LLC 1441 W. Long Lake Rd., Suite 200, Troy 48098 (248) 823-2100; www.ids-troy.com	Paul Stachowiak president	21.3 18.7	27 32	304.0 267.0	University of Michigan, Michigan Union, Ford Enterprise Data Center 2, Michigan State University STEM Teaching Facility, State of Michigan Caro Psychiatric Hospital, Eastern Michigan University Sill Hall, Ferris State University Pharmacy Building, Lincoln Park Public Schools Hoover Elementary, Schoolcraft Applied Science Building, University of Notre Dame Indoor Practice Facility, Oakland Community College Athletic Building C, Eastern Michigan University Student Athlete Performance and Success Center
10	Neumann/Smith Architecture 400 Galleria Officentre, Suite 555, Southfield 48034 (248) 352-8310; www.neumannsmith.com	Joel Smith president	21.2 21.4	29 29	800.0 800.0	Bedrock Detroit Monroe Block, Ford Land Wagner Place Development, Beaumont Relocation, Oakland University Hillcrest Hall
11	Sidock Group 45650 Grand River Ave., Novi 48374-1351 (248) 349-4500; www.sidockgroup.com	William Sidock CEO and president	17.8 18.7	7 10	NA NA	Fischer Automotive Expansion, BASF Research Facilities, US Steel, JLA Demolition, Nuvue Foods Addition, Northland Federal Credit Union.
12	Hobbs+Black Architects Inc. 100 N. State St., Ann Arbor 48104 (734) 663-4189; www.hobbs-black.com	William Hobbs president, CEO and COO	16.5 16.0	21 23	680.0 600.0	United Artist Building Renovation, The Vic (formerly Collegian North), Arbor Research Collaborative for Health HQ, Michigan State University Abrams Planetarium Renovations, Henry Ford Medical Center at the Village at Bloomfield, Woodward Corners by Beaumont, Michigan State Police Grand Rapids Consolidation
13	Hamilton Anderson Associates Inc. 1435 Randolph, Suite 200, Detroit 48226 (313) 964-0270; www.hamilton-anderson.com	Rainy Hamilton, Jr., FAIA, NOMA president	14.5 10.3	25 0	650.0 625.0	City Modern Detroit, Little Caesars Arena, Elton Park, Wayne State University Student Housing, Solanus Casey Center Masterplan, Hudson's Site, Motown Museum Expansion, Aretha Franklin Amiptheater (formerly Chene Park), Gordie Howe Bridge
14	Professional Engineering Associates Inc. (PEA Inc.) 2430 Rochester Court, Suite 100, Troy 48083 (248) 689-9090; peainc.com	James Butler president	14.4 12.8	NA NA	NA NA	NA
15	HKS Architects PC 235 E. Main St., Suite 102C, Northville 48167 (248) 347-7050; www.hksinc.com	Steven Jacobson, principal and EVP	12.3 14.2	12 464	1,800.0	University of Michigan Brighton Health Center, St. Joseph Mercy Oakland South Tower and Surgery Pavilion; Detroit Medical Center Harper University Hospital lab and surgery renovation; Beaumont Neuroscience Center; University of Michigan C.S. Mott Children's Hospital and Von Voigtlander Women's Hospital, St. Joseph Mercy Ann Arbor East and North Patient Towers
16	Nova Consultants Inc. 21580 Novi Road, Suite 300, Novi 48375 (248) 347-3512; www.novaconsultants.com	Sunil Agrawal president	12.0 10.6	NA NA	NA NA	Solar Carport Canopy at Ford Head Quarter, Solar Farm at Domino Property, Solar Arrays at University of Michigan
17	(248) 338-4561; www.tmp-architecture.com	Gail Allevato, president, chief marketing officer	11.7 10.6	25 NA	NA 286.4	Novi Community School District Early Childhood Education Center; University of Michigan Stephen M. Ross Athletic Campus Athletics South Competition and Performance Project; St. Clair Community College Fieldhouse; Plymouth-Canton Community Schools Liberty Middle School; Troy School District Bond Program
18	Stantec ^② 2338 Coolidge, Berkley 48072 (248) 336-4700; www.stantec.com	Janice Suchan senior principal	11.2 NA	19 441	30.4 NA	Grand Valley State University Pew Library; Bloomfield Hills High School; Central Michigan University Biosciences Building; Kettering University Master Plan; Western Michigan University Sangren Hall; Lansing Community College Gannon Building; Michigan State University Akers Dining Hall, AAA Headquarters
19	Albert Kahn Associates Inc. (3) 3011 W. Grand Blvd., Suite 1800, Detroit 48202-3000 (313) 202-7000; www.albertkahn.com	Alan Cobb president and CEO	11.0 16.5	NA NA	NA 700.0	Ford Motor Company R&E Drivability Labs and facility renovations; Berkshire eSupply HQ - Berkshire Hathaway; Fisher Building and Albert Kahn building renovations, The Platform; Detroit Zoo Multiple Projects; VA Hospital Detroit.

This list of leading architectural firms is an approximate compilation of the largest such firms in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual revenue figures may vary. NA = not available.

- ① As of January. Laid off 15 employees on Oct. 25, including licensed architects. Rossetti declined to provide the current number.
- ② Formerly SHW Group LLC. Was acquired by Stantec in May 2014.
- 3) The architecture firm is moved from the Albert Kahn Building to the Fisher Building in May.

CRAIN'S LIST: LARGEST GENERAL CONTRACTORS

Ranked by 2017 revenue

1 (0111	Red by 2011 Teveride			Value of			
	Company Address Phone; website	Top local executive(s)	Revenue (\$000,000) 2017/2016	new contracts (\$000,000) 2017/2016	Local employees Jan. 2018	Total new projects 2017/2016	Southeast Michigan projects started 2017
1	Barton Malow Co. 26500 American Drive, Southfield 48034 (248) 436-5000; www.bartonmalow.com	Ryan Maibach president and CEO	\$2,591.0 \$2,425.5	\$1,302.4 \$1,823.8	1,324	340 283	227
2	Belfor Holdings Inc. 185 Oakland Ave., Suite 150, Birmingham 48009 (248) 594-1144; www.belfor.com	Sheldon Yellen CEO	1,794.8 1,590.2	1,746.7 1,524.9	2,233	141,912 102,000	3,763
3	Walbridge 777 Woodward Ave., Suite 300, Detroit 48226 (313) 963-8000; www.walbridge.com	John Rakolta Jr. chairman and CEO	1,500.0 1,450.0	1,291.0 1,440.0	347	159 158	67
4	Commercial Contracting Group Inc. 4260 N. Atlantic Blvd., Auburn Hills 48326 (248) 209-0500; www.cccnetwork.com	Stephen Fragnoli president and CEO	480.0 298.0	392.1 NA	165	NA NA	NA
5	Aristeo Construction Co. 12811 Farmington Road, Livonia 48150 (734) 427-9111; www.aristeo.com	Michelle Aristeo Barton $^{\scriptsize \textcircled{1}}$ president	448.6 402.8	556.8 354.0	425	430 390	NA
6	The Christman Co. The Fisher Building, 3011 W. Grand Blvd., Suite 2600, Detroit 48202-3030 (313) 908-6060; www.christmanco.com	Ronald Staley, senior VP, Southeast Michigan operations	305.9 100.0	645.3 830.5	35	164 104	13
7	Roncelli Inc. 6471 Metropolitan Parkway, Sterling Heights 48312 (586) 264-2060; www.roncelli-inc.com	Gary Roncelli, chairman and CEO; Thomas Wickersham, president and COO	281.0 235.0	294.0 280.0	232	88 85	85
8	Ideal Contracting 2525 Clark St., Detroit 48209 (313) 843-8000; www.idealcontracting.com	Frank Venegas Jr. chairman and CEO	276.5 273.3	249.2 245.9	378	887 743	887
9	Turner Construction Co. 535 Griswold St., Suite 1525, Detroit 48226 (313) 596-0500; www.turnerconstruction.com/office- network/detroit	David Kelly VP and general manager	233.9 108.7	189.9 316.2	75	34 50	25
10	Clark Construction Co. 3535 Moores River Drive, Lansing 48911 (517) 372-0940; www.clarkcc.com	Charles Clark CEO	200.0 238.3	NA 218.0	50	NA 22	NA
11	Frank Rewold and Son Inc. 333 E. Second St., Rochester 48307 (248) 651-7242; www.frankrewold.com	Frank Rewold president and CEO	182.1 69.5	250.0 211.7	67	28 29	28
12	Dearborn Mid-West Co. 20334 Superior Road, Taylor 48180 (734) 288-4458; www.dmwcc.com	Jeff Homenik president and CEO	177.0 172.0	NA NA	165	NA NA	NA
13	Sachse Construction and Development Co. LLC 1528 Woodward Ave., Suite 600, Detroit 48226 (313) 481-8200; www.sachseconstruction.com	Todd Sachse, CEO and founder; Steve Berlage, president and COO	167.0 203.7	191.0 253.0	165	170 225	75
14	The Colasanti Cos. 24500 Wood Court, Macomb Township 48042 (586) 598-9700; www.colasantigroup.com	Carey Colasanti, CEO; Pat Wysocki, president	162.0 135.0	154.4 173.4	200	21 25	16
15	Walsh Construction Co. 3011 W. Grand Blvd., Suite 2300, Detroit 48202 (313) 873-6600; www.walshgroup.com	Sam Bahou business group leader	158.9 253.3	120.0 43.4	100	134 128	2
16	George W. Auch Co. (dba Auch Construction) 735 S. Paddock St., Pontiac 48341 (248) 334-2000; www.auchconstruction.com	Vincent DeLeonardis president and CEO	150.2 172.8	349.0 271.5	105	122 126	122
17	Oliver/Hatcher Construction and Development Inc. 27333 Meadowbrook Road, Suite 100, Novi 48377 (248) 374-1100; www.oliverhatcher.com	Paul Hatcher, president; Paul Oliver, principal	147.2 86.7	50.4 79.0	39	NA NA	NA
18	Devon Industrial Group 535 Griswold St., Suite 2050, Detroit 48226 (313) 221-1600; www.devonindustrial.com	David Burnley president and CEO	145.0 160.0	NA 103.0	70	NA 8	NA
19	Alberici Constructors Inc. 26711 Northwestern Hwy. Suite 255, Southfield 48033 (734) 367-2500; www.alberici.com	Mark Okroy vice president and general manager	142.6 106.6	33.2 85.2	19	6 13	2
20	DeMaria 3031 W. Grand Blvd., Suite 624, Detroit 48202-3008 (313) 870-2800; www.demariabuild.com	Joseph DeMaria Jr., CEO; Anthony DeMaria, president	102.5 124.1	103.1 86.3	120	36 44	36
21	Marsh Construction (T.H. Marsh) 100 W. Long Lake Road, Suite 200, Bloomfield Hills 48304 (248) 586-4130; www.thmarsh.com	Ryan Marsh president and CEO	97.0 90.0	NA NA	60	NA NA	NA
22	Spence Brothers 4130 Varsity Drive, Ann Arbor 48180 (734) 213-6033; www.spencebrothers.com	Herbert Spence III president/CEO	90.4 35.4	45.0 97.3	NA	34 59	7
23	C.E. Gleeson Constructors Inc. 984 Livernois, Troy 48083 (248) 647-5500; www.gleesonconstructors.com	Charles E. Gleeson II president and CEO	81.0 79.0	115.0 89.0	38	34 27	17
24	Kirco Manix 101 W. Big Beaver, Suite 200, Troy 48084 (248) 354-5100; www.kircomanix.com	Douglas Manix president	78.0 96.0	65.0 90.0	35	20 25	NA
25	O'Brien Construction Inc. 966 Livernois Road, Troy 48083 (248) 334-2470; www.obriencc.com	Timothy O'Brien president	65.2 NA	146.7 NA	42	10 NA	10

This list of general contractors is a compilation of the largest such companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Southeast Michigan office. Actual revenue figures may vary. NA = not available.

① Succeeded Joseph Aristeo as president in July. Joseph Aristeo will take on the role of executive advisor.

LIST RESEARCHED BY SONYA D. HILL



CRAIN'S LIST: LARGEST MEETING FACILITIES

Ranked by total square feet of meeting space

	ned by total square rect of			Square	Capacity of largest		
	Facility		Total square feet of	feet of largest	theater/ classroom banquet/	Number of	
	Address Phone; website	Top executive(s)	meeting space			meeting rooms	Amenities
1	Cobo Center 1 Washington Blvd., Detroit 48226 (313) 877-8777; www.cobocenter.com	Claude Molinari general manager	940,000		12,000 / 6,000 9,000 / 15,000		Free Wi-Fi, broadcast studio, over 100 digital signs, 2,200 on-site parking spots, concierge and business center, on-site catering
2	The Henry Ford (The Edison Institute Inc.) 20900 Oakwood Blvd., Dearborn 48124 (313) 982-6001; www.thehenryford.org	Patricia Mooradian president and CEO	544,020	22,000	600 / 200 600 / 5,000		Horse-drawn carriages, Model T rides, historic carousel, steam locomotive, historic re-enactments, tours, curators, gardens and private courtyards with most venues, organic and local menus available
3	Ford Field 2000 Brush St., Detroit 48226 (313) 262-2000; www.detroitlions.com	Rod Wood president	375,000	100,000	65,000 / 600 1,200 / 5,000		Caterer, stadium tours, on-field activities, attached parking structure; the 65,000 capacity theatre-style is using the stadium seating; capacity for cocktail/strolling supper-style includes the field
4	Ultimate Soccer Arenas 867 South Blvd., Pontiac 48341 (248) 648-7000; www.ultimatesoccerarenas.com	George Derderian president and managing partner	365,000	100,000	6,000 / 120 600 / 600	7	Full service bar, restaurant and coffee shop
5	Suburban Collection Showplace 46100 Grand River Ave., Novi 48374 (248) 348-5600; www.suburbancollectionshowplace.com	Blair Bowman owner and president	350,000	215,000	12,000 / 6,000 6,000 / 6,000		Attached 126-room Hyatt Place Hotel, 25,000 square feet of pre-function space, wireless internet access, more than 5,700 parking spaces
6	The Masonic of Detroit 500 Temple St., Detroit 48201 (313) 832-7100; www.themasonic.com	Roger Sobran president	200,000	19,500	4,404 / 650 1,144 / 1,144	35	Space for corporate functions with two theaters, break-out rooms, two ballrooms, full-service catering and valet or self-parking options
6	Eastern Michigan University Convocation Center 799 N. Hewitt Road, Ypsilanti 48197 (734) 487-5386; www.emutix.com	Mark Monahan director	200,000	20,000	9,500 / 350 1,000 / 1,500	75	Atrium area, full-service catering, eight furnished luxury suites, ample onsite parking, private meeting rooms
8	Little Caesars Arena 2645 Woodward Ave., Detroit 48201 NA; www.olympiaentertainment.com	Chris Granger group president, Sports and entertainment, Ilitch Holdings	147,501		NA / NA NA / NA		NA
9	Fox Theatre 2211 Woodward Ave., Detroit 48201 (313) 471-3333; www.OlympiaEntertainment.com	Chris Granger group president, Sports and entertainment, Ilitch Holdings	125,000		5,000 / 400 800 / 1,000		Offers several event spaces for corporate receptions, galas, meetings and award ceremonies. Can accommodate an intimate reception for 50 to 5,000
10	Detroit Marriott Renaissance Center 400 Renaissance Drive, Detroit 48243 (313) 568-8000; www.detroitmarriott.com	Shonda Johnson area general manager			2,100 / 1,200 1,800 / 2,200		Wheelchair access, internet access, self or valet parking, fitness center, concierge lounge, movie theater, food court, shops, People Mover station
11	Macomb Community College, south campus 14500 E. 12 Mile Road, Warren 48088 (586) 498-4198; www.macomb.edu/eventservices	James O. Sawyer IV president	100,000		4,000 / 300 300 / 7,000		Sports & Expo Center, John Lewis Conference Center, free parking and internet, catering services
12	Michigan Science Center 5020 John R St., Detroit 48202 (313) 577-8400; www.mi-sci.org	John Anderson ^① interim CEO	85,000	8,700	800 / 500 500 / 800		Wheelchair access, event management team, special exhibits, nine hands- on activity galleries, four theaters including two dome theaters, 4-D theater and meeting space, large science stage, limited VIP parking
13	Emagine Canton 39535 Ford Road, Canton Township 48187 (734) 721-3456; www.emagine-entertainment.com	Anthony LaVerde, CEO; Paul Glantz, founder and chairman	80,000	NA	183 / 183 250 / 600		Movie theaters that have 18 screens with seating for 30-183; spacious lobbies for strolling dinners and cocktail parties
13	Emagine Novi 44425 W. 12 Mile Road, Novi 48377 (248) 468-2990; www.emagine-entertainment.com	Anthony LaVerde, CEO; Paul Glantz, founder and chairman	80,000	NA	318 / 318 250 / 600		Movie theaters that have 10-18 screens with seating for 100-318 including the all new Super Emax screen; spacious lobbies for strolling dinners and cocktail parties
15	Macomb Community College, center campus 44575 Garfield Road, Clinton Township 48038-1139 (586) 498-4198; www.macomb.edu/eventservices	James O. Sawyer IV president	75,000		1,271 / 250 250 / NA		Macomb Center for the Performing Arts, University Center/Professional Development Center, Lorenzo Cultural Center, free parking and internet, catering services
16	Emagine Royal Oak 200 N. Main St, Royal Oak 48067 (248) 414-1000; www.emagine-entertainment.com MotorCity Casino Hotel	Anthony LaVerde CEO and Paul Glantz founder and chairman Marian Ilitch	71,000	NA	175 / 175 100 / 200 2,200 / 1,379		Three private event areas: seats up to 250. All areas combined (including restaurant area) can host up to 600 people on two levels Teleconferencing capabilities, individualized HVAC meeting rooms,
17	2901 Grand River Ave., Detroit 48201 (866) 752-9622; www.motorcitycasino.com	owner Roger Roels	67,000 65,000	5,500	1,500 / 2,200 450 / 300		dedicated meeting concierge, pre-function areas, wireless internet, automobile accessible Newly remodeled, on-site catering services
18	17099 Champaign, Allen Park 48101 (313) 388-9001; www.crystalgardensonline.com General Motors Heritage Center	president Greg Wallace	64,500		325 / 325 300 / 150		Showroom capacity is 500 and features 165 historic vehicles and a
19	6400 Center, Sterling Heights 48312 (586) 276-1498; www.gmheritagecenter.com	manager	04,300	01,000	500 / 500		presentation area with computer-controlled lighting, 16'x 9' retractable screen, projector, internet, wireless microphones, other. Separate conference room that seats 15
20	Edward Hotel & Convention Center ^① 600 Town Center Drive, Dearborn 48126 (313) 592-3622; www.edwardhotel.us	Richard Hazem general manager - Edward Hotel Group	64,000		2,500 / 1,050 1,200 / 3,800		Free parking, valet parking, high-speed internet access, wheelchair access, business center
21	Heinz C. Prechter Educational and Performing Arts Center 21000 Northline Road, Taylor 48180 (734) 374-3512; www.wcccd.edu/about/ PerformingArtsCenter.htm	Deborah Duyck district executive	60,000	6,000	800 / 130 NA / 200		Free parking, wireless internet, large theater, exhibit gallery and enclosable rehearsal space
21	Music Hall Center for the Performing Arts 350 Madison Ave., Detroit 48226 (313) 887-8500; www.musichall.org	Vincent Paul president and artistic director	60,000		1,731 / 100 300 / 500		Full lighting and sound and video capacity
23	Washtenaw Farm Council Grounds 5055 Ann Arbor Saline Road, Ann Arbor 48103 (734) 429-3145; www.washtenawfarmcouncil.org	Craig Moody, general manager; Jacob Henes, manager	55,000	9,000	600 / 900 600 / 400		20 acres of parking, off-premises catering permitted, banquet facility, 400-foot track area with bleachers and sound system, 62 electrical campsites, dump station on grounds
23	Emagine Macomb 15251 23 Mile Road, Macomb 48042 248-703-4735	Anthony LaVerde, CEO; Paul Glantz, founder and chairman	55,000	NA	136 / 136 200 / 200		Reclining seats, full-service cocktail bar and display kitchen, 9 stadium- style auditoriums
23	Walsh College-Troy campus 3838 Livernois Road, Troy 48083 (800) 925-7401; www.walshcollege.edu	Christine Stout AVP Facilities and Auxiliary Services	55,000	3,900	300 / 180 120 / 100		Full-service catering and high-tech rentals; single classroom and campuswide rental; free parking; computer lab, meeting rooms and multimedia conference rooms; free Wi-Fi

This list of meeting facilities is an approximate compilation of the largest such facilities in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Information is provided by the venue unless otherwise noted. It is not a complete listing but the most comprehensive available. NA = not available.

 $[\]textcircled{1} \textbf{ Succeed Tonya Matthews as interim CEO in July. Anderson will serve as interim CEO while the board of directors conducts a search. } \\$

② Formerly known as the Edward Village Michigan, Royal Dearborn Hotel & Convention Center, Hyatt Regency Dearborn and Adoba Hotel Dearborn/Detroit.

CRAIN'S LIST: LARGEST MEETING FACILITIES

Ranked by total square feet of meeting space

	Facility Address Phone; website	Top executive(s)	Total square feet of meeting space	Square feet of largest meeting space	Capacity of largest theater/ classroom banquet/ cocktail style	Number of meeting rooms	
26	The Westin Southfield 1500 Town Center, Southfield 48075 (248) 827-4000; www.marriott.com/dtwwi	Jerry Tononi general manager	47,718	4,628	500 / 200 400 / 500		Heavenly Bed & Bath, Executive Meeting Center, free covered parking, 24-hour room service, indoor pool, hot tub, Westin Workout, restaurant, lounge, WiFi, valet parking, business center, coffee shop
27	Detroit Institute of Arts 5200 Woodward Ave., Detroit 48202 (313) 833-7900; www.dia.org	Salvador Salort-Pons director, president and CEO	46,940	10,450	1,100 / 70 460 / 700		Experienced staff, caterer, wireless Internet, gallery tours, custom menus, wedding receptions, civil wedding ceremonies and corporate or social events
28	The Inn at St. John's 44045 Five Mile Road, Plymouth 48170 (734) 414-0600; www.theinnatstjohns.com	Paul Wegert general manager	46,000	6,700	750 / 375 375 / 550		Four-diamond hotel, complimentary wireless Internet, on-site catering, 27-hole golf course, outdoor gardens and courtyard for cocktail receptions, two restaurants
29	Burton Manor Banquet and Event Center 27777 Schoolcraft Road, Livonia 48150 (734) 427-9110; www.burtonmanor.net	Samuel and Jessica Mass owners	45,300	35,300	4,000 / 1,900 2,200 / 2,800		Full service on-site catering; anniversaries, trade-shows; continuous unobstructed meeting space; high-speed Internet access; public-address microphone/speaker system; advanced multimedia audiovisual equipment and technical support staff
30	Comerica Park 2100 Woodward Ave., Detroit 48201 (313) 471-2600; detroit.tigers.mlb.com/det/ballpark/ events/index.jsp	Brandon Weingartz park operations manager	41,154	12,350	500 / 125 400 / 600	5	Behind-the-scenes tours, Paws appearances, unique views
31	Ann Arbor Marriott Ypsilanti at Eagle Crest Resort 1275 S. Huron St., Ypsilanti 48197 (734) 821-6162; www.marriott.com/dtwys	Tom Lamb general manager	40,000	9,672	1,000 / 500 640 / 1,300		Championship golf course/clubhouse on property, IACC-approved conference center, on-site audiovisual services, tiered auditorium, outdoor event areas, free Wi-Fi
31	Russell Industrial Center 1600 Clay, Grosse Pointe Farms 48211 (313) 588-0377; russellindustrialcenter.com	Eric Novack senior project manager	40,000	40,000	2,500 / 2,500 2,500 / 2,500		One large meeting area, with a five breakout rooms. 1500 plus parking onsite, coat room and additional office if needed
33	Frank J. Lada Civic Arena 15800 White St., Allen Park 48101 (313) 928-0771; www.cityofallenpark.org/Services- Departments/Parks-Recreation.aspx	Patrick Hawkins parks and recreations director	38,000	NA	297 / 297 297 / 297	7	Community center: Kitchen is available with access to rooms; gym.
33	The Westin Book Cadillac Detroit 1114 Washington Blvd., Detroit 48226 (313) 442-1600; bookcadillacwestin.com	Debra Schultz general manager	38,000	7,666	866 / 420 520 / NA		Westin Workout, indoor pool, spa, three restaurants, bar, valet parking, 24-hour in-room dining, business center
35	Crystal Gardens Livingston 5768 E. Grand River Ave., Howell 48843 (517) 545-1000; www.cgliv.com	Joseph Thomas president	37,400	12,000	900 / 800 1,000 / 1,200		Two-story lobby with grand staircase, in-house catering, complete sound system, wheelchair access, off-site catering available

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An expanded version of this list is available with a Crain's Enhanced Membership at crainsdetroit.com/lists



CONFERENCES | MEETINGS | WEBINARS | TRADE SHOWS | BANQUETS | RECEPTIONS | WEDDINGS

WE'YEGOT COVERED MEC Event and Conference Center Premier event destination located in the heart of Troy, Michigan State-of-the-art technology and on-site tech support Experienced and friendly meeting planners Customized menus with in-house chef and courteous wait staff Comfortable, park-like setting with ample private parking Our exceptional team works tirelessly to ensure every detail is perfect, so you can focus on enjoying your event!

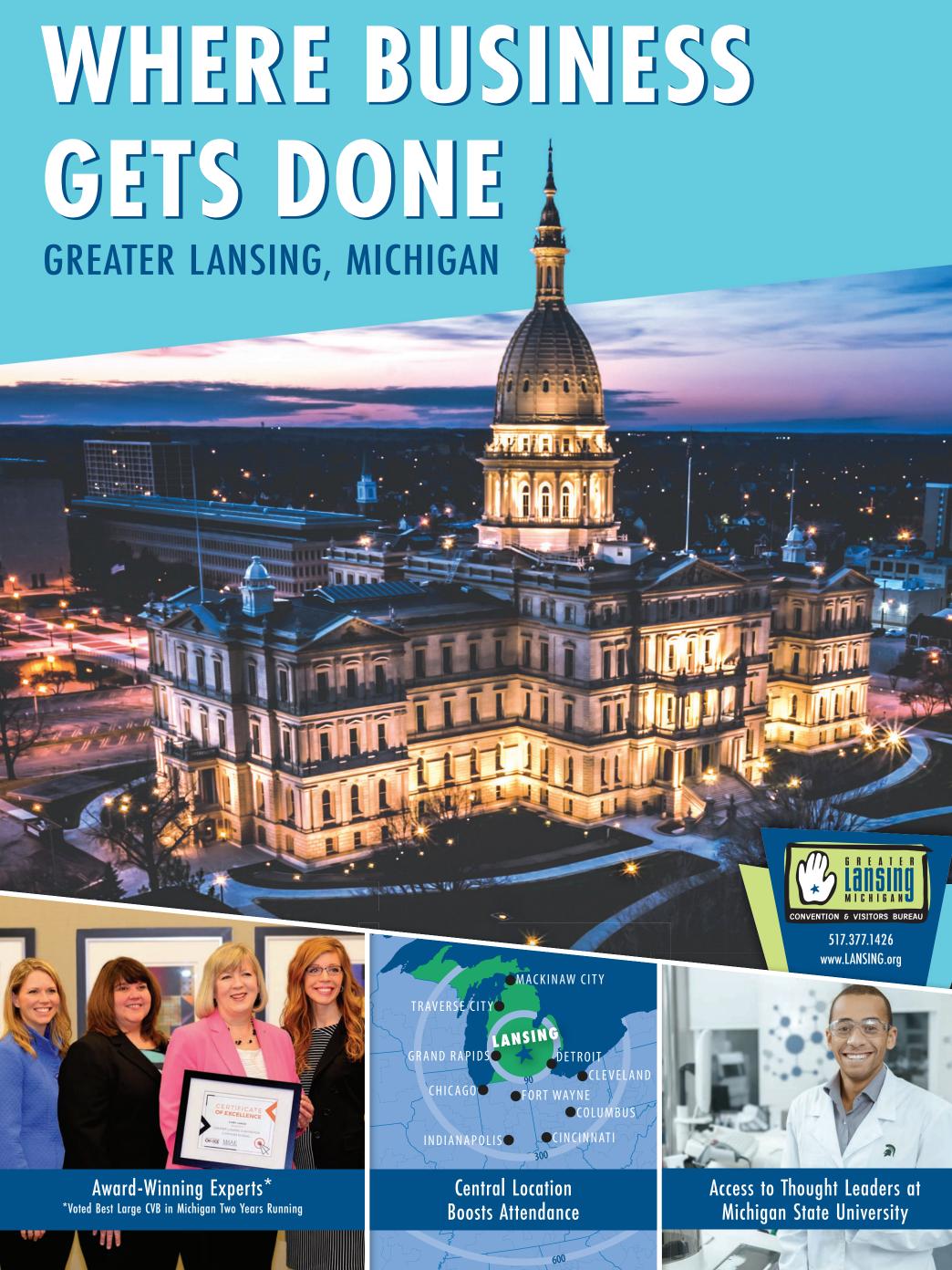
CRAIN'S LIST: LARGEST NONRESIDENTIAL PROPERTY

MANAGERS By square feet under management in metro Detroit

	Company		management	nonresidential property under management	property	I
	Company Address Phone; website	Top local executive(s)	INSIDE metro Detroit Oct. 2018	OUTSIDE metro Detroit Oct. 2018	under management Oct. 2018	Major properties under management
1	Jones Lang LaSalle Americas Inc. (JLL Inc.) 226 E. Hudson, Suite 200, Royal Oak 48067 (248) 581-3300; www.jll.com	Ken Koupal, Larry Emmons, John Krieger, managing directors; John Cullen, SVP	40,921,000	33,640,000		Corporate and investment properties for local, national and global clients. Properties include all commercial uses; office, headquarters, retail, manufacturing, distribution, branch banks, medical and specialty use.
2	Farbman Group/NAI Farbman 28400 Northwestern Highway, Fourth Floor, Southfield 48034 (248) 353-0500; www.farbman.com	Andrew Farbman, CEO; Andrew Gutman, president and CFO; Michael Kalil, COO, director of brokerage	18,000,000	8,500,000	26,500,000	27777 Inkster Road, Farmington Hills; Bingham Office Center, Bingham Farms; Sheffield Office Park, Troy; New Center One, Detroit; Chase Tower 500,000 Milwaukee, Wis.; Oakland Commons Southfield; Parklane Towers, Dearborn; Metro Office Complex, Southfield
3	Bedrock Real Estate Services LLC 1092 Woodward Ave., Detroit 48226 (888) 300-9833; bedrockmgt.com	Bill Emerson CEO	16,880,351	3,082,215	19,962,566	NA
4	Ashley Capital LLC 2575 S. Haggerty Road, Suite 500, Canton Township 48188 (734) 394-1900; www.ashleycapital.com	Susan Harvey senior vice president	16,626,000	3,412,000	20,038,000	Livonia Corporate Center; Brownstown Business Center; Romulus Business Center
5	Ford Motor Land Development Corp. 330 Town Center Drive, Suite 1100, Dearborn 48126 (313) 323-3100; www.fordland.com	David Dubensky chairman and CEO	15,802,278	0	15,802,278	Fairlane Plaza; Fairlane Office Centre; Corporate Crossings; Wagner Place
6	Newmark Knight Frank 27725 Stansbury Blvd., Suite 300, Farmington Hills 48334 (248) 350-9500; www.ngkf.com	Frederick Liesveld, executive managing director, regional director of management services; Jerry Burgess, director of management services	14,100,000	7,200,000	21,300,000	NA
7	REDICO One Towne Square, Suite 1600, Southfield 48076 (248) 827-1700; www.redico.com	Dale Watchowski CEO, COO and president	12,753,716	1,622,000	14,375,716	One Kennedy Square, One & Two Towne Square, Fisher Building, Kahn Building, American Center, 150 West Jefferson, 411 Piquette, Lakeshore Global, Green Oak Village Place, Gateway Marketplace, BMO Paza
8	Friedman Integrated Real Estate Solutions LLC 34975 W. 12 Mile Road, Farmington Hills 48331 (248) 324-2000; www.friedmanrealestate.com	David Friedman president and CEO	9,758,294	6,020,654	15,778,948	NA
9	Signature Associates One Towne Square, Suite 1200, Southfield 48076 (248) 948-9000; www.signatureassociates.com	Steve Gordon, president; Mark Woods, COO; John Hamburger, SVP; Tom Giguere, director of property management	5,528,306	1,271,265	6,799,571	Eastern Market Mixed-Use Portfolio, GM Warren Operations Center, UnaSource Healthcare Portfolio, Lyon Towne Center & Canton Business Park
10	Transwestern 3000 Town Center, Suite 2500, Southfield 48075 (248) 350-2222; www.transwestern.com	William Harvey executive VP, city leader	3,996,070	225,600,000	229,596,070	Southfield Town Center, Timberlands Office Park (II, III, IV)
11	Core Partners LLC 30100 Telegraph Road, Suite 366, Bingham Farms 48025 (248) 399-9999; www.corepartners.net	Eric Banks, executive principal, partner; Marlin Wroubel, senior VP and Matthew Farrell, executive principal, partner	3,955,632	428,784	4,384,416	Bingham Office Park, Bloomfield Commons, Ford Motor Co.
12	Kirco Management Services LLC 101 W. Big Beaver Road, Suite 200, Troy 48084 (248) 680-7180; www.kirco.com	A. Mathew Kiriluk president	3,945,038	428,531	4,373,569	Columbia Center, Brewery Park, Baldwin Commons Retail Center, Shelby Crossing Retail Center, Kirkwood Professional Plaza, Beaumont Medical Building-West Bloomfield, Crittenton Medical Building, Level One Bank(s), Oxford Bank(s), SAIC USA
13	CBRE Inc. 2000 Town Center, Suite 2200, Southfield 48075 (248) 353-5400; www.cbre.com	Paul Van Devender, managing director, Southfield; Todd Pardon, asset services director; John Latessa, president, Midwest Division	3,695,241	5,438,763	9,134,004	Renaissance Center (Detroit), Oakland Mall (Troy), 888 W. Big Beaver Road (Troy), Wilshire Plaza East & West (Troy), Novi Town Center (Novi), Crystal Glen Office Center (Novi), Airport Distribution Center (Romulus)
14	Etkin 29100 Northwestern Highway, Suite 200, Southfield 48034 (248) 358-0800; www.etkinllc.com	Douglas Etkin member	3,354,934	0	3,354,934	NA
15	Taubman Centers Inc. 200 E. Long Lake Road, Suite 300, Bloomfield Hills 48304-2324 (248) 258-6800; www.taubman.com	Robert Taubman, chairman, president and CEO	2,873,000	15,404,000	18,277,000	Great Lakes Crossing Outlets, Auburn Hills, Twelve Oaks Mall, Novi
16	Colliers International 2 Corporate Drive, Suite 300, Southfield 48076 (248) 540-1000; www.colliers.com/detroit	Paul Choukourian executive managing director	2,707,000	10,200,000	12,907,000	Wayne State University, Spirit Realty, Stonemar Properties, Zeal Credit Union, Western Michigan
17	Oxford Companies 210 S. Fifth Ave., Ann Arbor 48104 (734) 747-6000; www.oxfordcompanies.com	Jeff Hauptman CEO	2,657,289	0	2,657,289	777 East Eisenhower Parkway, 101 North Main, Burlington Office Center
18	Schostak Family Enterprises ^① 17800 Laurel Park Drive North, Suite 200C, Livonia 48152 (248) 262-1000; www.schostak.com	Robert Schostak, David Schostak, co-CEO; Thomas Litzler, EVP and COO	2,437,517	3,333,821		Northville Health Center, Laurel Park Office Building, Canton Corners, Wonderland Village
19	Pogoda Management Co. 30500 Northwestern Hwy., Suite 525, Farmington Hills 48334 (248) 855-9676; www.pogodaco.com	Maurice Pogoda president	2,380,000	545,000	2,925,000	National Storage Centers
20	Beanstalk Real Estate Solutions 422 W. Congress, Detroit 48226 (313) 446-8060; www.BeanstalkRES.com	Krystol Rappuhn, principal; Lynnette Boyle, president	2,119,329	127,169	2,246,498	Guardian Building, 211 W. Fort Street, Marygrove Campus,

A property manager oversees all financial, administrative, contractual, maintenance and daily operations for the interior and exterior of properties. This list is an approximate compilation of the largest such companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Companies with headquarters in the Detroit area are listed with their total property under management. Companies outside the area are ranked by property managed by their Detroit offices only. This is not a complete list but the most comprehensive available. Unless otherwise noted, information was provided by the companies. NA = not available.

① Data includes TEAM Schostak Family Restaurants, Schostak Brothers & Co., Inc., Schostak Development, Schostak Family Office, Schostak-Fisher Group and Templar Baker Group LLC An expanded version of this list is available with a *Crain's* Enhanced Membership at crainsdetroit.com/lists



CRAIN'S LIST: LARGEST GREATER MICHIGAN MEETING FACILITIES

Ranked by total square feet of meeting space

	Facility Address Phone; website	Top executive(s)		Square feet of largest meeting space	Capacity of largest theater/ classroom banquet/ cocktail style	Number of meeting rooms	
1	Hope College Events and Conferences 100 E. 8th St., Suite 130, Holland NA (616) 395-7222; www.hope.edu/eco	Derek Emerson director of Public Affairs and Events	300,000	102,000	NA / NA NA / NA		Located adjacent to a historic downtown, just 10 minutes from Lake Michigan. Over 100 rooms, several theatres, and a large fieldhouse. Also works with the Haworth Inn on campus, so contact our sales director to discuss a variety of options
2	DeVos Place 303 Monroe Ave. NW, Grand Rapids 49503 (616) 742-6500; devosplace.org	Richard MacKeigan regional general manager	235,000	162,000	14,560 / 9,000 10,730 / 9,000	26	In-house decorator, security, food and beverage, internet and audiovisual company
3	The DeltaPlex Arena & Conference Center 2500 Turner Ave., Grand Rapids 49544 (616) 364-9000; deltaplex.com	Erin Spaanstra, general manager	105,000	24,000	6,500 / 2,000 1,500 / 7,000		Wi-Fi, equipment rental, decorating equipment, large on-site parking, 52-foot-high ceiling loading dock, drive indoors
4	Lansing Center 333 E. Michigan Ave., Lansing 48933 (517) 483-7400; lansingcenter.com	Scott Keith president and CEO	97,118	71,760	5,700 / 3,800 3,900 / 5,600		Connected via skywalk to the newly renovated 260-room Radisson Hotel Lansing. Walking distance to more than 40 bars and restaurants.
5	Grand Traverse Resort & Spa 100 Grand Traverse Village Blvd., Acme 49610 (800) 236-1577 / (231) 534-6000; www.grandtraverseresort.com	Tim Norman general manager	86,500	19,000	NA / NA NA / NA		Golf, full-service spa, indoor/outdoor health club, indoor water playground/pools, indoor tennis, lobby-level retail shops, daycare, restaurants, airport shuttle, Wi-Fi, free on-site parking
6	Wings Event Center 3600 Vanrick Drive, Kalamazoo 49001 (269) 226-0364; www.wingseventcenter.com	Robert Underwood general manager	70,000	20,000	5,113 / 1,415 1,415 / 1,415	13	Three separate facilities in one with 10 additional meeting spaces; catering and food service available on site
7	Jack Breslin Student Events Center 534 Birch Road , East Lansing 48824 (517) 432-1989; www.breslincenter.com	Jeff Latinen manager	68,568 ^①	21,000	600 / 100 500 / 650		Space among five meeting rooms, two auxiliary gymnasiums, concourse and 15,000-seat arena; sound and lighting systems, audiovisual equipment; wireless Internet; platform seating for 165 people
8	Kalamazoo County Expo Center 2900 Lake St., Kalamazoo 49048 (269) 383-8778; kalamazooexpocenter.com	David Rachowicz director	62,000	24,000	2,500 / 1,200 1,500 / 1,500		Outdoor festival space, free parking, Wi-Fi access, audio access, concessions, ATM on-site
9	McMorran Place Sports and Entertainment Center 701 McMorran Blvd., Port Huron 48060 (810) 985-6166; www.mcmorran.com	Nancy Winzer general manager	48,000	15,000	1,104 / 550 500 / 800		Audiovisual equipment and full theatrical draping
10	Amway Grand Plaza Hotel 187 Monroe Ave. NW, Grand Rapids 49503 (616) 774-2000; amwaygrand.com	Richard Winn president and CEO	47,000	8,750	1,100 / 600 720 / 1,150		Eight restaurants and lounges, wireless and wired high-speed Internet, audiovisual equipment, full-service salon and spa, skywalk connecting hotel to DeVos Place Convention Center and Van Andel Arena.
11	Radisson Plaza Hotel of Kalamazoo 100 W. Michigan Ave., Kalamazoo 49007 (269) 343-3333; radissonkzoo.com	Tim Rayman director of hotels	44,000	10,000	1,000 / 525 750 / 1,200		Salon and spa, athletic club, swimming pool, coffee shop, fashion boutique, four unique restaurants, concierge lounge 100 West
12	Eli & Edythe Broad Art Museum (MSU Broad) 547 E. Circle Drive, East Lansing 48824 (517) 884-4800; broadmuseum.msu.edu	Marc-Olivier Wahler director	43,000	1,861	120 / 100 120 / 250		Unique venue with state-of-the-art audiovisual equipment, award-winning architecture, and world-class contemporary art
13	Grand Rapids Art Museum 101 Monroe Center NW, Grand Rapids 49503 (616) 831-1000; www.artmuseumgr.org	Dana Friis-Hansen director and CEO	·		300 / 140 375 / 700		Audiovisual equipment; art galleries; the world's first Leadership in Energy and Environmental Design (LEED) Gold-certified art museum in the world; indoor and outdoor spaces; conveniently located in the heart of the city, within walking distance of downtown hotels, shops, and more
14	Boyne Mountain Resort One Boyne Mountain Road, Boyne Falls 49713 (231) 549-6000; boyne.com	Ed Grice general manager	37,000	10,000	1,000 / 600 740 / 1,000		Golf, spa, zip line, Avalanche Bay water park, skiing, snowboarding, biking, horse trail rides, tennis, fishing, Segway tours, complimentary Wi-Fi and parking, on-site restaurants
15	Shanty Creek Resorts 5780 Shanty Creek Road, Bellaire 49615 (231) 533-8621; shantycreek.com	Pete Bigford general manager and COO	36,000	9,600	1,000 / 700 700 / 1,000		Four championship golf courses, two mountains with 53 Alpine runs; spa and fitness center; two indoor and three outdoor pools; tennis courts; five restaurants; in-room dining; complimentary shuttle service
16	Blue Water Convention Center 500 Thomas Edison Parkway, Port Huron 48060 (810) 201-5513; www.bluewaterconventioncenter.com	Gino Giacumbo general manager	34,000	20,240	2,400 / 1,220 1,024 / 2,080		Free Wi-Fi, free parking, on-site catering, hotel and visitors bureau. A multi-use facility that can host exhibitions, conventions, meetings and receptions. River view suites, flexible ballroom and the Lake Huron Convention Hall, which are able to accommodate from 64 to 1,000 guests.
17	Boyne Highlands Resort 600 Highland Drive, Harbor Springs 49740 (231) 526-3000; boyne.com	Mike Chumbler general manager	31,500	9,500	400 / 220 336 / 500		Golf, spa, zip line, skiing, snowboarding, Segway tours, dog sledding, horse trail riding, swimming, dinner theater, biking, tennis, fishing, boating, complimentary Wi-Fi and parking, on-site restaurants
18	Kellogg Arena One McCamly Square, Battle Creek 49017 (269) 963-4800; www.kelloggarena.com	Jeff Weber general manager	30,000	30,000	NA / NA NA / NA		Able to accommodate a variety of events from sporting events to concerts, trade shows to meetings.
18	Wharton Center for Performing Arts 750 E. Shaw Lane, MSU, East Lansing 48824 (517) 353-1982; whartoncenter.com	Mike Brand, executive director	30,000	10,000	200 / NA 160 / 250		Four stages, facility rentals, tours
18	Kewadin Casino Sault Ste. Marie 2186 Shunk Road, Sault Ste. Marie 49783 (800) 539-2346; www.kewadin.com	Lisa Fisher general manager	30,000	13,500	1,500 / 336 650 / NA		Full-service banquet facilities and a 318 room on-site hotel all complete with sound, lighting, audiovisual equipment, fax service and wireless internet, on-site staff convention coordinators
21	Frauenthal Center 425 W. Western Ave., Muskegon 49440 (231) 722-2890; frauenthal.org	Eric Messing executive director	26,916	NA	1,722 / NA NA / 225		1,722-seat historic theater; art gallery; banquet, exhibit and meeting space
22	Van Andel Arena 130 W. Fulton St., Grand Rapids 49503 (616) 742-6600; vanandelarena.com	Richard MacKeigan regional general manager	·	20,000	12,500 / NA NA / NA		ATM, box office, restaurant and bar, concessions, catering
22	Treetops Resort 3962 Wilkinson Road, Gaylord 49735 (989) 732-6711; treetops.com	Russell Glasby director of sales	25,000	10,017	1,000 / 532 760 / 800		Golf, instruction, spa, downhill skiing, snowmobiling; meeting rooms are equipped to handle audiovisual equipment and include high-speed Internet connections Golf, ski, spa, team building activities, beer/wine pairing dinners. Seasonal offerings: culinary adventure series dinners(Farm2Fork), sleigh rides, skiable feasts, sleigh ride dinners
22	McCamly Plaza Hotel 50 Capital Ave. SW, Battle Creek 49017 (269) 963-7050; www.mccamlyplaza.com	Ryan Simmons general manager	25,000	4,900	2,000 / 400 1,000 / 2,500		Main ballroom and 16th floor meeting space with 360 view of the city, 50" LCD flat screen TV and sound system

This list of meeting facilities is an approximate compilation of the largest such facilities in Michigan but outside of Wayne, Oakland, Macomb, Washtenaw or Livingston counties. Information is provided by the venue unless otherwise noted. It is not a complete listing but the most comprehensive available. Actual figures may vary. NA = not available.

 $[\]ensuremath{\bigcirc}$ Includes arena and arena and concourse.

SERVICES HEALTHCARE NONPROFITS



his last chapter of our Book of Lists is far from the least.

It contains data on the local health care industry, which employs more people than any other. It also weighs the nonprofit sector, an under-recognized financial force in our region. And we also tote up the providers of such services as legal help, staffing and others.

These are the companies that keep us and our communities healthy and our businesses humming.

The Services/Health Care/ Nonprofits lists

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CRAIN'S LIST: LARGEST LAW FIRMS Ranked by number of attorneys

			Total local					9		J
	Company Address	Top local	attorneys June 2018/	Partners June	; (Associates	Of Counsel I June	Paralegal June	Michigan June	Worldwide	
	Phone; website	executive(s)	2017	2018	June 2018	2018	2018	2018	June 2018	Representative clients
1	Honigman Miller Schwartz and Cohn LLP 2290 First National Building, 660 Woodward Ave., Detroit 48226-3506 (313) 465-7000; www.honigman.com	David Foltyn chairman and CEO	225 219	164	51	2	20	274	302	City Club Apartments LLC, Diplomat Pharmacy Inc., General Motors LLC, Huron Capital Partners LLC, Kellogg Co., Ramco-Gershenson Properties Trust, Quicken Loans Inc., Rockbridge Growth Equity LLC, Taubman Centers Inc., Trinity Health
2	Dickinson Wright PLLC 500 Woodward Ave., Suite 4000, Detroit 48226 (313) 223-3500; www.dickinsonwright.com	Michael Hammer ^① CEO	171 174	128	43	NA	NA	221	484	NA
3	Miller, Canfield, Paddock and Stone PLC 150 W. Jefferson Ave., Suite 2500, Detroit 48226-4415 (313) 963-6420; www.millercanfield.com	Michael McGee CEO	137 136	80	28	6	25	173	205	FCA US, Comerica, Consumers Energy, University of Michigan, City of Detroit, Barton Malow, Siemens, Valassis Communications, Olympia Development, Wells Fargo Bank NA
4	Dykema Gossett PLLC 400 Renaissance Center, Detroit 48243 (313) 568-6800; www.dykema.com	Peter Kellett chairman and CEO	136 137	79	31	NA	15	160	382	USAA, Ford Motor Company, JP Morgan Chase, General Motors, Toyota, CIBC Bank NA, International Transmission Co.
5	Butzel Long PC 150 W. Jefferson Ave., Suite 100, Detroit 48226 (313) 225-7000; www.butzel.com	Justin Klimko president and managing shareholder	128 126	78	12	6	6	128	151	NA
6	Bodman PLC Sixth Floor at Ford Field, 1901 St. Antoine St., Detroit 48226 (313) 259-7777; www.bodmanlaw.com	Ralph McDowell chairman	122 134	86	29	18	17	129	129	Comerica Bank; Archdiocese of Detroit; Blue Cross Blue Shield of Michigan; Lear Corp.; Ford family; Meridian Health Plan; The Huntington National Bank; Art Van Furniture; Cerberus Capital Management; Flagstar Bank
7	Lakeshore Legal Aid 2727 2nd Avenue Suite 301 , Detroit 48201 (313) 242-0811; www.lakeshorelegalaid.org	William Knight, Jr. Executive director	109 NA	0	0	NA	NA	113	0	NA
8	Jaffe Raitt Heuer & Weiss PC 27777 Franklin Road, Suite 2500, Southfield 48034-8214 (248) 351-3000; www.jaffelaw.com	Jeffrey Weiss CEO	105 108	81	24	NA	21	105	105	Sun Communities Inc., REDICO, Strength Capital Partners
9	Clark Hill PLC 500 Woodward Ave., Suite 3500, Detroit 48226 (313) 965-8300; www.clarkhill.com	John Hern CEO	104 109	56	17	22	17	132	584	NA
10	Plunkett Cooney PC 38505 Woodward Ave., Suite 100, Bloomfield Hills 48304 (248) 901-4000; www.plunkettcooney.com	Thomas Vincent president & CEO	89 91	49	26	10	13	118	134	Bank of America, Beaumont Health, First American Title Insurance Co., Frankenmuth Mutual Insurance Co., Huntington National Bank, Liberty Mutual Insurance Co., Michigan Municipal League Liability & Property Pool, PNC Bank, State Farm Insurance, Walmart
11	Kitch Drutchas Wagner Valitutti & Sherbrook PC 1 Woodward Ave., Suite 2400, Detroit 48226-5485 (313) 965-7900; www.kitch.com	Mark Wisniewski firm manager and CEO	87 87	45	32	NA	NA	93	104	NA
12	Howard & Howard Attorneys PLLC 450 W. Fourth St., Royal Oak 48067 (248) 645-1483; www.howardandhoward.com	Mark Davis president and CEO	80 74	56	21	8	3	80	144	BMO Harris Bank N.A., Konami Gaming Inc., Martinrea International Inc., Stryker Corp., ThyssenKrupp, BorgWarner Inc., SigmaTron
13	Brooks Kushman PC 1000 Town Center, 22nd Floor, Southfield 48075 (248) 358-4400; www.BrooksKushman.com	Mark Cantor president	78 79	36	35	1	NA	78	85	Ford Motor Co., Lear Corp., Meritor Inc., Harman International, 5-Hour Energy, Office Depot, Panera Bread, HoMedics, Domino's, MASCO Corp., Schaeffler Group USA
14	Zausmer, August & Caldwell PC 32255 Northwestern Highway, Suite #225, Farmington Hills 48334 (248) 851-4111; www.zacfirm.com	Mark Zausmer managing shareholder	70 62	19	51	4	21	70	70	State Farm Insurance, Michigan Department of Transportation, Philadelphia Insurance Companies Everest National Ins Co., Auto-Owners Ins Co., Meemic Ins Co., EMC Insurance Co., Farm Bureau, WalMart Inc., ITC Holdings Corp.
15	Hewson & Van Hellemont PC 25900 Greenfield Road, Suite 650, Oak Park 48237 (248) 968-5200; www.vanhewpc.com	James Hewson, founding partner/ co-managing partner; Michael Jolet, co-managing partner/president; Diane Hewson, co- managing partner/ VP; Robert Steffes, co-managing partner/VP	69 62	16	28	1	NA	69	69	NA
16	Giarmarco, Mullins & Horton PC 101 W. Big Beaver Road, 10th Floor Columbia Center, Troy 48084-5280 (248) 457-7000; www.gmhlaw.com	Executive committee	66 62	35	31	NA	NA	66	66	NA
17	Harness, Dickey & Pierce PLC 5445 Corporate Drive, Suite 200, Troy 48098 (248) 641-1600; www.hdp.com	Executive committee	61 61	48	13	NA	NA	61	109	NA
18	Garan Lucow Miller PC 1155 Brewery Park Blvd., Suite 200, Detroit 48207 (313) 446-1530; www.garanlucow.com	John Gillooly chairman of the executive committee	56 63	37	19	4	10	64	67	NA
19	Collins Einhorn Farrell PC 4000 Town Center, Ninth Floor, Southfield 48075 (248) 355-4141; www.ceflawyers.com	Neil MacCallum, chairman; Michael Sullivan, president	54 52	11	27	6	17	54	54	NA
20	Kerr, Russell and Weber PLC 500 Woodward Ave., Suite 2500, Detroit 48226 (313) 961-0200; www.kerr-russell.com	Executive committee	53 55	33	20	8	5	53	53	AVL Test Systems, Michigan State Medical Society, Shanghai Zhongli Automobile Parts, Volkswagen Group, City of Royal Oak, Toyota

This list is an approximate compilation of the largest law firms in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Total number of attorneys does not include "of counsel." It is not a complete listing but the most comprehensive available. Information was provided by the law firms or gathered from their websites. Firms with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. NA = not available.

 $[\]textcircled{\scriptsize 1}$ Succeeded William Burgess as CEO in October.



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CRAIN'S LIST: LARGEST GREATER MICHIGAN LAW FIRMS

Ranked by number of attorneys outside Southeast Michigan

RdH	ked by number of attorneys	outside 50	Outstate	Worldwide	d[]	
	Company Address Phone; website	Top Michigan executive	attorneys June 2018/2017	attorneys June 2018/ 2017	7 Michigan office locations	Representative clients
1	Warner Norcross + Judd LLP 900 Fifth Third Center, 111 Lyon St. NW, Grand Rapids 49503 (616) 752-2000; www.wnj.com	Douglas Dozeman managing partner	166 157	204 196	Grand Rapids, Southfield, Macomb County, Midland, Muskegon, Kalamazoo, Holland, Lansing	Amway, Consumers Energy, Dow Chemical, Fifth Third Bank, Mahle Industries, Perrigo, Robert Bosch, Spectrum Health, Stryker, Whirlpool
2	Varnum LLP 333 Bridge St. NW, Grand Rapids 49501-0352 (616) 336-6000; www.varnumlaw.com	David Khorey, chair, managing partner; Thomas Kyros, managing partner	1 26 120	170 NA	Grand Rapids, Grand Haven, Kalamazoo, Lansing, Detroit, Novi, Ann Arbor, Hastings	Herman Miller Inc., Gerald R. Ford International Airport, John E. Green Co., Cascade Engineering Inc., Grand Circus Detroit, Spartan Motors Inc.
3	Miller Johnson 45 Ottawa Ave. SW, Suite 1100, Grand Rapids 49503 (616) 831-1700; www.millerjohnson.com	Craig Lubben and Robert Wolford managing members	96 99	NA 99	Grand Rapids, Kalamazoo	Altus Capital Partners, Bronson Healthcare, Kellogg Co., Gordon Food Service, Henry Ford Allegiance Health, Mary Free Bed Rehabilitation Hospital, Spectrum Health System, Speyside Equity, Stryker Corp., Washtenaw County
4	Foster Swift Collins & Smith PC 313 S. Washington Square, Lansing 48933 (517) 371-8100; www.fosterswift.com	Michael Sanders president	76 75	104 98	Lansing, Southfield, Grand Rapids, Detroit, Holland, St. Joseph, Traverse City	NA
5	Dickinson Wright PLLC 500 Woodward Ave., Suite 4000, Detroit 48226 (313) 223-3500; www.dickinsonwright.com	Michael Hammer ^① CEO	50 45	484 458	Ann Arbor, Troy, Detroit, Grand Rapids, Lansing, Saginaw	NA
6	Honigman Miller Schwartz and Cohn LLP 2290 First National Building, 660 Woodward Ave., Detroit 48226-3506 (313) 465-7000; www.honigman.com	David Foltyn chairman and CEO	49 36	302 279	Ann Arbor, Bloomfield Hills, Detroit, Grand Rapids, Kalamazoo, Lansing	City Club Apartments LLC, Diplomat Pharmacy Inc., General Motors LLC, Huron Capital Partners LLC, Kellogg Co., Ramco-Gershenson Properties Trust, Quicken Loans Inc., Rockbridge Growth Equity LLC, Taubman Centers Inc., Trinity Health
7	Rhoades McKee PC 55 Campau Ave. NW, Suite 300, Grand Rapids 49503 (616) 235-3500; www.rhoadesmckee.com	Paul McCarthy executive committee, president	47 44	0 44	Holland, Grand Rapids	NA
8	Smith Haughey Rice & Roegge PC ^① 100 Monroe Center, Grand Rapids 49503 (616) 774-8000; www.shrr.com	William Jack Jr. CEO	43 55	NA NA	Grand Rapids, Holland, Muskegon, Ann Arbor	NA
9	Miller, Canfield, Paddock and Stone PLC 150 W. Jefferson, Suite 2500, Detroit 48226 (313) 963-6420; www.millercanfield.com	Michael McGee CEO	36 38	205 208	Detroit, Ann Arbor, Grand Rapids, Kalamazoo, Lansing, Troy	FCA US, Comerica, Consumers Energy, University of Michigan, City of Detroit, Barton Malow, Siemens, Valassis Communications, Olympia Development, Wells Fargo Bank NA
10	Mika Meyers PLC 900 Monroe Ave. NW, Grand Rapids 49503 (616) 632-8000; www.mikameyers.com	Benjamin A. Zainea chair, Management Committee	30 34	30 34	Grand Rapids, Caledonia, Rockford, Manistee	NA
11	Fraser Trebilcock Davis & Dunlap PC 124 W. Allegan, Suite 1000, Lansing 48933 (517) 482-5800; www.fraserlawfirm.com	Michael Perry president	30 33	35 37	Lansing, Detroit, Grand Rapids	NA
12	Plunkett Cooney PC 38505 Woodward Ave., Suite 100, Bloomfield Hills 48304 (248) 901-4000; www.plunkettcooney.com		29 31	134 133	Bloomfield Hills, Detroit, East Lansing, Flint, Grand Rapids, Kalamazoo, Marquette, Petoskey	Bank of America, Beaumont Health, First American Title Insurance Co., Frankenmuth Mutual Insurance Co., Huntington National Bank, Liberty Mutual Insurance Co., Michigan Municipal League Liability & Property Pool, PNC Bank, State Farm Insurance, Walmart
13	Clark Hill PLC 500 Woodward Ave., Suite 3500, Detroit 48226 (313) 965-8300; www.clarkhill.com	John Hern CEO	28 27	584 400 ^③	Birmingham, Detroit, Grand Rapids, Lansing	NA
14	Dykema Gossett PLLC 400 Renaissance Center, Detroit 48243 (313) 568-6800; www.dykema.com	Peter Kellett chairman and CEO	24 26	382 411	Ann Arbor, Bloomfield Hills, Detroit, Grand Rapids, Lansing	USAA, Ford Motor Company, JP Morgan Chase, General Motors, Toyota, CIBC Bank NA, International Transmission Co.
15	Braun Kendrick Finkbeiner PLC 4301 Fashion Square Blvd., Saginaw 48603 (989) 498-2100; www.braunkendrick.com	Timothy Curtiss managing partner	24 25	24 25	Saginaw, Midland, Mount Pleasant	General Motors, NSI- a division of West Bend Insurance, Saginaw Valley State University, Frankenmuth Mutual Insurance, Dow Chemical, Great Lakes Bay Health Centers
16	Thrun Law Firm PC 2900 West Road, Suite 400, East Lansing 48823 (517) 484-8000; www.thrunlaw.com	Gordon VanWieren president	24 23	26 25	East Lansing, Novi, Grand Rapids, Traverse City	NA
17	McShane & Bowie PLC 99 Monroe Ave. NW, Suite 1100, Grand Rapids 49503 (616) 732-5000; www.msblaw.com	John Grant managing partner	23 22	23 22	Grand Rapids	NA
18	Barnes & Thornburg LLP 171 Monroe Ave. NW, Suite 1000, Grand Rapids 49503-2694 (616) 742-3930; www.btlaw.com	Robert Sikkel Grand Rapids office managing partner	21 20	NA 485	Grand Rapids	Wolverine World Wide Inc.; Steelcase Inc.; ADAC Automotive; Trinity Health/Mercy Health Partners; MidMichigan Health/University of Michigan Health System; Herman Miller; Amway; Quanex Building Products Inc.; Pilkington North America Inc.; Rockwell Collins; The Dow Chemical Co.; and Whirlpool
19	Lewis, Reed & Allen PC 136 E. Michigan Ave., Suite 800, Kalamazoo 49007 (269) 388-7600; www.lewisreedallen.com	William Redmond senior attorney	17 17	17 17	Kalamazoo	NA
20	Loomis, Ewert, Parsley, Davis & Gotting PC 124 W. Allegan St., No. 700, Lansing 48933 (517) 482-2400; www.loomislaw.com	Ted Rozeboom president	16 19	NA 19	Lansing	NA
21	Scholten Fant 100 N. Third St., Grand Haven 49417 (616) 842-3030; www.scholtenfant.com	Robert (Bob) Sullivan managing shareholder	16 18	16 18	Grand Haven	NA

This list is an approximate compilation of the largest law firms with a presence outside of Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Total number of attorneys does not include "of counsel." It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the law firms. Firms are listed with the address and top executive of their main Michigan office. NA = not available. If you believe your company should be on this list, contact Sonya Hill at **shill@crain.com**.

LIST RESEARCHED BY SONYA D. HILL

 $[\]ensuremath{\textcircled{1}}$ Will succeeded William Burgess as CEO effective Jan. 1.

 $[\]begin{tabular}{ll} \hline \textbf{2)} Lawyers and staff at the Traverse City location separated from the firm to form Parker Harvey, effective Aug. 1, 2017. \\ \hline \end{tabular}$

³ Acquired Los Angeles-based Morris Polich & Purdy LLP and added nearly 100 worldwide lawyers, effective July 17, 2017.

CRAIN'S LIST: LARGEST STAFFING-SERVICE COMPANIES

Ranked by 2017 revenue

Mai	Company Address Phone: website	Top local executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Average daily employment 2017	Annual payroll 2017	No. of W-2 forms issued 2017	No. of offices in metro Detroit 2017
1	Kelly Services Inc. 999 W. Big Beaver Road, Troy 48084	George Corona president and CEO	\$5,276.8	\$5,276.8	150,000	NA	500,000	7
2	(248) 362-4444; www.kellyservices.com Tata Technologies Inc. 41050 W. 11 Mile Road, Novi 48375-1302 (248) 426-1482; www.tatatechnologies.com	Warren Harris CEO and managing director	417.7 1	424.0 ②	NA	NA	NA	NA
3	The Bartech Group Inc. (1) 27777 Franklin Road, Suite 600, Southfield 48034 (248) 208-4300; www.bartechgroup.com	David Barfield group development executive	396.0	345.0	2,200	NA	NA	1
4	Acro Service Corp. 39209 W. Six Mile Road, Suite 250, Livonia 48152 (734) 591-1100; www.acrocorp.com	Ron Shahani president and CEO	354.1	331.8	4,287	130.4	10,088	1
5	Strategic Staffing Solutions Inc. 645 Griswold St., Suite 2900, Detroit 48226 (313) 596-6900; www.strategicstaff.com	Cynthia Pasky president and CEO	340.0	330.0	NA	NA	NA	3
6	AccessPoint LLC 28800 Orchard Lake Road, Farmington Hills 48334 866-513-3861; apteam.com	Greg Packer CEO and chairman	245.8	229.3	5,316	195.6	12,819	4
7	Stefanini Inc. 27100 W. 11 Mile Road, Southfield 48034 (248) 357-2866; www.stefanini.com	Spencer Gracias CEO	227.0	221.0	1,285	0.0	1,990	1
8	Technosoft Corp. One Towne Square, 6th Floor, Southfield 48076 (248) 603-2600; www.technosoftcorp.com	Radhakrishnan Gurusamy president and CEO	130.0	126.0	NA	NA	NA	NA
9	London Square Specialty Services LLC 500 Stephenson Highway, Suite 200, Troy 48083 (888) 703-3183; www.mycallcenterteam.com	Jeana Asmaro chief operating officer	105.0	98.0	NA	NA	NA	NA
10	Rapid Global Business Solutions Inc. (RGBSI) 1200 Stephenson Highway, Troy 48083 (248) 589-1135; www.rgbsi.com	Nanua Singh chairman and CEO	84.8	71.8	895	67.9	2,482	1
11	TTi Global Inc. 6001 N. Adams, Suite 185, Bloomfield Hills 48304 (248) 853-5550; www.tti-global.com	Lori Blaker president and CEO	78.0	82.7	240	14.7	293	1
12	Epitec Inc. 24800 Denso Drive, Suite 150, Southfield 48033 (248) 353-6800; www.epitec.com	Jerome Sheppard, CEO; Josie Sheppard, president	77.2	68.0	958	55.0	1,334	1
13	Danlaw Inc. 41131 Vincenti Court, Novi 48375 (248) 476-5571; www.danlawinc.com	Raju Dandu founder and chairman	75.0	85.0	187	176.5	236	1
14	The Dako Group 2966 Industrial Row Drive, Troy 48084 (248) 655-0100; www.dakogroup.com	Scott Baker president and CEO	70.0	58.0	900	50.0	1,500	2
15	Modis Inc. 3000 Town Center Drive, Suite 2600, Southfield 48075 (248) 357-4200; www.modis.com	Carl Lucke vice president	65.0	48.0	775	50.0	1,280	2
16	Reliable Software Resources Inc. 22260 Haggerty Road #285, Northville 48167 (248) 504-6869; www.rsrit.com	Ravi Vallem, CEO; Sridhar Kodati, CFO; Venkat Gone, president	64.3	63.2	650	41.5	724	1
17	G-TECH Services Inc. 17101 Michigan Ave., Dearborn 48126 (313) 441-3600; www.gogtech.com	Kouhaila Hammer chairman	53.4	56.0	558	NA	774	1
18	Kyyba Inc. 28230 Orchard Lake Road, Suite 130, Farmington Hills 48334 (248) 813-9665; www.kyyba.com	Thiru Ganesan president and CEO	52.7	42.6	NA	NA	NA	NA
19	W3R Consulting 1000 Town Center, Suite 1150, Southfield 48075 (248) 358-1002; www.w3r.com	Eric Hardy chairman, president and CEO	42.0	49.0	300	13.0	430	1
20	Staffworks Group 24445 Northwestern Highway, Suite 200, Southfield 48075 (248) 416-1090; staffworksgroup.com	L. William Brann III, president and CEO; Jason Brann, executive VP	35.0	58.0	2,000	NA	7,500	3
20	VisionPRO ^① 3031 W. Grand Blvd., Suite 600, Detroit 48202 (313) 420-2000; www.visionproteam.com/	Christine Rice CEO	35.0	NA	NA	NA	NA	NA
22	Arrow Strategies LLC 27777 Franklin Road, Suite 1200, Southfield 48034 (248) 502-2500; www.arrowstrategies.com	Jeff Styers founder and CEO	34.4	44.0	231	20.2	594	1
23	Contract Professionals Inc. 4141 W. Walton Blvd., Waterford 48329 (248) 673-3800; www.cpijobs.com	James Cowper president	33.0	32.5	520	NA	900	1
24	Malace & Associates Inc. 5700 Crooks Road, Suite 112, Troy 48098 (248) 720-2500; www.malacehr.com	Larry Malace II president	30.4	34.1	985	23.6	2,440	2
25	CrossFire Group 691 N. Squirrel Road, Suite 118, Auburn Hills 48326 (248) 364-0007; www.xfiregroup.com	Deborah Schneider, co- founder and CEO; Martin Rosenau, co-founder and COO	30.0	36.0	NA	NA	NA	1
25	Automotive Quality & Logistics Inc. 14744 Jib St., Plymouth 48170 (734) 459-1670; www.aql-inc.com	Sangeeta Ahluwalia CEO	30.0	28.0	320	8.0	922	1

This list of temporary-employer/staffing-service companies and companies that provide such services is an approximate compilation of the largest companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Industrial Control Repair which was No. 20 on last year's list was not able to submit data before publication. NA = not available.

 $[\]ensuremath{\textcircled{1}}$ Fiscal 2017 revenue listed in annual report 2016-2017.

² Company estimate.

 $[\]begin{tabular}{ll} \hline \end{tabular}$ Acquired by the U.K. staffing company Impellam Group plc in December 2015.

⁽⁴⁾ A subsidiary of Vision Information Technologies Inc. The company formed after Vision Information Technologies Inc. separated its staffing business.

CRAIN'S LIST: LARGEST ENGINEERING COMPANIES

Ranked by number of local engineers

Νd	Company Address Phone; website	Top executive(s)	Total number of local engineers July 2018/ 2017	Local licensed engineers July 2018/2017	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Engineering disciplines
1	General Dynamics Land Systems 38500 Mound Road, Sterling Heights 48310 (586) 825-4000; www.gdls.com	Gary Whited president	671 682	NA NA	\$3,227.0	\$3,129.5	Defense engineering
2	Altair Engineering Inc. ^① 1820 E. Big Beaver Road, Troy 48083 (248) 614-2400; www.altair.com	James Scapa chairman and CEO	651 622 ^②	NA NA	333.3	313.0	Product design research and engineering, industrial design, simulation-driven design, program management, product development and test, software engineering, computer-aided engineering, high-performance computing, information technology, enterprise analytics, data management, business analytics
3	Ghafari Inc. 17101 Michigan Ave., Dearborn 48126 (313) 441-3000; www.ghafari.com	Yousif Ghafari chairman	460 500	65 70	145.2	151.0	Civil, conveyor, electrical/controls, industrial, manufacturing, mechanical, packaging, paint process, process product, quality + structural
4	Rapid Global Business Solutions Inc. (RGBSI) 1200 Stephenson Highway, Troy 48083 (248) 589-1135; www.rgbsi.com	Nanua Singh chairman and CEO	435 420	7 8	84.8	71.8	Automotive, aerospace and general engineering services; product design and development, finite element analysis and computational fluid dynamics engineering services
5	FEV North America Inc. 4554 Glenmeade Lane, Auburn Hills 48326-1766 (248) 373-6000; www.fev.com	Patrick Hupperich president and CEO	350 ^② 350	NA NA	NA	NA	Vehicle development, Powertrain development (engine, transmission and driveline), vehicle integration and development/proof-of-concept vehicles, electronics engineering, controls development and integration, connected and electrified vehicles, hybrid electric technologies, telematics/infotainment, value engineering, testing solutions, strategic consulting
6	Design Systems Inc. 38799 W. 12 Mile Road, Farmington Hills 48331 (248) 489 4300; www.dsidsc.com	Dale Chiara, and Mark Yanalunas, managing partners	275 275	2 NA	NA	NA	Mechanical/conveyor engineering, manufacturing engineering, electrical/controls engineering, paint and process engineering, simulation engineering, program management, supply chain, consulting
7	Epitec Inc. 24800 Denso Drive, Suite 150, Southfield 48033 (248) 353-6800; www.epitec.com	Jerome Sheppard CEO and Josie Sheppard president	270 275	NA 275	77.2	68.0	Electrical, mechanical, industrial, and systems engineering
8	ESG Automotive Inc. 1391 Wheaton, Suite 700, Troy 48083 (248) 246-2220; www.esg-usa.com	Steve Polakowski president	213 220	NA NA	30.3	31.4	Consulting and benchmarking, electrical system development, wiring design, system integration, test and validation, diagnostics, software development and verification, AI, data analytics
9	Danlaw Inc. 41131 Vincenti Court, Novi 48375 (248) 476-5571; www.danlawinc.com	Raju Dandu founder and chairman	203 163	164 NA	75.0	85.0	Vehicle telematics for insurance and fleet vehicle electronics design and manufacturing, engine control unit communications and diagnostics, embedded software development, automotive software testing and verification, hardware in the loop testing, software in the loop testing
10	Hubbell, Roth & Clark Inc. 555 Hulet Drive, P.O. Box 824, Bloomfield Hills 48303-0824 (248) 454-6300; www.hrcengr.com	Daniel Mitchell president	150 110	58 67	NA	32.0	Civil engineering, wastewater and combined sewer overflow collection/treatment, water treatment/distribution, structural engineering, road and bridge engineering, traffic engineering, environmental engineering, watershed management, architectural services, electrical engineering, geographic information systems, construction services, surveying, materials testing, easement/right-of-way services
11	AECOM 27777 Franklin Road, Suite 2000, Southfield 48034 (248) 204-5900; www.aecom.com	G. Jerry Attia, managing principal, Michigan, Buildings+Places	128 120	86 88	54.9	57.3	Mechanical, electrical, structural, civil, plumbing/fire protection, water/wastewater, transportation, environmental and communications
12	Orchard, Hiltz & McCliment Inc. (OHM Advisors) 34000 Plymouth Rd., Livonia 48150 (888) 522-6711; www.ohm-advisors.com	John Hiltz president	116 64	74 82	51.8	46.6	Civil; environmental and water resources; transportation; traffic; structural; mechanical and electrical; construction engineering; site/civil; and municipal.
13	Flex Ltd.	Chris Obey president, Automotive Solutions	114 NA	NA NA	2,850.0	2,300.0	Electrical and mechanical engineering
14	SmithGroup 500 Griswold St., Suite 1700, Detroit 48226 (313) 983-3600; www.smithgroup.com	Jeffrey Hausman, Detroit office director; Mike Medici, president and managing partner	103 97	54 44	256.7	235.9	Civil engineering, electrical engineering, mechanical engineering, structural engineering, drainage and hydrology engineering, forensic engineering, site engineering, soils engineering
15	SME (Soil and Materials Engineers Inc.) 43980 Plymouth Oaks Blvd., Plymouth 48170 (734) 454-9900; www.sme-usa.com	Mark Kramer president and CEO	101 124	35 69	45.3	40.2	Geotechnical engineering, brownfield redevelopment and financing, vibration consulting, construction materials services, building restoration/maintenance, pavement engineering, roof consulting, environmental engineering/consulting, other
16	Tetra Tech of Michigan PC 65 Cadillac Square, Suite 3610, Detroit 48226 (313) 964-0790; www.tetratech.com	James Rydquist president	85 93	66 58	NA	NA	Water and wastewater, environmental, instrumentation and controls work, design/build projects, stormwater, combined sewer overflow elimination and transportation
17	Sidock Group 45650 Grand River Ave., Novi 48374-1351 (248) 349-4500; www.sidockgroup.com	William Sidock CEO and president	84 82	42 38	17.8	18.7	Civil, structural, architectural, interior design, landscape, electrical, mechanical, process piping, environmental, chemical, instrumentation and controls, tank inspection, crane engineering, 3-D design and rendering, cost estimating, scheduling, valve engineering, LEED
18	Wade Trim 500 Griswold St., Suite 2500, Detroit 48226 (313) 961-3650; www.wadetrim.com	Andrew McCune president and CEO	76 68	45 40	68.1	64.7	Transportation, water resources, civil/site

This list of engineering companies is an approximate compilation of the largest such businesses based in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. NA = not available.

LIST RESEARCHED BY SONYA D. HILL

¹ Announced closing of initial public offering on Nov. 6, 2017.

² Crain's estimate.

CRAIN'S LIST: LARGEST ENVIRONMENTAL COMPANIES

Ranked by 2017 revenue

	Company Address Phone; website	Top executive	Revenue (\$000,000) 2017/2016	Local employees Jan. 2018/2017	Services offered
1	NSF International 789 N. Dixboro Road, Ann Arbor 48105 (734) 769-8010; www.nsf.org	Kevan Lawlor president and CEO	\$143.6 ^① \$143.6	650 608	Testing, inspection and certification
2	MPS Group Inc. 38755 Hills Tech Drive, Farmington Hills 48331 (313) 841-7588; www.mpsgrp.com	Charlie Williams chairman	106.0 83.0	174 158	Total waste management, paint shop management and industrial cleaning and maintenance
3	Atwell LLC Two Towne Square, Suite 700, Southfield 48076 (248) 447-2000; www.atwell-group.com	Brian Wenzel president and CEO	89.0 88.3	124 138	Civil engineering, land surveying, land solutions, land planning, environmental consulting, natural resource management, program management and construction management
4	Fishbeck, Thompson, Carr & Huber Inc. 39500 Mackenzie Drive, Suite 100, Novi 48377 (248) 324-2090; www.ftch.com	Regine Beauboeuf, director of client services; Juliet Jakobowski Maes, marketing director	78.1 67.5	93 80	Architectural, engineering, civil, environmental and construction services consulting firm
5	Wade Trim 500 Griswold St., Suite 2500, Detroit 48226 (313) 961-3650; www.wadetrim.com	Andrew McCune president and CEO	68.1 64.7	171 147	Consulting engineering and planning services
6	AECOM 27777 Franklin Road, Suite 2000, Southfield 48034 (248) 204-5900; www.aecom.com	G. Jerry Attia, managing principal, Michigan, Buildings+Places	54.9 57.3	498 510	Engineering, construction and technical services organization offering program management; planning, design and engineering; systems engineering and technical assistance; information technology; construction and construction management; operations and maintenance and decommissioning and closure services
7	SME (Soil and Materials Engineers Inc.) 43980 Plymouth Oaks Blvd., Plymouth 48170 (734) 454-9900; www.sme-usa.com	Mark Kramer president and CEO	45.3 40.2	186 150	Environmental consulting including brownfield redevelopment services (acquisition of financial incentives including grants, and environmental due diligence) environmental assessments, contamination evaluation, remediation and regulatory compliance
8	Tetra Tech Inc. 710 Avis Drive, Ann Arbor 48108 (734) 665-6000; www.tetratech.com	Dan Batrack president	29.2 43.5	201 228	Consulting, engineering and technical services

This list of leading environmental companies includes those that offer consulting, assessments, engineering, contracting and waste-hauling services. It is not a complete listing but an approximate compilation of the largest companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual revenue figures may vary. NA = not available.

1 Nonprofit estimate.

LIST RESEARCHED BY SONYA D. HILL

An expanded version of this list is available with a Crain's Enhanced Membership at crainsdetroit.com/lists

CRAIN'S LIST: LARGEST MICHIGAN LOGISTICS COMPANIES

Ranked by 2017 revenue

	Company Address Phone, website	Top local executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Full-time employees in Michigan Jan. 2018	Worldwide employees Jan. 2018	
1	Universal Logistics Holdings Inc. 12755 E. Nine Mile Road, Warren 48089 (586) 920-0100; www.UniversalLogistics.com	Jeff Rogers CEO	\$1,216.7	\$1,072.8	13.4%	1,472	4,819	Transportation and logistics
2	Syncreon Global Holdings Ltd. 2851 High Meadow Circle, Suite 250, Auburn Hills 48326 (248) 377-4700; www.syncreon.com	Brian Enright CEO	900.0 ①	1,100.0 ②	-18.2	NA	NA	Global provider of advanced supply chain services that offers a full range of third- and fourth-party logistics services
3	Lipari Foods LLC 26661 Bunert Road, Warren 48089 (586) 447-3500; www.liparifoods.com	Thom Lipari president and CEO	775.0	702.0	10.4	885	1,350	Wholesale food distribution
4	Central Transportation International Inc. (Central Transport) 12225 Stephen Road, Warren 48089 (586) 939-7000; www.centraltransportint.com	Manuel Moroun owner	754.0 ^③	703.0 ^③	7.3	NA	NA	Transportation services, truck leasing and logistics, diesel-engine manufacturing, automotive sales and services
5	Atlas Oil Co. 24501 Ecorse Road, Taylor 48180 (800) 878-2000; www.atlasoil.com	Sam Simon founder and chairman	691.3	506.7	36.4	115	386	Petroleum distribution, innovative fueling solutions
6	United Road Services Inc. ^① 10701 Middlebelt Road, Romulus 48174 (734) 947-7900; unitedroad.com	Kathleen McCann ^⑤ chair and CEO	646.0	525.0	23.0	548	1,694	Vehicle logistics for vehicle manufacturers, remarketers, auctions, dealers and internet vehicle transactions nationally
7	Two Men and a Truck International Inc. 3400 Belle Chase Way, Lansing 48911 (800) 345-1070; www.twomenandatruck.com	Mary Ellen Sheets, founder; Jon Nobis and Brig Sorber, co-CEOs; Randy Shacka, president	487.2	440.0	10.7	NA	NA	Home and business moving, corporate relocation services, packing and unpacking services, sale of boxes and packing supplies
8	Lacks Enterprises Inc. 5460 Cascade Road SE, Grand Rapids 49546 (616) 949-6570; www.lacksenterprises.com	Richard Lacks Jr. CEO	470.0	470.0	0.0	2,600	2,600	Injection molding, assembly, painting and plating

This list of logistics companies is an approximate compilation of the largest such companies in Michigan. It is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Michigan office. Actual revenue figures may vary. NA = not available.

- 1 Transport Topics Top 50 Logistics Companies.
- 2 Crain's estimate.
- ③ From *Journal of Commerce*.
- 4 Bought by Washington, D.C.-based private equity firm The Carlyle Group in September 2017.
- (5) Will step down as CEO and become executive chair in January. To be succeeded by Mark Anderson.

An expanded version of this list is available with a Crain's Enhanced Membership at crainsdetroit.com/lists

CRAIN'S LIST: LARGEST MICHIGAN INFORMATION TECHNOLOGY COMPANIES Ranked by 2017 revenue

	Company Address Phone; website	Top executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Type of business
1	Syntel Inc. ^① 525 E. Big Beaver Road, Suite 300, Troy 48083 (248) 619-2800; www.syntelinc.com	Rakesh Khanna executive committee member, Atos Syntel CEO	\$923.8		IT outsourcing, knowledge process outsourcing, application development and management, e-business services, architecture consulting and support, IT infrastructure management, cloud computing, data warehousing and business intelligence, application testing, other
2	Logicalis Inc. 2600 S. Telegraph Road, Ste. 200, Bloomfield Hills 48302 (248) 957-5600; www.us.logicalis.com	Sally Brandtneris CFO	586.5		International provider of integrated information and communications technology systems and services
3	MSX International Inc. ^① One Detroit Center, 500 Woodward, 21st Floor, Detroit 48226 (248) 829-6042; www.msxi.com	Frederick Minturn president and CEO	526.0		Business process outsourcing service provider for global automotive retail segments and human capital managed service provider
4	Tata Technologies Inc. 41050 W. 11 Mile Road, Novi 48375-1302 (248) 426-1482; www.tatatechnologies.com	Warren Harris CEO and managing director	417.7 ^③		Engineering and design, product life cycle management and product development IT services, proprietary software and knowledge management software systems
5	Acro Service Corp. 39209 W. Six Mile Road, Suite 250, Livonia 48152 (734) 591-1100; www.acrocorp.com	Ron Shahani president and CEO	354.1		Staff augmentation, outsourcing and IT and engineering consulting, application development and enablement, relational database design and development, Web design and development
6	Strategic Staffing Solutions Inc. 645 Griswold St., Suite 2900, Detroit 48226 (313) 596-6900; www.strategicstaff.com	Cynthia Pasky president and CEO	340.0		Consulting and staff augmentation services, vendor management programs, customized solution, call center technology and a domestic IT development center
7	Altair Engineering Inc. ^⑤ 1820 E. Big Beaver Road, Troy 48083 (248) 614-2400; www.altair.com	James Scapa chairman and CEO	333.3		Global software and technology, engineering simulation, advanced computing, enterprise analytics and product development
8	HTC Global Services Inc. 3270 W. Big Beaver Road, Troy 48084 (248) 786-2500; www.htcinc.com	Madhava Reddy president and CEO	320.0 6		Application development and maintenance, business process management, document and content management and project management office services
9	Compuware Corp. 1 Campus Martius, Detroit 48226 (313) 227-7300; www.compuware.com	Chris O'Malley CEO	250.0 ^⑥	250.0 6	Mainframe software-dedicated business
10	Stefanini Inc. 27100 W. 11 Mile Road, Southfield 48034 (248) 357-2866; www.stefanini.com	Spencer Gracias CEO	227.0		Service desk; IT infrastructure outsourcing; digital; consulting and applications. A technology company, integrating digital innovations into clients' businesses for the last 30 years. We lead customers through the digital journey, co-creating with them to create innovative solutions.
11	Urban Science Applications Inc. 400 Renaissance Center, Suite 2900, Detroit 48243 (313) 259-9900; www.urbanscience.com	James Anderson president, founder and CEO	211.0	203.5	Global retail marketing consulting with a scientific approach
12	Open Systems Technologies Inc. (OST) 605 Seward NW, Suite 101, Grand Rapids 49504 (616) 574-3500; www.ostusa.com	Meredith Bronk president and CEO	140.0	158.0	Business technology consulting, systems integrator and design and digital strategy
13	Systems Technology Group (STG) 3001 W. Big Beaver Road, Suite 500, Troy 48084 (248) 643-9010; www.stgit.com	Anup Popat chairman and CEO	131.0		Information technology outsourcing; digital services transformation; big data analytics; mobility; cloud transformation; software application development leveraging innovation global delivery centers
14	Technosoft Corp. One Towne Square, 6th Floor, Southfield 48076 (248) 603-2600; www.technosoftcorp.com	Radhakrishnan Gurusamy president and CEO	130.0		Information technology and IT-enabled consulting services and business process outsourcing IT services and technology enabled health care solutions.
15	Deshler Group Inc. 34450 Industrial Road, Livonia 48150 (734) 525-9100; www.deshlergroup.com	Robert Gruschow president and CEO	128.4	135.3	Industrial manufacturing group, incorporating fabrication, design, assembly, logistics, transport and information technology
16	Secure-24 LLC 26955 Northwestern Hwy., Ste 200, Southfield 48033 (800) 332-0076; secure-24.com	Mike BeDell CEO	112.7	93.0	Global provider of managed cloud and security services, IT operations and application hosting
17	Service Express Inc. 3854 Broadmoor Ave. SE, Grand Rapids 49512 (616) 698-2221; serviceexpress.com	Ron Alvesteffer president and CEO	95.4	70.0	Server and storage hardware maintenance provider
18	WorkForce Software LLC 38705 Seven Mile Road, Livonia 48152 (877) 493-6723; www.workforcesoftware.com	Mike Morini CEO	93.4		Workforce management platform for large employers with complex needs such as time and attendance, scheduling, absence and leave management and employee fatigue, along with reporting and analytics
19	Diversified Computer Supplies Inc. 4435 Concourse Drive, Ann Arbor 48108 (800) 766-5400; www.dcsbiz.com	Joseph Hollenshead chairman, president and CEO	88.5		Distributes imaging/printer supplies, develops IT strategies for clients and supports back-end connectivity with XML feeds, EDI integration and an e-commerce platform
20	Rapid Global Business Solutions Inc. (RGBSI) 1200 Stephenson Highway, Troy 48083 (248) 589-1135; www.rgbsi.com	Nanua Singh chairman and CEO	84.8	71.8	Software development, IT services, staffing, engineering, quality lifecycle management, ERP, cloud, BI/analytics
21	Epitec Inc. 24800 Denso Drive, Suite 150, Southfield 48033 (248) 353-6800; www.epitec.com	Jerome Sheppard, CEO; Josie Sheppard, president	77.2	68.0	IT, engineering and professional staffing
22	Danlaw Inc. 41131 Vincenti Court, Novi 48375 (248) 476-5571; www.danlawinc.com	Raju Dandu founder and chairman	75.0	85.0	Cloud-based connected vehicle solutions and embedded electronics
23	BlueWater Technologies Group Inc. 24050 Northwestern Highway, Southfield 48075 (248) 356-4399; www.bluewatertech.com	Suzanne Schoeneberger president	67.6 [©]	76.0	Live event and AV technology experiences

This list of leading computer companies is an approximate compilation of the largest such companies in Michigan that research, design, manufacture or invent equipment or software, plus companies that provide sophisticated computer services such as systems design, programming and information retrieval. It is not a complete listing but the most comprehensive available. Companies based elsewhere are listed with the address and top executive of their main Michigan office. Unless noted, the companies provided the information. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Actual revenue figures may vary. NA = not available.

- ① Acquired by French computer services company Atos SE on Oct. 9.
- 2 Acquired by Bain Capital Private Equity, Boston, on Jan. 9, 2017.
- (3) Fiscal 2017 revenue listed in annual report 2016-2017.
- 4 Company estimate.
- (5) Announced closing of initial public offering on Nov. 6, 2017.
- 6 Crain's estimate.

LIST RESEARCHED BY SONYA D. HILL

Over the past 20 years, thousands of customers, partners and employees have helped us create beautiful spaces of enduring value.

To every single individual, thank you.











CRAIN'S LIST: LARGEST MICHIGAN OFFICE FURNITURE DEALERS Ranked by 2017 revenue

	Company Address Phone; website	Top executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Employees in Detroit area Jan. 2018	Employees Jan. 2018 Michigan/ Worldwide	Brands of furniture carried
1	National Business Supply Inc. (dba NBS Commercial Interiors) 2595 Bellingham, Troy 48083 (248) 823-5400; www.yourNBS.com	Richard Schwabauer president	\$128.0	\$138.0	-7.2%	170	NA NA	Steelcase
2	MarxModa 751 Griswold Street, Detroit 48226 (855) 242-9292; www.marxmoda.com	Joe Marx CEO	85.0 ^①	85.0	0.0	NA	NA NA	Herman Miller
3	Interior Environments ^① 48700 Grand River, Novi 48374 (248) 213-3010; www.ieoffices.com	Randy Balconi and Steve Cojei principals	56.5	52.3	8.1	78	78 95	Allsteel, HNI, HBF, Gunlocke, Allermuir, OFS
4	Custer Inc. 217 Grandville Ave. SW, Grand Rapids 49503 (616) 458-6322; www.custerinc.com	Todd Custer president	38.3	40.6	-5.6	0	105 NA	Steelcase, Fleetwood, Almo Corporation, Sit On It, Great Openings, Crestron Electronics, Wieland, Enwork, Stance Healthcare Inc., Global Industries
5	American Interiors Inc. 29550 Hudson Drive, Novi 48377 (248) 624-2255; www.aminteriors.com	Rick Essig SVP of Sales	28.0	28.4	-1.3	24	24 105	Knoll Dirtt
6	Kentwood Office Furniture Inc. 3063 Breton Rd. SE, Grand Rapids 49512 (616) 957-2320; www.kentwoodoffice.com	Art Hasse CEO Bob Von Kaenel president	25.0	12.0	108.3	8	115 130	HON, Allsteel, Trendway
7	AIREA Inc. 3000 Town Center Suite 80, Southfield 48075 (248) 426-0100; www.aireainc.com	Vinnie Johnson chairman and CEO Dave Kiwior Executive vice president	20.0	21.0	-4.8	29	29 NA	Haworth
8	Interior Systems Contract Group Inc. 612 N. Main St., Royal Oak 48067 (248) 399-1600; www.iscginc.com	Mary Ann Lievois CEO	16.5	20.2	-18.3	21	21 21	Haworth, Kimball, AIS, OFS
9	Space Care Interiors Inc. 2222 W. Eleven Mile Rd., Berkley 48072 (248) 541-9060; www.spacecareinteriors.com	Kevin Lewis CEO Alan Kroll president	9.2	9.5	-3.6	7	7 7	AIS, National, OFS, Davis, Global

This list of Michigan office furniture dealers is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies with headquarters elsewhere are listed with the address and top executive of their main Michigan office. Actual revenue figures may vary. NA = not available.

CRAIN'S LIST: LARGEST MICHIGAN OFFICE FURNITURE MANUFACTURERS Ranked by 2017 revenue

	Company Address Phone; website	Top executive(s)	Revenue (\$000,000) 2017	Revenue (\$000,000) 2016	Percent change	Employees Jan. 2018 Michigan/ Worldwide	Industries Served	Type of Products
1	Steelcase Inc. 901 44th St. SE, Grand Rapids 49508 (616) 247-2710; www.steelcase.com	James Keane president and CEO, Steelcase Inc.	\$3,055.5	\$3,032.4	0.8%	NA NA	NA	Office furniture, including wood products and storage solutions
2	Herman Miller Inc. 855 E. Main Ave., Zeeland 49464 (616) 654-3000; www.hermanmiller.com	Andi Owen ^① president & CEO	2,280.0	2,278.2	0.1	3,737 7,153	Commercial, health care, education, residential	Seating, furniture, storage, textiles and accessories
3	Haworth Inc. 1 Haworth Center, Holland 49423 (616) 393-3000; www.haworth.com	Franco Bianchi president and CEO	2,040.0	1,940.0 ^②	5.2	3,000 7,000	NA	Office furniture, including work stations, private offices, raised access flooring, storage, moveable walls and seating
4	Trendway Corp. 13467 Quincy St. , Holland 49424 (616) 399-3900; www.trendway.com	Don Heeringa chairman and CEO	75.0 ^③	NA	NA	NA NA	NA	NA
5	Alexis Manufacturing 3188 Wilson Drive NW, Grand Rapids 49534 (616) 735-3905; www.alexismanufacturing.com	Daniel Ahlem general manager	50.0	50.0	0.0	275 400	Hospitality, office furniture, senior living, medical and residential furniture	Wood seating, case goods, furniture and clocks
6	Banta Furniture 3390 Broadmoor SE, Grand Rapids 49512 (616) 575-8180; BantaFurniture.com	Ted Banta president	1.7	1.5	13.3	NA NA	Office furniture and contract Furniture	Upholstered components, lounge seating

This list of Michigan office furniture manufacturers is not a complete listing but the most comprehensive available. *Crain's* estimates are based on industry analyses and benchmarks, news reports and a wide range of other sources. Unless otherwise noted, information was provided by the companies. Companies with headquarters elsewhere are listed with the address and top executive of their main Michigan office. Actual revenue figures may vary. NA = not available.

¹ Crain's estimate.

⁽²⁾ Also known as Balco Interiors LLC.

① Succeeded Brian Walker as president and CEO in August.

② From MiBiz.

³ From National Veteran Business Development Council.

CRAIN'S LIST: LARGEST HEALTH CARE INSURERS/MANAGED CARE PLANS

Ranked by 2017 Michigan revenue

	1.00 by 2017 1711011160						SE Mich. enrolled		SE Mich.		
	Company		Michigan revenue	Mich.	SE Mich. revenue	SE Mich. enrolled members	members in HMO/		enrolled members		
	Address Phone; website	Top local executive(s)	(\$000,000)	percent		year-end	DHMO plan	in PPO plan	POS	Other members	s Types of health plans
1	Blue Cross Blue Shield of Michigan/ Blue Care Network 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9000; www.bcbsm.com	Daniel Loepp president and CEO	\$26,900.0 \$25,900.0 ^①	3.9%	\$26,900.0 \$25,900.0 ^①	4,623,292 ^② 4,618,800 ^③	1,065,483	3,381,666	NA	176,143	PPO, HMO, HSA-eligible products, Medigap, Medicare Advantage, Medicare Part D, commercial prescription drug plans, dental and vision benefits, Medicaid HMO
2	Priority Health 27777 Franklin Road, Suite 1300, Southfield 48034 (800) 942-0954; www.priorityhealth.com	Rick Morrone SVP, employer solutions	3,646.6 3,406.9	7.0	523.7 275.1	800,153 755,754	NA	NA	NA	NA	HMO/PSO, Medigap, PHIC, Medicare Advantage, Medicare PDP, Medicaid, Self-funded
3	Health Alliance Plan of Michigan ^① 2850 W. Grand Blvd., Detroit 48202 (313) 872-8100; hap.org	Teresa Kline president and CEO	2,389.7 2,480.7	-3.7	NA 1,897.3	628,929 662,846	296,134	77,986	13,280	241,529	HMO, POS, PPO, EPO, EPA, ASO, TPA
4	Meridian Health Plan of Michigan Inc. 1 Campus Martius, Suite 700, Detroit 48226 (313) 324-3700; www.mhplan.com	Sean Kendall president and COO	2,201.8 2,420.8 ⁽⁴⁾	-9.0	2,201.8 NA	517,338 504,832 ^①	0	0	0	0	Medicaid, Medicare HMO
5	Delta Dental of Michigan Farmington Hills and Okemos (800) 524-0149; www.deltadentalmi.com	Laura Czelada ^⑤ president and CEO	1,983.1 1,813.4	9.4	939.6 937.6	2,605,679 2,633,565	0	60,218	2,522,562	27,789	Delta Dental Premier, Delta Dental PPO
6	Molina Healthcare of Michigan Inc. 100 W. Big Beaver Road, Suite 600, Troy 48084 (248) 925-1700; www.molinahealthcare.com	Christine Surdock president	1,949.3 ⁽¹⁾ 2,104.8 ⁽¹⁾	-7.4	NA NA	398,239 ^① 391,148 ^①	NA	NA	NA	NA	Medicaid, Medicare
7	McLaren Health Plan Inc. G-3245 Beecher Road, Flint 48532 (888) 327-0671; www.McLarenHealthPlan.org	Nancy Jenkins president & CEO	969.6 NA	NA	0.0 NA	255,465 NA	5,701	32,491	22,975	194,298	Small Group; Rewards: Platinum, Gold, Silver; Standard: Platinum, Gold, Silver, Bronze; HSA: Platinum, Gold, Silver, Bronze; HRA: Platinum, Gold - Large Group; POS; HMO; HSA; HDHP
8	UnitedHealthcare 26957 Northwestern Hwy., Suite 400, Southfield 48034 (800) 842-3585; uhc.com	Dustin Hinton, CEO, UnitedHealthcare Michigan and Wisconsin; Tim Dimartino, VP sales	428.0 420.0	1.9	428.0 420.0	NA NA	NA	NA	NA	NA	NA
9	Aetna Better Health 1333 Gratiot, Suite 400, Detroit 48207 (313) 465-1519; www.aetnabetterhealth.com/ Michigan	Pamela Sue Sedmak president and CEO	349.5 ⁽⁴⁾ 340.2 ⁽⁴⁾	2.7	NA NA	50,421 ⁽⁴⁾ 52,064 ⁽⁴⁾	NA	NA	NA	NA	NA
10	Upper Peninsula Health Plan LLC 228 W. Washington St., Marquette (906) 225-7500; NA	Melissa Holmquist [©] CEO	292.8 ⁽⁴⁾ 283.6 ⁽⁴⁾	3.2	NA NA	48,579 ^④ 47,852 ^④	NA	NA	NA	NA	Medicaid, Medicare
11	Physician Health Plan 1400 E. Michigan Ave., Lansing 48912 (517) 364-8400; www.phpmichigan.com	Dennis Reese president	182.4 ⁴ 178.6 ⁴	2.1	NA NA	34,779 ⁽⁴⁾ 36,158 ⁽⁴⁾	NA	NA	NA	NA	NA
12	Total Health Care USA Inc. 3011 W. Grand Blvd., Suite 1600, Detroit 48202 (313) 871-2000; www.thcmi.com	Randy Narowitz CEO	150.0 136.4	10.0	150.0 136.4	34,348 40,800	31,696	NA	2,652	NA	NA
13	Vision Service Plan VSP 2000 Town Center, Suite 725, Southfield 48075 (248) 350-2082; www.vsp.com	M. Scott Mitchell, market director; Barbara Aikman, senior account executive	139.0 ^⑦ 138.6	0.3	NA NA	3,762,860 1,800,550	NA	NA	NA	NA	NA
14	Humana Medical Plan of Michigan 250 Monroe NW, Ste. 400, Grand Rapids 49503 (502) 580-1000; www.humana.com	Bruce Broussard president and CEO	77.3 ⁽⁴⁾ 115.1 ⁽⁴⁾	-32.9	NA NA	10,610 ⁽⁴⁾ 30,074 ⁽⁴⁾	NA	NA	NA		NA
15	Michigan Complete Health Inc. (formerly Fidelis SecureCare of Michigan Inc.) ® 800 Tower Drive, Suite 200, Troy 48098 (877) 373-8085; www.fidelissc.com	Amy Williams CEO	54.3 ⁽⁴⁾ 46.9	15.9	NA 46.9	2,478 ^① 4,125	NA	NA	NA	NA	Medicare, Medicaid, HMO

This list of leading Michigan insurers/managed care plans encompasses medical, dental, optical and other health care organizations. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies or the Michigan Office of Financial and Insurance Regulation. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. NA = not available. Health care plan types include: Exclusive Provider Organization (EPO) - Members must use the EPO provider network exclusively and medical services received outside of the EPO network are not covered except for emergencies. Exclusive Provider Arrangement (EPA) - Similar to an HMO. Members must choose a physician who authorizes referrals and arranges hospital admissions. Point of Service Plan (POS) - Members designate a primary care physician but can go outside the network for services. Administrative Services Only (ASO) - Offered by insurers to self-insured employers.

- 1 Revenue includes premiums and premium equivalents of both fully insured and self-funded business.
- ② Does not include members who are part of Michigan-based groups but reside outside of Michigan.
- ③ Merger of HealthPlus of Michigan in Flint and Health Alliance Plan in Detroit was approved in February 2016.
- 4 From Department of Insurance and Financial Services.
- (5) Plans to retire in December. The board named current COO Goran Jurkovic to replace her, effective Jan. 1.
- 6 Succeeded Dennis Smith in July.
- 7 Company estimate
- 8 Effective April 1, 2017, Fidelis became Michigan Complete Health Inc.

Jan. 12 Service Mixer

At Bat

Devote your Saturday evening to help innovate opportunities for Metro Detroit youth. This structured event will enlighten the community on future kids' sporting activities while highlighting present milestones achieved. At Bat has successfully assisted over 200 children by teaching them the fundamentals of baseball and softball.

Details: www.atbat.org

Jan. 18

North American International Auto Show Charity Preview

Judson Center

Judson Center is among the proud NAIAS Charity Preview recipients. The event will help the organization further its mission: "Working as one for the youth of Michigan."

Details: https://naias.com/tickets/#charity-preview/

Feb. 6

Downtown Detroit Partnership Annual Meeting

Downtown Detroit Partnership

Downtown Detroit Partnership's Annual Meeting has become a must-attend event for changemakers and leaders downtown and throughout the city of Detroit. With nearly 1,000 attendees, the Annual Meeting engages, informs and inspires. The Annual Report will be released at the meeting.

Details: downtowndetroit.org

Feb. 8

WWJ Winter Survival Radiothon

The Heat and Warmth Fund

The organization's annual radiothon with WWJ 950 helps support its mission.

Details: www.thawfund.org/events

Feb. 9

Mardi Gras

Washtenaw Community College Foundation

Annual fundraising event focused on raising funds towards scholarships and support for WCC students.

Details: http://sites.wccnet.edu/foundation/news-and-events/mardi-gras/

Feb. 22

The Salvation Army's 32nd Annual Bed & Bread Club Radiothon Presented by Ford Motor Company Fund

The Salvation Army of Metro Detroit

The annual fundraiser is the primary source of funding for the nonprofit's Bed & Bread program and is the largest single-market, single day radio fundraiser in the country. Since 1988, the Bed & Bread Club Radiothon has raised more than \$34 million to help those in need.

Details: www.salmich.org

Feb. 23 Movie Marathon

The Rainbow Connection

Twelve hours of movies with unlimited pop and popcorn.

Details: rainbowconnection.org

March

March Madness Board Game Tournament

At Dat

Celebrate the NCAA March Madness Tournament by engaging in board games to help raise funds. Make your way through the brackets to win an exciting prize.

Details: www.atbat.org

March 8

Navigating Autism Today Conference

Autism Alliance of Michigan

Over 400 parents, caregivers and providers attend the free Navigating Autism Today Conference in Belleville for a day of education, learning and networking with community services providers, educators, other parents and, of course, AAOM professional staff.

Details: www.aaomconference.org

March 27 Role Model Dinner

Alternatives For Girls

For the past 30 years the annual Role Model Dinner has been one of the key ways Alternatives for Girls has received support to continue its critical programs. Alternatives For Girls' CEO Amy Good and Role Model Dinner Co-Chairs Faye Nelson and Pam Rodgers invite the community to honor Lashinda Stair, First Assistant Chief of Police, Detroit Police Department; Dr. Althea Simpson, Director of Discipleship, Franklin Community Church; and Linda Taliaferro, Vice President of Global Quality, Meritor, Inc.

Details: www.alternativesforgirls.org

March 28 13th Annual Doorway Dinner

Mercy Education Project (MEP)

An evening celebrating MEP's mission of empowering women and girls through education.

Details: www.mercyed.net and MEP's Facebook page

SpringThe Graduate Cup

Detroit Children's Fund

The Graduate Cup is Detroit Children's Fund's 3rd Annual Golf Outing. It will feature an 18-hole golf scramble, barbecue lunch, strolling dinner and awards program.

Details: detroitchildrensfund.org/graduatecup

About this special report

The events featured here were submitted by nonprofits featured in our 2018 Giving Guide. As part of their sponsorship of the Giving Guide, the organizations could submit up to three fundraising or awareness events happening in 2019. Big Dates 2019 and the Giving Guide are produced by Crain Content Studio.

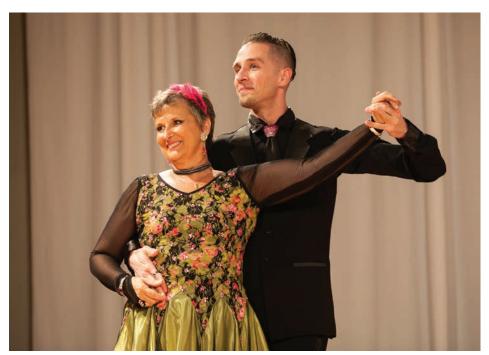
the marketing storytelling division of Crain's Detroit Business.



CRAIN CONTENT STUDIO Detroit



Credit: Children's Hospital Foundation of Michigan



April 11Annual Wine Tasting Event

Ted Lindsay Foundation

Celebrity wine pourers, stroling dinner and dessert stations, along with a silent auction and cash bar. Proceeds benefit autism research and educational programs.

Details: tedlindsay.org

April 13

Michigan Shines for Autism Gala

Autism Alliance of Michigan

Autism Alliance of Michigan is celebrating 10 years of providing help, hope and answers in Michigan with its annual Michigan Shines for Autism Gala (co-chaired by Dave Meador of DTE Energy and Raj Nair of Multimatic). The event raises awareness and funds to improve the lives of Michigan families affected by autism while honoring the people and organizations making an impact across Michigan. This star-studded event gathers Michigan's top business and community leaders for a formal dinner, heartwarming program and silent auction in downtown Detroit.

Details: www.aaomgala.org

April 25Nurturing Possibilities

Franklin Wright Settlements

This event held at the Detroit Athletic Club provides an opportunity for the community and community partners to receive information regarding the programs housed at Franklin Wright Settlements.

Details: Contact Deon Mullen 313-579-1000 ext. 248

April 27 STUDIO 2019

Cranbrook Educational Community

Stroll through Cranbrook Academy of Art students' and Artists-in-Residences' private studios and dine together. Engage today's emerging artists, architects and designers in a grand celebration. The evening includes a studio stroll, reception, short program, banquet dinner under the big tent and a dance party. Proceeds from STUDIO support scholarships benefiting Cranbrook Academy of Art students and the Cranbrook Art Museum.

Details: Contact Debra Watson at dwatson2@cranbrook.edu or 248.645.3214

May 2Spring Soiree

Alzheimer's Association - Greater Michigan Chapter

Spring Soiree is an annual shopping event in partnership with Neiman Marcus. Guests shop, socialize and enjoy delectable food and cocktails.

Details: alz.org/gmc

May 4 Derby for Kids

Children's Hospital of Michigan

Join the foundation for its Third Annual Derby for Kids, held at the Country Club of Detroit. Derby for Kids will feature an afternoon of signature cocktails, a strolling dinner, auction packages and live Kentucky Derby coverage. All proceeds will benefit pediatric cancer research.

Details: www.chmfoundation.org

May 4Derby Spring Tea

Ronald McDonald House Charities Detroit

This one-of-a-kind springtime celebration is held each May on Kentucky Derby Day at Rochester's Royal Park Hotel. Join the organization for lunch, cocktails and Derbythemed games.

Details: rmhc-detroit.org

May 11Dream Makers Ball

The Rainbow Connection

A black tie event at MGM Grand with cocktails, dinner, live auction and entertainment.

Details: rainbowconnection.org

May 11

Rose Hill Center Flower Sale and Fair

Rose Hill Center

This is the 18th annual Flower Sale and Fair. Just in time for Mother's Day, this event features the sale of Rose Hill roses, assorted plants, flowers, food and crafts; it also offers several free family-friendly activities.

Details: www.rosehillcenter.org/about-rose-hill-center/news-and-events/

May 17Women Rock Science

Cranbrook Educational Community

Women Rock Science is an interactive experience that will raise funds in support of Cranbrook Institute of Science's outreach initiatives while celebrating those who are champions of Science, Technology, Engineering, Arts and Math (STEAM). Guests will enjoy hands-on STEAM education experiences, hors d'oeuvres, STEAM-themed cocktails, jewelry displays and sales by Greenstone's Jewelers, and a brief program.

Details: science.cranbrook.edu/women-rock-science

May 19 Kidney Walk at the Detroit Zoo

National Kidney Foundation of Michigan

More than 6,000 people attend this heartwarming event each year that features childrens activity stations, multiple food and vendor areas, a raffle, a celebration of individual family teams, dialysis teams and corporate teams, a Champions Tent for patients with kidney disease, free parking and of course a chance to spend a day at the zoo.

Details: www.kidneywalk.org

Summer Summer Recess

Children's Hospital of Michigan Foundation

Join the foundation for one of the city's hottest events. Leaders for Kids, an advisory board of the Children's Hospital of Michigan Foundation, hosts an annual Summer Recess fundraising event featuring live entertainment, a strolling reception and signature drinks at one of the city's most sought-after venues. The best part? Proceeds benefit the children of our community.

Details: www.Leadersforkids.com

JuneSummer Garden Party

Ronald McDonald House Charities Detroit

The Garden Party hosted at the Ronald McDonald House of Detroit each June always has a festive theme, complete with food and entertainment. The 2019 event will have a Jazz in the Garden theme.

Details: rmhc-detroit.org

June 3

Beaumont Drive For Life Invitational

Beaumont Health

The second annual Drive for Life Invitational supports oncology programs at Beaumont Health. Golf at Oakland Hills Country Club or register for the card tournament at Bloomfield Hills Country Club. Event proceeds will assist patient programs and services at the Walter & Marilyn Wolpin Comprehensive Breast Care Center, Beaumont Hospital, Royal Oak and at the Wilson Cancer Resource Center, Beaumont Hospital, Troy.

Details: www.beaumont.org/giving/foundation-events

June 7

Joyce Hayes-Giles Educational Outreach

Franklin Wright Settlements

A concert at Plymouth Congregational Church will benefit the youth educational programs at Franklin Wright.

Details: Contact Deon Mullen 313-579-1000 ext. 248

June 10

28th Annual Rose Hill Foundation Golf Tournament

Rose Hill Center

Play 18 holes of golf at Bloomfield Hills Country Club, one of Michigan's premiere private courses. Mens, womens and mixed teams are invited to participate. All funds raised will directly benefit the residents at Rose Hill Center who are working hard to overcome mental illness.

Details: www.rosehillcenter.org/golfevent

June 15 Walk For Miracles

Beaumont Health

Superheroes of all ages are invited to a walk at the Detroit Zoo to raise money for Beaumont Children's pediatric programs. This annual Children's Miracle Network Hospitals event will bring over 2,000 walkers to meet fairy tale and comic book super heroes as they venture through the zoo. All children will receive a super hero cape. Enjoy breakfast, a kids craft corner and animal exhibits.

Details: www.beaumont.org/giving/foundation-events

June 26

Fifth Annual Fostering Futures Scholarship Event, Grand Rapids

Fostering Futures Scholarship Trust Fund

Meet scholarship recipients and network with others who share the desire to make higher education a reality for hundreds of Michigan



Credit: Alzheimers Association - Greater Michigan Chapter

youth formerly in foster care. Lunch, silent auction and raffle at the Amway Grand Plaza Hotel.

Details: SETwithMET.com

July date TBD Corporate Golf Challenge

Judson Center

Judson Center's annual Corporate Golf Challenge is known for its competitive fun nature on the green and for raising 'green' to help families in the organization's care.

Details: www.judsoncenter.org

July date TBD Escape to Belle Isle

Ronald McDonald House Charities Detroit

Join the organization for one of its signature summer events, as participants race 10K, 5K, or 2 miles around Belle Isle Park. This event, held each July, is a fun day for the whole family, including pets.

Details: www.rmhc-detroit.org

July 20Apollo 50th Anniversary Celebration

Michigan Science Center

Celebrate the 50th anniversary of the first Apollo moon landing in 1969. Enjoy space-themed exhibits, shows and activities while remembering the mission's first small step and contemplating the next giant leap.

Details: Mi-Sci.org

July 22 The Dobson

The Rainbow Connection

A golf outing and dinner with silent and live auctions.

Details: rainbowconnection.org

July 28Autism Hero Walk

Autism Alliance of Michigan

The annual Autism Hero Walk is an opportunity for thousands of members of Michigan's autism community to come together in celebration of and to advocate for their loved ones affected by autism. The free event begins with an inspirational opening ceremony followed by a 1-mile walk and post-event activities at the Detroit Zoo.

Details: www.aaomwalk.com

Aug. 8Pizza Party on the Capitol Lawn

Fostering Futures Scholarship Trust Fund

Eighth annual lunch fundraiser to benefit the Fostering Futures Scholarship Trust Fund. For a minimum donation of \$5, attendees receive pop and pizza provided by Hungry Howie's and ice cream on the lawn of the Michigan State Capitol. The Pillow Effect, a Michigan Youth Opportunities Initiative that aims to ensure successful outcomes for young adults as they transition out of foster care, also collects donated pillows and pillowcases during the

Details: SETwithMET.com

Aug. 12

event.

Washtenaw Community College Foundation Annual Jerry Jernigan Golf Outing

Washtenaw Community College Foundation

Annual fundraising event focused on raising funds towards scholarships and support for WCC students.

Details: sites.wccnet.edu/foundation/ news-and-events/golf-outing/

Aug. 24

Walk to End Alzheimer's - Metro Detroit

Alzheimer's Association - Greater Michigan Chapter

This is the organization's biggest event to raise funds and awareness for Alzheimer's care, support and research. Annually, more than 6,000 people gather at the Detroit Zoo to show their support for this important cause.

Details: act.alz.org/detroit

September Wine for the Spirit

Beaumont Health

Wine for the Spirit is a strolling wine and food tasting event that will support Beaumont Children's programs across Southeast Michigan. Guests attending will enjoy a sampling of fine wines from around the world, wine and food pairings, live entertainment and a silent auction.

Details: www.beaumont.org/giving/foundation-events

September

Positive Choices, Powerful Lives

Alternatives for Girls

Join Alternatives for Girls as they support homeless and at-risk girls and young women who are being empowered to make positive choices and live powerful lives. Learn more about AFG's work, hear from the young women the organization serves, and learn how you can become involved. There is no cost to attend, but attendees will be asked to make a donation. Space is limited.

Details: Contact Taylor Gawlik at tgawlik@ alternativesforgirls.org or 313-361-4000 ext. 273 or visit www.alternativesforgirls.org

Sept. 9 Celebrity Golf Outing

Ted Lindsay Foundation

Golf, food and entertainment —including a live and silent auction and awards program — to benefit autism research and educational programs.

Details: tedlindsay.org

Sept. 21A House Party at Cranbrook

Cranbrook Educational Community

Join Cranbrook as it launches the restoration of another historic home on Cranbrook's campus: Stonelea, a historic Albert Kahn-designed building on the Cranbrook campus set to become the new home of Cranbrook Center for Collections and Research and the Cranbrook Archives

Details: Call Kathryn Dimond, Development Director for Cranbrook Center for Collections and Research at 248,645,3215

Sept.26

Eighth Annual Fostering Futures Scholarship Event - Detroit

Fostering Futures Scholarship Trust Fund

Meet scholarship recipients and network with others who share the desire to make higher education a reality for hundreds of Michigan youth formerly in foster care. Strolling dinner, silent auction and raffle at the Roostertail.

Details: SETwithMET.com

Fall 3rd Annual Dinner

Detroit Children's Fund

The third annual dinner will feature a strolling cocktail reception, seated dinner, program and live entertainment.

Details: detroitchildrensfund.org/annualdinner

October

Metropolitan Detroit Advisory Board Civic Awards Dinner

The Salvation Army of Metro Detroit

The annual dinner honors community partners who've demonstrated notable resolve for "Doing the Most Good" in metro Detroit.

Details: www.salmich.org



The Rainbow Connection



October Inaugural Gala

At Bat

At Bat invites supporters to purchase a ticket for its Inaugural Gala to support its mission of increasing youth participation in baseball and softball. Dress code is formal and refreshments will be served. Consider becoming a brand ambassador by selling 10 tickets or more to your network; you will receive one complimentary ticket.

Details: www.atbat.org

October

Trick or Feet! 5k/10k Run, Walk, & Roll

National Kidney Foundation of Michigan

The Annual Trick or Feet! 5k/10k Run, Walk, & Roll takes place at Maybury State Park in Northville. The day includes a 5k and 10k course for participants to choose from and a 1/4-mile Mini-Monster Dash for children ages 12 and under

Details: www.nkfm.org/trickorfeet

Oct. 4 Dancing With The Survivors

The Pink Fund

Dancing With The Survivors is an evening of dancing, music, cocktails and food to celebrate breast cancer survivors in the Michigan community who are thriving in their recovery and making a difference in the lives of breast cancer patients. The event will feature local breast cancer survivors paired with professional dancers from the Fred Astaire Dance Studio in Bloomfield Hills performing ballroom dances while raising money for The Pink Fund's mission: to provide financial support for breast cancer patients in active treatment, to help meet basic needs, decrease stress levels and allow patients to focus on healing while improving survivorship outcomes.

Details: www.pinkfund.org

Oct. 18 Rock the Bot

Mercy Education Project (MEP)

An event supporting MEP's all-girls robotics team and STEM-based programs offered at MEP.

Details: www.mercyed.net and MEP social media

Oct. 19-20

Team Ripple Effects Marathon Team Fundraiser

Samaritas

Official Run for a Reason charity partner of the Detroit Free Press/Chemical Bank Marathon and the Grand Rapids Marathon.

Details: www.samaritas.org

Oct. 26Chocolate Jubilee

Alzheimer's Association - Greater Michigan Chapter

The Chocolate Jubilee is the organization's signature gala, now in its 35th year. Celebrated at the MGM Grand, this event welcomes about 600 guests for dinner, dancing, and of course, chocolate.

Details: alz.org/gmc

November

Washtenaw Community College Foundation Annual Scholarship Luncheon

Washtenaw Community College Foundation

WCC Foundation donors and students get the opportunity to meet. Students get the opportunity to thank their donors and donors get an opportunity to meet scholarship recipients and hear their stories.

Details: www.wccnet.edu/news-events/

November-December

The Salvation Army of Metro Detroit's 2019 Red Kettle Campaign

The Salvation Army of Metro Detroit

The annual Red Kettle Campaign raises funds to help provide a wide range of programs and critical social services to those in need throughout the year. Those looking to donate their time and talent can register as a volunteer bell ringer at various red kettle locations throughout metro Detroit.

Details: www.salmich.org/www.ringbell.org

Nov. 1 Ripples Gala

Samaritas

This event at the Detroit Athletic Club will feature delectable appetizers, signature cocktails, live entertainment and dancing, along with unforgettable live and silent auctions to benefit local children, families and seniors.

Details: www.samaritas.org

Nov. 2-9 Week of Warmth

The Heat and Warmth Fund

The 10th Annual Week of Warmth will raise and distribute about \$1 million to families in need.

Details: www.thawfund.org/events

Nov. 8Night of Warm Hearts

The Heat and Warmth Fund

THAW's annual gala.

Details: www.thawfund.org/events

Nov. 22 16th Annual Detroit Tree Lighting

Downtown Detroit Partnership

Kickoff the holiday season in downtown Detroit. Major performances, musical and ice dancing alike, will be featured throughout the evening.

Details: downtowndetroitparks.com

Nov. 25 36th Annual Detroit Aglow

Downtown Detroit Partnership

Celebrate the city and Downtown Detroit Partnership's progress while kicking off the holiday season. Detroit Aglow raises funds to advance Downtown Detroit Partnership's core initiatives and programs that build an economically strong, sustainable and vibrant Downtown

Details: downtowndetroit.org

December Holiday High Tea

Alternatives For Girls

Alternatives For Girls will hold its annual Holiday High Tea, hosted by Shirley Maddalena. This is a festive, family-friendly way to kick off the holiday season and features tea, snacks and a silent auction. Tickets are \$75 and can be purchased at www.alternativesforgirls.com. Proceeds from the event help to support Alternatives For Girls' programs.

Details: Contact Taylor Gawlik at 313-361-4000 x 273 or tgawlik@alternativesforgirls.org or visit www.alternativesforgirls.org

Dec. 7 Kidney Ball

National Kidney Foundation of Michigan

This black tie event began in 2005 as a one-time event to commemorate the 50th Anniversary of the NKFM. Each year since, the NKFM holds the Kidney Ball, a festive pre-holiday event that features hundreds of unique auction items, including the popular Kids Auction Toy Room, a very animated live auction, and the chance to 'buy' a piece of our kids' programs.

Details: www.nkfm.org/kidneyball

Dec. 7Spirit of Giving Gala

Franklin Wright Settlements

This premiere event will be held at DTE Corporate. It honors the generous donations of time, talent and community service of the many unsung heroes of greater Detroit. All proceeds benefit the youth educational programs at Franklin Wright.

Details: Contact Deon Mullen 313-579-1000 ext. 248

2019 date TBD Judson Center Gala

Judson Center

The Judson Center Gala is more than just a great party; it raises critical funds to support Judson Center's mission of building brighter futures for children and families in our community — children challenged with autism, children with special needs and children who have been abused or neglected.

Details: www.judsoncenter.org



Credit: The Salvation Army of Metro Detroit



CRAIN'S LIST: LARGEST MICHIGAN PHYSICIAN ORGANIZATIONS

Ranked by number of physicians

Na	Company Address		Physicians Jan.	employed physicians Jan. 2018/	physicians Jan. 2018/	Type of	
1	Phone; website Beaumont Care Partners LLC 15500 Lundy Parkway, Dearborn 48126 (313) 586-5872; www.beaumontcarepartners.org	Top executive(s) Ryan Catignani, interim executive director; Michael Williams, chief medical officer	3,892 4,040 ^①	2017 NA 0	NA NA NA	organization CIN	Physician hospital affiliations Beaumont Dearborn, Beaumont Farmington Hills, Beaumont Grosse Pointe, Beaumont Royal Oak, Beaumont Taylor, Beaumont Trenton, Beaumont Troy, Beaumont Wayne
2	Trinity Health ACO 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinityhealthaco.org	Daniel Roth, EVP, chief clinical officer, Trinity Health	2,654 2,192	1,093 879	NA NA	ACO	Mercy Health, Muskegon; Mercy Health, Lakeshore Campus; Mercy Health Saint Mary's
3	United Physicians Inc. 30600 Telegraph Road, Suite 4000, Bingham Farms 48025 (248) 593-0100; www.updoctors.com	Michael Williams, president and CEO; Diane Slon, EVP, COO	2,472 2,400	0	0 NA	IPA	Beaumont Health, Beaumont Health Farmington Hills, Children's Hospital of Michigan, Crittenton Hospital and affiliates, Detroit Medical Center hospitals, Pontiac General Hospital, Garden City Hospital, Henry Ford Health System, Karmanos Cancer Center, McLaren Health Care Corp., Oakland Regional Hospitals, Select Specialty Hospitals, St. John Providence Health System, St. Joseph Mercy Health System, St. Mary Mercy Hospital of Livonia, Triumph Hospital of Detroit, UM Hospital, others
4	The Physician Alliance LLC 20952 12 Mile Road, Suite 130, St. Clair Shores 48081 (586) 498-3555; www.thephysicianalliance.org	Michael Madden president and CEO	2,293 2,241	421 489	0 NA	IPA	St. John Hospital and Medical Center, Providence Hospital, Providence Park Hospital, St. John Macomb-Oakland Hospital, St. John River District Hospital, Children's Hospital of Michigan, Detroit Receiving Hospital, Beaumont Health, Henry Ford Health System, McLaren-Macomb, Harper Hospital, Karmanos Cancer Institute
5	McLaren Physician Partners 2701 Cambridge Court, Suite 200, Auburn Hills 48326 (248) 484-4928; www.McLarenpp.org	Gary Wentzloff president and CEO	2,275 2,191	719 696	0 NA	PHO	McLaren Health Care Corp., Karmanos Cancer Center
6	Henry Ford Physician Network 1 Ford Place, Detroit 48202 (313) 874-1466; henryfordphysiciannetwork.com	Bruce Muma CMO and interim president and CEO	1,944 1,906	1,312 1,269	0 NA	CIN	Henry Ford Health System, others. Includes 1,312 employed physicians in the Henry Ford Medical Group.
7	University of Michigan Faculty Group Practice 4101 Medical Science Building I, Ann Arbor 48109-0624 (800) 211-8181; medicine.umich.edu/ medschool/patient-care/u-m-medical-group	Timothy Johnson, senior associate dean for clinical affairs	1,933 2,048	0 2,048	0 NA	Group practice	Michigan Medicine (formerly University of Michigan Health System)
8	Trinity Health Medical Groups and Provider Services ³ 20555 Victory Parkway, Livonia 48152 (734) 343-1000	Daniel Roth, EVP, chief clinical officer, Trinity Health	1,100 880	NA NA	NA NA	Group practice	St. Joseph Mercy Ann Arbor, St. Joseph Mercy Livingston, St. Joseph Mercy Chelsea, St. Joseph Mercy Oakland, St. Mary Mercy Livonia, Mercy Health - Muskegon, Mercy Health - Lakeshore Campus, Mercy Health Saint Mary's
9	MedNetOne Health Solutions 4986 N. Adams Road, Suite D, Rochester 48306-1416 (248) 475-4701; www.mednetone.com	Ewa Matuszewski CEO	1,095 1,100	1,095 1,100	0 NA	IPA	Crittenton Hospital and Medical Center, Henry Ford Health System, Beaumont Health, Mercy Memorial Monroe, McLaren Health System, St. John Providence Health System, Detroit Medical Center
10	Beaumont Accountable Care Organization 2000 Town Center, Suite 1200, Southfield 48075 (313) 586-5069; Beaumont.org	Walter Lorang, executive director and COO	1,084 977	0	0	ACO	Beaumont hospitals in Royal Oak, Dearborn, Farmington Hills, Grosse Pointe, Taylor, Trenton and Wayne
11	Consortium of Independent Physician Associations (CIPA) P.O. Box 1068, East Lansing 48826 (800) 594-6115; www.medicaladvantagegroup.com	Paul MacLellan CEO	1,000 1,100	1,000 1,100	0 NA	IPA	Statewide hospital affiliations
12	Affinia Health Network CIN	David Van Winkle, executive medical director	959 936	NA NA	NA NA	CIN	Mercy Health Saint Mary's, Mercy Health Hackley, Mercy Health Muskegon, Mercy Health Lakeshore
13	United Outstanding Physicians LLC 18800 Hubbard Drive, Suite 200, Dearborn 48126 (313) 240-9867; www.uopdocs.com	Yasser Hammoud medical director and CEO	926 915	0	0 NA	IPA	Henry Ford Main, Henry Ford Wyandotte, and hospitals designated by health plans with which UOP physicians are contracted
14	Oakland Southfield Physicians PC 29200 Northwestern Highway, Suite 325, Southfield 48034 (248) 357-4048; www.ospdocs.com	Jerome Frankel medical director	681 445	681 445	NA NA	IPA	Beaumont Dearborn, Beaumont Farmington Hills, Beaumont Trenton, Children's Hospital of Michigan, Crittenton Hospital and Medical Center, Henry Ford Health System, Huron Valley-Sinai Hospital, McLaren Oakland, Sinai-Grace Hospital, St. John Providence Health System, St. Joseph Mercy Health System, St. Mary Mercy Hospital Livonia
15	GMP Network 43411 Garfield Road, Clinton Township 48038 (586) 842-0883; gmpnetwork.org	Jerome Finkel, medical director; Jacqueline Rosenblatt, executive director	639 NA	211 NA	52 NA	IPA	Henry Ford Macomb Hospital-Clinton Township
16	IHA Health Services Corp. 24 Frank Lloyd Wright Drive, Lobby J2000, Ann Arbor 48105 (734) 747-6766; www.ihacares.com	Mark LePage, MD CEO	503 491	432 415	71 NA	Group practice	St. Joseph Mercy Health System, Michigan Medicine
17	Olympia Medical LLC 33300 Five Mile Road, Suite 210, Livonia 48154 (313) 357-1215; www.olympiadocs.com	Randall Bickle president and CEO	500 500	85 75	10 NA	IPA	Beaumont Farmington Hills, Garden City, St. Mary Mercy Livonia, Providence Park, St. Joseph-Ann Arbor
18	Professional Medical Corp.	Asif Ishaque, president; Mike Grodus, senior PO consultant	461 473	73 63	NA NA	IPA	Hurley Medical Center, McLaren, Genesys
19	Huron Valley Physicians Association PC 2002 Hogback Road, Suite 3, Ann Arbor 48105 (734) 973-0137; www.hvpa.com	Jeffrey Sanfield president	440 450	57 60	22 NA	IPA	St. Joseph Mercy Health System, Ann Arbor, SJMH-Chelsea and Livingston
20	Oakland Physicians Network Services 2360 Orchard Lake Road, Sylvan Lake 48320 (248) 682-0088; www.opns.org	Rodger Prong, executive director; Marco Gudziak, president	435 450	0	3 NA	IPA	St. Joseph Mercy Hospital Oakland, Huron Valley-Sinai DMC, Beaumont Royal Oak, Crittenton, McLaren, Henry Ford, Providence, Pontiac General

This list of physician organizations encompasses physician hospital organizations and independent practice associations and is an approximate compilation of the largest such groups in Michigan. IPA = Independent practice association. PHO = Physician hospital organization. ACO = Accountable care organization. CIN = Clinically integrated network that includes physicians, hospitals other providers. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the organizations. NA = not available.

¹ Includes some physicians listed by United Physicians and Oakwood ACO.

² Trinity Health Medical Groups and Provider Services (Trinity Health employed physicians in state of Michigan — includes IHA, providers employed by St. Joseph Mercy Health and providers employed by Mercy Health)

CRAIN'S LIST: LARGEST FOUNDATIONS Ranked by 2017 assets

	Foundation Address; phone	Top executive	Assets (\$000,000) 2017/2016	Type of foundation	Purpose of foundation
1	The Kresge Foundation 3215 W. Big Beaver Road, Troy 48084 (248) 643-9630	Rip Rapson president and CEO	\$3,951.7 \$3,649.2	Р	The Kresge Foundation is a \$3.8 billion private, national foundation that works to expand opportunities in America's cities through grantmaking and social investing in arts and culture, education, environment, health, human services and community development in Detroit. In 2017, the Board of Trustees approved 510 grants totaling \$144.2 million and made 22 social investment commitments totaling \$51.7 million.
2	Ralph C. Wilson Jr. Foundation 63 Kercheval Ave., Suite 200, Grosse Pointe Farms 48236 (313) 885-1895	David Egner president and CEO	1,301.5 1,136.7	P	To fund programs aimed at healthy lifestyles, early childhood and youth development, caregivers and community development and economic growth initiatives in Southeast Michigan and Western New York
3	William Davidson Foundation P.O. Box 1688, Birmingham 48012 (248) 788-6500	Darin McKeever president and CEO	1,288.0 1,189.1	P	The William Davidson Foundation is a private family foundation that honors its founder and continues his lifelong commitment to philanthropy, advancing for future generations the economic, cultural and civic vitality of Southeast Michigan, the State of Israel, and the Jewish community.
4	Community Foundation for Southeast Michigan 333 W. Fort St., Suite 2010, Detroit 48226-3134 (313) 961-6675	Mariam Noland president	912.1 804.2	CO	To promote and facilitate community philanthropy in the seven counties of Southeast Michigan: Wayne, Oakland, Macomb, Monroe, Washtenaw, Livingston and St. Clair
5	Jewish Federation of Metropolitan Detroit/United Jewish Foundation 6735 Telegraph Road, Bloomfield Hills 48301 (248) 642-4260	Scott Kaufman CEO	682.2 648.9	CO	The foundation owns, manages and invests Jewish communal assets; it allocates funds for community needs and ensures that assets are available to promote the continuity of the Jewish people.
6	The Skillman Foundation 100 Talon Centre Drive, Suite 100, Detroit 48207 (313) 393-1185	Tonya Allen president and CEO	477.6 438.1	P	Cultivate opportunities for Detroit youth to learn and lead. Work is focused on three impact areas: Education, Economy and Equity.
7	The Fred A. & Barbara M. Erb Family Foundation 215 S. Center St., Suite 100, Royal Oak 48067 (248) 498-2503	John Erb president	288.5 265.9	P	Nurturing environmentally healthy and culturally vibrant communities in metro Detroit, consistent with sustainable business models, and supporting initiatives to restore the Great Lakes Ecosystem.
8	Max M. & Marjorie S. Fisher Foundation 2 Towne Square, Suite 920, Southfield 48076 (248) 415-1444	Douglas Bitonti Stewart executive director	288.2 268.7	P	Enrich humanity by strengthening and empowering children and families in need.
9	Hudson-Webber Foundation 333 W. Fort St., Suite 1310, Detroit 48226 (313) 963-7777	Melanca Clark president and CEO	182.7 162.7	P	Improve the vitality and quality of life in Detroit
10	McGregor Fund 333 W. Fort St., Suite 2090, Detroit 48226 (313) 963-3495	Kate Levin Markel president	168.3 162.3	P	To relieve the misfortune and promote the well-being of humankind
11	Michigan Health Endowment Fund 7927 Nemco Way, #270, Brighton 48116 (517) 374-0031	Paul Hillegonds CEO	166.4 144.1	P	The Michigan Health Endowment Fund seeks to improve the health of Michigan residents and reduce the cost of health care, with special emphasis on the health and wellness of children and older adults
12	Manoogian Simone Foundation 21001 Van Born Road, Taylor 48180 (313) 274-8799	Louise Simone president	165.8 128.9	P	Support for Armenian organizations, including Armenian human service and religious organizations
13	Herrick Foundation 660 Woodward Ave., Suite 2290, Detroit 48226 (313) 465-7733	Todd Herrick president	160.7 154.5	P	To improve the general welfare of society through support of education, medical and scientific research and social welfare charitable organizations
14	Vera and Joseph Dresner Foundation ^① 6960 Orchard Lake Road, West Bloomfield Twp. 48332 (248) 785-0299	Virginia Romano executive director	149.9 149.7	P	To transform lives in profoundly positive ways through grants focused on health, youth and family and animal welfare
15	Ann Arbor Area Community Foundation 301 N. Main St., Suite 300, Ann Arbor 48104 (734) 663-0401	Neel Hajra CEO	134.9 101.4	CO	To enrich the quality of life in our region through knowledgeable leadership, engaged grant-making and creative partnerships with donors to make philanthropic investments and build endowment
16	The Carls Foundation 6001 N. Adams Road, Bloomfield Hills 48304 (248) 385-5517	Elizabeth Stieg CEO, executive director	130.7 121.6	P	Supports children's medical, including health care facilities and programs with emphasis on hearing impairment, human services for children, and preservation of natural areas through conservancies
17	Ford Motor Co. Fund 1 American Road, Dearborn 48126 (888) 313-0102	Jim Vella chairman and president	123.2 65.2	P	To support initiatives and institutions that enhance or improve opportunities for those who live in communities where Ford Motor Co. operates
18	Children's Hospital of Michigan Foundation 3011 West Grand Boulevard, Suite 218, Detroit 48202 (313) 964-6994	Lawrence J. Burns president and CEO	122.2 109.6	СО	Dedicated to advancing the health and wellness of the children of Michigan. Through fundraising, grant-making and advocacy the Children's Hospital of Michigan Foundation enables researchers and community organizations to identify and implement innovations capable of advancing children's health. Since 2011, it has provided more than \$48 million in grant funding. Current areas of focus for the foundation include mental health, nutritional wellness, abuse and neglect, oncology and cardiology research and injury prevention
19	Thompson Educational Foundation P.O. Box 6349, Plymouth 48170-0353 (734) 453-6412	Robert Thompson president	98.1 93.2	P	Expand educational opportunities in Detroit
20	Eastern Michigan University Foundation 112 Welch Hall, 850 W. Cross St., Ypsilanti 48197 (734) 484-1322	Bill Shepard VP for advancement and executive director	77.7 70.3	P	To increase sources and amounts of private funds for the benefit of EMU and support student scholarships, programs, facility enhancement and faculty research and development
21	Ethel and James Flinn Foundation 333 W. Fort St., Suite 1950, Detroit 48226-3134 (313) 309-3436	Andrea Cole executive director and CEO	66.4 62.0	P	To improve mental health services for children, adolescents and adults, with a primary focus on Wayne, Oakland, Macomb and Washtenaw counties
22	Richard & Jane Manoogian Foundation 21001 Van Born Road, Taylor 48180 (313) 274-8799	Richard Manoogian president	63.1 74.0	P	Support for higher education, culture and the arts
23	Blue Cross Blue Shield of Michigan Foundation 600 E. Lafayette Blvd., Detroit 48226 (313) 225-9134	Audrey Harvey executive director and CEO	62.1 56.5	CO	To support health care research and programs to improve the health of all Michigan residents
24	The Jewish Fund 6735 Telegraph Road, Bloomfield Hills 48301 (248) 203-1487	Margo Pernick executive director	61.6 61.6	CO	To support the overall health care and social welfare needs of the Jewish and general communities in the Detroit metropolitan area
25	The Lloyd and Mabel Johnson Foundation 10315 Grand River, Suite 301, Brighton 48116 (810) 229-6380	Gordon Kummer president	61.4 57.7	P	To reduce human suffering and enrich quality of life through health and education services and Christian ministries in Michigan

This list of largest grant-making foundations is an approximate compilation of the largest such organizations in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. It is not a complete listing but the most comprehensive available. Information was provided by the foundations or from state or federal filings. P = private foundation, CO = community foundation. Actual figures may vary. NA = not available.

1 dba Dresner Foundation

LIST RESEARCHED BY SONYA D. HILL

CRAIN'S LIST: LARGEST MICHIGAN HOSPITAL COMPANIES

Ranked by 2017 net patient revenue

	3						Number	Full-time		
	Company Address Phone; website	Top executive(s)	Net patient revenue \$000,000) 2017/2016	Total net revenue (\$000,000) 2017/2016	Uncompensated care (\$000,000) 2017	bed	of employed physicians	equivalent Michigan employees	hospitals/ ambulatory	
1	Beaumont Health 2000 Town Center, Suite 1200, Southfield 48075 (248) 213-3333; www.beaumont.org	John Fox president and CEO	\$4,173.9 \$4,145.3	\$4,438.6 \$4,373.1	\$58.0	3,429 67.6%	913	28,038	8 187	Beaumont hospitals in Dearborn, Farmington Hills, Grosse Pointe, Royal Oak, Taylor, Trenton, Troy and Wayne
2	Ascension Michigan 28000 Dequindre Road, Warren 48092 www.ascension.org/michigan	Joseph Cacchione, M.D. ⁽¹⁾ , ministry market executive	3,615.2 3,469.9	3,841.1 NA	NA	3,678 55.9	5,719	26,222	15 NA	St. John Hospital & Medical Center, Providence and Providence Park Hospital, St. John Macomb-Oakland Hospital, St. John River District Hospital, Brighton Center for Recovery, Borgess Medical Center, Borgess-Pipp Hospital, Borgess-Lee Memorial Hospital, Genesys Regional Medical Center, St. Mary's of Michigan, St. Mary's of Michigan Standish and St. Joseph Health System, Crittenton Hospital Medical Center
3	Henry Ford Health System 1 Ford Place, Detroit 48202 (800) 436-7936; www.henryford.com	Wright Lassiter III president and CEO	3,275.0 3,800.0	NA 5,703.3 ^②	97.0	NA NA	1,721	25,514	NA NA	Henry Ford Hospital and its campuses: Macomb, West Bloomfield Township, Wyandotte and Kingswood and Henry Ford Allegiance
4	Trinity Health 20555 Victor Parkway, Livonia 48152 (734) 343-1000; www.trinity- health.org	Richard Gilfillan CEO	3,250.7 ^③ 3,102.0 ^③	17,627.8 ⁽⁴⁾ 16,339.0 ⁽⁵⁾	46.8	2,361 ⁶ 61.0 ⁶	NA	23,063	8 10	Saint Joseph Mercy Health System and its campuses in Ann Arbor, Chelsea, Oakland and Livonia. Mercy Health Muskegon and its campuses: General, Hackley, Lakeshore, Lakes Village, Mercy.
5	Michigan Medicine (formerly University of Michigan Health System) 1500 E. Medical Center Drive, Ann Arbor 48109 (734) 936-4000; www.med.umich.edu	Marschall Runge EVP for medical affairs	3,070.0 2,846.9	3,297.9 3,066.9	104.9	1,043 86.2	0	17,054	1 40	University Hospital, C.S. Mott Children's Hospital, Women's Hospital, UM Cancer Center, UM Cardiovascular Center, UM Depression Center, Kellogg Eye Center
6	McLaren Health Care Corp. One McLaren Parkway, Grand Blanc 48439 (810) 342-1100; www.mclaren.org	Philip Incarnati president and CEO	2,777.3 ^① 2,696.4	3,828.7 ^① 3,710.5	43.1	NA NA	NA	22,850	NA NA	Bay Region, Bay Special Care, Central Michigan, Greater Lansing, Orthopedic Hospital, Lapeer Region, Clarkston, Flint, Macomb, Oakland, Northern Michigan, Northern Michigan Cheboygan, Proton Therapy Center, Port Huron, Karmanos Cancer Institute, McLaren Home Care, McLaren Medical Group
7	Spectrum Health System [®] 100 Michigan St. NE, Grand Rapids 49503 (616) 391-1382; www.spectrumhealth.org	Richard Breon [®] president and CEO	2,291.5 2,323.4	5,681.2 5,220.5	61.0 [®]	1,630 56.9	885	21,480		Spectrum Health hospitals: Butterworth, Blodgett, Reed City, United, Kelsey, Special Care, Gerber Memorial, Zeeland Community, Helen DeVos Children's, Big Rapids, Ludington, Pennock, Lemmen-Holton Cancer Pavilion, Meijer Heart Center, Tamarac Medical Wellness and Fitness Center, Wheatlake Cancer Center
8	Detroit Medical Center 3990 John R, Detroit 48201 (313) 745-5146; www.dmc.org	Anthony Tedeschi group CEO	1,850.0 ⁽¹⁾ 1,832.1	NA 1,937.8	NA	NA NA	NA	10,153	NA NA	Children's Hospital of Michigan, Detroit; Children's Hospital of Michigan, Troy; Detroit Receiving Hospital; Harper University Hospital; Hutzel Women's Hospital; Cardiovascular Institute; Rehabilitation Institute of Michigan; Sinai-Grace Hospital; Huron Valley Sinai Hospital.
9	Sparrow Health System 1215 E. Michigan Ave., Lansing 48912 (517) 364-1000; www.sparrow.org	Dennis Swan president and CEO	988.2 1,027.2	1,259.2 1,286.3	7.7	820 66.5	365	6,942	5 83	Sparrow Hospital, Sparrow Carson Hospital, Sparrow Ionia Hospital, Sparrow Clinton Hospital, Sparrow Specialty Hospital
10	MidMichigan Health 4005 Orchard Drive, Midland 48670 (989) 839-3000; www.midmichigan.org	Diane Postler- Slattery, president and CEO	762.4 649.7	NA NA	39.2	630 40.0	308	5,954	5 30	MidMichigan Medical Centers in Alpena, Alma, Clare, Gladwin, Midland and Mt. Pleasant
11	Covenant HealthCare 1447 N. Harrison, Saginaw 48602 (989) 583-0000; www.covenanthealthcare.com	Ed Bruff president and CEO	604.1 591.6	NA NA	NA	NA NA	193	3,796	1 NA	Covenant HealthCare
12	Lakeland Health © 1234 Napier Ave., St. Joseph 49085 (269) 983-8300; www.lakelandhealth.org	Loren B. Hamel, M.D. president and CEO	463.1 490.4	NA 502.0	17.6	361 NA	491	4,160	3 NA	Lakeland Medical Center, St. Joseph; Lakeland Hospital in Niles and Watervliet; Merlin and Carolyn Hanson Hospice Center, Stevensville; Center for Outpatient Services; St. Joseph Pine Ridge: A Rehabilitation and Nursing Center; Stevensville
13	Hurley Medical Center 1 Hurley Plaza, Flint 48503 (810) 262-9000; www.hurleymc.com	Melany Gavulic president and CEO	414.8 422.1	455.4 461.1	23.8	443 72.0	0	2,579	1 11	Hurley Medical Center

This listing is an approximate compilation of the leading hospital companies based in Michigan. Net patient revenue listed is operating revenue, excluding bad debt. Total revenue is net patient revenue, investment income, non-operating or other revenue. Uncompensated care is charity care plus bad debt at costs. These are medical services for which no payment is received or expected. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the companies directly or from state and federal filings. Companies with headquarters elsewhere are listed with the address and top executive of their main Michigan office. NA = not available.

- ① Succeeded Gwen MacKenzie, who resigned on April 30.
- ② From 2016 audited financial statement.
- 3 Michigan only.
- 4 Revenue is for entire Trinity Health System with 93 hospitals and 104,000 FTEs.
- (5) Revenue is for entire Trinity Health System with 93 hospitals and 97,000 FTEs.
- **6** As of 2017.
- 7 From annual report year ending in September 2017.
- ® Spectrum and Lakeland Health merged Oct. 1.
- ① To retire August 31. To be succeeded by Tina Freese Decke.
- 10 Fiscal year 2017.
- ① Crain's estimate.

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CRAIN'S LIST: LARGEST PHILANTHROPIC GIFTS Ranked by gift amount

	Company Address Phone; Website	Gift amount (\$000,000)	Giver	Gift purpose
1	University of Michigan Comprehensive Cancer Center 1500 East Medical Center Drive, Ann Arbor 48109-0944 www.mcancer.org/	\$150.0	Richard and Susan Rogel	To support cancer research and help train the next generation of researchers. The cancer center's name will be renamed the Rogel Cancer Center
2	Michigan State University East Lansing 48824 (517) 355-1855; www.msu.edu	30.0	Edward Minskoff	Will go toward construction of the Business Pavilion at the Eli Broad College of Business. Interim President John Engler will recommend to the MSU Board of Trustees that the pavilion be named after Minskoff
3	Solanus Casey Center 1780 Mount Elliott St., Detroit 48207 (313) 579-2100; www.solanuscenter.org	20.0	Art Van Elslander ⁽¹⁾	The gift, announced in December 2017 was donated with the purpose of expanding the Solanus Casey Center and its campus to enhance the Catholic pilgrimage site and revitalize the lower east side Detroit neighborhood around it.
4	University of Michigan Ann Arbor 48109 (734) 764-1817; umich.edu	10.0	Ron Weiser and Eileen Weiser	The creation of a new center focused on training international diplomats. The Weiser Diplomacy Center will become part of UM's Gerald R. Ford School of Public Policy, with a focus on connecting students interested in pursuing a career in diplomacy with foreign policy experts. It's expected to be the first such diplomacy-training center of its kind in the Midwest.
4	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	10.0	Mort Harris	Establish a fund to provide permanent support for Wayne Med-Direct students, who will be known as Mort Harris Med-Direct Scholars in recognition of this gift.
6	Beaumont Health 2000 Town Center, Suite 1200, Southfield 48075 (248) 213-3333; www.beaumont.org	5.0	Max and Debra Ernst	Will create the Max and Debra Ernst Heart Center at the Royal Oak campus. Max Ernst was the former executive VP and COO at Arbor Drugs.
7	St. Joseph Mercy Oakland 44405 Woodward Ave., Pontiac 48341 (248) 858-3000; www.stjoesoakland.org	4.8	Russell J. Ebeid	To support future hospital plans for campus redevelopment, including improvements to both the emergency and labor and delivery departments
8	University of Michigan Ann Arbor 48109 (734) 764-1817; umich.edu	4.3	Mike and Sue Jandernoa	To benefit the School of Education's TeachingWorks organization, establish a scholarship at the Stephen M. Ross School of Business and expand Gerald R. Ford School of Public Policy fellowships. Three million of the gift will be used to expand a TeachingWorks partnership in Grand Rapids focused on preparing and coaching teachers, particularly in math education. One million will establish the Mike and Sue Jandernoa Scholarship Fund in the Ross School of Business.
9	Detroit RiverFront Conservancy 600 Renaissance Center, Detroit 48243-1802 (313) 566-8200; www.detroitriverfront.org	4.0	Matt and Karen Cullen	Support redevelopment of a 5.5 mile stretch of the city's west riverfront, the conservancy has renamed Rivard Plaza, the first of the three plazas along the Detroit RiverWalk to open on the east riverfront, the Cullen Plaza.
10	Southwest Solutions 5716 Michigan, Detroit 48210 (313) 481-3102; www.swsol.org	2.5	Judith Yaker	Southwest Solutions' largest individual donation, helps fund mortgage lending, renovations, blight removal and a new park. The nonprofit has acquired and plans to renovate 60 single-family homes in the city's Chadsey-Condon neighborhood on the edge of rapidly growing Corktown. Paired with a new mortgage fund, it aims to transition low-income renters into owners of affordable homes. The donation from Judith Yaker creates the Sam L. and Judith Yaker Fund, honoring her husband, Sam Yaker, an affordable housing developer who died in 2016. The gift will also be used to create a new Sam Yaker Park and Pavilion.
11	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	2.1	Judge Jacqueline Walker	The gift from the estate of Jacqueline Walker, who graduated from Wayne State's law school in 1954 and became a judge in San Diego, allowed the university to reach its \$750 million goal for the "Pivotal Moments" fundraising campaign. The purpose of the gift is to help students from disadvantaged backgrounds. Walker died in 2017 at the age of 90.
11	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	2.1	Rose Malinowski Trust	Support for the Kresge Eye Institute at the School of Medicine
13	Cranbrook Schools 39221 Woodward, Bloomfield Hills 48304 (248) 645-3000; http://schools.cranbrook.edu	2.0	Ann Aikens	The donation will establish the Ann and Robert Aikens Wellness Initiative. The program to help Cranbrook's K-12 students deal with mental and emotional stress
13	University of Michigan Museum of Art 525 S. State St., Ann Arbor 48109 (734) 764-0395; www.umma.umich.edu	2.0	Philip Power and Kathy Power	To initiate and endow a program in Inuit art. They also donated their collection of more than 200 Inuit sculptures and prints.
13	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	2.0	Gretchen Valade	Help to create an additional performance space in the future Gretchen Valade Jazz Center, part of the Gateway Performance Complex. This gift will update the current Studio Theatre located in the Hilberry Theatre basement, renaming it the Jazz Underground.
16	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	1.9	Karen Knopper	To support research efforts in the Department of Ophthalmology, Visual and Anatomical Sciences. Establishes the Knopper Family Endowed Research Fund and the Knopper Family Endowed Chair in the Department of Anatomy and Cell Biology at the School of Medicine.
17	University of Michigan Ann Arbor 48109 (734) 764-1817; umich.edu	1.5	Philip Power and Kathy Power	To increase faculty and student engagement with people and organizations working on public policy and real-world issues outside the university. Made through the Power Foundation, the Powers' gift to UM will create the Program in Practical Policy Engagement in the Gerald R. Ford School of Public Policy where it can leverage existing expertise and interdisciplinary approach to generate policy-relevant research, analysis and learning, and improvements in organizational practice.
18	Charles H. Wright Museum of African American History 315 E. Warren Ave., Detroit 48201 (313) 494-5800; www.thewright.org	1.0	William Pickard	To support education and cultural programs
18	Wayne State University College of Engineering 5050 Anthony Wayne Dr., Detroit 48202 (313) 577-3920; engineering.wayne.edu/ece	1.0	Avinash Rachmale	To provide five full tuition scholarships per year to Detroit Public Schools Community District students. Establishes the Rachmale Detroit Engineering Scholars Program Endowed Fund to provide scholarships for Detroit Public Schools graduates pursuing degrees in the College of Engineering
18	Motown Museum 2648 W. Grand Blvd., Detroit 48208 (313) 875-2264; www.motownmuseum.com	1.0	William Pickard	To support education and cultural programs
18	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	1.0	Asta MacDonald	Establish an endowed fund for ophthalmic community support in the Kresge Eye Institute at the School of Medicine. The KEI Residents' Clinic will be renamed the Donald and Asta MacDonald Residents' Clinic.
18	University of Michigan-Dearborn 4901 Evergreen, Dearborn 48128 (313) 593-5000; www.umd.umich.edu	1.0	Ronald and Eileen Weiser	To build an engineering lab. This is the largest donation to date for the \$90 million Engineering Lab Building. Construction for the lab is expected to begin in spring 2018. In recognition of the donation, the university will be named the Weiser Family Atrium, a space for student and faculty collaboration, project work, presentations and industry showcases.
18	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	1.0	Andy and Wanda Giancamilli	Support for the Mike Ilitch School of Business
18	Wayne State University 42 W. Warren, Detroit 48202 (313) 577-2424; www.wayne.edu	1.0	Nancy Philippart and Thomas McGrail	Establish the Nancy Philippart and Thomas McGrail Center for Global Engineering Education Endowed Fund in the College of Engineering

This list is an approximate compilation of the largest philanthropic gifts made in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Anonymous gifts are not included because the purpose of the list is to highlight specific givers and philanthropists and not just the gift amounts. It is not a complete listing but the most comprehensive available. Unless otherwise noted, information was provided by the organizations.

① Elslander died Feb. 12 at the age of 87.

CRAIN'S LIST: LARGEST NONPROFITS Ranked by 2017 total revenue

	Organization, fiscal-year end Address	- · · · · · ·	Total revenue (\$000,000) (Gross receipts \$000,000)	Total expenses (\$000,000)	Fundraising expenses (\$000,000)	the year (\$000,000)	
	Phone; website Macomb-Oakland Regional Center Inc. (9/2017)	Top executive(s) Dennis Bott	2017/2016 \$172.6	2017 \$172.6	2017 \$172.7	\$0.0	(\$0.0)	Purpose of nonprofit A human services agency that provides long-term care
1	16200 19 Mile Road, Clinton Township 48038 (586) 263-8700; www.morcinc.org	CEO	\$192.9					supports to individuals with intellectual disabilities and the elderly. Its mission is to maximize human potential.
2	Community Living Services Inc. (9/2017) 35425 Michigan Ave. W., Wayne 48184 (734) 467-7600; www.comlivserv.com	James Dehem president and CEO	159.1 149.9	159.1	157.3	0.0	1.8	To support people with developmental disabilities to experience a full life with dignity, health and opportunity for growth
3	NSF International (12/2016) 789 N. Dixboro Road, Ann Arbor 48105 (734) 769-8010; www.nsf.org	Kevan Lawlor president and CEO	143.6 ^① 143.6	NA	NA	NA	NA	Develops standards, provides product certification and education for public health and safety in the areas of food, water, consumer products and the environment
4	Presbyterian Villages of Michigan/Presbyterian Villages of Michigan Foundation (12/2017) 26200 Lahser Road, Suite 300, Southfield 48033-7157 (248) 281-2040; www.pvm.org; www.pvmfoundation.org	Roger Myers,president and CEO, PVM; Paul Miller, CFRE president, PVM Foundation	113.9 50.6	113.9	114.0	0.1	(1.4)	Presbyterian Villages of Michigan, guided by Christian heritage, serves seniors of all faiths and create new possibilities for quality living. The Presbyterian Villages of Michigan Foundation advances the mission of Presbyterian Villages of Michigan by providing philanthropic support for benevolent care, wellness programs, innovative projects and residences for seniors of all faiths.
5	Gleaners Community Food Bank Inc. (9/2017) 2131 Beaufait, Detroit 48207 (313) 923-3535; www.gcfb.org	Gerald Brisson president	110.7 77.6	111.2	110.1	2.5	0.6	To fight hunger in Southeast Michigan by providing millions of pounds of donated and purchased food to people in need.
6	Samaritas (12/2017) 8131 E. Jefferson Ave., Detroit 48214 (313) 823-7700; www.samaritas.org	Sam Beals CEO	101.9 99.8	117.7	98.6	1.2	3.3	Provides services which include refugee resettlement, adoption, foster care and at-home services and residential centers for the elderly and those with disabilities.
7	The Salvation Army - Eastern Michigan Division (9/2018) 16130 Northland Drive, Southfield 48075 (248) 443-5500; www.salmich.org	John Turner, Divisional Commander, Lt. Colonel	100.2 100.4	100.2	100.6	5.7	NA	Faith-based nonprofit providing people with services to meet their physical, emotional and spiritual needs without discrimination
8	Jewish Federation of Metropolitan Detroit/United Jewish Foundation (5/2017) 6735 Telegraph Road, Bloomfield Hills 48301 (248) 642-4260; jewishdetroit.org	Scott Kaufman CEO	97.6 105.2	371.8	91.6	2.3	6.0	Committed to taking care of the needs of the Jewish people and building a strong and vibrant Jewish future in Detroit, in Israel and around the world. The foundation owns, manages and invests assets.
9	Forgotten Harvest Inc. (6/2017) 21800 Greenfield Road, Oak Park 48237 (248) 967-1500; www.forgottenharvest.org	Kirk Mayes CEO	86.0 78.5	86.3	85.6	2.6	0.4	To relieve hunger in the Detroit metropolitan community by rescuing surplus, prepared and perishable food and donating it to emergency food providers
10	The Henry Ford (The Edison Institute Inc.) (12/31/2017) 20900 Oakwood Blvd., Dearborn 48124 (313) 982-6001; www.thehenryford.org	Patricia Mooradian president and CEO	73.1 79.7	99.8	75.3	2.9	(2.3)	To provide unique educational experiences and inspire people to learn from America's traditions of ingenuity, resourcefulness and innovation.
11	United Way for Southeastern Michigan (6/2017) 660 Woodward Ave., Suite 300, Detroit 48226 (313) 226-9200; www.uwsem.org	Darienne Driver ^② CEO	60.2 51.9	79.8	63.9	5.1	(3.7)	To mobilize the power of Detroit and Southeast Michigan to improve communities and individual lives in measurable and lasting ways
12	Altarum Institute (12/2017) 3520 Green Court, Suite 300, Ann Arbor 48105 (734) 302-4600; www.altarum.org	Lincoln Smith, president, CEO and Trustee	59.5 61.6	NA	NA	NA	NA	Solving complex systems problems to improve human health, integrating research, technology, analysis and consulting skills
13	Detroit Institute of Arts (6/2017) 5200 Woodward Ave., Detroit 48202 (313) 833-7900; www.dia.org	Salvador Salort- Pons director, president and CEO	59.0 83.6	380.1	40.1	3.1	18.9	To create experiences that help each visitor find personal meaning in art
14	Hospice of Michigan Inc. (12/2017) 2366 Oak Valley Drive, Ann Arbor 48103 (734) 662-5999; www.hom.org	Robert Cahill president and CEO	55.6 57.5	60.6	53.9	3.9	1.8	To ensure quality of life, comfort and peace for patients and provide support for their loved ones during their end-of-life experience
15	EHM Senior Solutions ^③ (4/2017) 34024 W. Eight Mile Road, Suite 101, Farmington 48335 (248) 871-5001; www.evangelicalhomes.org	Denise Rabidoux president and CEO	53.1 53.2	57.8	53.8	0.4	(0.7)	To provide health care, housing and community-based services to seniors
16	Organ Procurement Agency of Michigan (Gift of Life) (12/2017) 3861 Research Park Drive, Ann Arbor 48108 (866) 500-5801; www.giftoflifemichigan.org	Dorrie Dils ^① CEO	51.7 53.1	65.1	51.3	0.0	0.3	To honor life through donation. To facilitate organ and tissue donation for the state.
17	Area Agency on Aging 1-B (9/2017) 29100 Northwestern Hwy., Suite 400, Southfield 48034 (800) 852-7795; www.aaa1b.org	Michael Karson president and CEO	50.8 48.2	50.8	50.6	0.0	0.1	To preserve the independence, dignity and quality of life of older adults, family caregivers and adults with disabilities by supporting a comprehensive service-delivery system and providing access to community-based care
18	Detroit Zoological Society (12/2017) 8450 W. 10 Mile Road, Royal Oak 48067 (248) 541-5717; www.detroitzoo.org	Ron Kagan, executive director and CEO	46.2 46.7	49.9	40.7	1.1	5.5	Celebrating and saving wildlife
19	Detroit Symphony Orchestra (8/2017) 3711 Woodward Ave., Detroit 48201 (313) 576-5100; dso.org	Anne Parsons president and CEO	46.1 35.3	71.5	36.3	2.4	9.8	The DSO embraces and inspires individuals, families and communities through musical experiences.
20	Southwest Solutions (9/2017) 5716 Michigan, Detroit 48210 (313) 481-3102; www.swsol.org	Joseph Tasse interim CEO	45.9 49.8	54.7	49.8	NA	(5.3)	To improve lives and neighborhoods in Detroit
21	YMCA of Metropolitan Detroit (12/2017) 1401 Broadway, Suite 3A, Detroit 48226 (313) 267-5300; www.ymcadetroit.org	Scott Landry ⁽⁵⁾ president and CEO	43.9 37.2	43.9	37.1	1.0	6.8	To put Judeo-Christian principles into practice through programs that build a healthy spirit, mind and body for all
22	Matrix Human Services (11/2017) 1400 Woodbridge, Detroit 48207 (313) 962-5255; www.matrixhumanservices.org	Brad Coulter president and CEO	43.6 43.5	43.6	43.4	NA	(0.3)	Provides pre-K Head Start programming in Detroit and also runs a large community center in the Osborn neighborhood, as well as one of the largest HIV outreach programs in the metro area. Matrix focuses on educating children, supporting families and rebuilding neighborhoods.

This list of 501(c)(3) status nonprofit organizations is an approximate compilation of the largest such organizations in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Schools, hospitals, churches and associations are not included. It is not a complete listing but the most comprehensive available. Information was provided by the companies or from state or federal filings. Companies with headquarters elsewhere are listed with the address and top executive of their main Detroit-area office. Actual figures may vary. NA = not available.

- 1 Nonprofit estimate.
- ② Succeeded Tanya Heidelberg-Yopp in July.
- ③ Formerly Evangelical Homes of Michigan
- 4 Succeeded interim CEO Rick Hillbom in August.
- (5) Plans to retire at the end of the year.

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